

#### TURKEY IN HORIZON 2020 ALTUN/HORIZ/TR2012/0740.14-2/SER/005



Bu proje Avrupa Birliği ve Türkiye Cumhuriyeti tarafından finanse edilmektedir













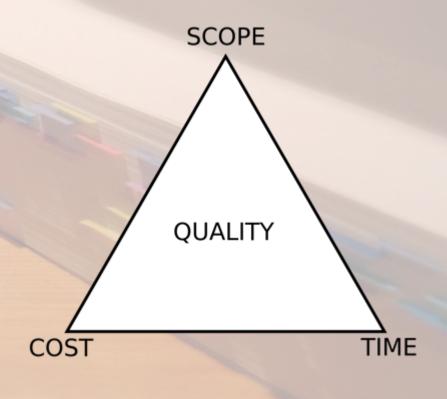




# Some basics on PM

Don't forget that it is a PROJECT.

- Time involved (start - end)
- Cost (total budget)
- Scope (what we deliver)
- QUALITY: expectations









### What is WBS: Work Breakdown Structure

- A hierarchical decomposition of a project's tasks with deliverables.
- It breaks the job down into smaller parts

- Easily manageable
- Scheduled
- Allocate Resources
- Assign Costs

Project

WP2

T2.2

WP3

Tx.x

T1.1

T1.2

T2.1

T2.3

T3.1

T3.2

D1.1.1

D1.1.2

WP1

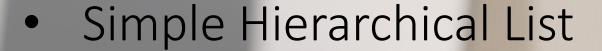
D2.1.1







### What tools to use?



- Gantt Chart
- Pert Chart
- Critical Path
- Resource Allocation Tables

Try the simplest. Focus on the project not the tools.







### What does a Work Plan tell us?



- What work will be done (our Scope)?
- How will the work be organized?
- How will it be reported and verified?
- What are the risks that something goes wrong?







# How should you start?

Very easy for SME Instrument Phase 1!!

# Don't Panic.

Douglas Adams









### Section 3: IMPLEMENTATION

#### • 3.1 Work Plan

!! In SME INSTRUMENT PHASE 1: ONLY 1 WP!!

- ONE (1) WP for Feasibility Assessment
- ONE (1) DELIVERABLE = Feasibility Report (including business plan)

### 3.2 Management structure and procedures

Organisational structure and decision-making (Complexity, scale, Innovation, Risks)

### • 3.3 Consortium as a whole (if applicable)

- Not individual partners presentations. Members' complementarities.
- 3.4 Resources to be committed (Only one table)

Form of costs	A. Feasibility study/Direct and indirect costs of the action	Total costs	Reimbursem ent rate %	Maximum EU contribution	Maximum grant amount
Lump sum	50.000 €	71.429 €	70%	50.000€	50.000€









# Single Aim & Objective

- Aim: Validate your Assumptions through research
- Objective: Draft comprehensive
   Business Plan (incl. risk assessment, commercial, financial, resource plan, for full implementation)









# One WP but many Tasks



WP number		Х		Start Date			MX		
WP title					-				
Participant number	1	2	3	4	5	6	7		
Short name of participant									
PMs per participant									

#### **Objectives**

WPX includes ...

Amongst the objectives of WPX are:

- ..
- ...

#### **Tasks**

Task X.X. ...(Lead: ...):

Task X.X. ... (Lead: ...):

•••

#### **Deliverables**

DX.X – .... [MX, MX, MX, Report]. ...







### Consortium as a whole

### **Complementarity between participants**

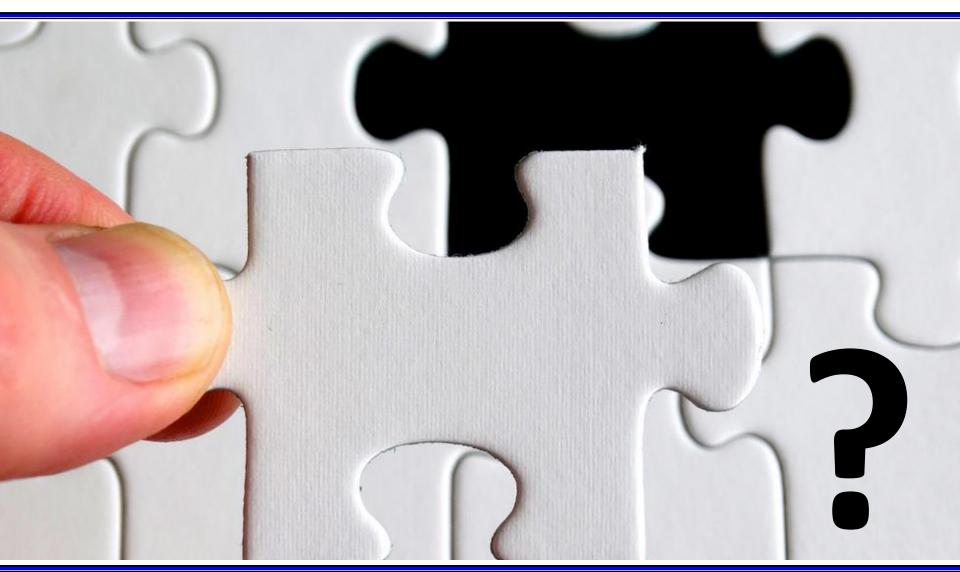
- Describe the consortium
- How will it match the project's objectives, and bring together the necessary expertise?
- How do the members complement one another (and cover the value chain, where appropriate)?
- In what way does each of them contribute to the project?
- Show that each has a valid role, and adequate resources in the project to fulfil that role
- If applicable, describe the industrial/commercial involvement in the project to ensure exploitation of the results and explain why this is consistent with and will help to achieve the specific measures which are proposed for exploitation of the results of the project.







# Questions?







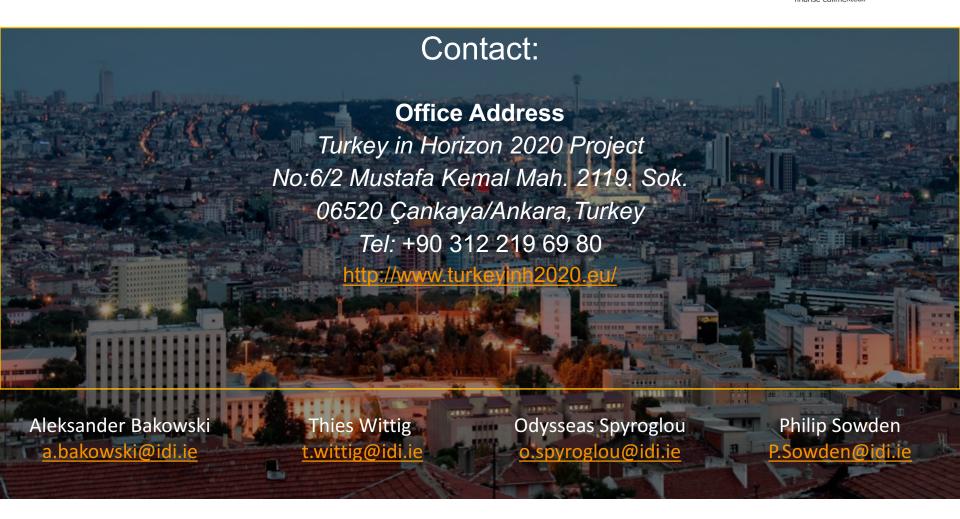




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