



#H2020Energy

Horizon 2020 Work Programme for Research & Innovation 2018-2020

Evaluation process and tips for a good proposal

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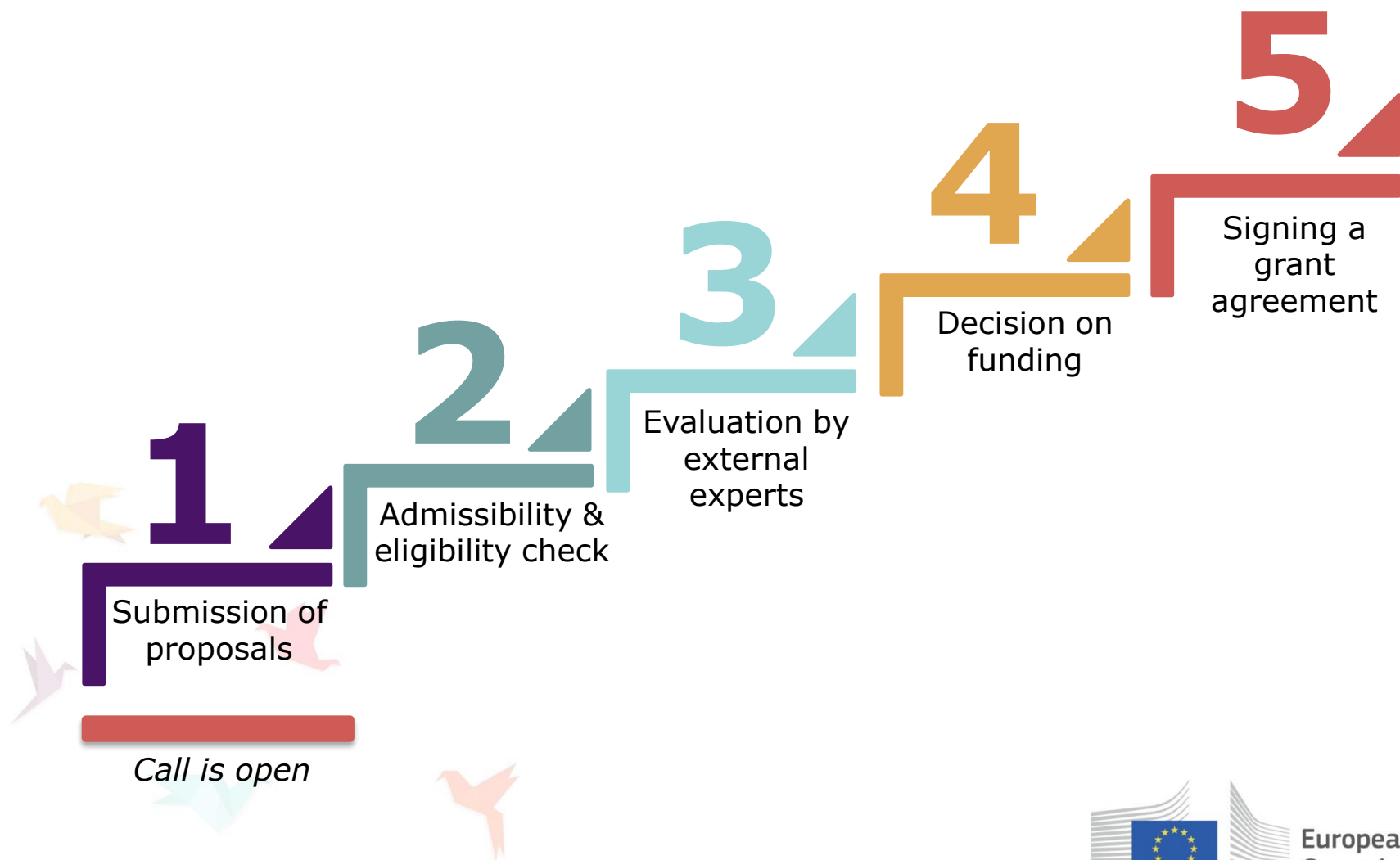
Project officer -Energy Research Unit

INEA

Research and
Innovation



5 steps of the evaluation process



1

Call opening*: mark in your agenda!

| | | |
|---|-------------------------|------------------------------|
| Smart Cities and Communities call for funding | | |
| Call identifier LC-SC3-SCC-1-2018-2019-2020 (IA) | | |
| Opening 5/12/2017 | Budget €43 M | Closing 5/04/2018 |

* According to the draft Work Programme which has not been adopted or endorsed by the European Commission. Publication of the final Work Programme: 27/10/2017

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EU Participant Portal

RESEARCH & INNOVATION
Participant Portal

European Commission > Research & Innovation > Participant Portal > Home

HOME FUNDING OPPORTUNITIES HOW TO PARTICIPATE EXPERTS SUPPORT Search LOGIN REGISTER

Horizon 2020 Funding

Starting from 1/1/2014

On this site you can find and secure **funding** for projects under the following EU programmes:

- **2014-2020** Horizon 2020 - research and innovation framework programme
- **2007-2013** 7th research framework programme (FP7) and Competitiveness & Innovation Programme (CIP)
- 3rd Health Programme, Asylum, Migration and Integration Fund, Consumer Programme, COSME, Internal Security Fund Borders, Internal Security Fund Police, Justice Programme, Promotion of Agricultural Products Programme, Rights, Equality and Citizenship Programme and Research Fund for Coal & Steel

Non-registered users

- search for funding
- read the H2020 Online Manual & download the legal documents
- check if an organisation is already registered
- contact our support services or check our FAQs

Registered users

- submit your proposal
- sign the grant
- manage your project throughout its lifecycle
- register as expert advising the Commission

WHAT'S NEW? FUNDING OPPORTUNITIES HOW TO PARTICIPATE WORK AS AN EXPERT MY PERSONAL AREA INFORMATION AND SUPPORT

Info on funding

1

Where to look for partners?

RESEARCH & INNOVATION
Participant Portal

European Commission > Research & Innovation > Participant Portal > Partner Search

HOME FUNDING OPPORTUNITIES **HOW TO PARTICIPATE** EXPERTS SUPPORT Search LOGIN REGISTER

Reference documents
Beneficiary Register
Partner Search
Financial Viability Self-Check
SME Participation

Partner Search HOW TO

Find partners for your project ideas among the participants in past EU projects. Enter a keyword or a topic of a past call for proposals, for finding related organisations. Search by geographical criteria or by types of organisation. For more specialised partner search service see Online Manual.

Involvement of the organisation in EU funded programmes

Keyword(s)
enter (a) keyword(s)

Topic
enter a Topic

Call
enter a Call

Programme
-

Organisation details

Organisation name
enter an organisation name

Organisation type
-

Country
-

City
enter City

PIC
enter PIC number, e.g. 98765432

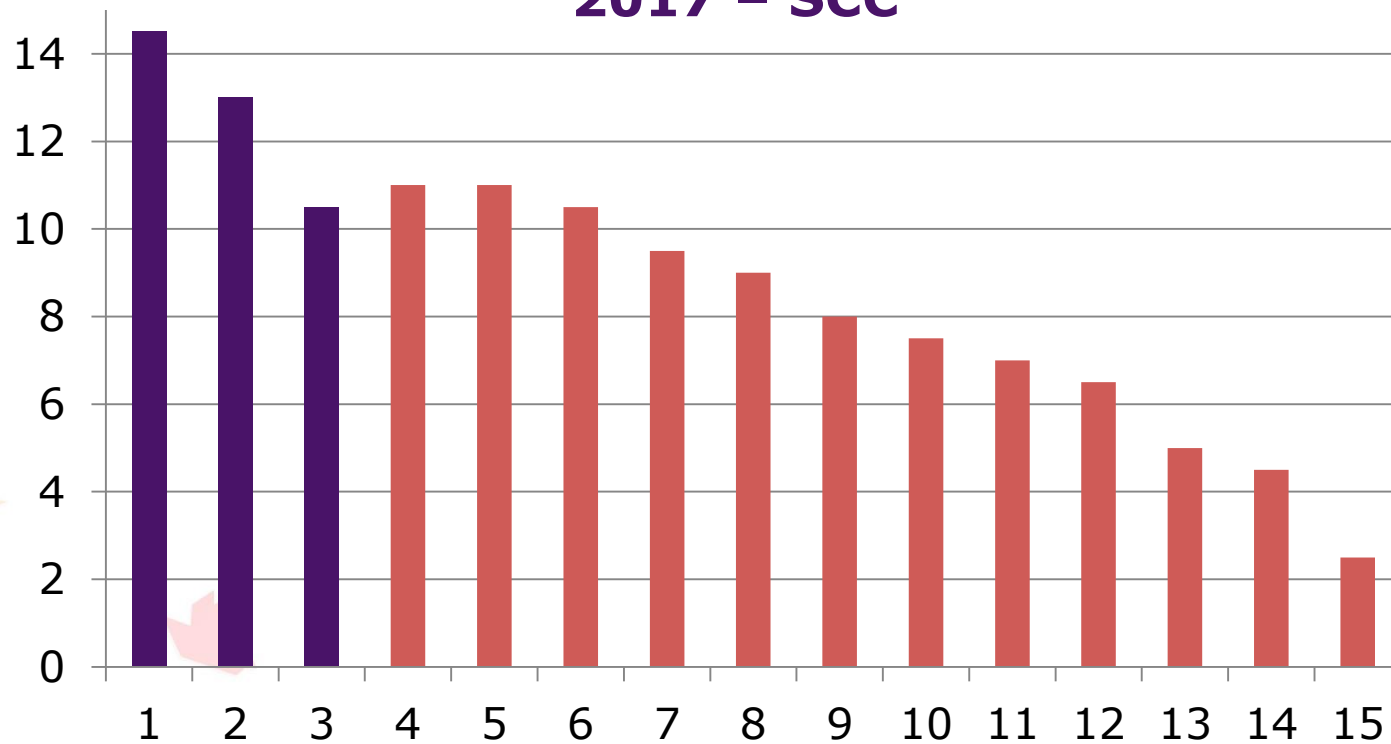
Captcha code

2. Partner search tool

1. 'How to participate' tab

Tip 1: Don't waste their time!

2017 – SCC



Tip 2: Understand call conditions and text

SCC1 => specific **eligibility** conditions

Proposals **must**:

1. 2 lighthouse cities + ≥ 5 Follower;
2. Lighthouse cities cannot be already be funded under H2020;
3. Have a validated SEAP, SECAP or equally ambitious plan

Tip 2: Understand call conditions and text

2018-19 Text has changed a lot

Tip 2: Understand call conditions and text

**Address
all issues
in the call**

**Should =
won't get
good score if
you don't**

**Must & shall
= "have to"**

Tip 2: Understand text of the call

Consult **FAQ's** in good time –
or ask your own **question!**



Tip 3 : avoid common mistakes

Realistic planning

Early identification of critical aspects

Political/regulatory/ changes to be taken into account

Prepare a valuable risk management plan

Pay attention to the template DoA

Tip 4: Impact

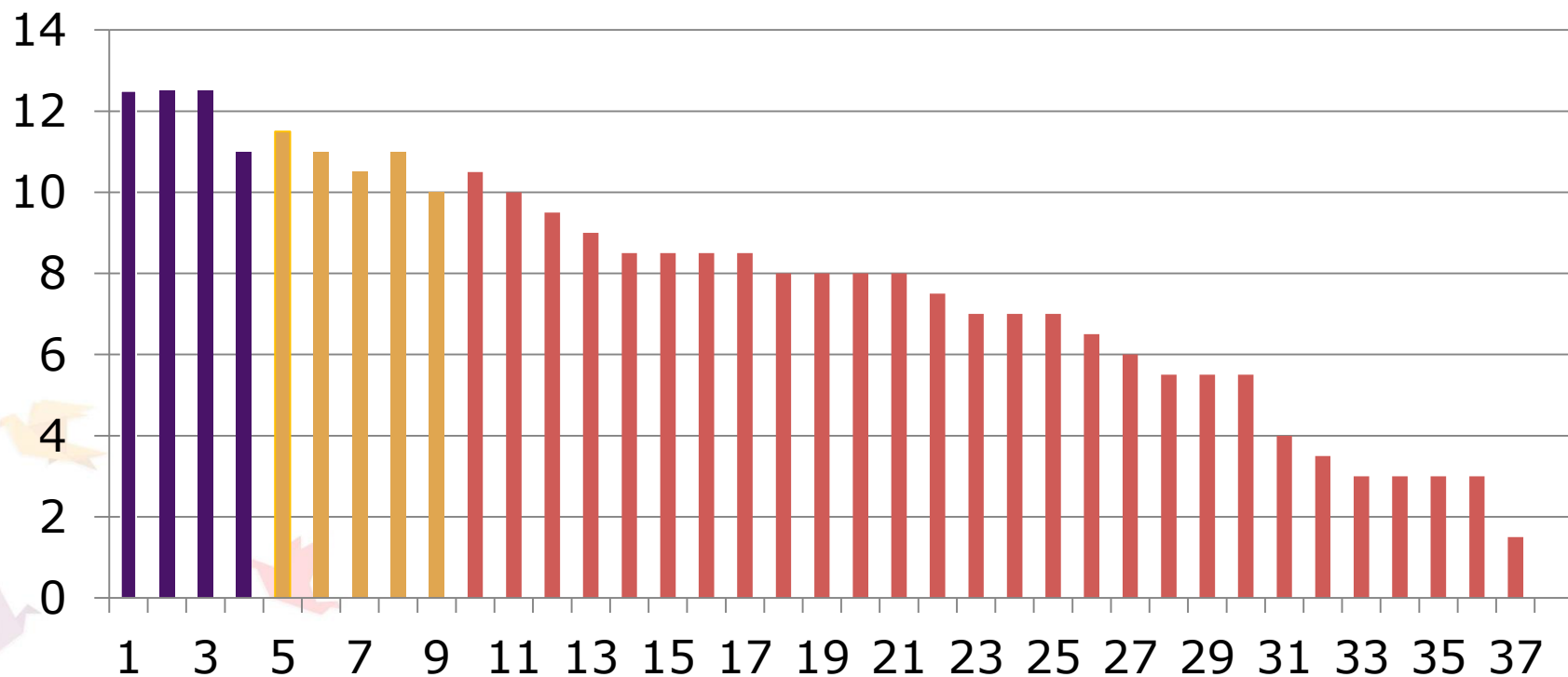
Identify and substantiate the impacts

Dissemination & exploitation plan

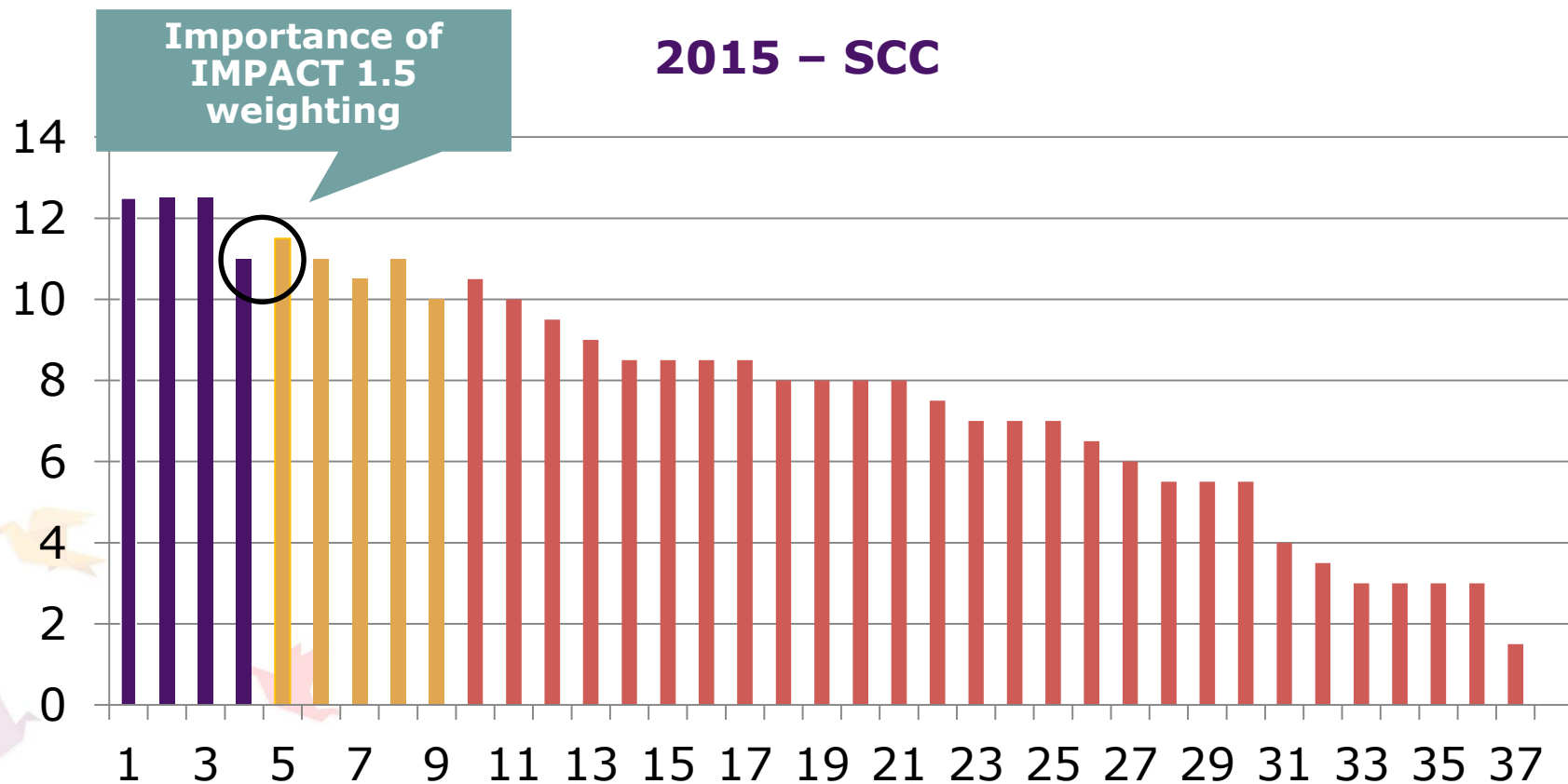
Impact weighting 1.5

Tip 4: Impact Weighting

2015 – SCC



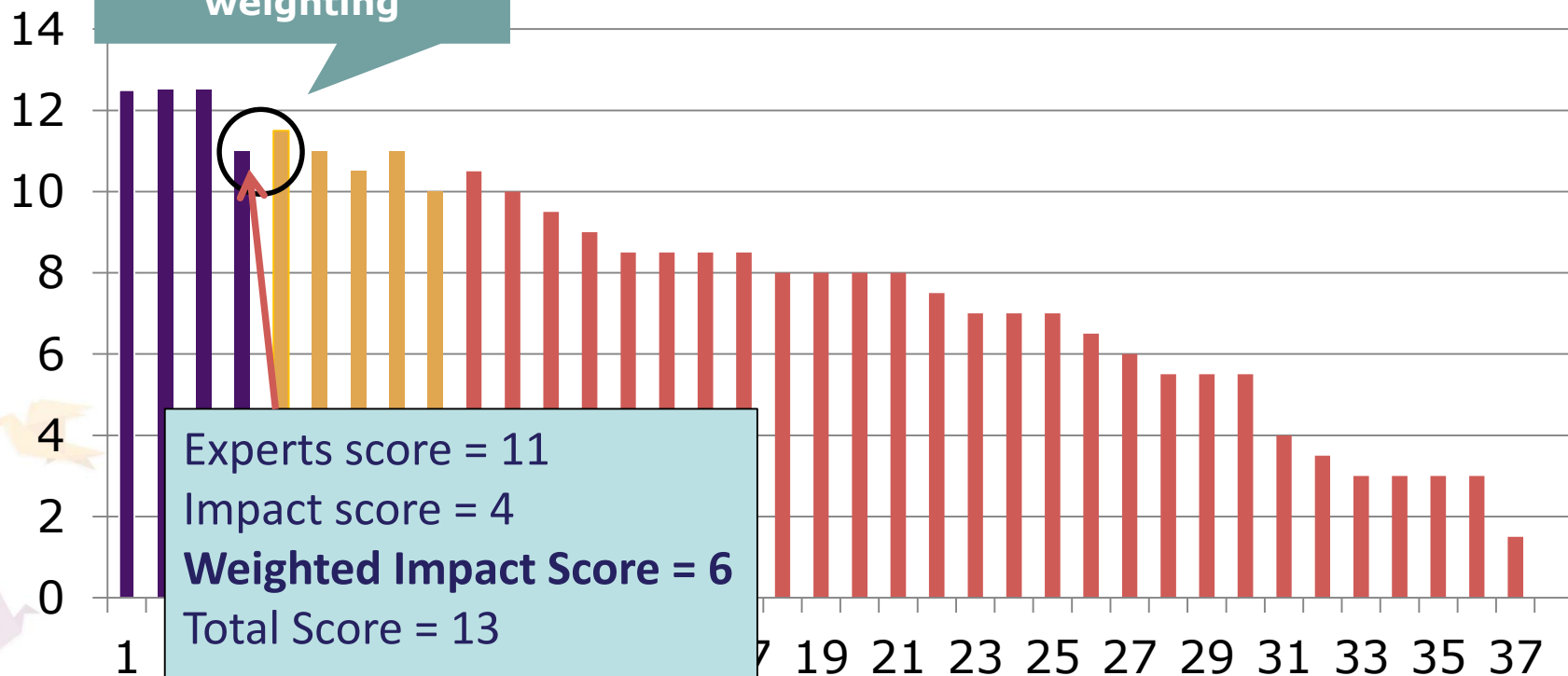
Tip 4: Impact Weighting



Tip 4: Impact Weighting

2015 – SCC

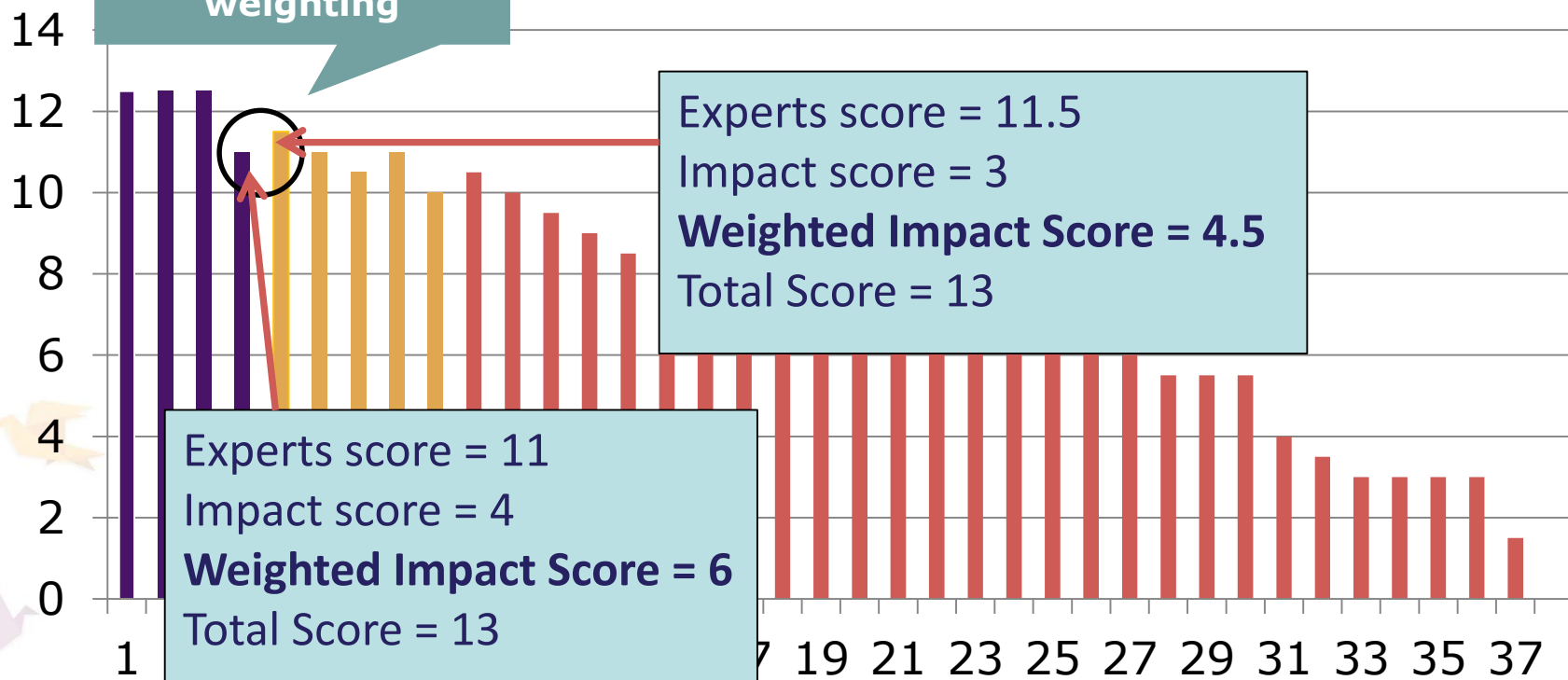
Importance of
IMPACT 1.5
weighting



Tip 4: Impact Weighting

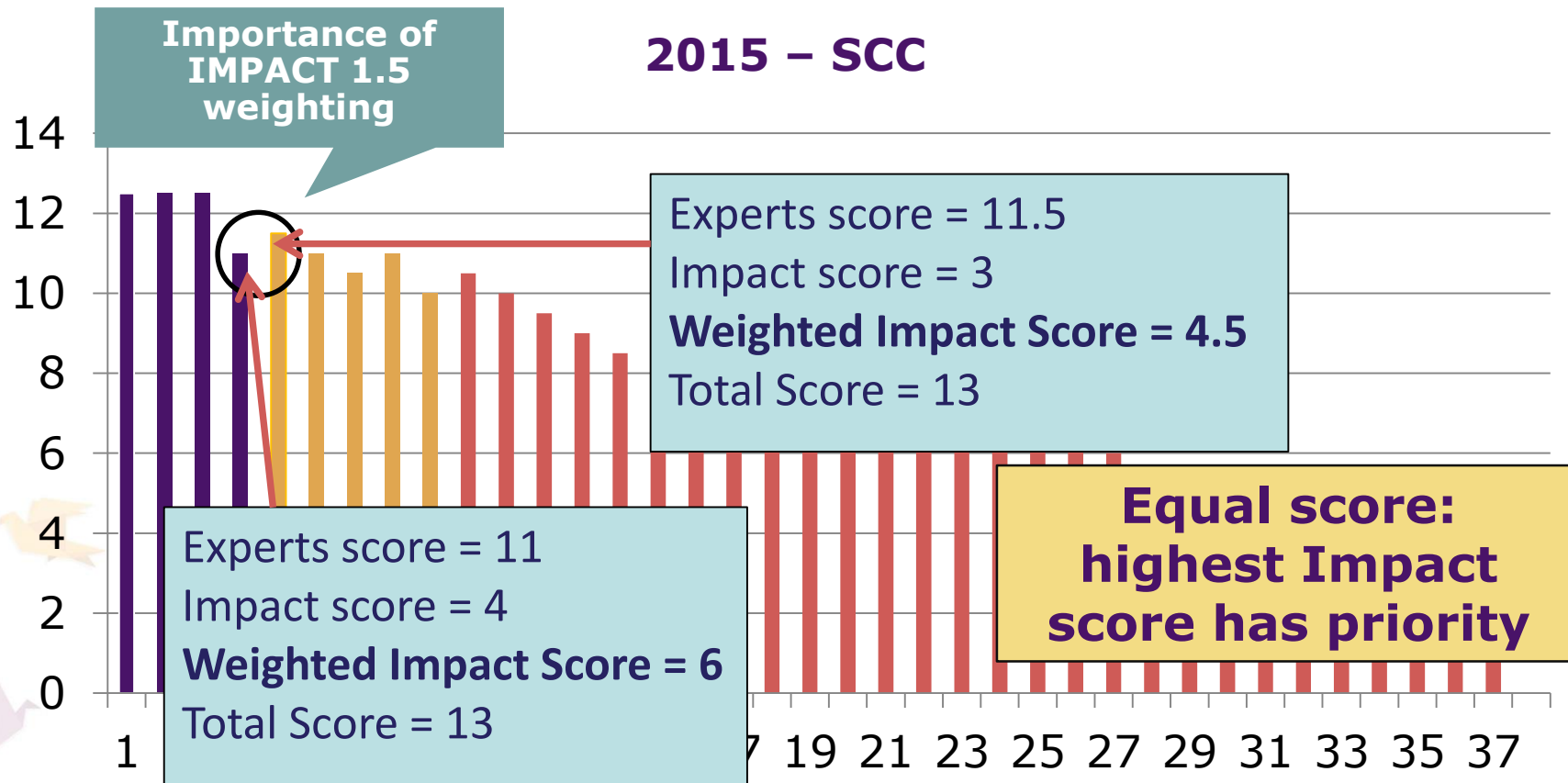
2015 – SCC

Importance of
IMPACT 1.5
weighting



Tip 4: Impact Weighting

2015 – SCC



Tip 5: Sound budget construction

REASONABLE

ALLOCATION

JUSTIFIED

**SUFFICIENT
DETAIL**

Tip 5: Simple to digest

SIMPLE LANGUAGE

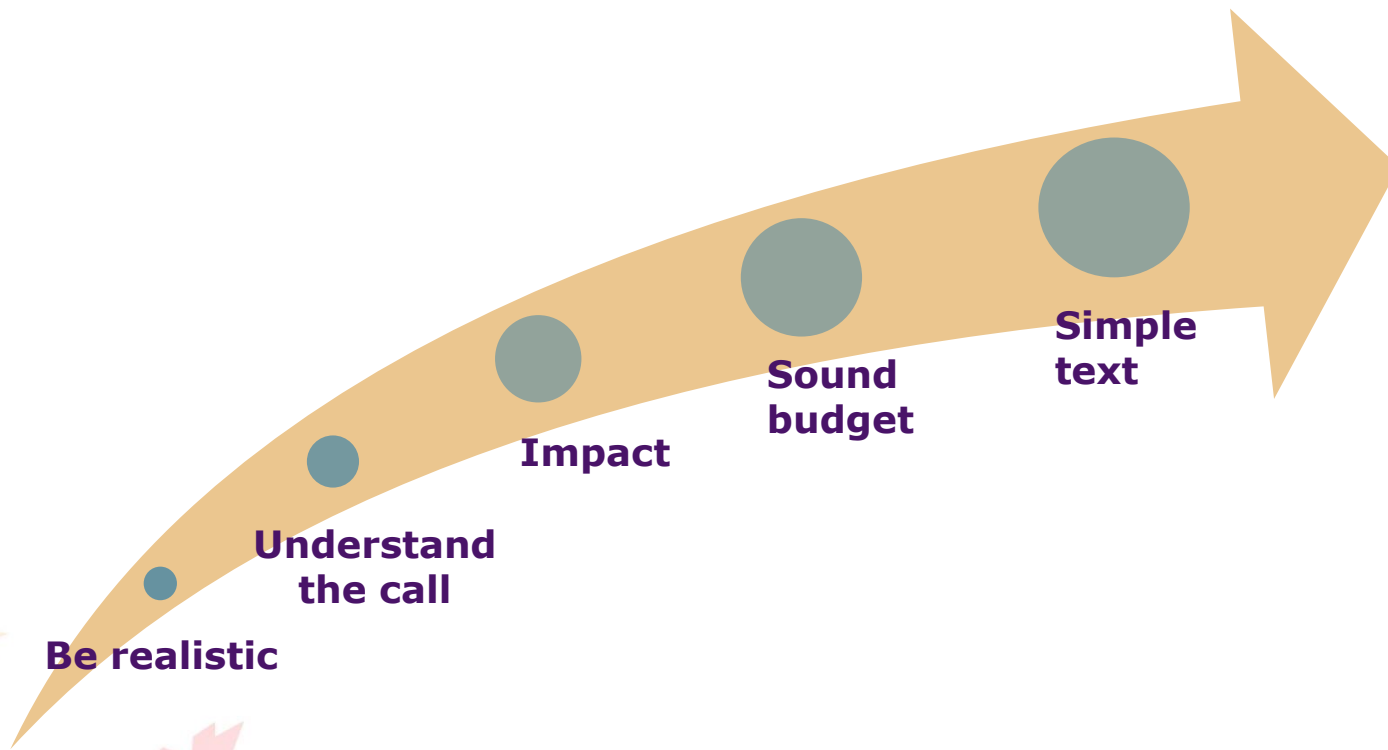
(MAJORITY OF EXPERTS ARE NON-NATIVE SPEAKERS)

MAKE INFORMATION EASY TO FIND

**RELEVANT SUMMARY TABLES,
GRAPHS & IMAGES**

RESPECT PAGE LIMIT

5 steps to success



Good luck!

More info: EU Participant Portal

<http://ec.europa.eu/research/participants/portal/>

Frequently Asked Questions

<https://ec.europa.eu/research/participants/portal/desktop/en/support/faq.html>

Thank you!

#H2020Energy

www.ec.europa.eu/inea



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