



#### **Proposal Budget Preparation in H2020 projects**

6th IMS Workshop

Istanbul 11 May 2017

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### Eligibility for funding

#### **3<sup>rd</sup> countries (= not EU Member States)**

Associated countries (AC): Iceland, Norway, Albania, Bosnia and Herzegovina, the former Yugoslav Republic of Macedonia, Montenegro, Serbia, Turkey, Israel, Moldova, Switzerland, Faroe Islands, Ukraine, Tunisia, Georgia, Armenia	Automatically eligible for EU funding
<ul> <li>Industrialised countries and Emerging economies:         <ul> <li>Countries with jointly agreed co-funding mechanism covering most or all thematic areas: China, Hong Kong &amp; Macao, Republic of Korea, Mexico, Russia, Taiwan</li> <li>Countries with jointly agreed co-funding mechanism covering selected thematic areas: Australia, India, Japan</li> </ul> </li> <li>Countries with co-funding by a region: Brazil, Canada</li> <li>Countries without jointly agreed co-funding mechanism: New Zealand, USA</li> </ul>	<ul> <li>EU funding under conditions:</li> <li>Foreseen in call</li> <li>Existence of bilateral agreement</li> <li>Deemed necessary</li> </ul>
Developing countries: ~ 130 other countries	Automatically eligible for EU funding

• What about UK?





Research & innovation actions (RIA)	At least three legal entities each from a different EU Member State or Associated country. All three legal entities must be independent of each other.
Innovation actions (IA)	At least three legal entities each from a different EU Member State or Associated country. All three legal entities must be independent of each other.
Coordination & support actions (CSA)	At least one legal entity from an EU Member State or Associated country.
SME instrument	At least one for-profit SME from an EU Member State or Associated country. No concurrent submission or implementation with another SME instrument phase 1 or phase 2 project.

### **Reimbursement Rates**







The reimbursement rates apply to all forms of costs (actual, unit, lump sums and flat-rates costs) and all budget categories.
Always check the reimbursement rate in the call documents



#### **Importance of appropriate Budget estimation and distribution:**

Evaluation criteria: "...appropriateness of the allocation of tasks & resources."

 Demonstrates clear vision of tasks and objectives (budget should be structured according to Project's needs)

 Reduces the risk that costs may be found ineligible during the report/ audit. Usually, eligibility of costs is overlooked during proposal preparation

 Minimizes potential changes during the project's implementation (amendments, re-distribution of costs between partners, request for EC's approval, ...)

 Allows for proper budget consumption without deviations during implementation demonstrating that the budget requested was necessary



### **Budget & Evaluation**

#### 3. Quality and efficiency of the implementation\*

Note: The following aspects will be taken into account:

- Coherence and effectiveness of the work plan, including appropriateness of the allocation of tasks and resources;
- Complementarity of the participants within the consortium (when relevant);
- Appropriateness of the management structures and procedures, including risk and innovation management.

Comments:

Score 3: Threshold 3/5

#### **3.4** Resources to be committed

A Please make sure the information in this section matches the costs as stated in the budget table in section 3 of the administrative proposal forms, and the number of person/months, shown in the detailed work package descriptions.

Part B (Research Proposal)

Please provide the following:

- a table showing number of person/months required (table 3.4a)
- a table showing 'other direct costs' (table 3.4b) for participants where those costs exceed 15% of the personnel costs (according to the budget table in section 3 of the administrative proposal forms)



Please indicate the number of person/months over the whole duration of the planned work, for each work package, for each participant. Identify the work-package leader for each WP by showing the relevant person-month figure in bold.

Proposal

•	WPn	WPn+1	WPn+2	Total Person/ Months per Participant
Participant				
Number/Short Name				
ParticipantNumber/				
Short Name				
Participant Number/				
Short Name				
Total Person/Months				

-

Part B (Research Proposal) Table 3.4b: 'Other direct cost' items (travel, equipment, other goods and services, large research infrastructure)

Please complete the table below for each participant if the sum of the costs for' travel', 'equipment', and 'goods and services' exceeds 15% of the personnel costs for that participant (according to the budget table in section 3 of the proposal administrative forms).

Cost	Justification
(€)	

Please complete the table below for all participants that would like to declare costs of large research infrastructure under Article 6.2 of the General Model Agreement<sup>6</sup>, irrespective of the percentage of personnel costs. Please indicate (in the justification) if the beneficiary's methodology for declaring the costs for large research infrastructure has already been positively assessed by the Commission.

Participant Number/Short Name	Cost (€)	Justification
Large research infrastructure		

(Research Proposal)

<sup>&</sup>lt;sup>6</sup> Large research infrastructure means research infrastructure of a total value of at least EUR 20 million, for a beneficiary. More information and further guidance on the direct costing for the large research infrastructure is available in the H2020 Online Manual on the Participant Portal.



4.2. Third parties involved in the project (including use of third party resources)

Part B (Research Proposal) Please complete, for each participant, the following table (or simply state "No thin involved", if applicable):

tasks of the project should not be sub-contracted)	
If yes, please describe and justify the tasks to be subcontracted	
Does the participant envisage that part of its work is performed by linked third parties <sup>1</sup>	Y/N
If yes, please describe the third party, the link of the participant to the third pa describe and justify the foreseen tasks to be performed by the third party	rty, and
Does the participant envisage the use of contributions in kind provided by third parties (Articles 11 and 12 of the General Model Grant Agreement)	Y/N

<sup>1</sup> A third party that is an affiliated entity or has a legal link to a participant implying a collaboration not limited to the action. (Article 14 of the Model Grant Agreement).



### Research and Innovation actions

No	Participant	Country	(A) Direct personnel costs/€	(B) Other direct costs/€	(C) Direct costs of sub- contracting/€	(D) Direct costs of providing financial support to third parties/€	(E) Costs of inkind contributions not used on the beneficiary's premises/€	(F) Indirect Costs /€ (=0.25(A+B-E)) ?	(G) Special unit costs covering direct & indirect costs /€	(H) Total estimated eligible costs /€ (=A+B+C+D+F +G) ?	(I) Reimburse- ment rate (%)	(J) Max.EU Contribution / € (=H*1)	(K) Requested EU Contribution/ €
1			0	0	o	0	0	0,00	0	0,00	100	0,00	0,00
	Total	i i	0	0	0	0	0	0,00	0	0,00		0,00	0,00

#### **Innovation actions**

No	Participant	Country	(A) Direct personnel costs/€	(B) Other direct costs/€	(C) Direct costs of sub- contracting/€	(D) Direct costs of providing financial support to third parties/€	contributions not used on the		(G) Special unit costs covering direct & indirect costs /€	(H) Total estimated eligible costs /€ (=A+B+C+D +F+G) BENEFICIARY		€ (=H*I)	(K) Costs of third parties linked to participant	(L) Max.EU Contribution / E	(M) Total Costs for BENEFICIARY & THIRD PARTIES	BENEFICIARY & THIRD PARTIES	(O) Requested EU Contribution / € BENEFICIARY & THIRD
			0	0	0	0	0	0	0	2	2	2	0	2	(=H+K)	(=J+L)	PARTIES
1			0	C		0	0	0,00	0	0,00	100	0,00	0	0	0,00	0,00	0,00
	Total		0	C	C	0	0	0,00	0	0,00		0,00	0,00	0,00	0,00	0,00	0,00



# Budget table in Part A (stage 1 of a two-stage proposals)

	European Commission - Rese Proposal Submission				
Europewn Commission	Directorate-General for Researc	h and Innovation	Table Of Contents	Validate Form	Save And Close
Proposal ID SEE	2-210130198 Acro	onym TEST			
3 - Budget	for the proposal				
Total requ	uested amount / €			о	



## Budget key points

### **Important points for Evaluation**

- Allocation of resources according to the scope of the proposal (not over/ under estimated)
- Significant imbalances between partners should be justified by their individual roles
- No unjustified costs for subcontracting
- Participation of 3rd parties under the suitable scheme
- Suitable effort foreseen for coordination/ management
- No ambiguous / unclear points

# A. Direct personnel costs

#### Important points when structuring the budget of Pers

- Identify the tasks to be carried out by the beneficiary
- Identify the persons/ researchers suitable for implementation of these tasks
  - Potential involvement of persons NOT working for the beneficiary?
  - Identify personnel on the basis of the ENTITY and **not** on the basis of the research team, group, company department etc they work for.
- Identify persons/ researchers according to:
  - Level (manager, professor, researcher, post-doc, technician, administrative, ...)
  - Employment status (permanent, temporary, natural persons with direct contract, SME owners, ...)
- Consider the start date of the project
- Consider internal rules for personnel costs when participating in H2020 projects
- Estimate their effort in the project (PersonMonths, PMs).
- Identify the average monthly rate of the specific persons according practices
- Estimate Personnel costs according to the above

**Q:** What if Actual PMs deviate from Planned PMs?

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TURKEY IN HORIZON 2020, Istanbul 11 May 2017

Q: Should I name in the proposal all the persons that are going to be involved in the implementation of the project?

## B. Other Direct costs



#### **Important points when structuring the budget of Travel costs:**

#### Estimate:

- Travels for Project implementation, communication and dissemination (Visits to research sites, Conferences, Infodays, Events, Exhibitions, ...)
- Travels for Project meetings between partners (General Assembly, Steering Committee, Consortium Board, Advisory Board, WP Leaders meetings, ...)
- Travels for Project meetings with the EC (Project reviews)
- Travels of external experts/ invited speakers
- Take into account the usual practices of the beneficiary

# B. Other Direct costs



#### Important points when structuring the budget of Equipment:

- Equipment to be used according to the needs of the project (if any)
- Reimbursed ONLY on the basis of depreciation costs (except if foreseen in the call)
- Reimbursed ONLY for the % of actual use in the specific p
- Decide:
  - Purchase of new equipment?
  - Use of existing equipment?
  - Rent or lease equipment instead of purchasing?
- Equipment = asset according to national and international accounting standards. If not asset → Other goods & services
- Take into account internal rules for the purchase of equipment which may cause delays in the actual use

**Q:** Can I buy computers (desktop/ laptop) to cover the needs of my laboratory/ company?



2												
3						ffort (Perso	mmonthe)					
4						non (Perso	mmonunsj					
5		Partner 1	Partner 2	Partner 3	Partner 4	Partner 5	Partner 6	Partner 7	Partner 8	Partner 9	Partner 10	Total
6	WP 1	17.0	0.5	0.5	0.5	0.5	0.5	0.5	0.5	0.5	0.5	21.5
7	T 1.1	8.0	0.5	0.5	0.5	0.5	0.5	0.5	0.5	0.5	0.5	12.5
8	T 1.2	8.0										8.0
9	T 1.3	1.0										1.0
10	T 1.4											
11	WP 2	15.0	4.0	8.0	6.0	4.0		6.5	9.0		5.0	57.5
12	T 2.1		2.0	4.0	1.0	1.0		2.0	5.0		2.0	17.0
13	T 2.2	4.0	2.0	2.0	2.0	2.0		2.0	4.0		1.5	19.5
14	T 2.3	8.0		2.0	3.0	1.0		2.5			1.5	18.0
15	T 2.4	3.0										3.0
16	WP 3	8.0	2.0	4.0	6.0	7.5	7.0		7.0	7.0	7.0	55.5
17	T 3.1	4.0					3.0			2.0		9.0
18	T 3.2	2.0		3.0		2.0	4.0		6.0	2.0	3.5	22.5
19	T 3.3	2.0	1.0	1.0		4.0			1.0	3.0	3.5	15.5
20	T 3.4		1.0		6.0	1.5						8.5
21	WP 4	5.0	5.0	1.5	3.0	6.0	7.0	6.5	3.0	5.0	4.0	46.0
22	T 4.1				1.0	<mark>3.</mark> 0				2.0	2.0	8.0
23	T 4.2	3.0	2.0			3.0	3.0	1.5			2.0	14.5
24	T 4.3	2.0	3.0	1.5			4.0	2.0				12.5
25	T 4.4							3.0	3.0	3.0		9.0
26	Total	45.0	11.5	14.0	15.5	18.0	14.5	13.5	19.5	12.5	16.5	180.5
27												



27													
8													
9						Personne	el costs						
0													
1		Partner 1	Partner 2	Partner 3	Partner 4	Partner 5	Partner 6	Partner 7	Partner 8	Partner 9	Partner 10	Total	
2	PM rate (est.)	3,500.00	2,700.00	6,600.00	8,600.00	5,500.00	4,100.00	3,680.00	4,200.00	2,200.00	2,600.00		
3	WP 1	59,500.0	1,350.0	3,300.0	4,300.0	2,750.0	2,050.0	1,840.0	2,100.0	1,100.0	1,300.0	79,590.00	
1	T 1.1	28,000.00	1,350.00	3,300.00	4,300.00	2,750.00	2,050.00	1,840.00	2,100.00	1,100.00	1,300.00	48,090.00	
5	T 1.2	28,000.00										28,000.00	
5	T 1.3	3,500.00										3,500.00	
7	T 1.4												
8	WP 2	52,500.0	10,800.0	52,800.0	51,600.0	22,000.0		23,920.0	37,800.0		13,000.0	264,420.00	
9	Т 2.1		5,400.00	26,400.00	8,600.00	5,500.00		7,360.00	21,000.00		5,200.00	79,460.00	
0	T 2.2	14,000.00	5,400.00	13,200.00	17,200.00	11,000.00		7,360.00	16,800.00		3,900.00	88,860.00	
1	T 2.3	28,000.00		13,200.00	25,800.00	5,500.00		9,200.00			3,900.00	85,600.00	
2	T 2.4	10,500.00										10,500.00	
3	WP 3	28,000.0	5,400.0	26,400.0	51,600.0	41,250.0	28,700.0		29,400.0	15,400.0	18,200.0	244,350.00	
4	Т 3.1	14,000.00					12,300.00			4,400.00		30,700.00	
5	T 3.2	7,000.00		19,800.00		11,000.00	16,400.00		25,200.00	4,400.00	9,100.00	92,900.00	
6	Т 3.3	7,000.00	2,700.00	6,600.00		22,000.00			4,200.00	6,600.00	9,100.00	58,200.00	
7	Т 3.4		2,700.00		51,600.00	8,250.00						62,550.00	
8	WP 4	17,500.0	13,500.0	9,900.0	8,600.0	33,000.0	28,700.0	23,920.0	12,600.0	11,000.0	10,400.0	169,120.00	
9	T 4.1				8,600.00	16,500.00				4,400.00	5,200.00	34,700.00	
0	T 4.2	10,500.00	5,400.00			16,500.00	12,300.00	5,520.00			5,200.00	55,420.00	
1	T 4.3	7,000.00	8,100.00	9,900.00			16,400.00	7,360.00				48,760.00	
2	T 4.4							11,040.00	12,600.00	6,600.00		30,240.00	
3	Total	157,500.0	31,050.0	92,400.0	116,100.0	99,000.0	59,450.0	49,680.0	81,900.0	27,500.0	42,900.0	757,480.00	
4													



56						Travel	costs					
57												
58		Partner 1	Partner 2	Partner 3	Partner 4	Partner 5	Partner 6	Partner 7	Partner 8	Partner 9	Partner 10	Total
59	WP 1	50,000.0	5,000.0	5,000.0	5,000.0	5,000.0	5,000.0	5,000.0	5,000.0	5,000.0	5,000.0	95,000.00
60	T 1.1	28,000.00	5,000.00	5,000.00	5,000.00	5,000.00	5,000.00	5,000.00	5,000.00	5,000.00	5,000.00	73,000.00
61	T 1.2	22,000.00										22,000.00
62	Т 1.3											
63	Т 1.4											
64	WP 2	7,000.0	3,000.0	2,000.0	2,000.0	2,000.0	2,000.0		3,000.0	1,500.0		22,500.00
65	Т 2.1	7,000.00		2,000.00	2,000.00	2,000.00	2,000.00			1,500.00		16,500.00
66	Т 2.2											
67	Т 2.3		3,000.00						3,000.00			6,000.00
68	Т 2.4											
69	WP 3	3,000.0		2,000.0	3,500.0	1,000.0				1,500.0		11,000.00
70	Т 3.1			2,000.00	3,500.00							5,500.00
71	Т 3.2											
72	Т 3.3	3,000.00				1,000.00				1,500.00		5,500.00
73	Т 3.4											
74	WP 4	1,500.0	1,000.0					1,500.0		1,500.0		5,500.00
75	Т 4.1	1,500.00	1,000.00					1,500.00		1,500.00		5,500.00
76	Т 4.2											
77	Т 4.3											
78	Т 4.4											
79	Total	61,500.0	9,000.0	9,000.0	10,500.0	8,000.0	7,000.0	6 <mark>,</mark> 500.0	8,000.0	9,500.0	5,000.0	134,000.00
80												
81												



107						Othe	r goodo oud	oondooo oo	ete				
108 109		I				Othe	r goods and	services co	sts				
110			Partner 1	Partner 2	Partner 3	Partner 4	Partner 5	Partner 6	Partner 7	Partner 8	Partner 9	Partner 10	Total
111	WP 1		22,000.0	2,000.0		2,000.0	2,000.0	2,000.0		2,000.0	2,000.0	2,000.0	36,000.00
112		1.1	12,000.00	2,000.00		2,000.00	2,000.00	2,000.00		2,000.00	2,000.00	2,000.00	26,000.00
113	Т	1.2	-										
114	Т	1.3	2,000.00										2,000.00
115	Т	1.4	8,000.00										8,000.00
116	WP 2		2,000.0	1,200.0					2,200.0		1,200.0		6,600.00
117	Т	2.1	2,000.00								1,200.00		3,200.00
118	Т	2.2											
119	Т	2.3		1,200.00					2,200.00				3,400.00
120	Т	2.4											
121	WP 3		6,000.0		3,000.0			2,300.0	1,200.0		2,600.0	2,200.0	17,300.00
122	Т	3.1	6,000.00		3,000.00				1,200.00				10,200.00
123	Т	3.2										2,200.00	2,200.00
124	Т	3.3						2,300.00			2,600.00		4,900.00
125	Т	3.4											
126	WP 4		2 <b>,</b> 500.0	1,100.0		1,500.0	3,200.0	1,200.0	1,000.0	2,200.0	2,200.0	2,200.0	17,100.00
127	Т	4.1		1,100.00		1,500.00	1,500.00	1,200.00		2,200.00	2,200.00	1,200.00	10,900.00
128	Т	4.2							1,000.00				1,000.00
129	Т	4.3	2,500.00				1,700.00					1,000.00	5,200.00
130	Т	4.4											
131	Тс	tal	32,500.0	4,300.0	3,000.0	3,500.0	5,200.0	5 <b>,</b> 500.0	4,400.0	4,200.0	8,000.0	6,400.0	77,000.00
132													

				BU	DGET						
	Partner 1									Partner 10	Total
PM rate (est.)				8,600.00						2,600.00	_
Funding rate (%)	100%	100%	70%	100%	70%	100%	70%	100%	100%	70%	
NP 1											
Personnel				4,300.00						1,300.00	79,590.00
Travel	50,000.00	5,000.00	5,000.00	5,000.00	5,000.00	5,000.00	5,000.00	5,000.00	5,000.00	5,000.00	95,000.00
Equipment											
Other goods & services	22,000.00	2,000.00		2,000.00	2,000.00	2,000.00		2,000.00	2,000.00	2,000.00	36,000.00
Subcontracting											
Indirect costs				2,825.00							52,647.50
	164,375.00	10,437.50	10,375.00	14,125.00	12,187.50	11,312.50	8,550.00	11,375.00	10,125.00	10,375.00	263,237.50
WP 2											
Personnel				51,600.00			23,920.00			13,000.00	264,420.00
Travel			2,000.00	2,000.00	2,000.00	2,000.00		3,000.00	1,500.00		22,500.00
Equipment		1,200.00					2,200.00		22,000.00		27,400.00
Other goods & services		1,200.00					2,200.00		1,200.00		6,600.00
Subcontracting					16,000.00			6,000.00			40,000.00
Indirect costs				13,400.00						3,250.00	80,230.00
Total costs	97,375.00	20,250.00	68,500.00	67,000.00	46,000.00	2,500.00	35,400.00	57,000.00	30,875.00	16,250.00	441,150.00
NP 3											
Personnel	28,000.0	5,400.0	26,400.0	51,600.0	41,250.0	28,700.0		29,400.0	15,400.0	18,200.0	244,350.00
Travel	3,000.0		2,000.0	3,500.0	1,000.0				1,500.0		11,000.00
Equipment											
Other goods & services	6,000.00		3,000.00			2,300.00	1,200.00		2,600.00	2,200.00	17,300.00
Subcontracting					6,000.00						6,000.00
Indirect costs	9,250.00	1,350.00	7,850.00	13,775.00	10,562.50	7,750.00	300.00	7,350.00	4,875.00	5,100.00	68,162.50
Total costs	46,250.00	6,750.00	39,250.00	68,875.00	58,812.50	38,750.00	1,500.00	36,750.00	24,375.00	25,500.00	346,812.50
NP 4											
Personnel	17,500.0	13,500.0	9,900.0	25,800.0	33,000.0	28,700.0	23,920.0	12,600.0	11,000.0	10,400.0	186,320.00
Travel	1,500.0	1,000.0					1,500.0		1,500.0		5,500.00
Equipment	9,500.0				1,700.0		3,200.0		2,200.0		16,600.00
Other goods & services	2,500.00	1,100.00		1,500.00	3,200.00	1,200.00	1,000.00	2,200.00	2,200.00	2,200.00	17,100.00
Subcontracting	6,000.00					2,600.00					8,600.00
Indirect costs	7,750.00	3,900.00	2,475.00	6,825.00	9,475.00	7,475.00	7,405.00	3,700.00	4,225.00	3,150.00	56,380.00
Total costs	44,750.00	19,500.00	12,375.00	34,125.00	47,375.00	39,975.00	37,025.00	18,500.00	21,125.00	15,750.00	290,500.00
FOTAL costs											
Personnel	157,500.0	31,050.0	92,400.0	133,300.0	99,000.0	59,450.0	49,680.0	81,900.0	27,500.0	42,900.0	774,680.00
Travel	61,500.0	9,000.0	9,000.0	10,500.0	8,000.0	7,000.0	6,500.0	8,000.0	9,500.0	5,000.0	134,000.00
Equipment		1,200.0			1,700.0		5,400.0		24,200.0		44,000.00
Other goods & services		4,300.00	3,000.00	3,500.00	5,200.00	5,500.00	4,400.00	4,200.00		6,400.00	77,000.00
Subcontracting					22,000.00			6,000.00			54,600.00
Indirect costs		11,387.50	26,100.00	36,825.00			16,495.00		17,300.00	13,575.00	257,420.00
Total				184,125.0							1,341,700.00
Max Requested EC contribution				184,125.0						-	1,208,132.50

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					3 - Bu	dget for the prop	osal					
Participant	Country	(A) Direct personnel costs	(B) Other direct costs	(C) Direct costs of subcontracting	(D) Direct costs of providing financial support to third parties	(E) Costs of inkind contributions not used on the beneficiary's premises	(F) Indirect costs (=0.25 * (A+B-E))	(G) Special unit costs covering direct & indirect costs	(H) Total estimated eligible costs (=A+B+C+D+F+G )	(I) Reimburse ment rate	(J) Max. grant (=H*I)	(K) Requested grant
1 Partner 1		157,500.00	105,500.00	24,000.00			65,750.00		352,750.00	100%	352,750.00	352,750.00
2 Partner 2		31,050.00	14,500.00	0.00			11,387.50		56,937.50	100%	56,937.50	56,937.50
3 Partner 3		92,400.00	12,000.00	0.00			26,100.00		130,500.00	70%	91,350.00	91,350.00
4 Partner 4		133,300.00	14,000.00	0.00			36,825.00		184,125.00	100%	184,125.00	184,125.00
5 Partner 5		99,000.00	14,900.00	22,000.00			28,475.00		164,375.00	70%	115,062.50	115,062.50
6 Partner 6		59,450.00	12,500.00	2,600.00			17,987.50		92,537.50	100%	92,537.50	92,537.50
7 Partner 7		49,680.00	16,300.00	0.00			16,495.00		82,475.00	70%	57,732.50	57,732.50
8 Partner 8		81,900.00	12,200.00	6,000.00			23,525.00		123,625.00	100%	123,625.00	123,625.00
9 Partner 9		27,500.00	41,700.00	0.00			17,300.00		86,500.00	100%	86,500.00	86,500.00
10 Partner 10		42,900.00	11,400.00	0.00	0.00		13,575.00		67,875.00	70%	47,512.50	47,512.50



- **A.** Direct personnel costs
- **B.** Other direct costs
  - Travel
  - Equipment
  - Other goods & services
  - Large Research Infrastructure
- **C.** Subcontracting
- **D.** Financial support to 3<sup>rd</sup> parties
- **E.** In-kind contributions not used in the beneficiary's premises
- F. Indirect costs
- **G.** Special Unit costs
- H. Total costs
- I. Reimbursement rate
- J. Maximum EU contribution
- K. Requested EU contribution





#### H2020 cost categories and cost eligibility

6th IMS Workshop

Istanbul 11 May 2017

Vangelis Argoudelis / FORTH



# Eligible costs

#### Costs must be...

- Actually incurred by the beneficiary AND in the period of implementation
- Indicated in the estimated budget
- In connection with the action as described in Annex 1
- They must be identifiable and verifiable and recorded in the beneficiary's accounts
- Comply with the applicable national law on taxes, labour and social security
- Reasonable and justified

Costs approved in proposal budget NOT automatically eligible during report/ audit:

Evaluators approve the NECESSITY for the activity and the related cost
 ELIGIBILITY of the cost is determined on the basis of the procedures followed for the realisation of the cost (modalities of implementation)

# A. Direct personnel costs



- Related to personnel working for the beneficiary under an employment contract (or equivalent appointing act) and assigned to the action
- Limited to salaries (including during parental leave), social security contributions, taxes and other costs included in the remuneration, if they arise from national law or the employment contract





### A. Direct personnel costs

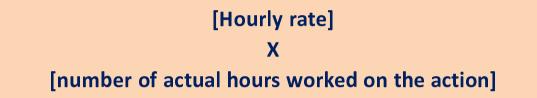
**Types of personnel** 

- 1. Employees (both permanent staff and temporary
- 2. Personnel seconded by a third party against payment
- 3. Natural persons working under a direct contract

4. SMEs owners not receiving a salary / natural persons participating as beneficiaries



**Calculation of personnel costs (during REPORTING)** 



• Step 1

Calculation of the hourly rate: On an **annual** or **monthly** basis

• Step 2

X number of actual hours worked on the action

• Step 3

For non-profit legal entities: Addition of additional remuneration, if any



#### **Step 1** Calculation of the hourly rate

The hourly rate must be calculated either:

• Per financial year and on the basis of closed financial years:

[Actual annual personnel costs (excluding additional rem.) for the person] / [Number of annual productive hours]

#### OR

• Per month on the basis of the current financial year :

[Actual monthly personnel cost (excluding additional rem.) for the person] / [number of annual productive hours / 12]

No adjustment to previous reported hourly rate costs in order to adjust to ACTUAL costs (allowed only to correct mistakes)



#### **Example – use of last closed financial year**

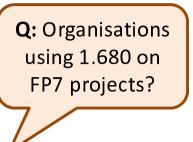
Report of 18 months spreading over 3 consecutive years

Year	2015		2017			
Trimester	4	1	2	3	4	1
Reporting period						
Hourly rate used	2015		20	16		2016
						$\mathbf{\Lambda}$



Annual productive hours

Must use one of the following options:



- 1. 1.720 hours for persons working full time (or corresponding pro-rata for persons not working full time)
- 2. the total number of hours worked by the person in the year for the beneficiary ('individual annual productive hours')
- 3. the 'standard number of annual hours' generally applied by the beneficiary for its personnel in accordance with its usual cost accounting practices ('standard annual productive hours').

• Same option per group of personnel employed <u>under similar conditions</u> (no individual application)



Step 2

Multiplying the hourly rate by the number of actual hours worked on the action

**Step 3** For non-profit legal entities: Addition of additional remuneration, if any



#### **Additional remuneration**

#### What it is:

• Extra payments made for the participation in projects ABOVE the beneficiary's usual remuneration practice for national projects resulting to a HIGHER hourly rate

#### Only for non-profit legal entities, IF:

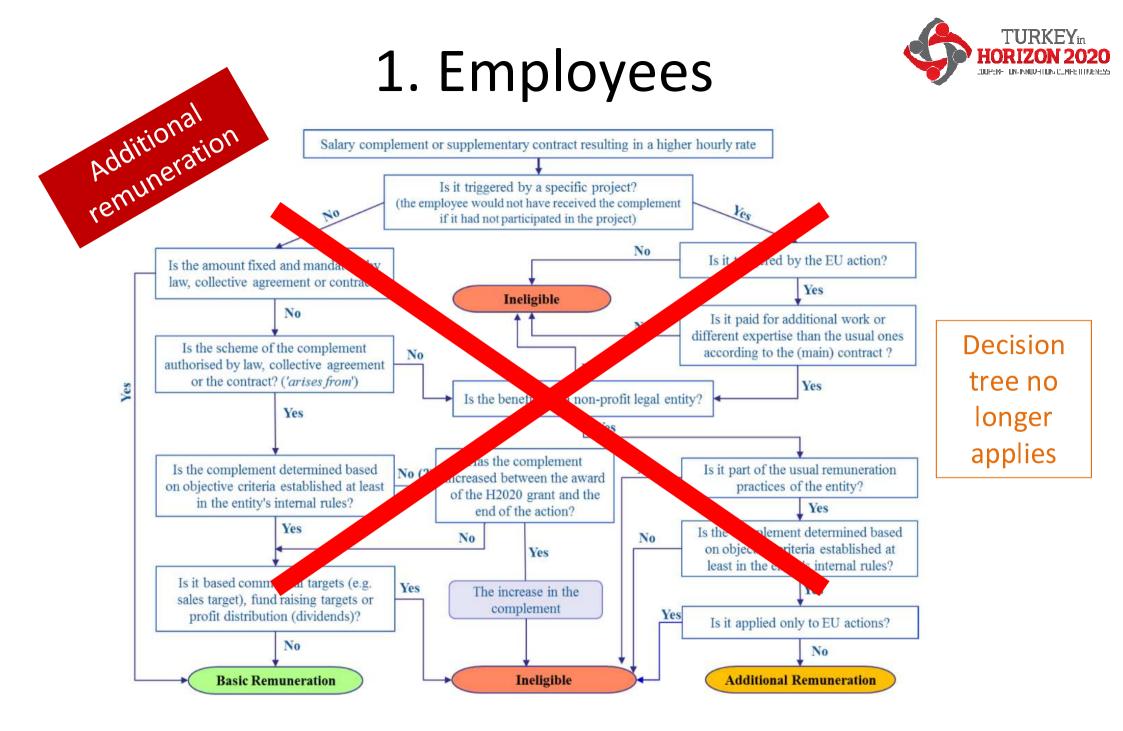
- Part of the beneficiary's usual remuneration practices
- Paid in a consistent manner whenever the same kind of work or expertise is required
- Paid for additional work or expertise which results in higher hourly rate
- Criteria objective and generally applied by the beneficiary
- System established in the beneficiary's internal rules or at least be documented
- Rules for additional remuneration may not depend on the fund provider.

#### Eligible up to the amount of 8.000 per year

• Or PRO-RATA if not working full time or not working exclusively on the action

Limit of 8.000 will also be applied to the basic remuneration if artificially increased for participation in the EU action







#### **Additional remuneration**

How to determine if the remuneration is BASIC or ADDITIONAL:

- Calculate the hourly rate applying for NATIONAL FUNDING PROGRAMMES (A) Take into account:
  - Previous remuneration data under National funding programmes
  - Regulatory requirements (national laws or collective labour agreements) specifying the hourly rate to be used
  - Internal rules specifying the hourly rate to be used
- 2. Compare the hourly rate (A) above with the hourly rate of the H2020 action (B)
- 3. If (A)  $\ge$  (B)  $\rightarrow$  then all cost charged to H2020 project will be basic remuneration If (A) < (B)  $\rightarrow$  then the exceeding part (B-A) will be additional remuneration

### 2. Seconded personnel



#### Costs for personnel seconded by a 3<sup>rd</sup> party

- MAY be eligible as personnel costs of the beneficiary, if all the general conditions for eligibility apply
- Additional conditions for eligibility:
  - The beneficiary pays the 3<sup>rd</sup> party (otherwise → Linked 3<sup>rd</sup> party OR In-kind contribution by 3<sup>rd</sup> parties)
  - The personnel works at the premises of the 3<sup>rd</sup> party or the beneficiary's
  - There must be a secondment agreement/ decision describing the work conditions (location, tasks, duration, ...)

### 3. Natural persons under a direct contract



**Q:** What if during

an Audit the cost is

found to be

significantly

different?

#### ("in-house consultants")

#### Eligible as personnel costs, if all the following apply:

- Incurred/used during the action duration, necessary, linked to the action...
- There is a contract between the natural person and the beneficiary (not legal person, not te agency)
- Works under conditions similar to those of an employee in terms of PRESENCE and WORK SUPE
- The results belongs to the beneficiary
- The costs are not significantly different from those for personnel performing similar tasks under an employment contract with the beneficiary
- The remuneration must be based on working hours, rather than on specific outputs/products (time sheets)



Subcontracting or Other goods & services

# 3. Natural persons under a direct contract



#### [Personnel cost] = [Hourly rate] X [Number of actual hours worked <u>on the action</u>]

#### Calculation depends on:

- If the contract specifies an hourly rate:

[Personnel cost] = [hourly rate] X [actual hours <u>on the action]</u>

If the contract specifies a total number of hours:
[hourly rate] = [total amount] / [total number of contract hours]
[Personnel cost] = [hourly rate] X [actual hours <u>on the action]</u>

- If the contract does not specify an hourly rate NOR a total number of hours:
[hourly rate] = [total amount] / [1.720] (or pro-rata)
[Personnel cost] = [hourly rate] X [actual hours <u>on the action]</u>

# 4. SME owners / natural persons as beneficiaries



#### Costs for SME owners not receiving a salary

#### AND

Q: Is there a definition of the term "SME owner"?

tural persons participating as beneficiaries without a salary

ble as personnel costs if conditions for eligibility apply

- Only if not receiving a salary but compensated through other means as dividends, service contract, etc.
- Declared as UNIT costs

Q: So how is the SME owner going to get paid by the SME for his/her effort?

st = Hourly rate = 55.800 € (yearly living allowance of the render to MSCA Individual Fellowships) / 1.720 hours (Standard X) X country correction coefficient (86,6% for TR)

**Q:** What if the SME owner has a direct contract with the SME, as in case (3) before?

Standard Annual Productive Hours = 1.720



Maximum declared hours of work in H2020 projects = 1.720 turne

**Q:** So we can declare 1.720 hours of work for all SME owners?

# A. Direct personnel costs



**Q:** Our organisation's time sheet is different, can we use it?

Title of the action (acronym):					Grant Agreement No:	1	
Beneficiary's / linked	third party's name:						
Name of the person	working on the action:				Type of personnel two Art. E.I.A. Grant Agreement	\$	
Month	[Month / Year]	[Month / Year]	[Month / Year]	[Month / Year]	[Month / Year]	[Month / Year]	 Total
Number of hours							
Work packages (of Annex 1) to which the person has contributed by the reported hours							
Date and signature of the person working for the action							
Name, date and signature of the superior							1

- Time must be recorded through a reliable Time Recording system (time sheets or equivalent)
- Minimum requirements: (NEW H2020 template provided)
  - o Updated and signed at least on monthly basis
  - o Project title, number
  - o Beneficiary's name
  - Person's name, date and signature
  - Supervisor's name and signature
  - Number of hours declared for the action in the period covered by the time record
  - o action tasks or work packages
- No time sheets needed for persons working exclusively on an action (under declaration)

Q: Costs for

participating in

a scientific

conference?



**Q:** What about costs for travels which were cancelled and not realized?

• Travel and subsistence costs for **personnel** AND **external experts** if described in Annex I.

**Travel & Subsistence** 

- According to usual practices of the beneficiary
- No distinction between travelling **in or outside** of EU or AC.
- Not planned or particularly expensive travels: MAY require approval of PO.



**Q:** |s 1<sup>st</sup>

class ticket

not

allowed?

Exceptions to the rule of "within the duration of the project"

**Q:** What about travels for review meetings AFTER the end of project?



**Q:** What if our national accounting standards for depreciation are in contrast with the international accounting standards?



Depreciated costs ≤ equipment's purchase price

Depreciation period ≤ equipment's useful life



 Only the part of the equipment's 'working time' for the action may be charged (i.e. the % of actual use and % of time used for the action). (AUDITABLE)

 Costs of renting or leasing equipment, eligible if they do not exceed the depreciation costs of similar equipment TURKEY IN HORIZON 2020, Istanbul 11 May 2017

 In empliance with the beneficiary's usual accounting practice and international accounting standards
 Maxinglude costs persons for first exercises (a.g. site

 May include costs necessary for first operation (e.g. site preparation, delivery and handling, installation, etc.)

**Q:** What about costs for insurance of equipment?



#### **Costs for other goods and services**

- Consumables and supplies
- Dissemination, translations and publications
- Protection of results/ IPR
- Organisation of meetings, events, workshops
- Certificates on the Financial Statements (if required)
  - When EU contribution ≥ 325.000 €, as reimbursement of actual costs the basis of usual cost accounting practices
  - Known as "1<sup>st</sup> level control"
- Certificates on the methodology
- Any other costs required for implementation
- Detailed breakdown in the proposal if >15% personnel costs



Q: What is the difference with FP7?

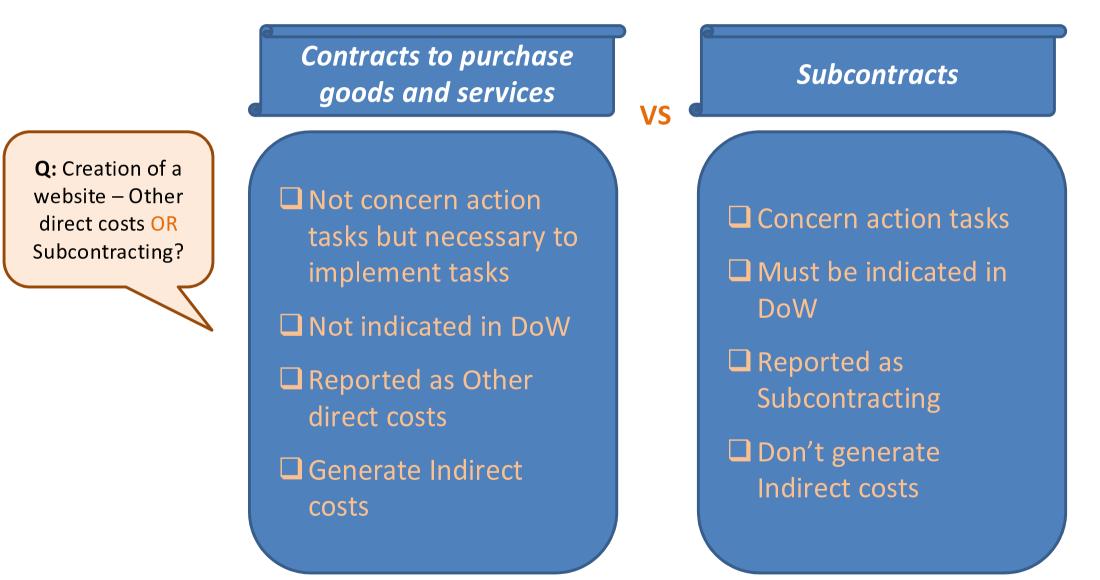


#### **Costs for other goods and services**

Example – requirement of CFS or not						
Budget (RIA action)	Case 1	Case 2				
Personnel costs (actual)	270,000	250,000				
Personnel costs (SME owners unit costs)	60,000	80,000				
Other direct costs	65,000	65,000				
Indirect costs 25%	98,750	98,750				
Total requested EU contribution	493,750	493,750				
EU contribution requested as actual costs	335,000	315,000				
CFS	required	not required				



#### Difference between "Other goods & services" and "Subcontracting"?





#### **Costs of Large Research Infrastructures (LRI)**

#### = Facilities, resources or services used by researchers to conduct research

May be used also for education or public purposes

Examples:

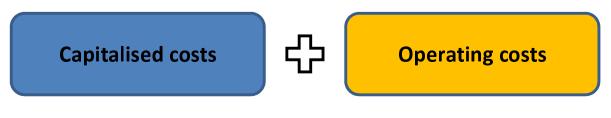
- Major scientific equipment (or sets of instruments)
- Knowledge-based resources such as collections, archives or scientific data
- e-infrastructures, such as data, computing systems, and communication networks



**Costs of Large Research Infrastructures (LRI)** 

May be eligible if:

- Total value of LRI ≥ 20 million euros
- Total value of LRI ≥ 75% of the total fixed assets
- Costing methodology is **positively ex-ante assessed**
- Declare only the portion which corresponds to the duration of the action and the percentage of actual use for the purposes of the action (AUDITABLE)



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# C. Subcontracting



- Subcontracting costs always checked diligently by the EC
- According to procurement rules that apply for the beneficiary
- Awarded according to **Best value for money OR Lowest price**
- Transparency, equal treatment and avoid any conflict of interests
- Subcontracting between beneficiaries NOT allowed

**Q:** What about subcontracting to affiliate companies/ entities?

**Q:** Can I award a subcontract to a relative of mine? (family ties)

### C. Subcontracting

**Q:** Can we subcontract any tasks of the coordinator?



- Must cover only a limited part of the action
- The majority of the work done by the subcontractor(s) must be located in the EU MS or AC
- Tasks and costs mentioned in Annex 1 and Annex 2. If not, approval is required and perhaps amendment.
- Specific rules may be set by the Authorising Officer (EC) for subcontracts higher than 60.000 euros



## C. Subcontracting

#### 4.2. Third parties involved in the project (including use of third party resources)

Part B (Research Proposal) Please complete, for each participant, the following table (or simply state "No third parties" *involved*", *if applicable*):

Does the participant plan to subcontract certain tasks (please note that core tasks of the project should not be sub-contracted)	Y/N	
If yes, please describe and justify the tasks to be subcontracted	-	
	T AT	-
Does the participant envisage that part of its work is performed by linked third parties <sup>1</sup>	Y/N	
If yes, please describe the third party, the link of the participant to the the participant to the the party describe and justify the foreseen tasks to be performed by the third party	arty, and	
Does the participant envisage the use of contributions in kind provided by	<b>Q</b> : Ca	an we
third parties (Articles 11 and 12 of the General Model Grant Agreement)		ify the
If yes, please describe the third party and their contributions		ntractor the
	prop	osal?

1 action. (Article 14 of the Model Grant Agreement).

# D. Costs for providing financial support to 3<sup>rd</sup> parties



- Beneficiaries provide EU funding to recipient(s) that are not party to the GA (cascade funding)
- ONLY when foreseen in the Call / Work Programme
- Either in the form of FINANCIAL SUPPORT or in the form of PRIZES. *e.g.* 
  - Financial support to farmers testing a new agricultural technology
  - Awarding research scholarships in the field of the action
- Limited and pre-defined maximum amount per third party (exception if required)
- Criteria for determining the amount of financial support AND the conditions for finally approving to pass the financial support
- Clear and exhaustive list of the types of activities that qualify for financial support for third parties
- ALL described in the proposal
- Best practice: Contract between beneficiary/ies and third party/ies

### In-kind contributions by 3<sup>rd</sup> parties



#### **Costs for activities implemented by 3<sup>rd</sup> Parties**

- 3<sup>rd</sup> party definition: Any entity which is not a beneficiary
- The beneficiary is responsible towards the EC for the proper implementation of activities by 3<sup>rd</sup> parties
- Ways of involvement of 3<sup>rd</sup> Parties (other than Subcontractors and Contractors):



### In-kind contributions by 3<sup>rd</sup> parties



- In-kind contributions: Seconded personnel, equipment, infrastructure or other non-financial resources
- Example: Hospital providing medical equipment/ infrastructure to university, civil servant working for beneficiary but paid by Government (Ministry), independent unit created specifically for managing administration of EU projects of a beneficiary, ...
- If the beneficiary PAYS the 3<sup>rd</sup> party → the cost is recorded in the accounts of the beneficiary
- If the beneficiary DOES NOT PAY the 3<sup>rd</sup> party → the cost is recorded in the accounts of the 3<sup>rd</sup> party
- No separate Financial Statement but costs included in the ben Financial Statement)
- Identification of 3<sup>rd</sup> party and their tasks in Annex I
- Obligation to accept audits and reviews by the EC
- Indirect costs depending on the place of implementing the

Q: Can an entity from the USA be funded as 3<sup>rd</sup> party?



# Linked 3<sup>rd</sup> parties

Linked or affiliated 3<sup>rd</sup> parties implementing Action tasks

- Affiliated entities and entities with a legal link to a beneficiary
- Established, legal relationship which is pre-existing, broad and not specifically created for the work under the GA (NO ad-hoc collaboration)
- Example: Parent/ subsidiary, holding/ subsidiary, associations/ members, subsidiary/ subsidiary, entities with framework collaboration agreement...
- The entity performing most of the work should be the one participating as beneficiary, and the other should participate as linked third party
- Identification of LTP and their tasks/ amounts in Annex I
- Costs are recorded in LTP accounts
- Submit their own Financial Statement (submitted by th the electronic system)
- Obligation to accept audits and reviews by the EC
- Indirect costs depending on the place of implementing

**Q:** Can an entity from the USA be funded as LINKED 3<sup>rd</sup> party?

### 3<sup>rd</sup> Parties - Summary



Types of	CHARACTERISTICS								
third parties	Does work of the action (Annex 1)	Provides resources or services	What is eligible?	Must be indicated in Annex 1	Indirect costs	Selecting the third party	Articles		
Linked third party	YES	NO	Costs	YES	YES	Must be affiliated or have a legal link	Article 14		
Subcontractors	YES	NO	Price	YES	NO	Best value for money, avoid conflict of interest	Article 13		
Third party providing in-kind contributions	NO	YES	Costs	YES	YES	Not used to circumvent the rules	Articles 11 and 12		
Contractors	<b>Q:</b> Are we free to choose under		rice	NO	YES	Best value for money, avoid conflict of interest	Article 10		
Financial support to third parties	Th pro option	options a 3 <sup>rd</sup> party		YES	NO	According to the conditions in Annex 1	Article 15		

### F. Indirect costs





Q: What about indirect costs of personnel working under a direct contract ("inhouse consultants") OUTSIDE the premises of the beneficiary due to a teleworking agreement?

- Indirect costs
- 25% of Total Direct costs excluding:
  - Subcontracting
  - costs of in-kind contributions incurred by 3rd parties outside the beneficiary's premises
  - costs of providing financial support to 3rd parties



#### Exceptions:

• MSC Actions: unit costs (management and indirect)

## G. Special unit costs



### Forms of costs

#### • Actual costs

costs which are real and not estimated or budgeted

#### • Unit costs

- fixed amount per unit of measure, or
- amount per unit of measure calculated by the beneficiary in accordance with its usual cost accounting practices for personnel costs

→ MSC Actions, SME owners, natural persons, average personnel costs, clinical trials...

- Flat-rate costs
  - calculated as a fixed percentage on another form of costs
- Lump sum costs
  - fixed amount based on an estimation

 $\rightarrow$  SME instr. Ph. 1 feasibility study

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Special Unit costs

### G. Special unit costs

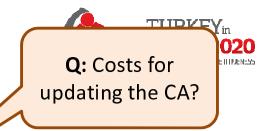


	BUDGET CATEGORIES							
FORMS OF		INDIRECT	SPECIFIC					
COSTS	Personnel	Subcontracting	Financial support to 3rd parties	Other	COSTS	CATETORIES OF COSTS		
Actual costs	✓	✓	✓	$\checkmark$	×	$\checkmark$		
Unit costs	Yes for - Average personnel costs - SME owners & natural persons without a salary	×	×	×	×	<b>Yes if</b> foreseen by Comm. Decision		
Flat-rate costs	×	×	×	×	✓	×		
Lump sum costs	×	×	×	×	×	<b>Yes if</b> foreseen by Comm. Decision		

#### I. Reimbursement Rates **O:** What about a not-forprofit entity participating in IA as linked third party HOR17 2020 of a for-profit entity? vation Actions (RIA) Research & s (IA) (<u>not-for-profit entities</u>) Innovation A 100% Coordination & port Actions (CSA) • MSC Actions (unit (not COFUND) • ERC Grants • Innovation Actions (IA) (for-profit entities) 70% • SME Instrument phase I (lump sum) • SME Instrument phase II

The reimbursement rates apply to all **forms of costs** (actual, unit, lump sums and flat-rates costs) and all **budget categories**.

# Ineligible costs



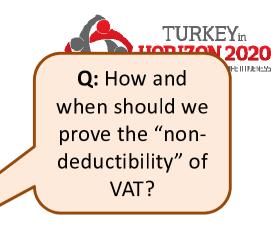
• Costs for drafting the Consortium Agreement

**Q:** What if we drafted our CA after the start of the project?

- Depreciation costs for equipment bought before the action's start the equipment has been fully depreciated)
  - osts for preparing, submitting and negotiating the proposal
- Bank costs charged by the beneficiary's bank for transfers from the EC
- Currency exchange losses
- Excessive or reckless expenditure
- Deductible VAT
- Costs incurred during suspension of the implementat action
- Costs declared under another EU or Euratom grant
- ... (non exhaustive list)

**Q:** Costs for bank transfers when the coo transfers payments to partners?

### VAT



• Non-deductible VAT is **ELIGIBLE** 

• Deductible VAT is NOT ELIGIBLE

• Non-identifiable VAT is **ELIGIBLE** 







### Budget transfers



Between beneficiaries and cost categories:

#### Allowed if:

• Needed and justified



- Annex I not affected
- May require Amendment
- Total EC contribution not increased (*but different reimbursement rates taken into consideration*)

#### Not allowed if:



- Costs declared as Lump Sum
- Subcontracting costs not foreseen in Annex I (*approval / amendment*)
- Affects significantly Annex I (*approval / amendment*)
- Challenges proper implementation TURKEY IN HORIZON 2020, Istanbul 11 May 2017



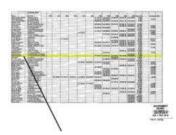
### Currency conversion into EUROS

• Costs are always reported in EUROS

	Accounting records in €	Accounting records NOT in €
Costs incurred in €	No conversion	No conversion
Costs incurred NOT in €	Conversion according to the usual practices of the beneficiary	<ul> <li>Average daily exchange rate for the reporting period (<i>source: ECB</i> <i>website</i>)</li> </ul>
		<ul> <li>(if no daily euro exchange rate is published)</li> <li>Average monthly accounting rate</li> <li>for the reporting period (source:</li> <li>ECB website)</li> </ul>

### Keeping records









# Obligation to keep records and other supporting documentation

- Keep records and other supporting evidence and documentation to prove proper implementation and eligibility of costs for 5 years after the payment of the balance (3 for low value grants ≤60.000)
- Digital/ electronic documents acceptable if National Legislation exists allowing it and considering them of equal validity as originals
- Digital/ electronic time sheets acceptable as long as reliable according to EC's specifications
- No time sheets required for persons working exclusively in one project (with supporting statement by the beneficiary)

### Keeping records



#### Supporting documentation to keep (1):

(for 5 years)

For ACTUAL costs:

- Contracts, subcontracts, invoices, time sheets, payslips, ... ALL accounting and financial records
- The beneficiaries' usual cost accounting practices and internal control procedures must enable direct reconciliation between the amounts declared, the amounts recorded in their accounts and the amounts stated in the supporting documentation

For UNIT costs:

- Adequate records and other supporting documentation to prove the number of units declared
- No need to identify the actual eligible costs covered

### described in Annex 1 were implemented properly

• No need to identify the actual eligible costs covered

Adequate records and other supporting documentation to

prove that the corresponding tasks or part of the action as

#### TURKEY IN HORIZON 2020, Istanbul 11 May 2017

- Adequate records and other supporting documenta prove the eligibility of the costs to which the flat-raapplied
- No need to identify the actual eligible costs covered

Q: So when we are funded under Lump-sum we do not need to keep evidence / records of the actual costs?



### Keeping records

For FLAT RATE costs:

For LUMP SUM costs:

Supporting documentation to keep (2):



- **Reviews** on the proper implementation of the action (including assessment of deliverables and reports).
  - May be started from end of PR1 up to two years after the payment of the balance → "review report"
- Audits on the proper implementation of the action and compliance with the obligations under the Agreement. (2<sup>nd</sup> level control)
  - May be started from end of PR1 up to two years after the payment of the balance → "draft audit report" and "final audit report"



### Audits

- Mainly focused on financial aspects, but may include technical aspects
- Less audits (max 7%), more targeted.
- By whom: EU Auditors, external collaborating auditing firms, OLAF, ECA
- To whom:
  - Beneficiaries selected through sampling (selection through statistical method targeted to a representative sample of beneficiaries)
  - Beneficiaries selected on the grounds of reasonable doubt or existence of risk factors
- What: one or more H2020 actions
- Extension of the findings (extrapolation) in case of systematic errors.



### **Audits**

#### **Process:**

- 1. Inform the beneficiary with "Letter of announcement"
- 2. Request for preliminary documents
- 3. On the spot audit
- 4. Request documents/ evidence on the spot
- 5. Draft audit report
- 6. 30 days Contradictory procedure: feedback of beneficiary on draft audit report
- 7. Final audit report and audit closure with "Letter of closure"
- 8. Implementation of the audit findings by the EC to the beneficiary



### **Audits**

#### Possible actions by the EU depending on the findings

- Rejection of ineligible costs
- Reduction of the grant
- Recovery of undue amounts
- Administrative and financial penalties
- Suspension of payments
- Suspension of the action implementation
- Termination of the participation of the beneficiary in the grant agreement
- Termination of the grant agreement
- Extension of Audit Findings

### Useful links



→ Participant Portal



└→ Reference Documents

└→ Grant agreements, contracts and rules of contest

└→ Model grant agreements

└→ General Grant Agreement

└→ Guidance

└→ Annotated Model Grant Agreement

→ Templates & forms

└→ Proposal templates

→ H2020 Online user manual

### Useful contacts



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National Contact Points for Legal and Financial Aspects in Turkey

### The End



#### Thank you for your attention !

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