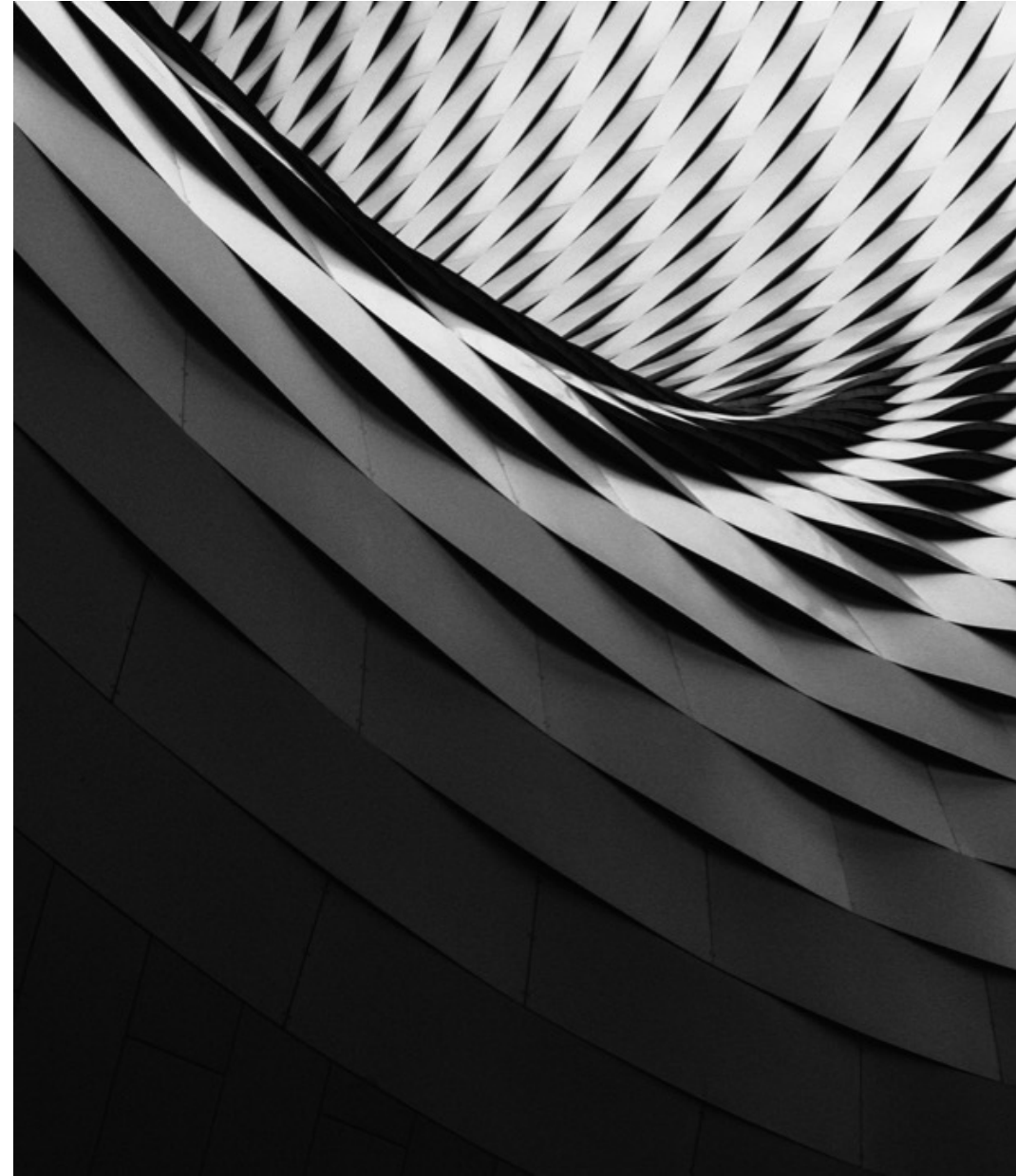




# ACT Fund | Overview

2<sup>nd</sup> Access to Risk Finance Event  
Turkey in Horizon 2020 Project

By ACT Venture Partners | 19 July 2017 Istanbul





This project is co-financed by the European Union and the Republic of Turkey



This financing is provided from IPA funds allocated to Regional Competitiveness Operational Programme which is supported by EU and Republic of Turkey. The Contracting Authority is the Ministry of Science, Industry and Technology – DG for EU and Foreign Affairs – Regional Competitiveness Operational Programme Coordination and Implementation Directorate, and the End Recipient is the Scientific and Research Council of Turkey (TÜBİTAK)

# About ACT Venture Partners

- ACT Venture Partners is a venture capital fund management company domiciled in Amsterdam, the Netherlands.
- Fund under management is EUR 22,5 Million (ACT Fund I, which is an early stage technology and IP intensive venture capital fund)
- ACT complies with Invest Europe Guidelines and Code of Conduct regarding governance, transparency and accountability.
- Since July 2015, +1.000 projects were processed.
- ACT may invest up to EUR 2.5M per project (preferably in multiple rounds) in exchange for company shares (preferably significant minority – i.e. %20-%40).
- Portfolio:
  - *Current : 10 PoCs and 8 start-ups*
  - *31 07 2017 : 10 PoCs and 11 start-ups*
  - *31 12 2017 : 10 PoCs and ~15 start-ups*

# Our Team

## Managing Partner



### **Okan KARA**

Industrial Engineer. Worked in telecom, government and consultancy sectors. Hold various roles in international bodies.

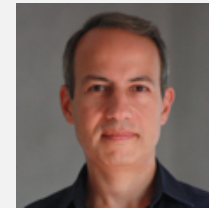
## Managing Partner



### **Gökhan GÜNER**

Electrical Engineer. Worked in chip design, investment banking and tech transfer focused VC fund.

## Managing Partner



### **Erhan KILIÇÖZLÜ**

CFA. Mechanical Engineer. Investment Banker. Worked in international family offices. Co-lead a global tech-transfer initiative.

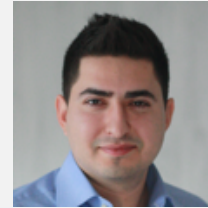
## Partner



### **Gürcan OZAN**

Mechanical Engineer. Worked in automotive sector and government.

## Investment Associate

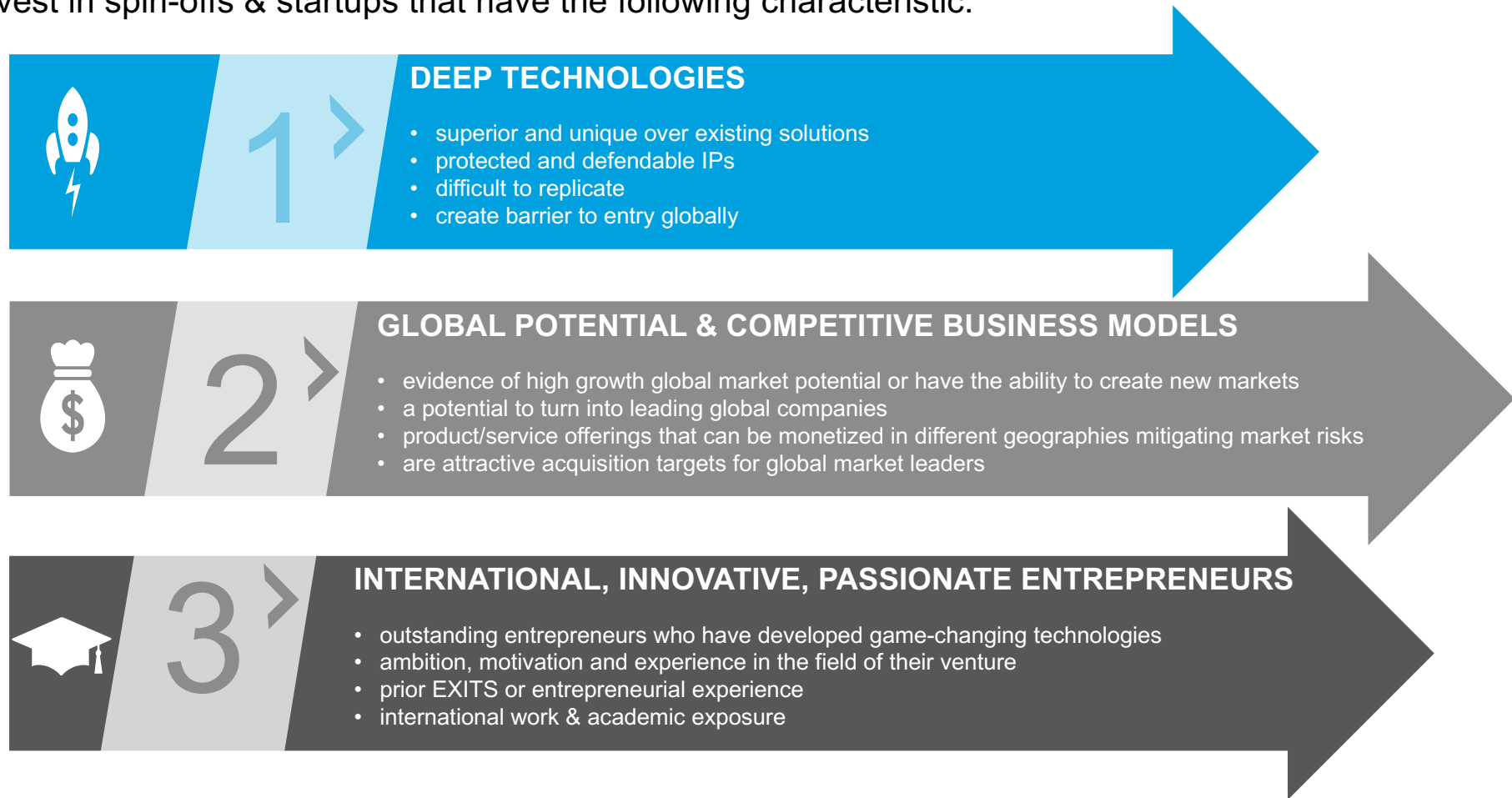


### **Olcay YILMAZCOBAN**

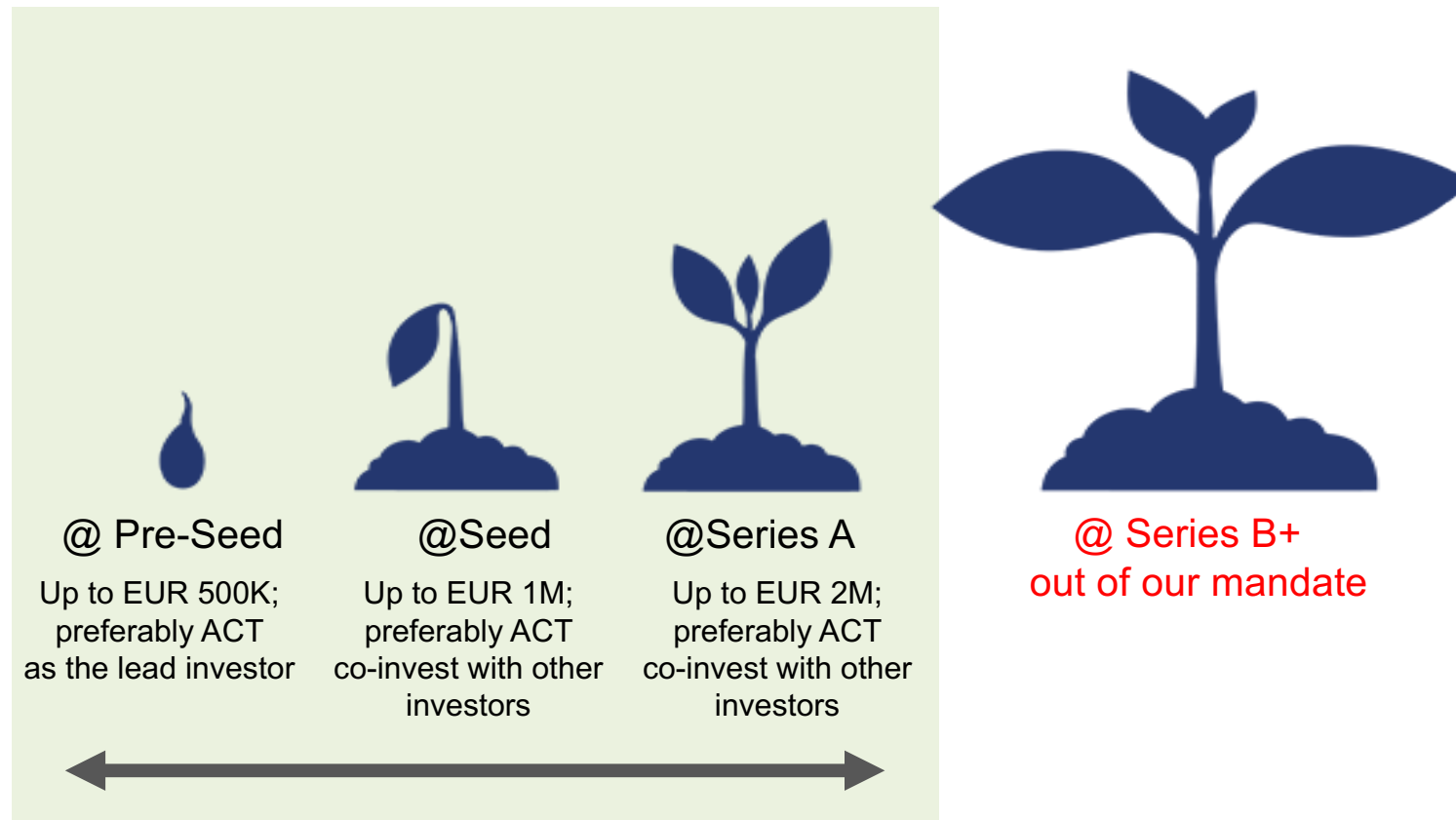
Electrical Engineer. Entrepreneurial experience.

# What we are looking for in a project?

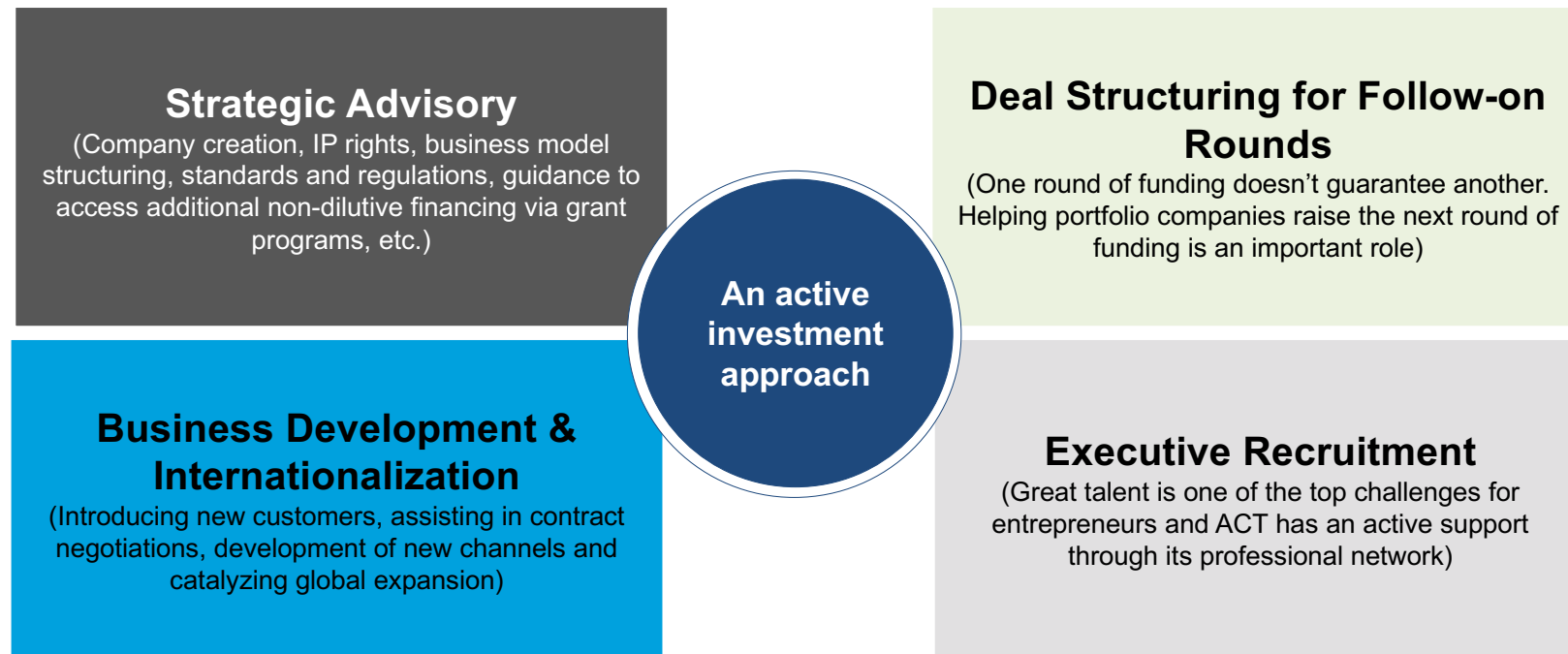
We invest in spin-offs & startups that have the following characteristic:



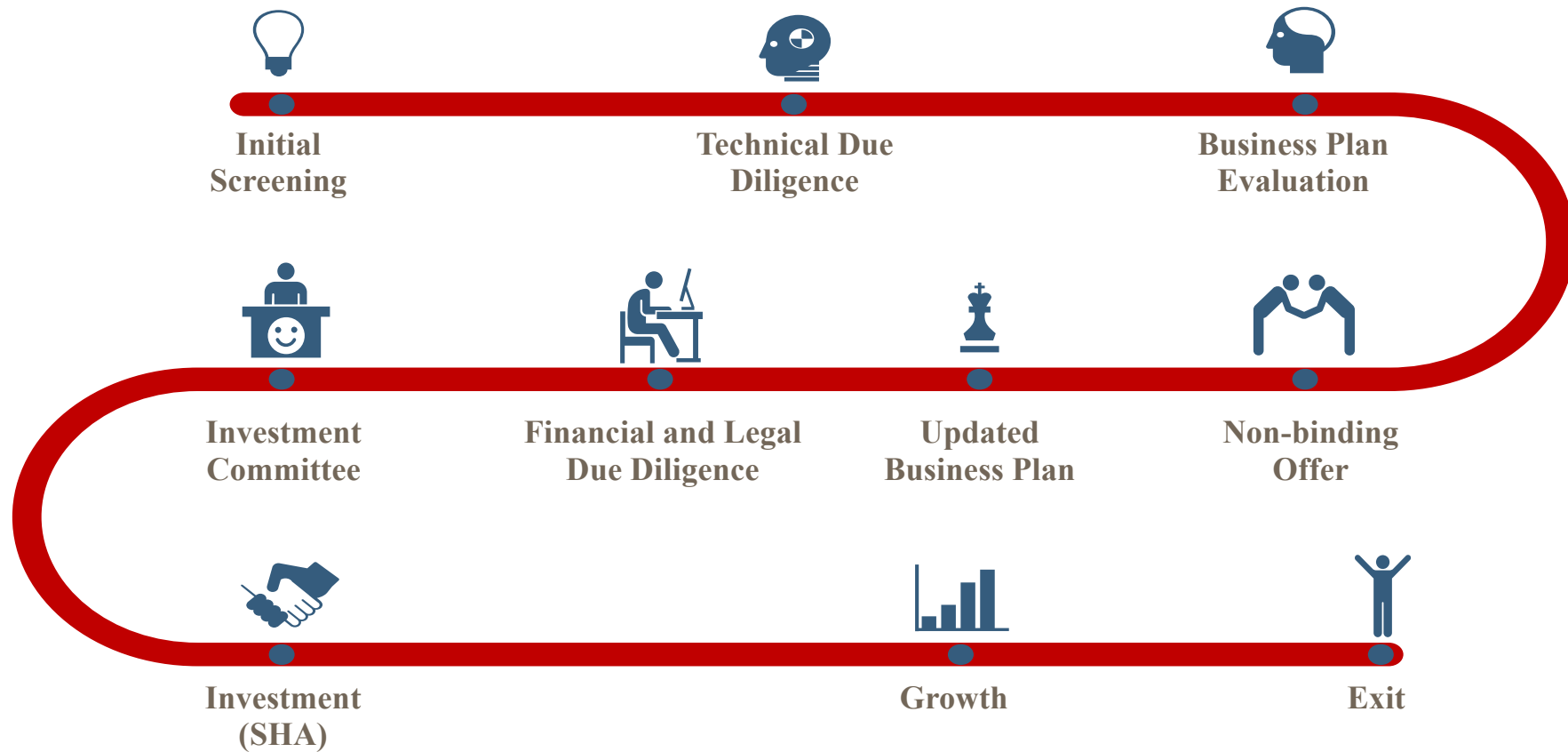
# Investment Stage



# ACT Venture Partners' Added Value



# Process Flow



# Assessment Model

Technological Feasibility	Business Feasibility	Financial Feasibility
Minimum Viable Product (MVP) (TRL6+)	Team DNA (Qualified, committed, diverse and visionary founding team)	Revenue & cost estimations
Freedom to Operate	Targeted sectors, geography and customers	Healthy balance sheet
Differentiation in competitive landscape	Go to Market Strategy	Valuation, terms and use of proceeds
High Entry barrier and scalability	Milestones and KPIs*	Potential exit options

+ ACT Team can contribute

(\*) customer acquisition cost – CAC; customer retention rate, CRR; lifetime value, LTV; monthly burn; conversion rate; recurring revenue, etc.

# Portfolio



Reserved



Reserved



Reserved



Your Place?



# ACT Venture Partners

You may reach us at:

[www.act-vc.com](http://www.act-vc.com)

By e-mail:

[info@act-vc.com](mailto:info@act-vc.com)