

Bu proje Avrupa Birliği ve Türkiye Cumhuriyeti tarafından finanse edilmektedir This project is co-funded by the European Union and the Republic of Türkiye



ASK OUR EXPERTS ANYTHING ABOUT THE EIC ACCELERATOR

What has changed in the EIC Accelerator application procedures? Serkan BOLAT

August 28, 2023 - SME Webinar 13









Serkan BOLAT SME & EIC Expert

✓ <u>s.bolat@idi.ie</u>

in linkedin.com/in/sbolat



Proposal Evaluator & Reviewer

▲ 1.000+ proposals 10+ years
 ☑ 160+ EIC Accelerator Short & Full Applications

Consultant & Mentor

∴ Management Y Marketing S Innovation € Investment

25 + Year Work Experience

✓ w/ SMEs, researchers, and founders♣ Former Navy Supply Officer

PhD Dropout

- Retail and Consumer Sciences, M.Sc.
- **H.** Business, M.A.
- Industrial Engineering, B.Sc.

Disclaimer

This presentation is provided for informational purposes only, and should not be relied upon as proposal submission, legal, business, or investment advice. The European Commission, the European Innovation Council, the Republic of Türkiye Ministry of Industry and Technology, TÜBİTAK, or any member of Türkiye in Horizon 2020 Phase II Project Consortium as well as their affiliates can not be held responsible for any decisions, actions, or their consequences based on its content.

Although the best effort have been demonstrated to create the most reliable and relevant content, you should always refer to <u>EIC Calls</u> published on the Funding and Tender Opportunities portal for up-to-date information and legal requirements.

References to any country, company, organization, program, regulation, theory, or practice are for illustrative purposes only, and do not constitute a recommendation or advisory services. All data, charts, graphs, projections, estimations, targets, and opinion provided within are for informational purposes only, are valid only as of the date indicated, and should not be relied upon when making any decision. They may differ from those offered by other individuals, experts, institutions, or authorities.

If you refer to this presentation after the indicated event date, its content may be entirely irrelevant. Official EU references, call documents, and program implementation rules may change without prior notice. Please use this material at your own risk.

European Innovation Council

\$

The European Innovation Council (EIC)

- targets SMEs w/ breakthrough innovations + scaleup potential
- provides €0.5-2.5M grant + €15M equity + Business Acceleration Services
- evaluates Short & Full Applications → Jury Interview



	bean	g & tender lic Data Interchange Ar	opportunit ea (SEDIA)	ies			English EN Register Login
SEARCH FUND	ING & TENDERS 🔻 HOW TO	PARTICIPATE - PRO		K AS AN EXPERT SUPPORT 🔻			i Get started
Accelerator		Q	Funding and t	tenders (8)	D Need help?	🛗 🔊 Sort by:	Submission status 🗸
Match whole word GRANTS	ds only		EIC Accelerator Op HORIZON-EIC-2023-ACC				Call for proposal Grant
			Programme	Horizon Europe (HORIZON)	Status	Open for submission	
Submission status			Type of action Opening date	HORIZON EIC Accelerator Blended Finance 08 December 2022	Deadline model Next deadline	multiple cut-off 19 October 2023 17:	00:00 Brussels time
Forthcoming	Open for submission (8)	Closed		allenge Energy storage			Call for proposal Grant
Programming period			Programme	Horizon Europe (HORIZON)	Status	Open for submission	
2021 - 2027 (8) * ~			Type of action Opening date	HORIZON EIC Accelerator Blended Finance 08 December 2022	Deadline model Next deadline	multiple cut-off 19 October 2023 17:	00:00 Brussels time
Horizon Europe (HOR Programme part	RIZON)	×		allenge: Novel technologies for resilient agricul	ture		Call for proposal 4 Grant

Disruption!

EIC Accelerator disruption of submission service



Dear EIC Accelerator Applicant,

We regret to inform you that a disruption has occurred in the online application system for the 7 June 2023 EIC Accelerator cut-off, which unfortunately also has implications for your application system for the 7 June 2023 EIC Accelerator cut-off, which unfortunately also has implications for your application system for the online application system for the 7 June 2023 EIC Accelerator cut-off, which unfortunately also has implications for your application system for the 7 June 2023 EIC Accelerator cut-off, which unfortunately also has implications for your application system for the 7 June 2023 EIC Accelerator cut-off, which unfortunately also has implications for your application system for the 7 June 2023 EIC Accelerator cut-off, which unfortunately also has implications for your application system for the 7 June 2023 EIC Accelerator cut-off, which unfortunately also has implications for your application system for the 7 June 2023 EIC Accelerator cut-off, which unfortunately also has implications for your application system for the 7 June 2023 EIC Accelerator cut-off, which unfortunately also has implications for your application system for the 7 June 2023 EIC Accelerator cut-off, which unfortunately also has implications for your application system for the 7 June 2023 EIC Accelerator cut-off, which unfortunately also has implications for your application system for the 7 June 2023 EIC Accelerator cut-off, which unfortunately also has implications for your applications
The EIC AI Platform, in which you have submitted your application, is no longer operating due to a contractual dispute. As from today, all applications for the 7 June cut-off will need to be submitted through the Horizon Europe Funding and Tenders Portal. This includes all applications that were already completed and submitted in the EIC AI Platform. This is the only way to ensure that all EIC Accelerator full (Step 2) proposals will be evaluated equally and on the same basis, as the application forms on the Horizon Europe Funding and Tenders Portal have a different format than the forms that were available on the EIC AI Platform. To accommodate this change, the deadline for submitting full (Step 2) EIC Accelerator proposals for the 7 June 2023 cut-off has been postponed until 21 June 2023 at 17:00 CET.

To facilitate the resubmission of your proposal on the Horizon Europe Funding and Tenders Portal, your proposal as submitted on the EIC AI Platform will be available through a link that you will receive as soon as possible and in any case by early next week.

Please see below the relevant links to be used in order to proceed with the resubmission.

We fully acknowledge and regret that this unfortunate situation will add an extra unwanted burden on top of the extensive time and effort you have already put into your application.

Please find below the links to all EIC Accelerator calls on the Horizon Europe Funding and Tenders Portal:

- EIC Accelerator Open 2023
- EIC Accelerator Challenge: Energy storage
- EIC Accelerator Challenge: Novel technologies for resilient agriculture
- EIC Accelerator Challenge: Emerging semiconductor or quantum technology components
- EIC Accelerator Challenge: Aerosol and surface decontamination for pandemic management
- EIC Accelerator Challenge: Customer-driven, innovative space technologies and services
- EIC Accelerator Challenge: Novel biomarker-based assays to guide personalised cancer treatment
- EIC Accelerator Challenge: New European Bauhaus and Architecture, Engineering and Construction digitalization for decarbonisation

More information on how to submit a proposal through the Horizon Europe Funding and Tenders Portal can be found in the online manual.

For regular updates on the EIC call application process, please consult the EIC website and the EIC AI platform related FAQ page.

In case you have questions that are not answered in the FAQs or EIC Website, don't hesitate to get in touch with the EIC Team through: support@eic.eismea.eu

We thank you in advance for your understanding, and we appreciate your adjustment to this unforeseen development.

The EIC Team/EIC Evaluation Team

June

EIC AI Platform terminated Short Proposal submissions paused June cutoff postponed to June 21 from June 7 Full Application form restructured Full Applications possible via F&T portal

S Reply

...

July

New IT platform for Short Proposals activated Short Proposal submissions resumed Full Application form updated

Aug October cutoff postponed to Oct 19 from Oct 4 New Guide for Applicants published EIC Work Program 2023 amended

Follow us to be the first to know

Follow us on social media 🛞 Ufuk Avrupa Programı 👖 Ufuk Avrupa Programı

Subscribe to our e-Bulletin $extsf{V} UfukAvrupa.org.tr}$ Ask questions & Share your comments of s.bolat@idi.ie



Dr. Michiel Scheffer **New EIC President**

alterDomus*

New EIC Fund Manager

New EIC Board recommendations to improve Full Proposal submissions

to follow VC industry standard, and to make it feasible for startups to complete themselves without consultants.

1. Content

- Slide Deck (addressing key questions)
- Business Case (no longer than 50 pages) and Data Pack
 - Industry Standard (Company description, the problem/market opportunity, the innovation-solution/product or services, competition analysis, marketing and sales plan, risks, team, financial plan, cap table, etc.)
 - EIC Specific Information (Impact of EIC support on the company, the funding request, implementation plan for the grant

2. User interface of the (EIC AI) platform

◆ Far fewer questions, less fragmented layout, avoiding overlaps and repetitions, include graphics, tables, reuse information from other platforms, diagnostics and AI tools should be offered as options, not mandatory, etc.

3. Usability for the evaluators, investment decisions, investment and grant management

More importance to slide deck (at all steps), clear alignment with EIC Evaluation Criteria, better differentiate the assessment for grant vs. equity, remove information which is not used or relevant, etc.

TÜBİTAK Ufuk Avrupa Programı ... UFUK AVRUPA 6.616 followers 2mo • Edited • 🚱

🔤 📭 Avrupa Yenilik Konseyi (EIC) Hızlandırıcı Programının Başvuru süreciyle İlgili Değişiklikler

Avrupa Yenilik Konseyi (EIC) 2 Haziran 2023 itibariyle #EIC Hızlandırıcı (Accelerator) programının başvuru süreciyle ilgili bazı değişiklikleri hayata geçirmiştir. Bu durum Hızlandırıcı Kısa ve Tam Başvuru sahiplerini ilgilendirmekte, Kılavuz ve Geçiş programını kapsamamaktadır.

Tüm detayları ve 2 Haziran 2023 tarihinde güncellenen yeni Tam Başvuru formuyla ilgili bilgi içeren EIC Hızlandırıcı Başvuru Rehberi'ni TÜBİTAK Ufuk Avrupa web sayfası aracılığıyla görüntüleyebilirsiniz. https://lnkd.in/dvqF59Gq

#eueic #accelerator #horizoneu #horizoneurope

Update for EIC Accelerator applicants

Reactions



Main Changes







Omitted Full Application Content



New Application Forms

12



		Online questionnaire in slide deck format				
Short Application	+ Pitch Deck (2-4 slides for business model, target market, and growth forecast)					
_		+ Pitch Video				
		Proposal Template (.pdf) downloadable (~50 pages recommended)				
		+ Pitch Deck + Freedom-to-Operate + Data Management Plan + Financial Info				
	Full Application	+ Annex (optional)				
		+ CVs of key personnel (new)				
	X	+ Letters of Intent (mandatory)				
	Jury Interview	The same				

• Although in different platforms, previous applications and their evaluations accessible to evaluators.

Short Proposal



File Uploads

History, Vision, Ambition $Descript{-}$	Company		Pitch Deck
Breakthrough potential	Problem & Market Opportunity		Pitch Video
Unique Selling Points Technology Readiness Level	Innovation & Solution, Product, or Services		
Timing	Market & Competition Analysis	Business model & Target market Competitive advantages Company growth	
	Team & Management	Team members Missing skills & Recruitment plan Gender balance	

Type & amount of funding request Reasons of failure to raise sufficient money

Funding Request

Broad Impact

Contribution to UN SDGs, society, and environment New job creation Relevant EU policies

+Rebuttal if	Full Proposal PART B	~50 pages	File Uploads			
resubmission	Business Case					
History, Vision, Mission, Ambition Key assets, partners, clients, and suppliers	Company		Pitch Deck			
	Problem & Market Opportunity	Customer needs Shortcomings of current solutions	Financial Information			
Breakthrough potential & Timing Unique Selling Points	Innovation & Solution,	Addressable market size	CVs of Key Personnel			
Technology Readiness Level	Product, or Services		Freedom-to-Operate			
FTO & IP strategy	Market & Competition	Competitive advantages — TAM, SAM, SOM, and CAGR	Analysis			
Business model	Analysis	SWOT Analysis	Data Management Plan			
Go-to-Market strategy & Market barriers Commercialization plan	Marketing and Sales Plan		Mandatory Data &			
Dissemination, exploitation, and scaleup plan	Toom 9 Monorouset	Team members Missing skills & Recruitment plan	Consent			
Financial, technological, and market risks	Team & Management	Gender balance & Governance	Letters of Intent			
Legal and regulatory requirements Applicable EU legislation	Risks	Employee Stock Ownership Plan				
Applicable Lo legislation	Financial Plan		Additional Document (optional)			
Work Packages, Deliverables, Milestones	EIC Specific Information					
Project implementation risks	Implementation Plan					
Subcontracting, purchase, and other costs	How EU support takes the company to the next value point	Current fundraising effort & reasons of failure Impact of EIC support on the project Funding & Exit strategies for the future				
Type & amount of funding request	Funding Request					
Financing of TKL 9 onwards	ng of TRL 9 onwards Broad Impact Broad Impact Method Structure Contribution to UN SDGs & society, econ Importance to strategic technologies for New job creation					

Short Proposal Submission

EU Login One account, many EU services	English (en)
	Create an account Login
	Create an account
	Help for external users First name Last name E-mail Confirm e-mail English (en) Dy checking this box, you acknowledge that yot tare read and understood the privacy statement
European Union 🖒 EU institutions 🖸	okies Privacy Statement Contact Help 9.7.1-dn2p 5 ms Furopean

Create a **personal account**: <u>https://webgate.ec.europa.eu/cas/eim/external/register.cg</u>i



Funding & tender opportunities

Welcome Serkan BOLAT



Commission Single Electronic Data Interchange Area (SEDIA)



2

Register as a **company** or an **individual**, and receive your **PIC** (Participant Identification Code): <u>https://ec.europa.eu/info/funding-tenders/opportunities/portal/participant/register</u>



~

~

MY	EIC	

Q Search filter

OVERVIEW

ABOUT

LEGAL NOTICE

O HELP DESK



3

Fill out the online forms on the dedicated IT platform: <u>https://myeic.eismea.eu</u>

Q. Search filter								
MY EIC	~			ALENY				
OVERVIEW		Short propose	al 190200024		MAK			
ABOUT	^	short 1.0 draft			19 Maria			
1 LEGAL NOTICE							cor	ntributors
HELP DESK								
		General 🛛 🗿	General Inform	nation				
		Opportunity 1	Proposal Number	Acronym				
		Solution 1						50 chars
		Competition 1		This field is r	equired.			
		Impacts ()	Full Title					
		Company 🛛 🛛						200 chars
		Team 🛛 🕘	This field is required.]
		Funding 2	Abstract					
		Documents 2					(1000 chars
		Submission 🧿						
			This field is required.					
			Estimated duration of the	project (in m	onths)			
			This field is required.					
			Could you estimate the c	urrent TRL of	your project?			
			click here to select a va	lue				~
			This field is required.					
			Relevant keywords for the	e proposal				
			1st Keyword		2nd Keyword	Зr	rd Keyword	
			click here to select a va	lue 🗸	click here to select a value	~	click here to select a value	e 🗸
			This field is required.		This field is required.	Th	his field is required.	
			Additional free keywords					
			Type in your keyword a	nd press ente	r			





Q Search filter A MY EIC ~ Short proposal 190200024 **OVERVIEW** short 1.0 draft ABOUT ~ **1** LEGAL NOTICE contributors HELP DESK The problem/market opportunity General 8 Opportunity 1 Describe the problem you are trying to address from the customer/user point of view. 5000 chars Solution Competition 1 Impacts 1 Company 2 Team 2 Sell the problem before the solution Funding 2 Documents (2) Submission (9) This field is required.



^

~



ABOUT

OVERVIEW

Q Search filter

A MY EIC

1 LEGAL NOTICE

O HELP DESK







contributors

10000 chars

Q Search filter A MY EIC ~ Short proposal 190200024 OVERVIEW short 1.0 draft ABOUT ~ LEGAL NOTICE HELP DESK Market and Competition analysis 8 General Opportunity 1 Describe your business model and the target market (segmentations, size, growth and drivers), explain why customers would be willing to pay, outline the advantages and disadvantages of your solution compared to Solution competitors, and explain how the company's growth will be impacted. Competition 1 Impacts 1 Company 2 2 Team Funding 2 "There are no solutions, only trade-offs." Documents 2 Thomas Sowell Submission (9) This field is required.



~

~



Short proposal 190200024

ABOUT

OVERVIEW

Q Search filter

MY EIC

1 LEGAL NOTICE

O HELP DESK



Broad impacts

Opportunity 1 Solution 1

General

short 1.0 draft

Competition 1

Impacts

Company

Team

Funding

Documents 2

Submission 🧕





This field is required.



Q Search filter			Seal 1		P P P	X					
A MY EIC	^			E							
OVERVIEW		Short propos	al 190200024	2 MA	alle						
ABOUT	^	short 1.0 draft		A							
LEGAL NOTICE					contribu	utors					
HELP DESK							Add a team member				
		General 📵	Team and managem	ent							
		Opportunity 1		g: the track record of the founder	s and key managers; available skills and		Gender	First name	100 chars	Last name	100 chars
		Solution 1	experience					~			
		Competition 1	You need at least one CEC	in your team			This field is required.	This field is required.		This field is required.	
		Impacts ()					email	F	hone		
		Company 2			add a team mem	oer		100 chars			100 chars
		Team 2	Serkan BOLAT								
		Funding 2	Area of Expertise(s)				Position				
		Documents (2)									~
		Submission 9					This field is required.				
			edit remove				Domain(s) of expertise				
			·				Domain(s) of expense				
					including those in executive positions (at l ; recruitment plans and employee retentic		Type in your keyword and p	press enter			
			plans designed to address those mis			chars,	This field is required.				
							Why is this person fitted to w	ork on this project ?			
			Forbes								150 chars
							This field is required.				()
		B	uilding Your	Own Rock	Band						
		_					Cancel			Save	
				TECH · FORTUNE	CLASSIC			//~?			
					D 117	~					
				The Pa	ayPal Ma	tia					
					- <u>j</u> - ui i i u						26
			This field is required.								





V

Q Search filter F A MY EIC ~ 190200024 Short proposal **OVERVIEW** short 1.0 draft ABOUT ~ **1** LEGAL NOTICE contributors **Ø** HELP DESK Funding request General 8 Opportunity 1 Please indicate which EIC Support you intend to request Solution click here to select a value Competition 1 This field is required. Impacts Describe your financial needs for grants and investment, explain why you have not been able to raise sufficient investment to carry out the project, and why you need the support of the EIC. Please note that the figures are indicative at this stage, and you will have the Company possibility to modify this within your full (step 2) proposal. 10000 chars Team Funding Documents 2 Submission 9 Short Proposal is a pre-screening tool. Keep details just enough to let evaluators ask for your Full Proposal. This field is required.





MY EIC ^	Short proposa	190200024	FUID		
ABOUT ^	short 10 draft	5 5			
LEGAL NOTICEHELP DESK	Maintain cons	istency and coherency throughout the propo	sal, Pitch Deck, and Pitch Video.		
	General 8	Supporting documents			
	Opportunity 1	Pitch Deck	Pitch Video		
	Solution 1	Pilch Deck			
	Competition 1	Make sure your pitch summarises your proposal, but more	Describe your company and your project in a 3 minutes video		
	Impacts 1	importantly, engage us with your story! Convey your message in a compelling manner and persuade us to support your	with up to 3 team members		
	Company 2	innovative idea. (It should be provided in PDF and not exceed 10 pages)	The file is missing.		
	Taom	Be assured you will have the opportunity to upload the latest			
	Team 🚺	De assured vou will have the opportunity to upload the latest			
	Funding 2	version of your pitch as part of the full (step 2) proposal.			
		version of your pitch as part of the full (step 2) proposal.	Upload video		
	Funding 2		Upload video		



Full Proposal Submission



Go to F&T opportunities portal and select the call/topic you want to apply for: EIC Accelerator calls



European Commission | Funding: Submission Service

 \bigcirc



European Commission	Fundina:	Submission	Service
	i ununig.	Cubinioolon	0011100

	Find your orga	anisation						
ll data	PIC 0	123456789	Sho	ort name () *	AMA		247	Search
HORIZON-EIC-2023-ACCELERATOR-01		120400707						
C: HORIZON-EIC-2023-ACCELERATOROPEN-01		roanisation is not based in one of th	e eligible country groups					
of action: HORIZON-EIC-ACC-BF	C:\Users\konstae\Downloads\templates (8).zip\ File Edit View Favorites Tools Help							- 🗆 X
of MGA: HORIZON-AG								
Topic and type of action can only be changed by	Add Extract Test Copy Move Delete Info							
	C:\Users\konstae\Downloads\templates (8).zip\							
	Name IpI_TpI_Annex_Financial Information_Budget (HE EIC Accelerator for	Size all application).xlsx 47 421		Created	Accessed	Attributes	Encrypted Comment	CRC Me B64BA9FC Def
vnload Part B templates	Tpl_Annex_Mandatory data and consent (HE EIC Accelerator fu Tpl_Application Form (Part B) (HE EIC Accelerator full application	Il application).xlsx 25 899	19 896 2023-				•	6DF6712F Det F57C23A8 Det
Download part B templates	ing prophetation form (Fart b) (HE EIC ACCElerator for application	m, nu 👻 2 2 39 626	174 227 2023					F3/C23A6 DE
port & Helpdesk								
Online Manual								
IT Helpdesk		l≽						
vice Desk:								
EC-FUNDING-TENDER-SERVICE-DESK								
+32 2 29 92222								



Application Form (PART B) (HE EIC Accelerator full application)

Part 1 – Business case

1. Company description - approx. 3 pages

- Explain the core mission and vision of your company.
- Describe the position of your company in the market.
- Explain who are the key partners and their expected contributions (e.g., a first lead customer, a university, potential user groups, partners for clinical trials, etc.).
- Describe the key assets of your company (e.g., offices, laboratories, access to production facilities). Highlight the top 3 to 5 clients or sell side partners and their share of revenues (if applicable), the top 3 to 5 suppliers and share of cost of goods sold (COGS) or operational expenses (OPEX), and the top 3 to 5 advisors (business, scientific, other) their role and their OPEX cost.

2. The problem/market opportunity - approx. 3 pages

- Describe the problem you have identified and explain why it is a problem and for whom.
- Describe the unsatisfied need of potential customers. How is this addressed today and what are the shortcomings to current solutions?
- Specify the size of the addressable market.

B. The innovation: Solution/Product or Services (USP) - approx. 9 pages

- Explain in simple terms and with graphs if needed, how your solution works, its main features and what key areas are still subject to improvements/innovation.
- Value proposition: explain what is unique and has breakthrough potential; how this addresses the problem; how it is better than existing solutions; and why now is the right time to bring it to the market.
- Development stage: describe your technological achievements so far; specify which Technology Readiness Level this has attained; and describe to what extent your solution has been validated/certified and by whom. Please explain using a case study³ (test, pilot, PoC, etc.). For health companies, explain the specifics of what clinical trials you have conducted, if any, and to what level.
- IP strategy: explain your strategy to protect your intellectual property. List your key patents including their registration number and their status, mention key relevant scientific publications. Specify patents from others for which you have secured the right of use. Explain if you are combining patents and trade secrets. Explain how you ensure your freedom to operate and provide supporting documents (in annex).

4. Market analysis and Competition analysis – approx. 5 pages

- Describe the targeted market Total Addressable Market (TAM); Serviceable Available Market (SAM); Serviceable Obtainable Market (SOM); and market growth (Compounded Annual Growth Rate (CAGR)). Willingness to pay: explain why there is a willingness to pay from your targeted market customers. List POCs
- Competitors and threats: who are your competitors? What are their limitations compared to what is offered
- by your expected solution? Provide a SWOT analysis on these aspects.

0	For	Grant Work Packages: a list of deliverables ⁵ (table 3.1c);
		(10010 0.10);

Only include those deliverables that you conside

Deliverable number	Deliverable name	Short	Melateu	Lead Lead participant	Туре	Dissemination level	Delivery date (in
1						ievei	months
2							
3							

Deliverable numbers in order of delivery dates.

Please use the numbering convention <WP number>; <number of deliverables within that WP>. (For example, deliverable 4.2 would be the second deliverable from work package 4).

Type:

Use one of the following codes:

- Document, report (excluding the periodic and final reports) R:
- DEM: Demonstrator, pilot, prototype, plan designs
- DEC: Websites, patent filing, press & media activity, videos, etc.
- DATA: Data sets, microdata, etc. DMP:
- Data management plan
- ETHICS: Deliverables related to ethics issues.
- SECURITY: Deliverables related to security issues
- OTHER: Software, technical diagram, algorithms, models, etc.

Dissemination level:

Use one of the following codes:

PU - public, fully open (deliverables flagged as public will be automatically published on the corresponding

project overview on the EU CORDIS website)

SEN – Sensitive, limited under the conditions of the Grant Agreement

Classified R-UE/EU-R - EU RESTRICTED under the Commission Decision No2015/444 Classified C-UE/EU-C - EU CONFIDENTIAL under the Commission Decision No2015/444 Classified

S-UE/EU-S - EU SECRET under the Commission Decision No2015/444

Measured in months from the project start date (month 1) Delivery date

a list of milestones (table 3.1d) for both grant and investment components;



Annex Financial Information Budget (HE EIC Accelerator full application)

			Your project: e	stimated eligible costs (per bu	dget category) - G	RANT - in euros		
		Direct costs Indirect costs						BALANCE SHEET
		A. Personnel cost		-		D. Other cost categories E. Indirect costs	Total costs	Total assets
		Your project: estimated costs - INVESTMENT (EIC + other sources)						of which:
		Follow numbering of grant	work packages					Cash and cash equivale
		u WP nr.	Type of WP	Title of WP		Cost (ŧ	E)	Inventory
		-						Accounts receivable
		TOTAL					€ 0.00	
				Your company: Financial (Provide numbers for as many		arl		Intangible assets
Name of the	WP			(i tovide numbers for as many				Other assets
beneficiary		Year	Revenue	Gross Margin EBIDTA		Equity financing needed (as pa information		Outstanding liabilities
	1		а	b	c			of which:
	2	Year N	0.00	0.00		0.00	0.00	ACCOUNTS DAVADLE
Total costs per (Year N+1 Year N+2	0.00	0.00		0.00	0.00	
		Year N+3	0.00	0.00		0.00	0.00	
		Year N+4 Year N+5	0.00	0.00		0.00	0.00	
		TOTAL	0.00	0.00		0.00	0.00	- Uther liabilities
						17 5		Equity
		PROFIT & L						of which:
		Revenue (Tu	rnover)			FINANCIAL HIGHLIGHTS		Share capital
		Gross Marg	in (Gross Operatin	g Profit)		Market Share (%) Units sold (#s)	-1 12	Retained Earnings
		Selling, Gene	eral and Administrat	ive expenses		Revenues (k€)		Other equity
		R&D expense	es	2		EBITDA (k€)		other equity
			tional expenses			CAPEX (k€)	-	My A Martin
		EBITDA			K II			36
		LOHDA						



Annex Mandatory Data and Consent (HE EIC Accelerator full application)

	eclarations														
ha	ese declarations are without p	raiudica ta t	ha Daclara	tion of Hon	our that o	placted app	licante ara	requested	to cign hat	ora antarin	a into any	logal comr	nitmont	link	
1C	lese declarations are without p	ejuuice to ti	ne Deciurui	lion oj Hon	iour that se	electeu upp	ilcunts ure	equesteu	to sign bej	ore enterm	y into uny	legui comi	munem.	IIIIK	
	By applying to the EIC Acce	lerator Prog	ramme vo	u and your	company	declare the	at natural n	arsons and	Illtimate	Beneficial (where are	not listed	on sanctio	ne liete and	
	moreover undertake not to														·
	designated under EU sancti				nunce runus		ine resource	co availabi	0,0110	the benefit	t or funcei	iy or mane	cery) any m		Barber
		20 20 3410													
	Moreover, you and your co	mpany decla	are that en	tities subie	ct to EU re	estrictive m	easures un	der Article	29 of the	Treaty on t	ne Europea	an Union (1	EU) and Ar	ticle 215 o	f the
	Treaty on the Functioning o			-							-	-			
	partners, third parties giving										-			,,	
						· ·			· ·				· ·		
	In addition, you and your co	ompany und	ertake not	to enter in	to consult	ations with	a view to a	adopt reme	edial meas	ures if one	of the com	pany's bus	siness partr	ners is desir	anated
	under EU sanctions or make														
						,	,	,	,	/ 1	,				
)	onsent														
-															
1	l personal data will be handled	according to	Regulation	n 2018/172	25 under th	ne terms an	nounced in	the releva	int Privacy	Statement.					
				nrough an i	nvestment	componer	nt, I give my	consent f	or the Eur	opean Com	mission, El	SMEA and	other acto	rs involved	in the
	In case my proposal will be	selected for	support tr												inves
	In case my proposal will be management of the action			-	dent Mana	ger of the	EIC Fund, E	uropean In	vestment	Bank, etc.)	to find a sι	uitable Inve	estment Pa	rtner to co	-mves
		(e.g. EIC Fun	nd, Alternat	e Indepen		•		1 C C C C C C C C C C C C C C C C C C C			to find a su	itable Inve	estment Pa	rtner to co	-mves
	management of the action	(e.g. EIC Fun	nd, Alternat	e Indepen		•		1 C C C C C C C C C C C C C C C C C C C			to find a su	itable Inve	estment Pa	rtner to co	-mves
	management of the action	(e.g. EIC Fun to share nec	nd, Alternat cessary info	e Independ ormation, i	ncluding p	ersonal dat	a, with the	se Investm	ient Partne	rs.					
	management of the action alongside the EIC Fund and	(e.g. EIC Fun to share neo rovide you fin	nd, Alternat cessary info nancial sup	e Independ ormation, i oport, it ma	ncluding po ay award yo	ersonal dat ou a Seal o	a, with the f Excellence	se Investm e. This will	ent Partne allow you	rs. r national o					
	management of the action alongside the EIC Fund and Whilst EISMEA might not pr	(e.g. EIC Fun to share neo rovide you fin	nd, Alternat cessary info nancial sup	e Independ ormation, i oport, it ma	ncluding po ay award yo	ersonal dat ou a Seal o	a, with the f Excellence	se Investm e. This will	ent Partne allow you	rs. r national o					
	management of the action alongside the EIC Fund and Whilst EISMEA might not pr	(e.g. EIC Fun to share neo rovide you fin is possibility	nd, Alternat cessary info nancial sup r, you must	e Independ ormation, i oport, it ma accept to	ncluding po ay award yo share your	ersonal dat ou a Seal o basic infor	a, with the f Excellence mation wit	se Investm e. This will h the relev	ent Partne allow you vant autho	rs. r national o rities.	r regional a	authority t	o help you	in acquirin	g finar
	management of the action alongside the EIC Fund and Whilst EISMEA might not pr support. To benefit from th	(e.g. EIC Fun to share nec rovide you fin is possibility ; the followir	nd, Alternat cessary info nancial sup r, you must ng data wit	e Independ ormation, i oport, it ma accept to h my releva	ncluding po ay award yo share your ant Nation	ersonal dat ou a Seal o basic infor al Contact	a, with the f Excellence mation wit Point and E	e. This will h the relev	ent Partne allow you vant autho per, relevar	r national o rities. It public org	r regional a	authority t	o help you European L	in acquirin Jnion, EU N	g finar Nembe
	management of the action alongside the EIC Fund and Whilst EISMEA might not pr support. To benefit from th	(e.g. EIC Fun to share neo rovide you fin is possibility the followir associate co	nd, Alternat cessary info nancial sup y, you must ng data wit puntries (inc	e Independ ormation, i poort, it ma accept to h my releve cluding regi	ncluding po ay award yo share your ant Nation ional innov	ersonal dat ou a Seal o basic infor al Contact vation orga	a, with the f Excellence rmation wit Point and E nisations, E	e. This will h the relev EN Memb uropean S	ent Partne allow you vant autho er, relevar tructural a	rrs. r national o rities. It public org nd Investm	r regional a ganisations ent Funds	authority t from the (ESIF) Man	o help you European L aging autho	in acquirin Jnion, EU N prities etc.)	g fina Memb : bas

Budget	Team composition					
Funding type requested			Gender	Position		
Amount of grant requested to the EIC (in euro)	Team Member	Team Member	(male/female/prefer			
Amount of investment requested to EIC (in euro)	Name	Surname		CSO, CTO)		





Budget for the proposal (grant part) INCOME (FINANCING) EXPENDITURES Subcontracting Purchase costs Purchase costs Purchase costs Funding rate Maximum EU Own resources Personnel Internally Indirect Total Requested EU Max grant Income Financial Total contribution to contribution to - Travel and - Other goods, invoiced goods generated by contributions costs/€ Equipment/€ amount estimated costs/€ costs/€ eligible eligible costs eligible costs/€ substistence/€ works and and services/€ the action income services/€ costs E= H= **C1 C2 C**3 **ΣAC123** ΣABC123E H*70% Ν Q R ΣNOQR Α В 0 *25% 125,000 150,000 500,000 450,000 575,000 3,000,000 70% 2,100,000 2,100,000 2,100,000 300,000 500,000 3,000,000 1,200,000 100,000 30% co-financing **Table 3.1.h Purchase Costs** Cost items & Justification

Recently, securing 30% co-financing has become more important in evaluation.

Relevant Proposal Sections to elaborate on the budget

• Section 8 – Financial Plan

Table 3.1.g Subcontracting Costs Description of tasks & Justification of the best value for money

- Section 11 EIC Funding Request
- Annex Financial Information (.xlsx)



Ethics & Security

Table of contents Validate form Save form Sav	e & exit form		
Does this activity involve human participants?	🔿 Yes 💿 No		
Does this activity involve interventions (physical also including imaging technology, behavioural treatments, etc.) on the study participants?	🔿 Yes 💿 No		
Does this activity involve conducting a clinical study as defined by the Clinical Trial <u>Regulation</u> (<u>EU 536/2014</u>)? (using pharmaceuticals, biologicals, radiopharmaceuticals, or advanced therapy medicinal products)	L 🔿 Yes 💿 No		
3. Human Cells / Tissues (not covered by section 1)		Page	
Does this activity involve the use of human cells or tissues?	🔿 Yes 💿 No		
4. Personal Data		Page	
Does this activity involve processing of personal data?	🔿 Yes 💿 No		
Does this activity involve further processing of previously collected personal data (including use of preexisting data sets or sources, merging existing data sets)?	🔿 Yes 💿 No		
Is it planned to export personal data from the EU to non-EU countries?	🔿 Yes 💿 No		Relevant Proposal Sections
Is it planned to import personal data from non-EU countries into the EU or from a non-EU country to another non-EU country?	● Yes ○ No	•••	Section 3 How the solution works
Specify the type of personal data and countries involved			Freedom-to-Operate
•••••			Section 7 Regulatory requirements/compliance Annex Data Management Plan
Does this activity involve the processing of personal data related to criminal convictions or offences?	🔿 Yes 💿 No		Freedom-to-Operate
5. Animals		Page	
Does this activity involve animals?	🔿 Yes 💿 No		
6. Non-EU Countries		Page	
Will some of the activities be carried out in non-EU countries?	🔿 Yes 💿 No		



	Table of contents Validate form Save form Save & exit form	
	sharing actions planned in the self-assessment) O Yes No	
	Could the situation in the country put the individuals taking part in the activity at risk? O Yes O No	
	7. Environment, Health and Safety	Page
	Does this activity involve the use of substances or processes that may cause harm to the environment, to animals or plants.(during the implementation of the activity or further to the \bigcirc Yes \bigcirc No use of the results, as a possible impact)?	
	Does this activity deal with endangered fauna and/or flora / protected areas? O Yes No	
	Does this activity involve the use of substances or processes that may cause harm to humans, including those performing the activity.(during the implementation of the activity or further \bigcirc Yes \bigcirc No to the use of the results, as a possible impact)?	
	8. Artificial Intelligence	Page
	Does this activity involve the development, deployment and/or use of Artificial Intelligence-	
	9. Other Ethics Issues	Page
	Are there any other ethics issues that should be taken into consideration? O Yes O No	
Funding: Evaluation Services	I confirm that I have taken into account all ethics issues above and that, if any ethics issues apply, I will complete the ethics self-assessment as described in the guidelines <u>How to Complete your Ethics Self-Assessment</u>	2
Funding: Evaluation Report		

Individual Evaluation Report Artificial Intelligence

Do the activities proposed involve the use and/or development of **AI-based** systems and/or techniques? If YES, the **technical robustness of the proposed system** must be evaluated under the appropriate criterion.

Criterion 1 – Excellence

Technological feasibility: Is the innovation based on a technology or technologies that have been adequately assessed at least in a laboratory environment and relevant environments to characterize the potential and assess the level of risk (at least TRL 5/6)? Is the technology developed in a safe, secure and reliable manner?



SACK TO PARTICIPANTS LIST

VALIDATE SUBMIT

European Commission Funding: Submission Service $\langle \rangle$ Type of action Type of MG

Welcome

Type of action: HORIZON-EIC-ACC-BF Type of MGA: HORIZON-AG	Administrative forms (Part A)	
Topic and type of action can only be changed by creating a new proposal.	Edit forms	
Proposal data	Part B and Annexes	
Acronym: EIC Draft ID: SEP-123456789	In this section you may upload the technical annex of the proposal (in PDF format only) and any other reques	
Download Part B templates	Data Management Plan *	Attachment info Part B - mandatory attachment
Download part B templates	Freedom to Operate *	- filetype: pdf - filename: A-Z, a-z, 0-9,_ (underscore),-(dash),. (dot) or space
Support & Helpdesk	Pitch Deck *	- maximum file size: 10 MB
Online Manual IT How To	Financial Information *	0 Upload 🛆
T Helpdesk 💡 FAQ	Letters of intent	Upload 🛆
Service Desk:	Additional doc	0 Upload 🛆
EC-FUNDING-TENDER-SERVICE-DESK@ec.europa.eu	CVs of key personnel *	1 Upload 🛆
	Mandatory data & Consent *	1 Upload 🛆
		BACK TO PARTICIPANTS LIST VALIDATE SUBMIT

© 2018-2023 European Commission | About | Feedback | Cookies | Terms and conditions | V-3.9.4 - 11/04/2023 13:03:49 Europe/Brussels

EIC Accelerator

Guide for Applicants

European Innovation Council

Version 3.0 3 August 2023

Disclaimer

This guide aims to assist potential applicants. It is provided for information purposes only and is not intended to replace consultation of any applicable legal sources. Neither the European Commission nor EISMEA (or any person acting on their behalf) can be held responsible for the application made of this guidance document.



Guide for Applicants



Annex



European Innovation Council (EIC) established by the European Commission, under the Horizon Europe programme (2021-27)

EIC WP 2023





Horizon Europe Programme

Standard Application Form (HE EIC Accelerator)

Application form (Part A) Project proposal – Technical description (Part B)

> Version 1.2 14 July 2023

Full Application Form





Horizon Europe (HORIZON) Euratom Research and Training Programme (EURATOM)

> General Model Grant Agreement EIC Accelerator Contract

> > (HE MGA — Multi & Mono)

Version 1.1 15 April 2022

Disclaimer This document is aimed at assisting applicants, it shows the full range of provisions that may be applied to this type of agreement, and is provided for information purposes only. The legally binding agreement will be that which is signed by the parties in the system.

Model Grant Agreement

INFO SESSION

European Innovation Council

EIC Accelerator – Step 1 IT Tool

07 September 2023 11:00-12:30

Registration: <u>https://europa.eu/!rNNmqy</u>

Thank you! Any comments or questions?

All recordings and presentations of our previous events are accessible on our website: <u>Türkiye in Horizon 2020 Phase II (Horizon Europe) Project</u>

Follow us on social media where we share on our events, updates, and funding opportunities: <u>TÜBİTAK Ufuk Avrupa Programı</u> <u>IÜBİTAK Ufuk Avrupa Programı</u>

Please feel free to contact us if you have a question or would like to share your comments: info@TurkeyinH2020.eu