

“H2020 Teaming Call – Project Writing Camp”

Introduction – Scope of the seminar

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Ankara, 09/05/2016

Background



15 years experience in proposal writing/ project management

35+ mEUR funding

100+ researchers trained in proposal writing

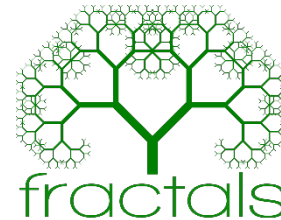
800+ SME owners trained in proposal writing

Main proposal writer in **ANTARES** (the only funded Teaming proposal coming from an Associated country)

Recent Projects (indicative)



ANTARES



smart AKIS
Smart Farming Thematic Network

Main aim of the seminar



To support excellent and ambitious researchers of Turkey in the preparation of competitive and high quality proposals for **H2020 WIDESPREAD-04-2017 - Teaming Call**



Objectives of the seminar

- To understand **requirements** of the Call in detail;
- To empower researchers in **presenting and promoting** the concept of their Center of Excellence;
- To support researchers in **preparing all sections** of their proposal;
- To bring researchers **in contact with colleagues** that have **succeeded** in the first phase of Teaming Call.
- To address all **technical details and questions** by participants.

Requirements for the seminar

- Excellent command of **English** language
- Excellent knowledge of **Microsoft Office**

This is **HIGHLY INTERACTIVE WORKSHOP!**

- Participant are strongly encouraged to bring their **own laptops**
- Participants are expected to **prepare and present** their work in every day of seminar

Agenda Monday May 9th

MONDAY MAY 9 TH				
Start	End	Subject	Speaker	Duration
10:00	10:15	Welcoming	TUBITAK	0:15
10:15	10:40	Introduction – Scope of the Seminar	SNKE/KE3	0:25
10:40	11:00	Participants – Short introduction and presentation	SNKE	0:20
11:00	11:20	Coffee Break		0:20
11:20	12:45	Demystifying the Call – Every word counts	SNKE	1:25
12:45	13:00	Questions & Discussion	SNKE	0:15
13:00	14:00	Lunch Break		1:00
14:00	14:25	Instructions for Pitch Preparation	SNKE	0:25
14:25	15:25	Pitch Preparation with one-2-one consultation	SNKE/KE3	1:00
15:25	15:40	Coffee Break		0:15
15:40	16:30	Pitch Preparation	SNKE	0:50



Agenda Tuesday May 10th



TUESDAY, MAY 10 TH				
Start	End	Subject	Speaker	Duration
10:00	11:00	Pitches from participants – 6 minutes each	SNKE	1:00
11:00	11:20	Coffee Break		0:20
11:20	11:50	Section 1 - Objectives	SNKE/KE3	0:30
11:50	12:20	Section 1 - Relation to the Work Programmes	SNKE	0:30
12:20	13:00	Section 1 - Concept and approach, quality of the framework partnership agreement and of the coordination and support measures	SNKE	0:40
13:00	14:00	Lunch Break		1:00
14:00	14:25	Instructions for preparation of Section 1	SNKE	0:25
14:25	15:25	Preparation of Section 1 with one-2-one consultation - part 1	SNKE/KE3	1:00
15:25	15:40	Coffee Break		0:15
15:40	16:30	Preparation of Section 1 with one-2-one consultation - part 2	SNKE/KE3	0:50



Agenda Wednesday 11th



WEDNESDAY, MAY 11 TH				
Start	End	Subject	Speaker	Duration
10:00	11:00	Presentation Section 1 from participants – 6 minutes each	SNKE/KE3	1:00
11:00	11:20	Coffee Break		0:20
11:20	12:10	Section 2 - Expected Impacts	SNKE	0:50
12:10	13:00	Section 2 - Measures to maximize impact	SNKE	0:50
13:00	14:00	Lunch Break		1:00
14:00	14:25	Instructions for preparation of Section 2	SNKE	0:25
14:25	15:25	Preparation of Section 2 with one-2-one consultation - part 1	SNKE/KE3	1:00
15:25	15:40	Coffee Break		0:15
15:40	16:30	Preparation of Section 2 with one-2-one consultation - part 2	SNKE/KE3	0:50



TÜBİTAK

Agenda Thursday May 12th



THURSDAY, MAY 12 TH				
Start	End	Subject	Speaker	Duration
10:00	11:00	Presentation Section 2 from participants – 6 minutes each	SNKE/KE3	1:00
11:00	11:20	Coffee Break		0:20
11:20	12:10	Section 3 - Work plan – Work packages, deliverables and milestones of the one-year action covered by the CSA Expected Impacts	SNKE	0:50
12:10	13:00	Section 3 - Management structure and procedures of the one-year action covered by the CSA	SNKE	0:50
13:00	14:00	Lunch Break		1:00
14:00	14:25	Instructions for preparation of Section 3	SNKE	0:25
14:25	15:25	Preparation of Section 3 with one-2-one consultation - part 1	SNKE/KE3	1:00
15:25	15:40	Coffee Break		0:15
15:40	16:30	Preparation of Section 3 with one-2-one consultation - part 2	SNKE	0:50



TUBITAK

Agenda Friday May 13th



FRIDAY, MAY 13 TH				
Start	End	Subject	Speaker	Duration
10:00	11:00	Presentation Section 3 from participants – 6 minutes each	SNKE	1:00
11:00	11:20	Coffee Break		0:20
11:20	13:20	Experience from Poland	SNKE	2:00
13:20	14:20	Lunch Break		1:00
14:20	14:50	Technical details related to H2020 Teaming Call	SNKE	0:30
14:50	15:25	Wrap up	SNKE	0:35
15:25	15:40	Coffee Break		0:15
15:40	16:20	Questions and discussion	SNKE	0:40
16:20	16:30	Closure	SNKE	0:10



Before we start

- **Ask** questions!!
- **Share** experience and knowledge
- **No idea is bad**
- **Be open** to new concepts and ideas
- **Only one conversation** will go on at once!

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Teşekkür ederim!

Thank you!

Credits / Disclaimer

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