

“Online Tools for Horizon 2020” Use the Internet to your advantage

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Istanbul, 7/4/2016

What tools are available?

- PROFILE BUILDING

- Cordis
- LinkedIn
- EEN



- PROPOSAL BUILDING

- EU Open Data
- IDEAL IST
- JRC



Tools for participants

**Build your
Consortium**



CORDIS Explained

- Keep yourself informed (News & Notifier)
- Powerful search DB (Projects; Results; Reports, Partners)
- See Open Calls
- Partner Search
- Some useful export tools (booklet)
- See your NCPs



CORDIS
Community Research and Development Information Service

European Commission > CORDIS > Home

Search

NEWS & EVENTS PROJECTS & RESULTS RESEARCH*EU MAGAZINES PARTNERS

Project tweets

ProGRess @ProgressRRI
Shandra Woworuntu: My life as a sex-trafficking victim
bbc.co.uk/news/magazine-...

TEMI @teachmysteries
Long live TEMI in Prague!
teachingmysteries.eu/en/long-live-t...

TEMI @teachmysteries
Hello Matthew, I sent you a private message. Is everything ok now?
twitter.com/Mattmoy_2000/s...

Stay Tuned

CORDIS Archives

CORDIS is the European Commission's primary public repository and portal to disseminate information on all EU-funded research projects and their results in the broadest sense.

Results Packs

CORDIS Results Packs are a new way to bring thematic collections of exploitable research results to specialised audiences, starting with energy efficiency in buildings

New materials: Reducing building's embodied energy

Smart windows: A no-brainer for future buildings

Old meets green: New technologies to retrofit buildings in Europe

Striking a balance between energy efficiency and indoor air quality

Sign in

Do not miss

25 years of CORDIS

research*eu
Biomarkers to track down disease

Issue 50:
'Biomarkers to track down disease'

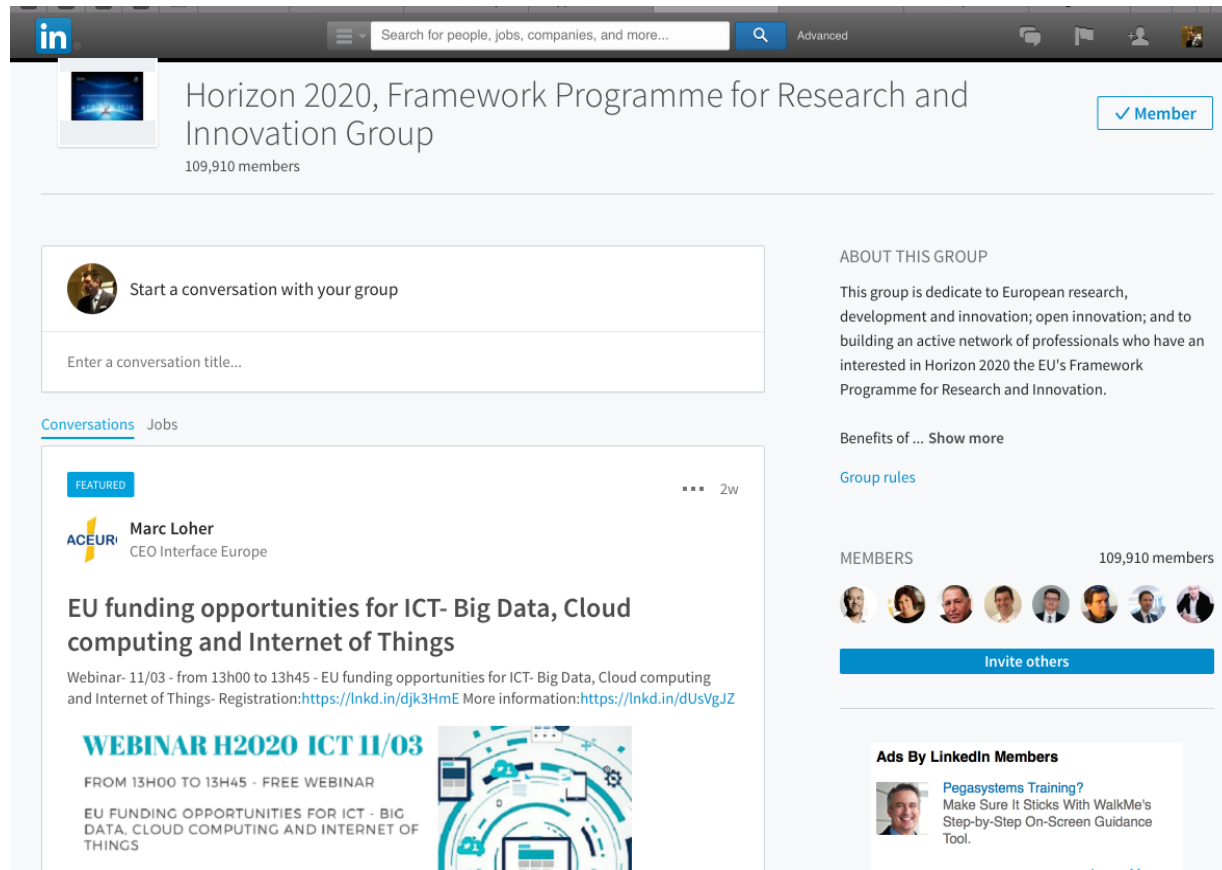
Other EU Websites

Horizon 2020
Participant Portal
Research on Europa
European Research Council
Marie Curie Actions
EURAXESS Jobs
Digital Agenda for Europe
OpenAIRE
EU Open Data Portal
Enterprise Europe Network

Top | Site map | Help desk | CORDIS is managed by the Publications Office of the European Union

Horizon 2020 in LinkedIn

- Find the right Groups
- Write a great **Profile** of you
- Create a strong **Company Page**
- Connect
- Participate in discussions
- Post a Blog



The screenshot shows the LinkedIn interface for the 'Horizon 2020, Framework Programme for Research and Innovation Group'. The group has 109,910 members and a 'Member' button. Below the group name, there is a section for starting a conversation with the group, followed by tabs for 'Conversations' and 'Jobs'. The 'Conversations' tab is active, showing a featured post by Marc Loher, CEO of ACEUR Interface Europe. The post is titled 'EU funding opportunities for ICT- Big Data, Cloud computing and Internet of Things' and includes a webinar registration link. To the right of the main content, there is a section 'ABOUT THIS GROUP' describing the group's focus on European research and innovation, and a 'MEMBERS' section showing a list of group members and an 'Invite others' button. At the bottom right, there is an 'Ads By LinkedIn Members' section featuring a Pegasystems Training ad.

 [Turkey in H2020](#)

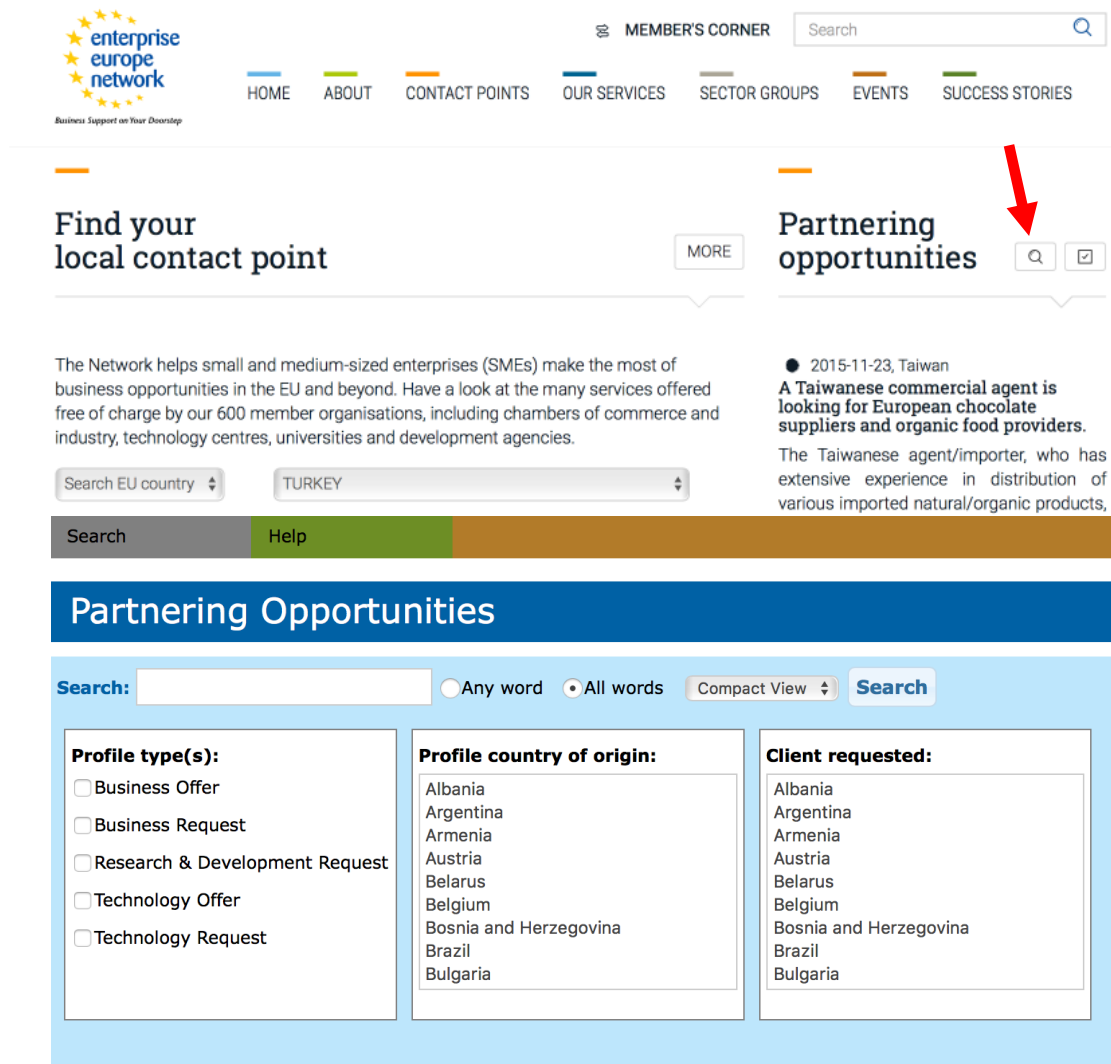
 [Turkey in H2020 - IMS](#)

European Enterprise Network Search

- Create profile
- Search Partnering Opportunities
- Create your personal alerts

All information goes through your selected EEN partner

<http://een.ec.europa.eu>



enterprise europe network
Business Support on Your Doorstep

MEMBER'S CORNER Search

HOME ABOUT CONTACT POINTS OUR SERVICES SECTOR GROUPS EVENTS SUCCESS STORIES

Find your local contact point MORE

Partnering opportunities

The Network helps small and medium-sized enterprises (SMEs) make the most of business opportunities in the EU and beyond. Have a look at the many services offered free of charge by our 600 member organisations, including chambers of commerce and industry, technology centres, universities and development agencies.

Search EU country TURKEY

Search Help

Partnering Opportunities

Search: Any word All words Compact View Search

Profile type(s):

- ☐ Business Offer
- ☐ Business Request
- ☐ Research & Development Request
- ☐ Technology Offer
- ☐ Technology Request

Profile country of origin:

- Albania
- Argentina
- Armenia
- Austria
- Belarus
- Belgium
- Bosnia and Herzegovina
- Brazil
- Bulgaria

Client requested:

- Albania
- Argentina
- Armenia
- Austria
- Belarus
- Belgium
- Bosnia and Herzegovina
- Brazil
- Bulgaria

IDEAL IST: An ICT specific network

- Create profile
- Search Partnering Opportunities
- Create your personal alerts



TUBITAK is the IDEAL-IST representative in Turkey

A screenshot of the IDEAL-IST website. The header is blue with the IDEAL-IST logo (a cluster of green and yellow dots) and the text 'Your Worldwide ICT Support Network'. The date 'Thu. 31/03/2016' and a search bar are on the right. A navigation menu includes 'Home', 'About Ideal-ist', 'Partner Search', 'Events & News', 'Press', 'Tools and Services', 'ICT in H2020', and 'Representatives'. The main content area features a large image of five business professionals in a meeting. Overlaid on this image are four buttons: 'View Partner Searches', 'Launch a New Partner Search', 'Toolbox', and 'Find your Representative'. To the right of the image is a text box explaining that IDEAL-IST addresses ICT companies and research organizations worldwide wishing to find project partners for participation in the Horizon 2020 program. Below the main image are three columns of content: 'Open calls' with a list of calls (2016 Mobility for Growth, H2020-CIP-2016-2017, H2020-DS-2016-2017, H2020-EE-2016-2017, H2020-EINFRA-2016-2017, H2020-EUB-2017), 'Recent Partner Searches' with a list of searches (PS-BY-100206: Game-based adaptive learning & continued assessment platform, PS-IL-99888: IoT sensor driven smart parking application, PS-BY-99781: Historical Globe, PS-IL-99162: ...), and 'ICT Events' with a list of events (Horizon 2020 Secure Societies European Info Day and Brokerage Event, Smart Systems Integration). There is also an 'ICT News' section with a link to 'Public-Private Partnerships (PPP)'.

<http://www.ideal-ist.eu>

Net4Society: Societal Challenges

- Create profile
- Search Partnering Opportunities

TUBITAK is the Net4Society representative in Turkey.



The screenshot shows the Net4Society website homepage. At the top is a banner with the Net4Society logo and four images: a man speaking, a hand holding a smartphone, a group of people, and a bar chart. Below the banner is a navigation menu with links: Home, News, About the Project, Research Directory, Partner Search Support, Horizon 2020 Call Information, Other SSH Funding Opportunities, SSH Events, Increasing SSH Visibility, SSH Embedding in H2020, Library and Links, Newsletters, and Login for SC6 NCPs. The main content area features a headline: "Net4Society - International network of National Contact Points (NCPs) for the Societal Challenge 6 in Horizon 2020". Below this is a paragraph explaining the network's purpose. A "HIGHLIGHTS" section includes two items: "First edition of e-magazine 'ISSUES - The voice of SSH in Europe' has been published!" and "Opportunities for Researchers from the Socio-economic Sciences and Humanities (SSH) in Horizon 2020 in Work Programme 2016/17". On the right side, there are social media links for Facebook and Twitter, a "Tweets by @Net4Society" section, and a "PARTNER COUNTRIES" map of Europe.

<http://www.net4society.eu>

Nanotechnologies, Advanced Materials, Biotechnology and Advanced Manufacturing and Processing

- Create profile
- Make a partner offer
- Search Partnering Opportunities

Use this network for specific calls.



Home >> Partner Search >> NMP Partnersearch Home

PARTNER SEARCH

Login

Username (E-Mail address):

Password:

login

REGISTRATION

PASSWORD LOST?

PARTNER SEARCH HOME

LIST OF PARTNER SEARCHES

LIST OF PARTNER OFFERS

SEARCH FOR PARTNER ENTRIES

SEARCH FOR PARTNER PROFILES

Links

Get information on how to register and create your own partner searches and partner offers

Partner Search - Partner Offer

Nanotechnologies, Advanced Materials, Biotechnology and Advanced Manufacturing and Processing in HORIZON 2020

The NMP TeAm Partner Search Facility has been established by the network on NMP NCPs in order to offer best support to its clients. This web service is strictly focused on the open calls for proposals of the key enabling technologies **Nanotechnologies, Advanced Materials, Biotechnology and Advanced Manufacturing and Processing of HORIZON 2020**, related actions like FET open, ERA-NETs like SIINN and M-ERA.NET and inducement prize (Horizon Prize on materials for clean air). **The Partner Search Facility is open now for the NMBP-related call topics within the Horizon 2020 Work Programme 2016/2017.**

On this web-service we discern between

- **Partner Offer** - Researchers who offer their research expertise and who seek for collaboration in possible project consortia and

- **Partner Search** - Researchers or consortia with a definite idea for a project who are looking for further partners to complement the expertise scope of the consortium

In order to get information on the already published entries, please enter: [Search for partner entries](#)

In order to submit your own partner offer or partner search you first have to register.

With the related online forms, you have the opportunity to upload your own partner offer or partner search. The information will appear online as soon as it has been quality checked by the


<https://www.nmp-partnersearch.eu>




Fit for Health: Health & life sciences

- Create profile
- Make a partner offer
- Search Partnering Opportunities

Use this network for specific calls.

Home Dashboard Fit for Health 2.0





euMatch 2.0 Partner Search and Matchmaking platform



Covering “Health, Demographic Change and Wellbeing”, together with health-related topics in other themes, this matchmaking tool implemented by Fit for Health 2.0 offers very unique possibilities to match your expertise and your interest in joining a research consortium with specific EU research project initiatives. Choose some topics in current calls, select in a list of matching interests and get into contact with your future partners.

[See available topics](#)

Recent Expertise Profiles

 CeGaT GmbH Companies & Enterprises	Expertise description: For our gene diagnostic services we have established highly automated workflows for: - nucleic acid extraction from a variety of sources (including blood, FFPE tumor tissue, plasma/serum,...) - execution of Next-generation sequencing (NGS), array CG... click to view more
 Leitat Companies & Enterprises	Expertise description: Cancer therapy: targets, drug generation & characterization, targeting and drug delivery. Analysis of the therapeutic efficacy of new compounds. Inflammation, autoimmune diseases. Diagnosis, prognosis and monitorization: biomarkers, reagents, tools... click to view more

Recent Project Initiatives

 DIOMUNE Companies & Enterprises	Expertise required: Any complementary research proposal will be welcome or we could consider joining an existing consortium. Vaccine development, virus host-interactions, transmission, and its epidemiology click to view more
 Engineering Ingegneria Informatica Companies & Enterprises	Expertise required: - expertise in EU projects and in H2020 programme and instruments; - strong expertise on CHF and Atrial Fibrillation diseases from a clinical point of view; - strong expertise in clinical trials; - reasonable pool of users to be recruited for the ... click to view more

<http://www.fitforhealth.eu>

Tools for proposal writers



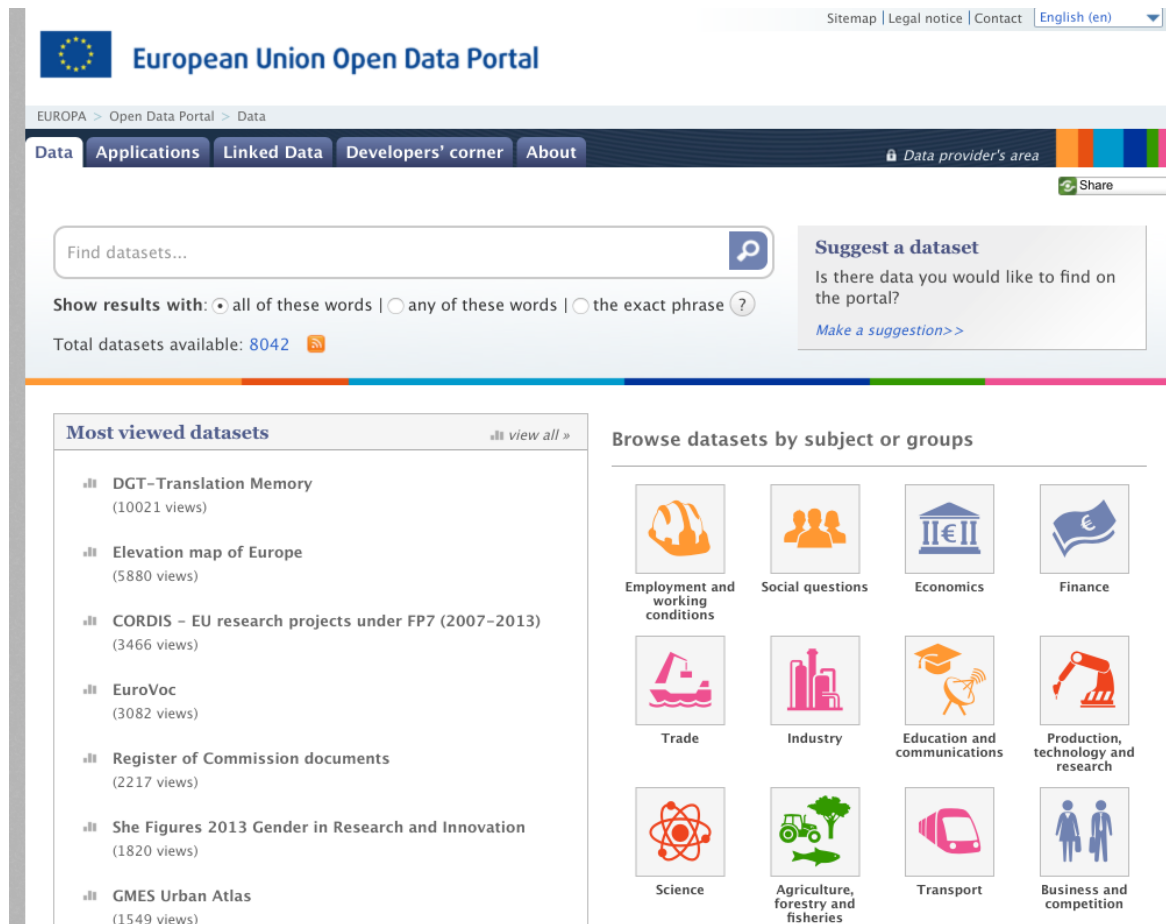
Support your proposal

EU Open Data Portal

- Use Open Data
- Explore Visualisation Applications

Use them to support your arguments in proposal.

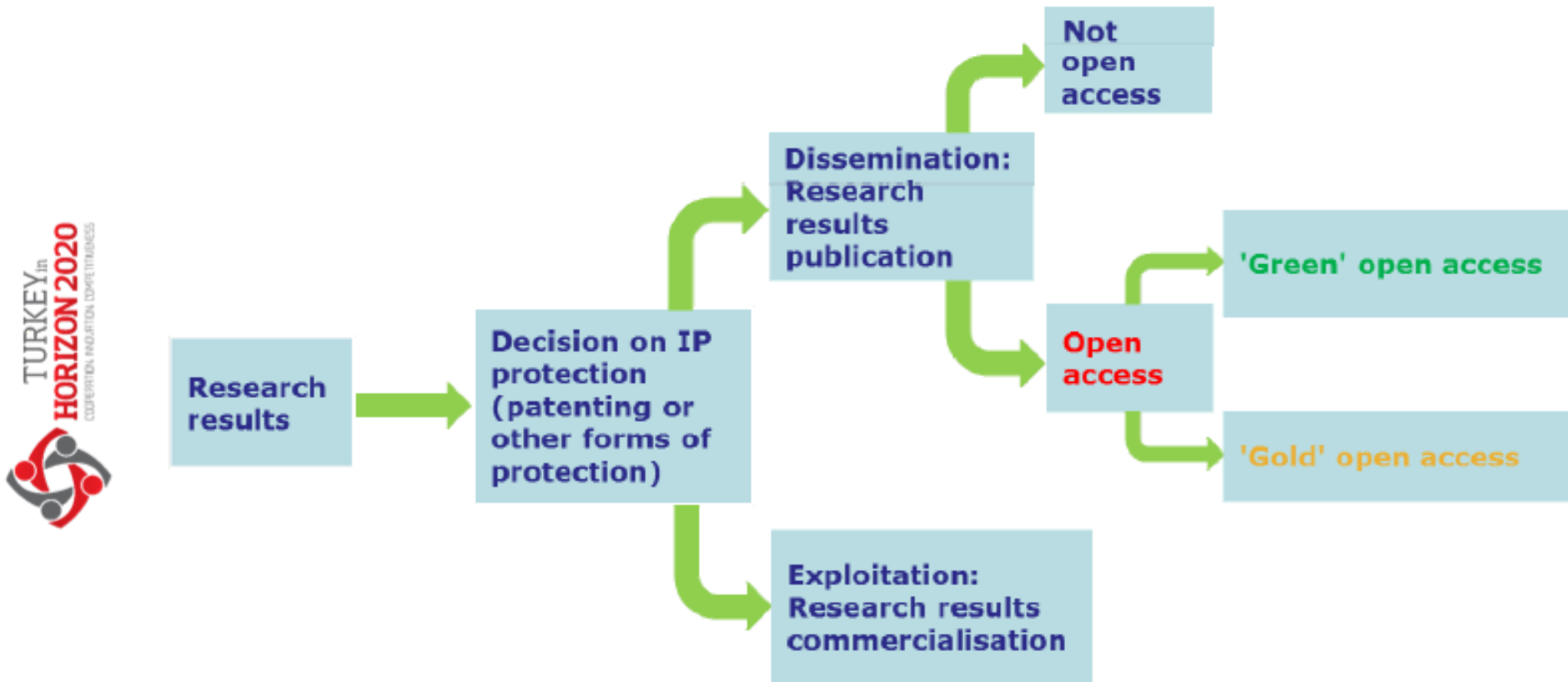
Use them in your project.



The screenshot shows the European Union Open Data Portal interface. At the top, there's a header with the European Union flag and the text "European Union Open Data Portal". Below this, a navigation bar includes links for "Data", "Applications", "Linked Data", "Developers' corner", and "About". A search bar with the placeholder "Find datasets..." and a magnifying glass icon is present. To the right of the search bar, there's a section titled "Suggest a dataset" with the text "Is there data you would like to find on the portal?" and a link "Make a suggestion>>". Below the search bar, it says "Show results with: ☒ all of these words | ☐ any of these words | ☐ the exact phrase ?" and "Total datasets available: 8042". The main content area is divided into two sections: "Most viewed datasets" and "Browse datasets by subject or groups". The "Most viewed datasets" section lists several datasets with their view counts: "DGT-Translation Memory" (10021 views), "Elevation map of Europe" (5880 views), "CORDIS - EU research projects under FP7 (2007-2013)" (3466 views), "EuroVoc" (3082 views), "Register of Commission documents" (2217 views), "She Figures 2013 Gender in Research and Innovation" (1820 views), and "GMES Urban Atlas" (1549 views). The "Browse datasets by subject or groups" section displays a grid of 12 icons representing different sectors: Employment and working conditions, Social questions, Economics, Finance, Trade, Industry, Education and communications, Production, technology and research, Science, Agriculture, forestry and fisheries, Transport, and Business and competition.

<https://open-data.europa.eu/en/data>

Open Access

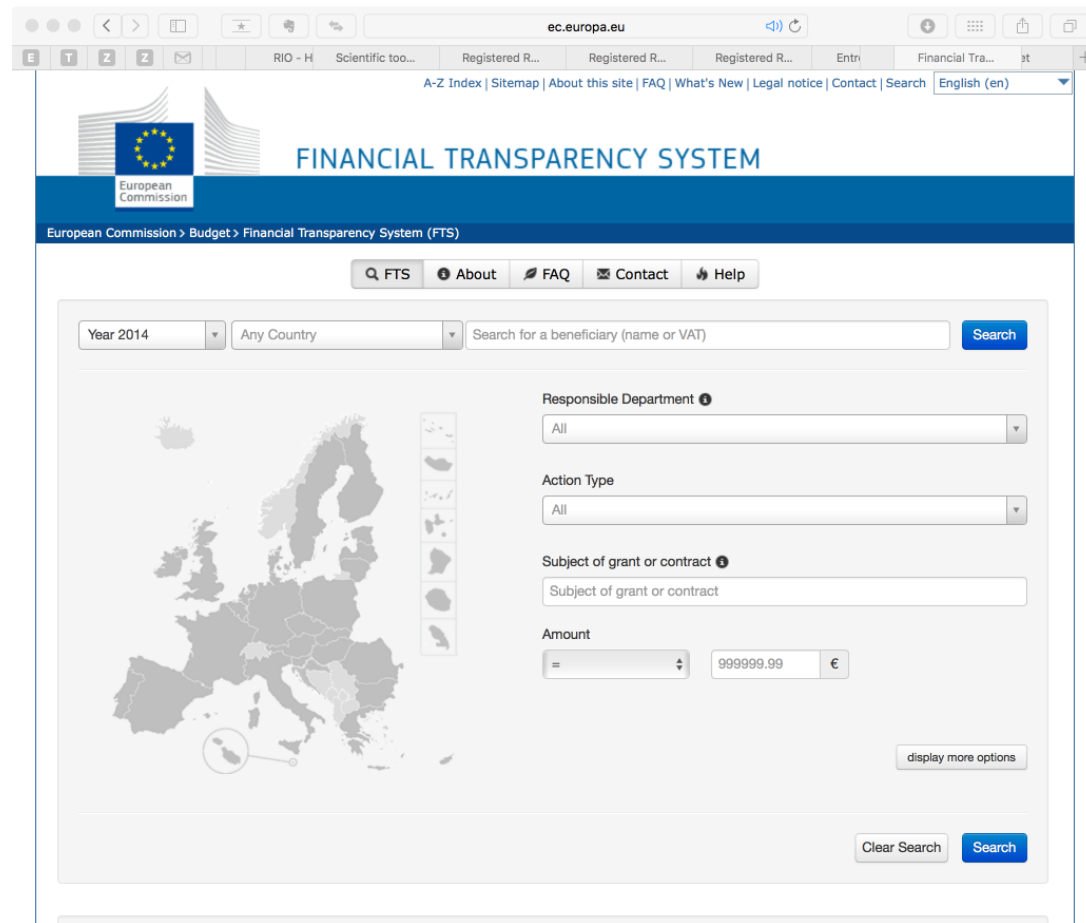


Providing on-line access to scientific information that is free of charge to the end-user.

FTS: Insights into spending

- Find grants for single organisations
- Access Valuable Raw data
- See reports & expenditures

*Use them to **add numbers** to your arguments.*



<http://ec.europa.eu/budget> & <http://ec.europa.eu/budget/fts>

JRC: Joint Research Centre Hub

- Explore the tools
- Use the DBs
- See reports & expenditures
- Get Training
- Check Publications

Use these tools to enhance your proposal.



<https://ec.europa.eu/jrc/en>

EU Bookshop: Study before you write

- A huge resource of information
- Almost all **free** for download

Use them to prove that you know the EU environment.

The screenshot shows the EU Bookshop website. At the top, it says 'This site is part of Europa' with the European Union flag. The main header 'EU Bookshop' is in large orange letters, followed by the tagline 'All EU publications YOU are looking for!'. There's a language dropdown set to 'English (en)'. Below the header is a navigation bar with 'DISCOVER', 'THEMES', 'AUTHORS', and 'E-BOOKS'. A search bar is on the right. On the left, a sidebar lists various categories like 'Top 10', 'Just Published', 'Author of the month', 'Digital single market', 'The history of the European Commission', 'The EU explained', 'The EU budget in my country', 'Citizens' rights', 'Comics', 'Easy reading about the EU', 'Grants & Fundings', 'Kids' corner', 'Magazines', 'Maps', 'Partnership Publications', 'Posters', 'Refugee crises', 'Reports of cases', 'Students and teachers', and 'Treaties'. The main content area features a 'Focus on' section titled 'Europe and you' with a children's coloring book. Below that is a 'We recommend' section with three featured publications: 'Families in the economic crisis', 'Relocation of applicants for international protection', and 'Overview of youth discrimination in the European Union'. On the right, there's a 'My basket' section, a 'Log in' section with username and password fields, and an 'E-books' section. At the bottom, there's a banner for 'Children's Book Day' on April 2nd.

<http://bookshop.europa.eu>

Research & Innovation web site

- A starting page
- Find Policies
- Check out news
- Find links to specific sites

Use this as a reference web site to jump to specific info.

European Commission

RESEARCH & INNOVATION

European Commission > Research & Innovation > Home

Science, Research and Innovation performance of the EU

[See the report >>](#)

Home Funding & Careers Policy News & Information Projects & Success Stories Events Themes

Funding & Careers

Funding - calls

Guidelines & documents

Project partners

Horizon prizes

EU research fellowship programme - **Marie Skłodowska-Curie Actions**

ERC grants for frontier research

EU contest for young scientists

Tender for research services

Working in research - jobs, networking and working abroad

News & Information

HORIZON

The EU Research & Innovation magazine

SPACE

29 March 2016

Holograms and missing dimensions – the upside-down world of black holes

The big difficulty is understanding them at a subatomic level. →

Carlos Moedas
Commissioner for Research, Science and Innovation

Themes

Bioeconomy

Energy

Environment

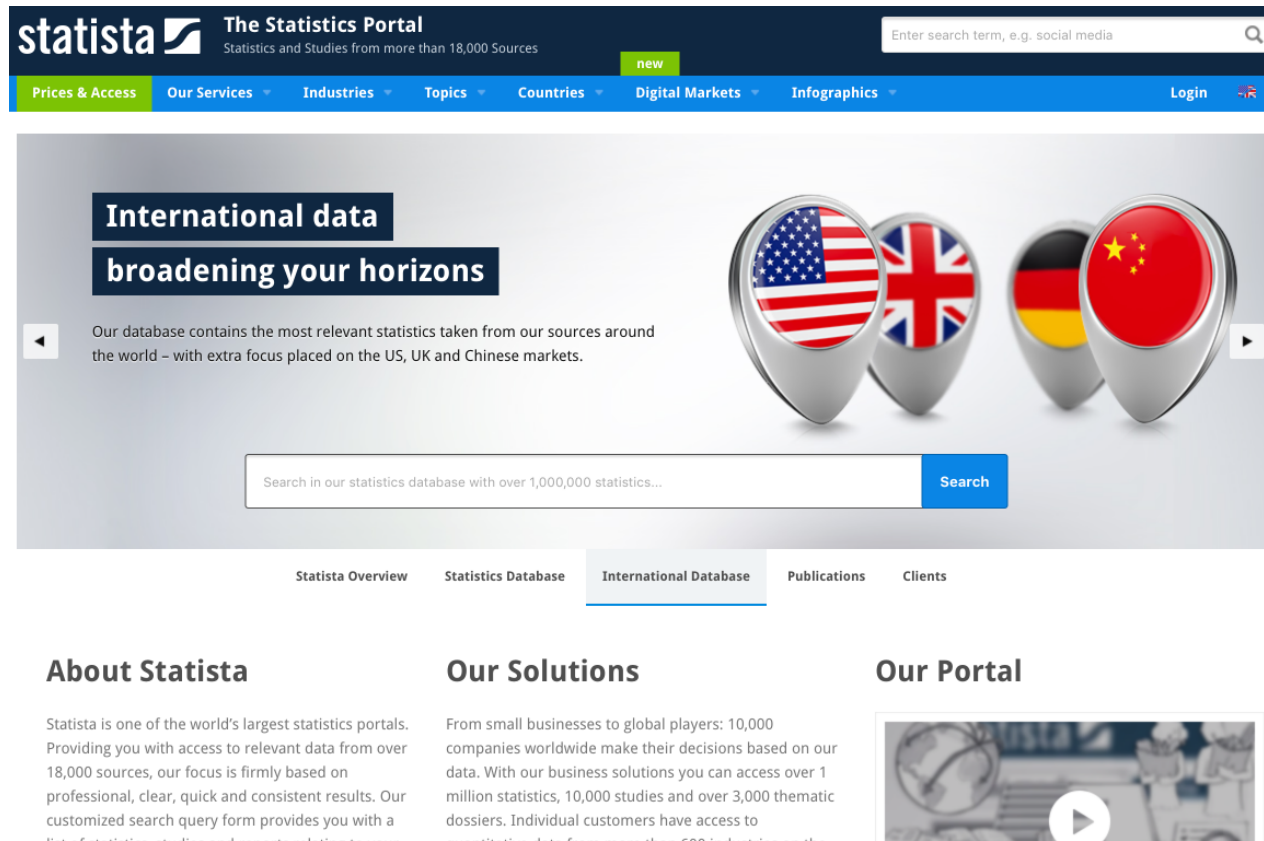
Frontier research (ERC)

<http://ec.europa.eu/research>

Statistics: an extra bonus

- Quantify
- Find data
- Use diagrams
- Paid/Free

Provide real data to support your ideas.



The screenshot shows the Statista website homepage. At the top, the Statista logo is followed by 'The Statistics Portal' and the tagline 'Statistics and Studies from more than 18,000 Sources'. A search bar is on the right. Below the header is a navigation bar with categories: Prices & Access, Our Services, Industries, Topics, Countries, Digital Markets, and Infographics. A 'new' badge is next to 'Digital Markets'. A 'Login' link is on the far right. The main content area features a section titled 'International data broadening your horizons' with a description: 'Our database contains the most relevant statistics taken from our sources around the world – with extra focus placed on the US, UK and Chinese markets.' To the right of this text are four circular icons representing the flags of the United States, the United Kingdom, Germany, and China. Below the text is a search bar with the placeholder 'Search in our statistics database with over 1,000,000 statistics...' and a 'Search' button. At the bottom of the main content area is a navigation bar with links: Statista Overview, Statistics Database, International Database (highlighted), Publications, and Clients. Below this are three columns: 'About Statista' (describing the portal's size and focus), 'Our Solutions' (describing services for businesses and individuals), and 'Our Portal' (featuring a video player with a play button).

<https://www.statista.com>

Sources and some quick links

- Check out R&I Events: <http://ec.europa.eu/research> > Events
- Google Patents: <https://patents.google.com>
- EASME: Executive Agency for SMEs: <http://ec.europa.eu/easme/>
- Research Executive Agency: <http://ec.europa.eu/rea/>
- European Research Council: <https://erc.europa.eu>
- EU Law and Publications: <http://publications.europa.eu/en/home>
- European Institute of Innovation & Technology: <http://eit.europa.eu>
- Research & Innovation Observatory: <https://rio.jrc.ec.europa.eu/en>
- S3: Smart Specialisation Platform: <http://s3platform.jrc.ec.europa.eu>
- THE EU Digital Single Market: <https://ec.europa.eu/digital-single-market/en>
- EIPA: European Institute of Public Administration: <http://www.eipa.eu>
- European IPR Helpdesk: <https://www.iprhelphdesk.eu>
 - Guide to IPR (EU Helpdesk)
 - Fact Sheets on IPR in Proposal Stage

How to find the best partner

- Know what you look for.
- Have a strategy.
- Have a value proposition.

Identify the **call** & the **players**

TOPIC : Cyber Security for SMEs, local public administration and Individuals

Topic identifier: DS-02-2016

Publication date: 14 October 2015

Types of action: IA Innovation action

DeadlineModel: single-stage

Opening date: 15 March 2016

Deadline: 25 August 2016 17:00:00

Time Zone : (Brussels time)

- Ask yourself. Coordinator or partner ?
- Identify what you are looking for
- Find the players
 1. Go to CORDIS. Search using the free text
 2. Refine by Program / Find the rest proposals
 3. Find the winning consortia & the organisations participating

Build your **value proposition**

Linkedin message/inMail:

R&D Project Opportunity under Horizon 2020: DRS 1

Dear,

I took the liberty of contacting you because we are preparing a project proposal under <http://ec.europa.eu/research/....>

We are looking for a strong end user from the fire fighting domain. IDI is coordinating the project. IBM and University of also participate in the core consortium. Our company (www.xxx.com) is coordinating the proposal preparation. You can see a short presentation of our activities here (www.slideshare.com/xxx)

Of course if you are interested I'll be happy to elaborate.

I believe it would be great if(your organisation) could participate.

Looking forward to your feedback. You can reply directly to my email:
xxxx @ xxx. xx



Partner Search Checklist

- ☑ Prepare your strategy (Interests; Calls; Capabilities)
- ☑ Coordinator or Participant ?
- ☑ Identify the best candidate
- ☑ Publish the search request
- ☑ Scan the network (Cordis; LinkedIn; communities)
- ☑ Start communicating
- ☑ Follow up / Have patience / Be consistent

Contact:

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Teşekkür ederim!

Thank you!

Credits / Disclaimer

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Large copyright sign made of jigsaw puzzle pieces (CC BY- 2.0) / Slide 25 / [Horia Varlan](#), Flickr.com

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