

TURKEY HORIZON 2020
ALTUN/HORIZ/TR 2012/0740_14-2/SER/005

This project is co-funded by the European Union and the Republic of Turkey
Bu proje Avrupa Birliği ve Türkiye Cumhuriyeti tarafından finanse edilmektedir

"Online Tools for Horizon 2020"

Use the Internet to your advantage

Odysseas Spyroglou
IPR, Legal & Financial Issues Expert

Istanbul, 7/4/2016

What tools are available?

- PROFILE BUILDING
 - Cordis
 - LinkedIn
 - EEN
- PROPOSAL BUILDING
 - EU Open Data
 - IDEAL IST
 - JRC

CORDIS
Community Research and Development Information Service

LinkedIn

Horizon 2020

enterprise europe network

bookshop.europa.eu

EU law and publications

Tools for participants

Build your Consortium

CORDIS Explained

- Keep yourself informed (News & Notifier)
- Powerful search DB (Projects; Results; Reports, Partners)
- See Open Calls
- Partner Search
- Some useful export tools (booklet)
- See your NCPs

CORDIS
Community Research and Development Information Service

NEWS & EVENTS PROJECTS & RESULTS RESEARCH+EU MAGAZINES PARTNERS

CORDIS is the European Commission's primary public repository and portal to disseminate information on all EU-funded research projects and their results in the broadest sense.

CORDIS Basic Data sets are a new way to find research citations of publicly research results in published literature, linking with more relevant knowledge.

New materials: Reducing building's embodied energy

Smart windows: A no-brainer for future buildings

Did you know? New technologies to boost building energy efficiency

Shifting a balance between energy efficiency and power on quality

Horizon 2020 in LinkedIn

- Find the right Groups
- Write a great Profile of you
- Create a strong Company Page
- Connect
- Participate in discussions
- Post a Blog

Horizon 2020, Framework Programme for Research and Innovation Group

Start a conversation with your group

Man Laker
EU funding opportunities for ICT: Big Data, Cloud computing and Internet of Things

WUBIAR H2020 ICT II 03

Turkey in H2020

Turkey in H2020 - IMS

European Enterprise Network Search

- Create profile
- Search Partnering Opportunities
- Create your personal alerts

All information goes through your selected EEN partner

http://een.ec.europa.eu

Find your local contact point

Partnering Opportunities

Search by country: Turkey

Profile type(s): Business Offer, Business Request, Research & Development Request, Technology Offer, Technology Request

Profile country of origin: Albania, Argentina, Australia, Austria, Belgium, Brazil, Bulgaria, Canada, China, Denmark, Finland, France, Germany, Greece, Hungary, India, Ireland, Israel, Italy, Japan, Korea, Latvia, Lithuania, Luxembourg, Malaysia, Mexico, Netherlands, New Zealand, Norway, Poland, Portugal, Romania, Russia, Serbia, Singapore, Slovakia, Slovenia, South Africa, Spain, Sweden, Switzerland, Taiwan, Thailand, Turkey, United Kingdom, United States, Uruguay, Vietnam

Client requested: Albania, Argentina, Australia, Austria, Belgium, Brazil, Bulgaria, Canada, China, Denmark, Finland, France, Germany, Greece, Hungary, India, Ireland, Israel, Italy, Japan, Korea, Latvia, Lithuania, Luxembourg, Malaysia, Mexico, Netherlands, New Zealand, Norway, Poland, Portugal, Romania, Russia, Serbia, Singapore, Slovakia, Slovenia, South Africa, Spain, Sweden, Switzerland, Taiwan, Thailand, Turkey, United Kingdom, United States, Uruguay, Vietnam

IDEAL IST: An ICT specific network

- Create profile
- Search Partnering Opportunities
- Create your personal alerts

TUBITAK is the IDEAL-IST representative in Turkey

<http://www.ideal-ist.eu>

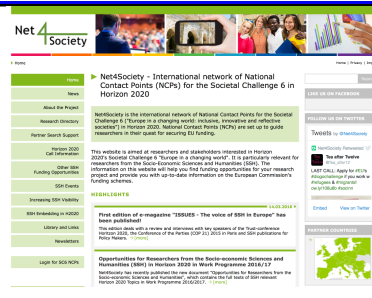


Net4Society: Societal Challenges

- Create profile
- Search Partnering Opportunities

TUBITAK is the Net4Society representative in Turkey.

<http://www.net4society.eu>

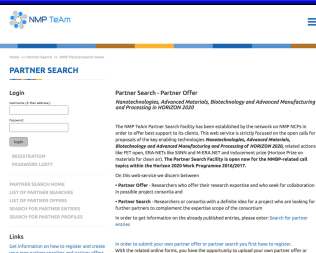


Nanotechnologies, Advanced Materials, Biotechnology and Advanced Manufacturing and Processing

- Create profile
- Make a partner offer
- Search Partnering Opportunities

Use this network for specific calls.

<https://www.nmp-partnership.eu>

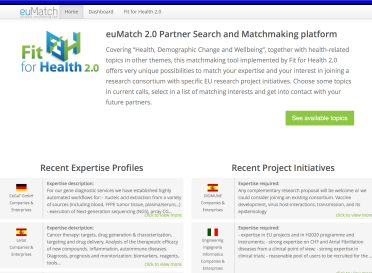


Fit for Health: Health & life sciences

- Create profile
- Make a partner offer
- Search Partnering Opportunities

Use this network for specific calls.

<http://www.fitforhealth.eu>



Tools for proposal writers

Support your proposal

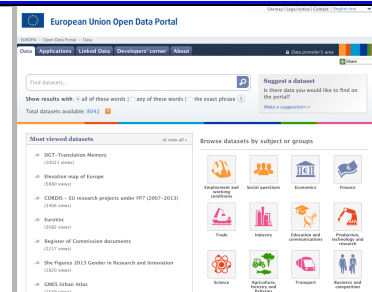
EU Open Data Portal

- Use Open Data
- Explore Visualisation Applications

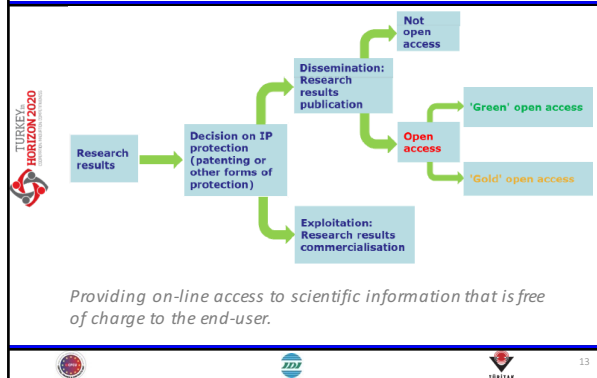
Use them to support your arguments in proposal.

Use them in your project.

<https://open-data.europa.eu/en/data>



Open Access

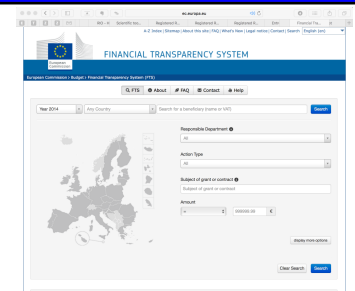


FTS: Insights into spending

- Find grants for single organisations
- Access Valuable Raw data
- See reports & expenditures

Use them to add numbers to your arguments.

<http://ec.europa.eu/budget> & <http://ec.europa.eu/budget/fts>



JRC: Joint Research Centre Hub

- Explore the tools
- Use the DBs
- See reports & expenditures
- Get Training
- Check Publications

Use these tools to enhance your proposal.

<https://ec.europa.eu/jrc/en>



EU Bookshop: Study before you write

- A huge resource of information
- Almost all free for download

Use them to prove that you know the EU environment.

<http://bookshop.europa.eu>



Research & Innovation web site

- A starting page
- Find Policies
- Check out news
- Find links to specific sites

Use this as a reference web site to jump to specific info.

<http://ec.europa.eu/research>

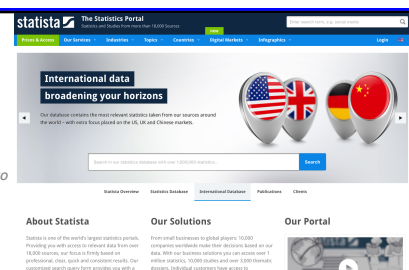


Statistics: an extra bonus

- Quantify
- Find data
- Use diagrams
- Paid/Free

Provide real data to support your ideas.

<https://www.statista.com>



Sources and some quick links

- Check out R&I Events: <http://ec.europa.eu/research/Events>
- Google Patents: <https://patents.google.com>
- EASME: Executive Agency for SMEs: <http://ec.europa.eu/easme/>
- Research Executive Agency: <http://ec.europa.eu/rea/>
- European Research Council: <https://erc.europa.eu>
- EU Law and Publications: <http://publications.europa.eu/en/home>
- European Institute of Innovation & Technology: <http://eit.europa.eu>
- Research & Innovation Observatory: <https://rio-ircec.europa.eu/en>
- S3: Smart Specialisation Platform: <http://s3platform.jrc.ec.europa.eu>
- THE EU Digital Single Market: <https://ec.europa.eu/digital-single-market/en>
- EIPA: European Institute of Public Administration: <http://www.eipa.eu>
- European IPR Helpdesk: <https://www.iprhelpdesk.eu>
 - Guide to IPR (EU Helpdesk)
 - Fact Sheets on IPR in Proposal Stage



19

How to find the best partner

- Know what you look for.
- Have a strategy.
- Have a value proposition.



20

Identify the call & the players

TOPIC: Cyber Security for SMEs, local public administration and Individuals

Topic identifier:	DS-02-2016
Publication date:	14 October 2015
Types of action:	IA Innovation action
Deadline/Model:	single-stage
Opening date:	15 March 2016
Deadline:	25 August 2016 17:00:00
Time Zone : (Brussels time)	

- Ask yourself. Coordinator or partner ?
- Identify what you are looking for
- Find the players
 1. Go to CORDIS. Search using the free text
 2. Refine by Program / Find the rest proposals
 3. Find the winning consortia & the organisations participating



21

Build your value proposition

Linkedin message/inMail:

R&D Project Opportunity under Horizon 2020: DRS 1

Dear

I took the liberty of contacting you because we are preparing a project proposal under <http://ec.europa.eu/research/...>

We are looking for a strong end user from the fire fighting domain. **DI** is coordinating the project. **IBM** and University of also participate in the core consortium. Our company (www.xxx.com) is coordinating the proposal preparation. You can see a short presentation of our activities here (www.slideshare.com/xxx)

Of course if you are interested I'll be happy to elaborate.

I believe it would be great if(your organisation) could participate.

Looking forward to your feedback. You can reply directly to my email: xxxxx @ xxx.xx



22

Partner Search Checklist

- ☒ Prepare your strategy (Interests; Calls; Capabilities)
- ☒ Coordinator or Participant ?
- ☒ Identify the best candidate
- ☒ Publish the search request
- ☒ Scan the network (Cordis; Linkedin; communities)
- ☒ Start communicating
- ☒ Follow up / Have patience / Be consistent



23



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for the research and innovation



Teşekkür ederim!

Thank you!





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