International Brokerage Event Istanbul 30/9/2016



White Research

www.white-research.eu

Dr. Michael Hensen

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White Research - profile



White Research is a Brussels-based social research and consulting enterprise that specializes in consumer behaviour, market analysis and innovation management.

We design innovative concepts with a keen eye on social innovation and social entrepreneurship

We carry strong experience in collecting and analysing user-related data and in turning asymmetric information to meaningful advices and recommendations

We possess valuable know-how in offering business support and innovation management services that support the commercial exploitation and market uptake of research results, innovations and business concepts.



White Research - main activities



Through its core staff, **White Research** has a wide-ranging expertise and experience in translating social research to policy and business recommendations in a number of focal areas.

We design Concepts, Innovation and Business



Research Collaborations

Conceptualization

- New concepts by utilizing user insights
- Cross-fertilize ideas
- Application of Social Innovation
- We bring research results and concepts into the real market.
- Mainstream & Advanced analytics
- Roll out
- Pilot activities
- Collective intelligence (Co-creation workshops, Hackdays, Crowdsourcing, etc.)
- Exploitation & Business planning activities

Business Development

Innovation management

- Consumer intelligence reports
- User-centric insights
- Intervention efficiency testing
- Market studies
- Business modelling
- Business planning



White Research - collaborators

































Bodensee





















White Research - recent EU projects





Call: FP7-HEALTH

Topic: HEALTH.2012.4.1-2

Type of action: CSA

Contract number: 305532

Role: Partner

Duration: 01/09/2012 – 31/08/2015

Website: www.health2market.eu



CIPTEC

Call: H2020-MG-2014_TwoStages

Topic: MG-5.3-2014
Type of action: RIA

Contract number: 636412

Role: Partner

Duration: 01/05/2015 - 30/04/2018

Website: www.ciptec.eu



ISABEL

Call: H2020-LCE-2015-3

Topic: LCE-14-2015
Type of action: CSA

Contract number: 691752

Role: Partner

Duration: 01/01/2016 - 31/12/2018

Website: www.isabel-project.eu



DIANA

Call: H2020-EO-2016

Topic: EO-1-2016
Type of action: IA

Contract number: 730109

Role: Partner

Start Date: Upcoming

Website: N/A

White Research – on-going proposal



Cities-4-People

Call: H2020-MG-2016-2017

Topic: MG-4.5-2016

Type of action: RIA

Proposal number: 723194

Role: Partner

Status: Second stage proposal

- The project will focus on promoting sustainable urban mobility developments
- We aim to apply our concept in 5 different European cities

Coordinator: Copenhagen Business School, Denmark

Cities-4-People in Turkey

Pilot



Uskudar – Istanbul, Turkey

Turkish partners

- Municipality of Uskudar
- Istanbul University

White Research – proposal topics 2016-2017 calls



We would like to cooperate on the following topics, either as partner or as coordinator:

- Sustainable cities (protection of species, inner-city logistics, sustainable building materials, renewable energy,...)
- Social innovation in cities
- Collaboration of different stakeholders within cities (public administrators, business, citizens)





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Recommendations



- The presentation has to last up to 4 minutes (maximum)
- Do not overload your slides
- Provide weblinks to additional material
- Slides should be in English
- Do not use videos etc. they might be not supported by the Infoday IT system
- Send your presentations in PDF format to: <u>CoF@turkeyinh2020.eu until 23</u>
 <u>September 2016.</u>