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finanse edilmektedir



TURKEY<sup>in</sup>  
**HORIZON 2020**  
COOPERATION. INNOVATION. COMPETITIVENESS

Technical Assistance for Turkey in Horizon 2020 Phase-II

EuropeAid/139098/IH/SER/TR

# Turkey in Horizon 2020 II

3rd Information Multipliers Training (Workshop) – Project  
Management in Horizon 2020

Group Work 1: Work plan

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PROGRAMME



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# Main aims of the session



1

To engage participants in preparing a Workplan for a proposal, based on the learning takeaways of the previous sessions



2

To ensure that participants are involved in a topic relevant to their profile and interests



3

To familiarize participants with the fact that collaborative projects require balancing among diverse interests and agendas



# Set up of the session

Scenario	Groups	Call
1	1, 2	FTI
2	3, 4, 5	DT-GOVERNANCE-12
3	6	INNOSUP-1



Preparation time 1h45mins

Presentation time 10 mins



# Scenarios

**Scenario 1:** A research team is working towards the development of a device and a company wants to bring it to the market.

**Call:** Fast Track to Innovation (FTI)



*GROUPS: 1 and 2*

**Link:** <https://ec.europa.eu/info/funding-tenders/opportunities/portal/screen/opportunities/topic-details/eic-fti-2018-2020>

**Scenario 2:** A public sector organization wants to introduce processes of digital transformation of their interactions with private companies, aiming to simplify procedures, attract investments and foster the growth of SMEs

**Call:** DT-GOVERNANCE-12



*GROUPS: 3,4 and 5*

**Link:** <https://ec.europa.eu/info/funding-tenders/opportunities/portal/screen/opportunities/topic-details/dt-governance-12-2019-2020>

**Scenario 3:** Two clusters (from different sectors) want to support startups and SMEs across the value chain with equity-free funding (mini-grants) and business support services.

**Call:** INNOSUP-01



*GROUP: 6*

**Link:** <https://ec.europa.eu/info/funding-tenders/opportunities/portal/screen/opportunities/topic-details/innosup-01-2018-2020>



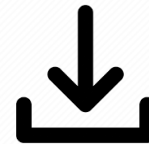
# Instructions

- Study the call carefully
- Design your concept in a graph (simple hand drawing)
- Describe your main objective(s)
- Define your Work Plans/ Main Deliverables/ Milestones:
  - WPs not less than 4, not more than 7
  - One WP for Project Management and one for Sustainability, Dissemination and Communication)
  - At least one (or more) deliverable(s) per WP
- Define roles of partners. What additional partners will you need?
- What challenges did you face during collaboration?
- How did you tackle them and how did you reach consensus?



# Before we start...

- ✓ Appoint a rapporteur (will be different for Group Work 2)
- ✓ Work in teams (Call, Notes, WPs etc)
- ✓ Choose a topic you are familiar with
- ✓ Choose roles and protect the interests of your organization
- ✓ Feel free to disagree, but at the end you **MUST** reach consensus
- ✓ Take notes – you will need them to present!
- ✓ **NO SPECTATORS- PLEASE PARTICIPATE**
- ✓ Be open minded- No idea is bad...



Download Template for GW1  
(WPs, Dels., Milestones)

# Your turn! Please come on stage...



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Teşekkür ederim!

Thank you!



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