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finanse edilmektedir



TURKEY<sup>in</sup>  
**HORIZON 2020**  
COOPERATION. INNOVATION. COMPETITIVENESS

Technical Assistance for Turkey in Horizon 2020 Phase-II

EuropeAid/139098/IH/SER/TR

# Turkey in Horizon 2020 II

3rd Information Multipliers Training (Workshop) – Project  
Management in Horizon 2020

Group Work 1: Work plan

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# Main aims of the session



1

To engage participants in preparing a post project Exploitation and sustainability plan for a project, based on the learning takeaways of the previous sessions



2

To ensure that participants are involved in a topic relevant to their profile and interests, continuing the work of the previous Group Work



3

To familiarize participants with the fact that collaborative projects require balancing among diverse interests and agendas and offer to more team members the opportunity to participate



# Set up of the session

Scenario	Groups	Call
1	1, 2	FTI
2	3, 4, 5	DT-GOVERNANCE-12
3	6	INNOSUP-1



Preparation time 60 mins

Presentation time 7 ½ mins

# Instructions

Congratulations, the proposal you prepared has been selected for funding! You started working with your consortium and now you are entering the second half of the project and you need to come up with a plan on using project results after the end of the project. You need to describe:

- Exploitable outcomes
- End Users
- Who (among partners) will exploit the results and how?
- How sustainability is going to be achieved? Who will bear maintenance costs?
- What will be the role of other partners
- What challenges did you face in reaching an agreement?
- How did you tackle them and how did you reach consensus?



# Before we start...

- ✓ Appoint a DIFFERENT rapporteur from previous Group Work
- ✓ Work in teams
- ✓ Use the results of the previous Group Work
- ✓ Choose roles and protect the interests of your organization
- ✓ Feel free to disagree, but at the end you MUST reach consensus
- ✓ Take notes – you will need them to present!
- ✓ NO SPECTATORS- PLEASE PARTICIPATE
- ✓ Be open minded- No idea is bad...



# Your turn! Please come on stage...



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Teşekkür ederim!

Thank you!



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