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Technical Assistance for Turkey in Horizon 2020 Phase-II
EuropeAid/139098/IH/SER/TR

Turkey in Horizon 2020 Phase II			
Focused Group Training on H2020 INNOSUP -01 Call topic			
Agenda			
Date	25-26 Feb 2020	Time	09:00-17:00
Venue	Limak Ambassadeur Hotel		
Address	Gaziosmanpaşa, Boğaz Sk. No:19, 06700 Çankaya/Ankara		
Content			
Day 1: 25 February 2020			
Session 1			
Understanding the basics behind H2020 INNOSUP-01 call, (Chaired by Grigoris Chatzikostas)			
08:45-09:15	Registration - Networking		
09:15-10:45	<ul style="list-style-type: none">Introduction to the training and to the H2020 INNOSUP-01 callWelcome MessageRoute de Table – Short introduction by each participantParticipants' expectationsIntroduction to the H2020 INNOSUP-01 call and background policy documentsPresentation of successful INNOSUP-01 projects	<ul style="list-style-type: none">TUBITAK representativeAll participantsGrigoris Chatzikostas, H2020 INNOSUP-01 Trainer/Expert	
10:45-11:00	*Coffee/tea Break		
11:00-12:30	<ul style="list-style-type: none">Roadmap for a 2-step Innovation Action proposalKey documents and procedures for submitting a H2020 INNOSUP-01 proposalCore conceptual elements of an INNOSUP-01 proposal (Open Calls, Supporting Services, Large Scale Demonstrations)	<ul style="list-style-type: none">Grigoris Chatzikostas, H2020 INNOSUP-01 Trainer/ExpertAll participants	
12:30-13:30	Lunch		
Session 2			
Mapping the landscape in H2020 INNOSUP-01 Call,			

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REPUBLIC OF TURKEY
MINISTRY OF INDUSTRY
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(Chaired by Grigoris Chatzikostas)		
13:30-14:00	Detailed presentation of Block.IS (Successful INNOSUP 01 project)	Odysseas Spyroglou, Key Expert on IPR and Legal
14:00-15:00	Strategies for approaching consortia and participating in INNOSUP-01 proposals (20 mins presentation + 40 minutes practical exercise) <u>Practical exercise:</u> Develop/Finalise a pitching email for promoting skills and expertise to key actors in H2020 INNOSUP-01 calls	<ul style="list-style-type: none">Grigoris Chatzikostas, H2020 INNOSUP-01 Trainer/ExpertAll participants - Hands-On Practice, Assisted by the trainer
15:00-15:30	*Coffee/tea Break	
Session 3 Demystifying the evaluation process, (Chaired by Grigoris Chatzikostas)		
15:30-16:30	Brief presentation of participants' work and discussion	All participants - Hands-On Practice, Assisted by the trainer
16:30-17:00	Familiarisation with Evaluation Process and what makes a winning proposal based on examples from INNOSUP 01 ESRs (tips and tricks based on evaluators comments, common mistakes)	Grigoris Chatzikostas, H2020 INNOSUP-01 Trainer/Expert
Day 2: 26 February 2020		
Session 4 Writing Successful Proposals in H2020 INNOSUP-01 calls, (Chaired by Grigoris Chatzikostas)		
08:45-09:15	Registration - Networking	
09:15-10:15	<ul style="list-style-type: none">How to write part per part the EXCELLENCE section in an H2020 INNOSUP-01 grant application with emphasis on examples from INNOSUP 01 winning projectsEmphasis on Supporting SMEs through: Funding, Services, Large Scale Demonstrators	Grigoris Chatzikostas, H2020 INNOSUP-01 Trainer/Expert
10:15-10:45	<ul style="list-style-type: none">How to write part per part the IMPACT section in an H2020 INNOSUP-01 grant application with emphasis on examples from INNOSUP 01 winning projects	Grigoris Chatzikostas, H2020 INNOSUP-01 Trainer/Expert

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	<ul style="list-style-type: none">Emphasis on DEC for attracting SMEs in Open Calls PART A (to be continued after coffee break)	
10:45-11:00	*Coffee/tea break	
11:00-11:30	<ul style="list-style-type: none">How to write part per part the IMPACT section in an H2020 INNOSUP-01 grant application with emphasis on examples from INNOSUP 01 winning projectsEmphasis on DEC for attracting SMEs in Open Calls PART B	Grigoris Chatzikostas, H2020 INNOSUP-01 Trainer/Expert
11:30-12:30	<ul style="list-style-type: none">How to write part per part the IMPLEMENTATION section in an H2020 INNOSUP-01 grant application with emphasis on examples from INNOSUP 01 winning projectsEmphasis on financial aspects of designing of an FSTP scheme	<ul style="list-style-type: none">Grigoris Chatzikostas, H2020 INNOSUP-01 Trainer/ExpertOdysseas Spyroglou, Key Expert on IPR and Legal
12:30-13:30	Lunch	
13:30-15:00	Participants will form groups or work individual and select one of the following to work with, depending on their previous familiarization with H2020 proposal development and interests: Topic 1: Develop an idea aligned with an INNOSUP-01 call topic <ul style="list-style-type: none">Develop a proposal concept (summary), including Work PlanDesign a Cascade Funding (FSTP) SchemeDesign a supporting services scheme for SMEs in your sectorDesign Large Scale DemonstratorsOpen: Any other topic they may wish to work with. Please consult with trainer.	Hands on Practice on various elements, Group work assisted by the INNOSUP-01 H2020 Experts
15:00-15:30	*Coffee/tea Break	
15:30-17:00	Brief presentation of participants' work and discussion	All participants - Hands-On Practice, Assisted by the trainer

*Note: Coffee/tea Breaks may be shorter in order to allow more time for questions and answers as well as familiarisation with the training topics.

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