



This project is co-financed by the
European Union and the Republic of Turkey
Bu proje Avrupa Birliği ve Türkiye Cumhuriyeti tarafından
finanse edilmektedir



Technical Assistance for Turkey in Horizon 2020 Phase-II
EuropeAid/139098/1H/SER/TR

From idea to the Grant: How to benefit from EU funding?

General Training Webinar

Odysseas Spyroglou, KE2

Online, 29 Jan 2021

Photo by Christian Lue on Unsplash



REPUBLIC OF TURKEY
MINISTRY OF INDUSTRY
AND TECHNOLOGY



What we will cover in this session

Session overview

#	MODULE	SESSIONS
1	Understanding EU Funding & Horizon Europe	<ul style="list-style-type: none"> Types of funding: Grants, funds, funding schemes in EU (H2020, HE, National) What is a project: Project vs. Operations. Aim, objectives, Work, Tasks, Time, budget (Costs, Categories, preparation) / Innovation. Disruption. Impact. Understanding EU Programmes: Programmes, Calls, requirements, consortia, proposals EC Political Priorities in respect to Horizon Europe
2	Horizon Europe Structure	<ul style="list-style-type: none"> Pillars: Understanding the different pillars and their purpose and target stakeholders Horizontal Areas: Widening, ERA etc. / Missions: core missions of European research / Partnerships Types of Action: Types of action. Selection Criteria, Changes to H2020
3	From idea to the Grant: How to benefit from EU funding?	<ul style="list-style-type: none"> Learn the tools: EU Funding Portal, CORDIS, Horizon Results Platform, Horizon Dashboard, EOSC Portal. Databases & Repositories: Open data, business data, statistics, research tools, LinkedIn, Int. Find your call: Find a specific call and build your case, how to identify a call Prepare organisation literature: profile & portfolio: Create your R&I Profile, make your offer, present a concept Approach potential partners: Learn how to approach potential partners & consortia

Learn the Tools

The online platforms of EU funding



Find Programmes & Calls

- [EU Funding & Tender Opportunities Portal](#) ▶
- [CORDIS, EU Research Results](#) ▶
- [Horizon Results Dashboard](#) ▶
- [Financial Transparency System](#) ▶



Find Partners

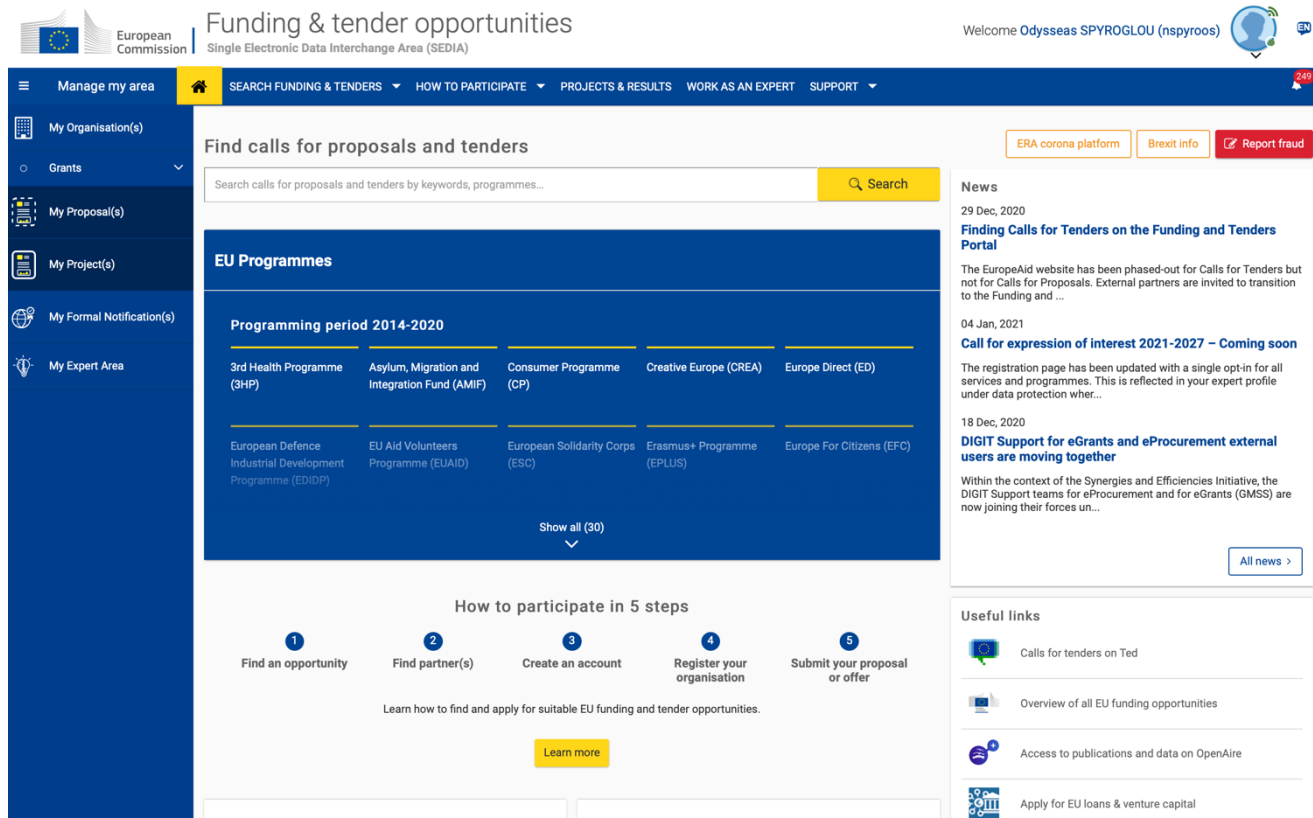
- [Enterprise Europe Network](#) ▶
- [EU IP Helpdesk](#) ▶
- [Eurostat – Statistical Office of EU](#) ▶
- [EU Strategy & EC policies](#) ▶



Build your case

EU Funding & Tenders Portal

The entry point to EU funding



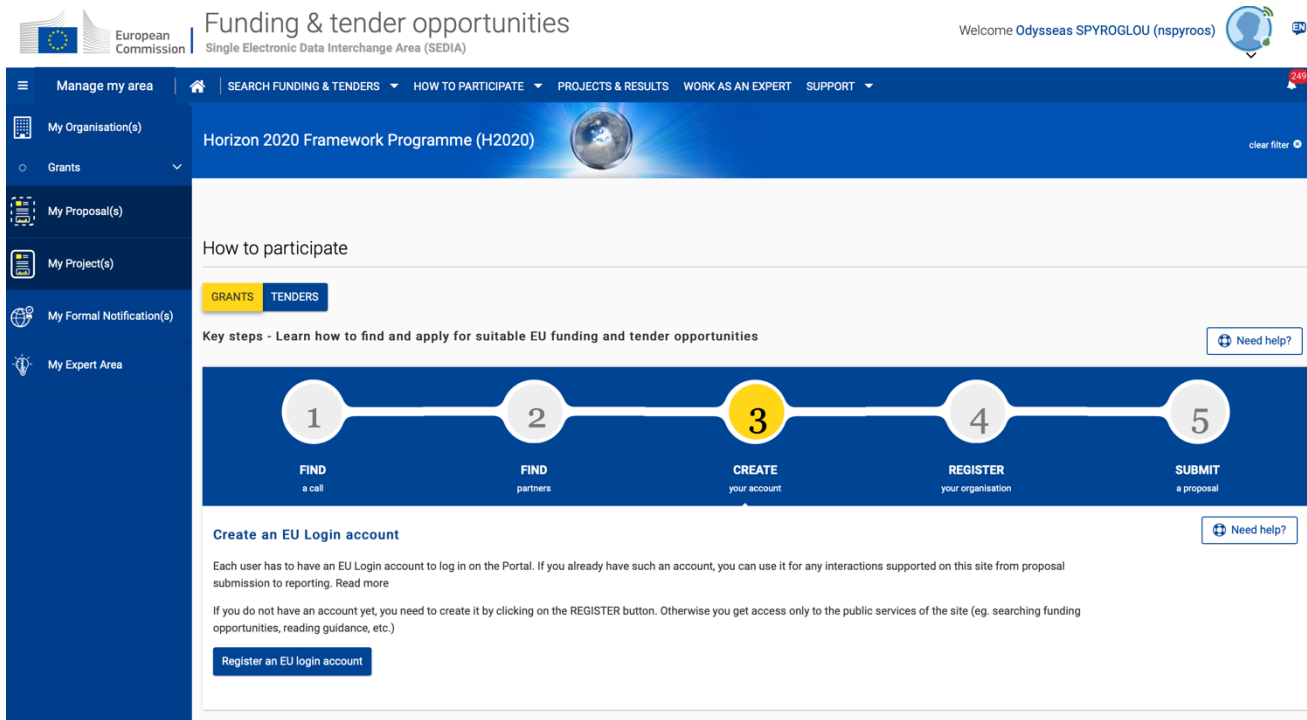
The screenshot shows the homepage of the EU Funding & Tenders Portal. At the top, there is a navigation bar with the European Commission logo and the text 'Funding & tender opportunities' and 'Single Electronic Data Interchange Area (SEDIA)'. A welcome message for 'Odysseas SPYROGLOU (nspyroos)' is displayed. The main content area is titled 'Find calls for proposals and tenders' and features a search bar. Below the search bar, there is a section for 'EU Programmes' with a table listing various programs under the 'Programming period 2014-2020'. The table includes programs like 3rd Health Programme (3HP), Asylum, Migration and Integration Fund (AMIF), Consumer Programme (CP), Creative Europe (CREA), Europe Direct (ED), European Defence Industrial Development Programme (EDIDP), EU Aid Volunteers Programme (EUAID), European Solidarity Corps (ESC), Erasmus+ Programme (EPLUS), and Europe For Citizens (EFC). A 'Show all (30)' link is provided. At the bottom, there is a section titled 'How to participate in 5 steps' with a numbered list: 1. Find an opportunity, 2. Find partner(s), 3. Create an account, 4. Register your organisation, 5. Submit your proposal or offer. A 'Learn more' button is also present. On the right side, there is a 'News' section with updates from December 2020 and January 2021, and a 'Useful links' section with links to 'Calls for tenders on Ted', 'Overview of all EU funding opportunities', 'Access to publications and data on OpenAire', and 'Apply for EU loans & venture capital'.

EU Funding & Tender Opportunities Portal

- Search Opportunities
- Register as a participant
- Projects & Results 
- Search Partners
- Work as an Expert

EU Funding & Tenders Portal

Accounts and Registrations



The screenshot shows the EU Funding & Tenders Portal interface. At the top, there's a header with the European Commission logo, the text 'Funding & tender opportunities', and a welcome message 'Welcome Odysseas SPYROGLOU (nspsyroos)'. Below the header is a navigation bar with options like 'Manage my area', 'SEARCH FUNDING & TENDERS', 'HOW TO PARTICIPATE', 'PROJECTS & RESULTS', 'WORK AS AN EXPERT', and 'SUPPORT'. The main content area is titled 'Horizon 2020 Framework Programme (H2020)' and features a 'How to participate' section. This section includes a progress bar with five steps: 1. FIND a call, 2. FIND partners, 3. CREATE your account (highlighted in yellow), 4. REGISTER your organisation, and 5. SUBMIT a proposal. Below the progress bar, there's a section titled 'Create an EU Login account' with a 'Need help?' button. The text explains that each user needs an EU Login account to log in on the Portal and that if they don't have one, they should click on the REGISTER button. A 'Register an EU login account' button is also visible.

Before you can benefit:

- Create an Account
- Register your organisation

[Detailed process in our TH2020 helpdesk](#) 

EU Funding & Tenders Portal

Become an Expert



My Expert Area

Welcome **Odysseas SPYROGLOU**
EX2012D130160



My Expert Area

- Dashboard
- Personal Data
- CV
- Bank Account
- Contracts and Invitations
- Payments
- Help

 The **Expert Registration, Legal Entity, Bank Account, Contracts and Payment functionalities** in the Experts Area of the F&T Portal may not be accessible on **Wednesday, 27.01.2021, between 12:00 - 14:00 CET** due to the temporary unavailability of the EU login.



Your profile is 100% complete

Only experts with complete profiles are contracted. Complete all sections to increase your visibility.

 Delegations

Active Tasks (0)

You have no tasks at the moment










Contracts and Invitations

You have no contracts or invitations at the moment.

Payments

You have no payments at the moment.

Profile

 Personal data ✓	 CV ✓	 Expertise ✓
 Current Employment ✓	 Education ✓	 Languages ✓
 Data Protection ✓ <small>Who can see my profile</small>	 Publications ✓	 Additional information

External experts assist in evaluation of grant applications, projects and tenders, and to provide opinions and advice in specific cases.

Horizon Projects & Results

Navigating to Projects and Results

Programming period
2014-2020

Filter by programme
Select a Programme...

Clear filters

Projects & Results

This section provides more information on the work done in past and ongoing funding projects. It includes interactive data on programme proposals, success rates, funded projects and participants. Currently results are available for the following programmes:

- [Creative Europe \(CREA\)](#)
- [Erasmus+ Programme \(EPLUS\)](#)
- [HERCULE III \(HERC\)](#)
- [Horizon 2020 Framework Programme \(H2020\)](#)
- [Programme for the Competitiveness of Enterprises and small and medium-sized enterprises \(COSME\)](#)

Projects & Results

Creative Europe (CREA)

Erasmus+

Horizon 2020

EASME

Downloadable XLS

Online List / Map / XLS

Horizon Dashboard

Horizon Results Platform

Horizon Results Booster

Innovation Success Stories

CORDIS

COSME Data Hub

EIC

EMFF

Cordis

EU Research Results

[HOME](#) [RESULTS PACKS](#) [RESEARCH*EU MAGAZINES](#) [NEWS & EVENTS](#) [PROJECTS & RESULTS](#) [ABOUT US](#) [MY ACCOUNT](#)

NEWS

Using ultrasound for healthier, longer-lasting juices and smoothies

RESULTS PACKS

Frontier research for the Green Deal: Driving forward Europe's climate ambitions through innovation and transformation

RESEARCH*EU MAGAZINES

Data protection: New technologies to protect privacy

RESULTS IN BRIEF

Innovative database simplifies study for scholars of Renaissance antiquarianism

INTERVIEWS

Putting data privacy back into citizens' hands

Frontier research for the Green Deal: Driving forward Europe's climate ambitions through innovation and transformation

With the European Green Deal, the European Commission aims for the EU to be completely carbon-neutral by 2050. This is an enormous ambition, and innovative frontier research supported by the European Research Council (ERC) will play a vital role in powering forward the cutting-edge research and technological development needed to achieve it. This CORDIS Results Pack highlights 15 ERC-funded projects that are playing their part in helping to achieve Europe's green and sustainable future.

[Read the CORDIS Results Pack](#)

CORDIS, EU Research Results

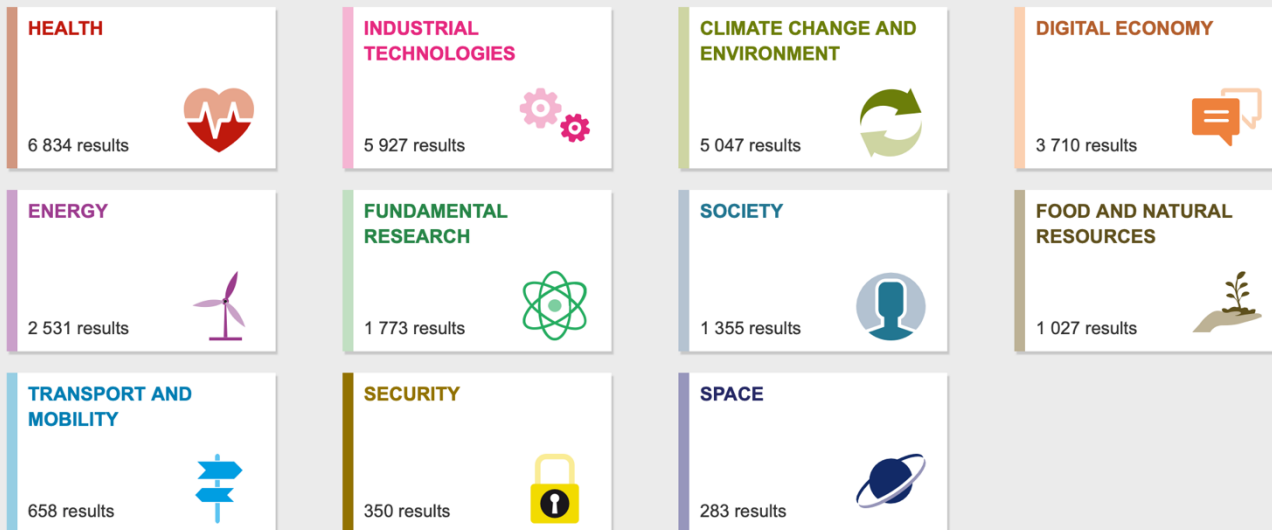
- Results & projects in simple language
- Result Packs organised by area
- Research*EU magazine
- News & Events

Cordis

EU Research Results

Browse by domain of application


CORDIS articles are classified by high-level domains that reflect where the research results could be applied, independently of their field of science



- Results organised by domain of application
- Keywords
- News, Events
- Project summaries, deliverables, publications, links

Cordis

EU Research Results

 **CORDIS**
EU research results

English **EN**

HOME RESULTS PACKS RESEARCH*EU MAGAZINES NEWS & EVENTS PROJECTS & RESULTS ABOUT US MY ACCOUNT

Save search My saved searches Download search results My booklet

Filters

Collection

- ☐ Select all
- ☒ Projects
- ☐ Results Packs
- ☐ Research*eu Magazines
- ☒ Results in Brief
- ☐ News
- ☐ Events
- ☐ Interviews
- ☒ Report summaries
- ☒ Project Deliverables
- ☒ Project Publications
- ☐ Exploitable Results
- ☐ Programmes

Domain of Application

Field of Science

Field of Science

Programme

Topic ID

Topic ID

Show all filters

Search

566131 results for *

Collection: [Projects](#) [Results in Brief](#) [Report summaries](#) [Project Deliverables](#) [Project Publications](#)

CRVExero Cost Reduction and market Acceleration for Viable nearly zero-Energy buildings

ID: 741223

From: 1 September 2017 to: 31 August 2020

Cost optimal and nearly zero energy performance levels are principles initiated by the European Union's (EU) Energy Performance of Buildings Directive, which was recast in 2010. These will be major drivers in the construction sector in the next...

Coordinated in: Austria

Programme: H2020-EU.3.3.7., H2020-EU.3.3.1.

Last update: 5 May 2017

[Add to my booklet](#)

FLOATMAST An Innovative Wind Resource Assessment Tension Leg Platform for combined Cup Anemometer and Lidar Reliable and Bankable Wind Measurements for Offshore Wind Parks

ID: 673782

From: 1 June 2015 to: 30 November 2015

The proposal is about the development of an innovative floating Tension Leg Platform (TLP) capable of conducting financeable grade wind measurements and environmental parameters measurements for offshore wind parks. Reliable and...

Coordinated in: Greece

Programme: H2020-EU.3.3., H2020-EU.2.3.1.

Last update: 24 June 2019

[Add to my booklet](#)

HY-PA Euro-Mediterranean renewable energy partnership

ID: 515951

From: 1 July 2005 to: 31 December 2006


The Mediterranean area is blessed with ample RE resources which are barely exploited today. It is therefore the purpose of the proposed Specific Support Action (SSA) to give a new impulse to the development of appropriate policies as well ...

Coordinated in: Germany

Programme: FP6-INCO

Last update: 22 January 2010

[Add to my booklet](#)

 **Solar Energy Enabled for the World by High-resolution Imaging**

Fact Sheet Results in Brief Results

Objective

THE GOAL
We will derive new and fundamental insight in the relation between nano-scale structure and the performance of 3rd generation solar cells, and determine how to apply this in large-scale processing.

THE CHALLENGES
We currently have a superficial understanding of the correlations between structure and performance of photovoltaic heterojunctions, based on studies of small-scale devices and model systems with characterization techniques that indirectly probe their internal structure. The real structures of optimized devices have never been "seen", and in devices manufactured by large-scale processing, almost nothing is known about the formation of structures and interfaces.

THE SCIENCE
We will take a ground-breaking new approach by combining imaging techniques where state of the art is moving in time spans on the order of months, with ultrafast scattering experiments and modelling. The techniques include high resolution X-ray phase contrast and X-ray dark-field tomography, in situ small and wide angle X-ray scattering, resonant scattering and imaging and time resolved studies of charge transport and transfer. To relate our findings to device performance, we will establish full 3D models of charge generation and transport in nano-structured solar cells.

THE FOCUS
Solution cast solar cells is the only technology that promises fast and cheap industrial scaling, and it is consequently the focus of our efforts. They require a tight control of processing conditions to ensure that the proper nano-structure is formed in the photoactive layers, with optimal contacts to charge transport layers and interfaces. The prime contenders are non-toxic polymer and kesterite solar cells.

THE IMPACT
Our results may advance 3rd generation, solution-cast solar cells to meet the "unification challenge" where high efficiency, stability and cheap processing combines in a single technology, scalable to the level of gigawatts per day, thus becoming a centerpiece in global energy supply.

Field of science

/social sciences/social and economic geography/transport
/engineering and technology/environmental engineering/energy and fuels/renewable energy/solar energy
/natural sciences/computer and information sciences/internet/transport layer

Programme(s)

H2020-EU.1.1. - EXCELLENT SCIENCE - European Research Council (ERC)

Topic(s)

ERC-CoG-2015 - ERC Consolidator Grant

Call for proposal

ERC-2015-CoG
See other projects for this call

Funding Scheme

ERC-CoG - Consolidator Grant

Project Information

SEEWHI
Grant agreement ID: 681881

Status
Ongoing project

Start date
1 May 2016

End date
31 October 2021

Funded under
H2020-EU.1.1.

Overall budget
€ 2 000 000

EU contribution
€ 2 000 000

Hosted by
DANMARKS TEKNISKE UNIVERSITET
Denmark

This project is featured in...

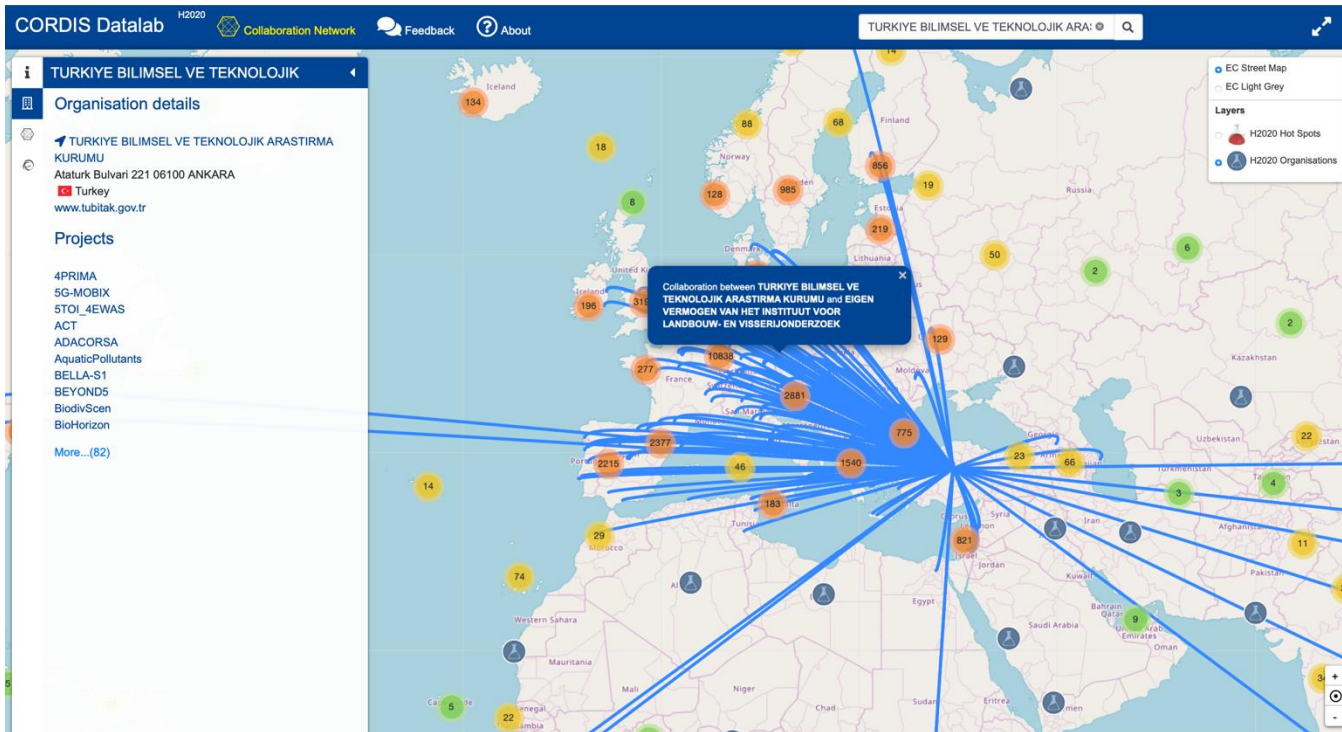
RESULTS PACK
Frontier research for the Green Deal: Driving forward Europe's climate ambitions through innovation and transformation

20 November 2020

- Powerful search & Filtering
- Factsheets of all related projects
- Export in CSV, XML
- Create a booklet and download it in pdf

Cordis

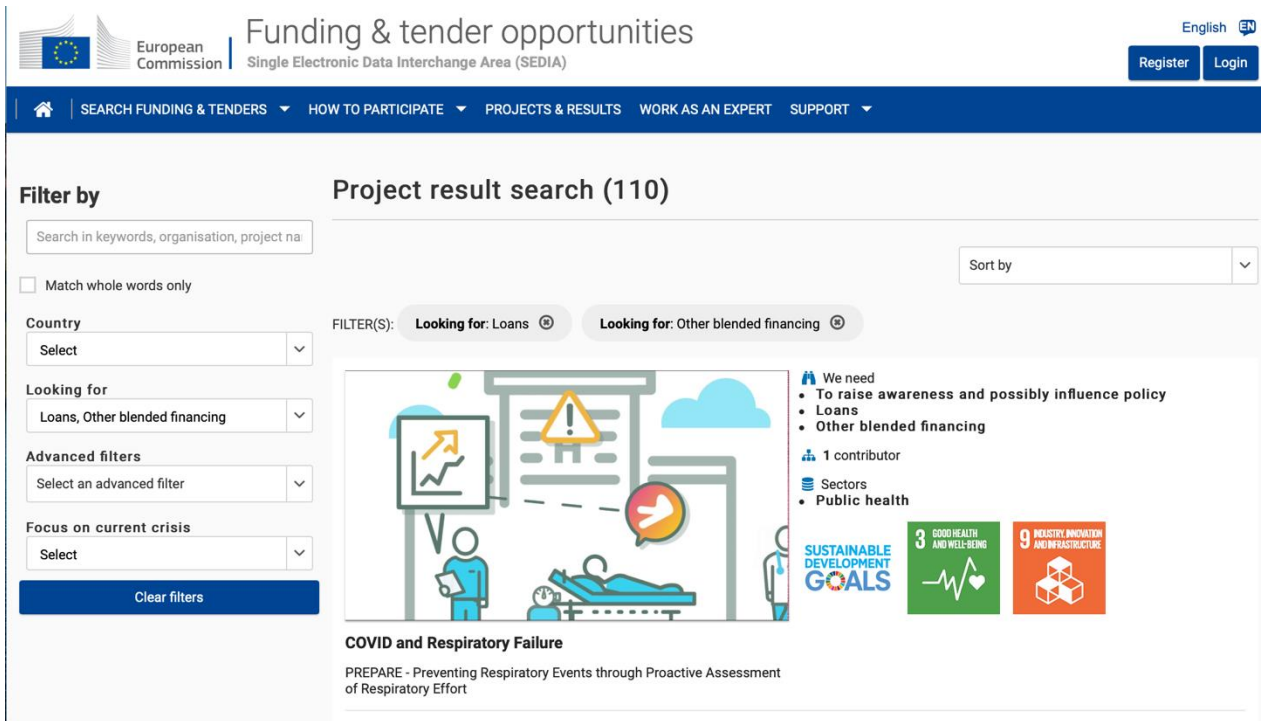
Cordis Datalab



- Dynamic map of Collaboration networks
- Links to other organisations
- List of projects (H2020)

Horizon Results Platform

An organised database of project results



The screenshot shows the Horizon Results Platform website. At the top, there's a header with the European Commission logo and the text 'Funding & tender opportunities' and 'Single Electronic Data Interchange Area (SEDIA)'. There are links for 'Register' and 'Login'. Below the header is a navigation bar with links: 'SEARCH FUNDING & TENDERS', 'HOW TO PARTICIPATE', 'PROJECTS & RESULTS', 'WORK AS AN EXPERT', and 'SUPPORT'. The main content area is titled 'Project result search (110)'. On the left, there's a 'Filter by' section with a search bar, a checkbox for 'Match whole words only', a 'Country' dropdown, a 'Looking for' dropdown (set to 'Loans, Other blended financing'), an 'Advanced filters' dropdown, and a 'Focus on current crisis' dropdown. A 'Clear filters' button is at the bottom of the filter section. The main search results area shows a card for 'COVID and Respiratory Failure' with a description: 'PREPARE - Preventing Respiratory Events through Proactive Assessment of Respiratory Effort'. To the right of the card, there's a list of filters: 'Looking for: Loans' and 'Looking for: Other blended financing'. Below the card, there's a section titled 'We need' with a list of needs: 'To raise awareness and possibly influence policy', 'Loans', and 'Other blended financing'. It also shows '1 contributor' and 'Sectors' including 'Public health'. At the bottom, there are icons for 'Sustainable Development Goals' (3: Good Health and Well-being, 9: Industry, Innovation and Infrastructure).

- Introduced in 2019
- Aims to make project results more accessible
- Integrate and consolidate EU funding tools
- Offers filters, advanced search

Horizon Results Platform

An organised database of project results



COVID and Respiratory Failure

ID: 27291 - Last published on Dec 9, 2020

RespiraSense is being piloted to become the standard of care for the monitoring of respiratory compromise patients in the hospital and community by the Irish Health Service Executive (HSE).

COVID Integrated Healthcare Medical devices COVID19 Diagnostics Telemedicine
prevention healthcare sustainability Community Monitoring respiratory Respiratory Failure
Digital Healthcare

Who we are



Result contributors

• PMD DEVICE SOLUTIONS LIMITED

Small or medium-size enterprise

[View results](#)

1 I am owner for exploitation purposes.

Contact

For more information please, contact us.

[Contact person](#)

Our result

Result type

Policy Related Result

Business Sector(s) / EC Policy Areas

• Public health

Our result

Result type

Policy Related Result

Business Sector(s) / EC Policy Areas

• Public health

Result description

Broad adoption of the innovation for continuous Respiratory Rate monitoring of general ward Respiratory Compromised patients.

Addressing target audiences and expressing needs

Our needs are

- To raise awareness and possibly influence policy
- Loans
- Other blended financing

We specifically need / are looking for

PMD continues to raise growth capital to scale the momentum of Quarter on Quarter growth throughout 2020 through developing its sales infrastructure and market access activities.

Target audiences

- Public or private funding institutions
- EU and Member State Policy-makers
- Academia/ Universities

Contribution to Sustainable Development

UN Sustainable Development Goals



SUSTAINABLE DEVELOPMENT GOALS

The European Commission supports the Sustainable Development Goals Sustainable development goals visual guidelines

Our result has been made possible through



CORDIS Project(s) info:

- PREPARE - Preventing Respiratory Events through Proactive Assessment of Respiratory Effort (711269)

NOTE: Please report to us [here](#) if you feel that the content published contains offensive, inappropriate or false information. Share this page:

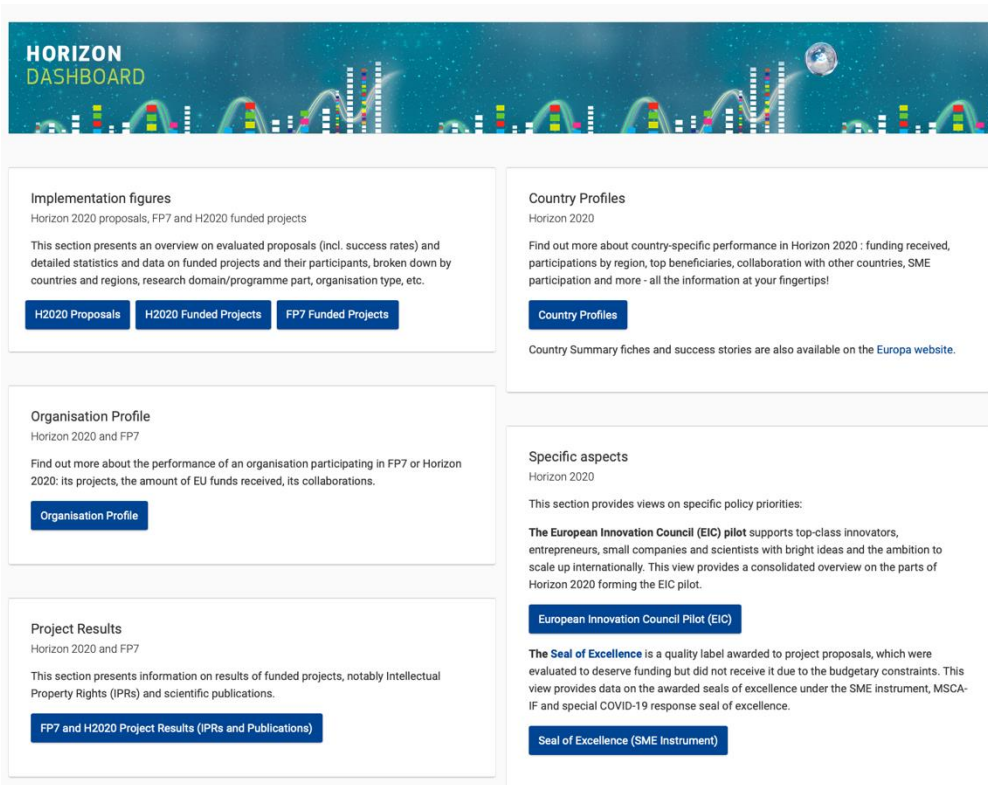
[Twitter](#) [Facebook](#) [LinkedIn](#) [WhatsApp](#) [E-mail](#) [More share options](#)

Detailed Profiles

- Contributors (organisations)
- Result type, description, business sector
- Needs
- Target Audience
- Contribution to SDG
- Link to project (CORDIS)

Horizon Dashboard

An organised database of project results



<https://ec.europa.eu/info/funding-tenders/opportunities/portal/screen/opportunities/horizon-dashboard>

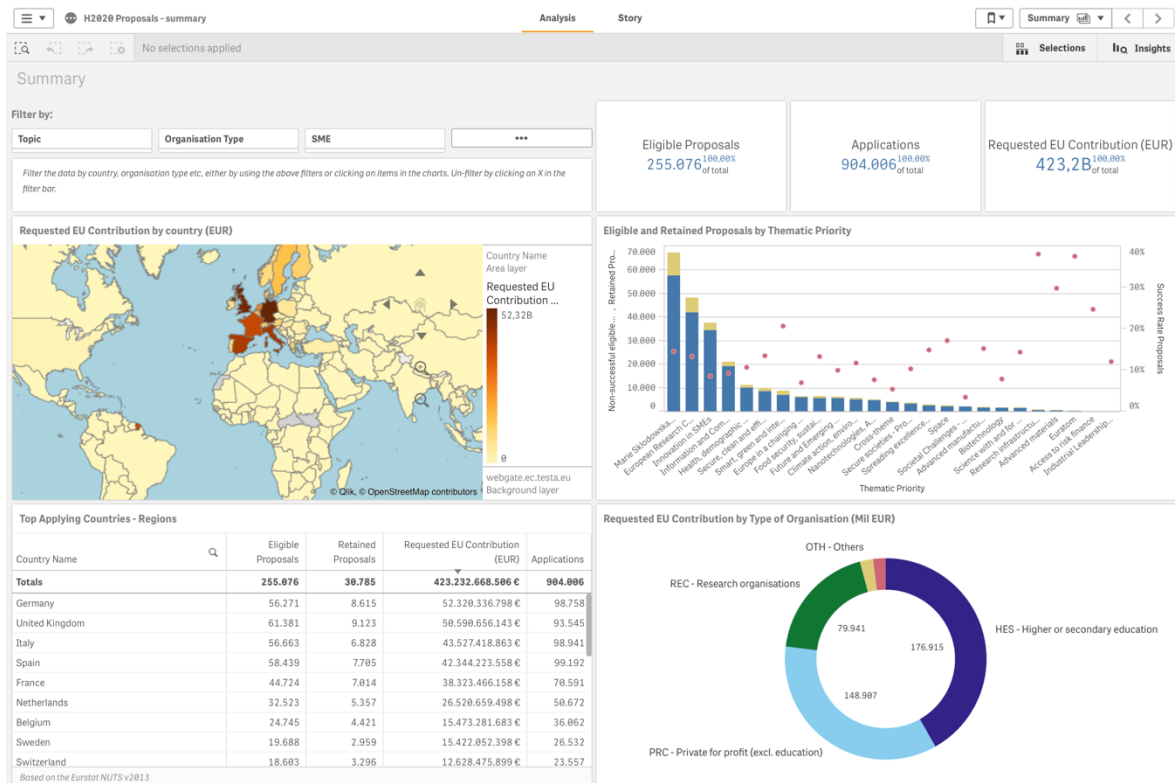
Dynamic Tools with a trove of information:

- FP7 Projects
- H2020 Proposals
- H2020 Projects
- Country & Organisation Profiles
- European Innovation Council (EIC)

Links to tutorials and Videos

Horizon Dashboard

H2020 Proposals Summary



H2020 Proposals

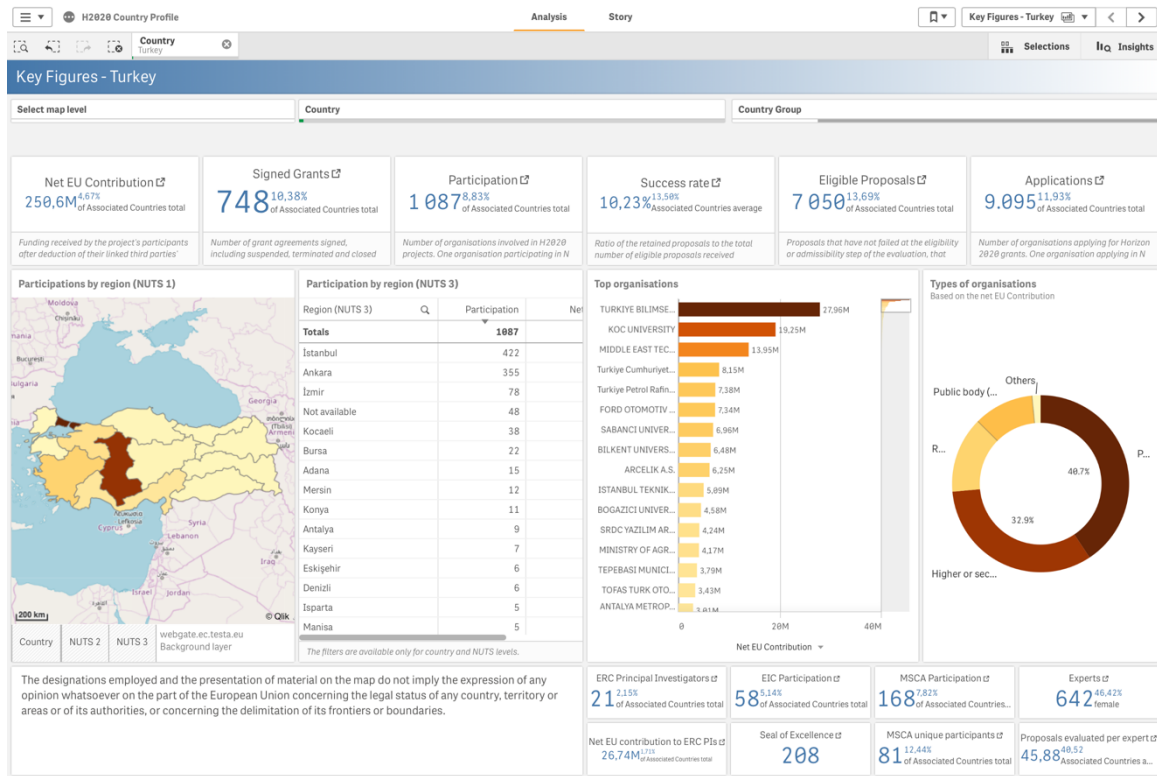
- Filter by
- Topic
- Organisation Type
- SME
- Etc.

<https://webgate.ec.europa.eu/dashboard/sense/app/e02e4fad-3333-421f-a12a-874ac2d9f0db/sheet/941d3afe-da24-4c2e-99eb-b7fcbdb8529ee/state/analysis>



Horizon Dashboard

Country Profiles



Country profiles

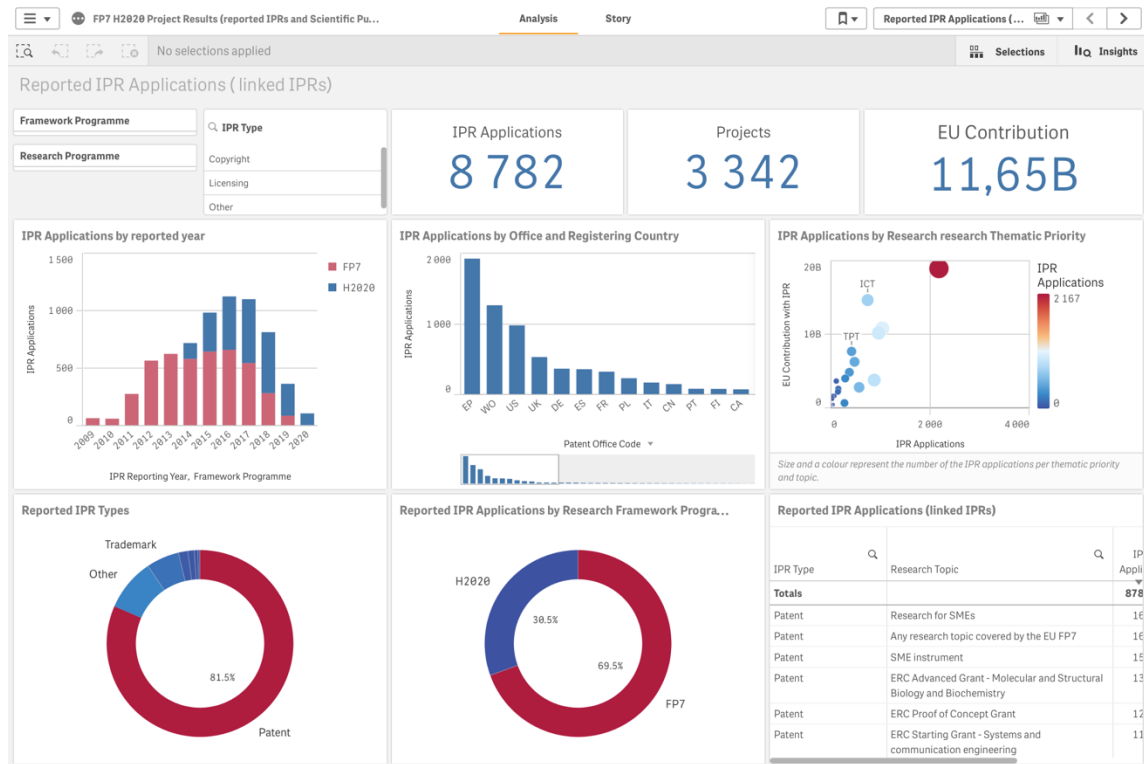
You can filter and
organise by:

- Groups of countries
- Regional Level
- Free selection

<https://webgate.ec.europa.eu/dashboard/sense/app/a976d168-2023-41d8-acec-e77640154726/sheet/0c8af38b-b73c-4da2-ba41-73ea34ab7ac4/state/0>

Horizon Dashboard

IPR Applications per Programme & Type



You can filter and organise by:

- Framework programme (FP7, H2020)
- Thematic Priority
- IPR Type (Patent, Copyright, Design, etc.)

<https://webgate.ec.europa.eu/dashboard/sense/app/f586ea07-ebec-4054-9e0b-328be7de8e7f/sheet/d2f27d1a-6726-4055-8cb4-5b6897e80907/state/0>

Horizon Results Booster

Navigating to Projects and Results

Horizon Results Booster



Services ▾ About FAQs News Sign in

Horizon Results Booster
Steering research towards
strong societal impact,
concretising the value of R&I
activity for societal challenges

Receive expert support free of charge to
disseminate effectively and/or boost
exploitation potential of your research
results.

READ MORE



Portfolio Dissemination &
Exploitation Strategy

Read more >>



Business Plan
Development

Read more >>



Go To Market

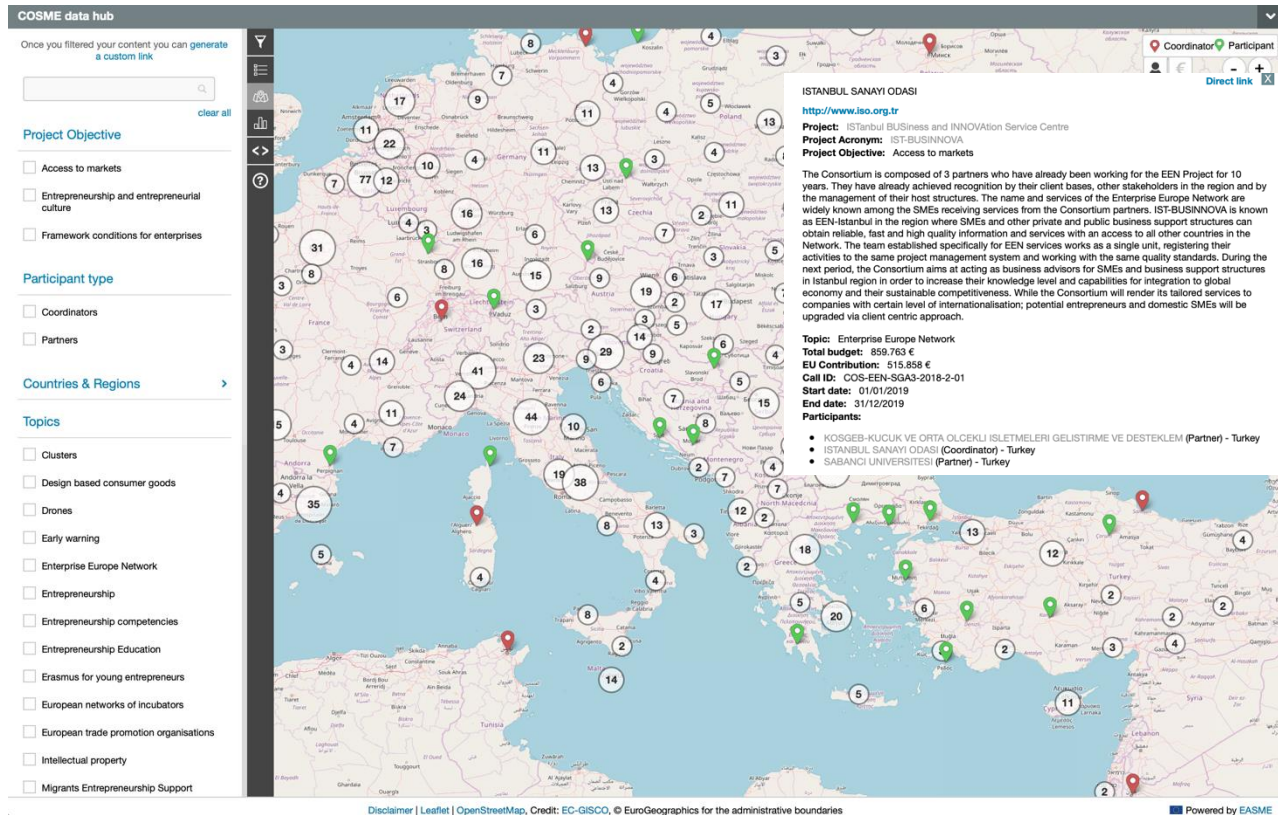
Read more >>

>>> REQUEST SERVICES <<<

1. Help and guidance for:
 - creating **results portfolio** with other projects
 - **dissemination strategy**
 - **exploitation plan**
2. support to develop **business plan**
3. Assistance, coaching and mentoring for **go-to-market activities**.

EASME Data Hubs

COSME Data Hub



Executive Agency for SMEs:

- [Bio-Based Industries Joint Undertaking](#)
- [COSME](#)
- [European Maritime and Fisheries Fund \(EMFF\)](#)
- [Horizon 2020 Energy Efficiency](#)
- [Horizon 2020 Societal Challenge 'Climate action, environment, resource efficiency & raw materials'](#)
- [EIC Accelerator](#)
- [EIC Fast Track to Innovation](#)
- [EIC Pathfinder Open](#)
- [Horizon 2020 Innosup](#)
- [Maritime](#)

Financial Transparency System

Funding contributing to the EU policies

Search by

- Year
- Country
- Specific beneficiary

Get full report per programme


Year 2019 × Greece × CERTH Search

[Summary](#) [Country](#) [Responsible Service](#) [Programme](#) [Recipients](#) [Details - 80 results](#) Export

#	Programme	Number of Commitments	Total amount
1	1.1.31 - Horizon 2020	70	396,378,566 €
2	1.1.5 - Education, Training and Sport (Erasmus+)	3	7,466,183 €
3	1.1.82 - Transport	1	4,565,403 €
4	1.1.OTH - Other actions and programmes	5	9,077,777 €
5	2.0.31 - European Maritime and Fisheries Fund (EMFF)	1	648,633 €

Prev 1 Next


A-Z Index | Sitemap | About this site | FAQ | What's New | Legal notice | Contact | Search English (en)

 **FINANCIAL TRANSPARENCY SYSTEM**

European Commission > Budget > Financial Transparency System (FTS)

Q FTS About FAQ Contact Help

Year 2019 Any Country Search for a beneficiary (name or VAT) Search



Responsible Department All

Action Type All

Subject of grant or contract Subject of grant or contract

Amount = 999999.99 €

display more options

Clear Search Search

Access to Risk Finance

Funding contributing to the EU policies

Your Europe
European Union

English 



Search

Your Europe > Business > Finance and funding > Getting funding > Access to finance



Running a
business

Taxation

Selling in the EU

Human resources

Product
requirements

Finance and
funding

Dealing with
customers

← Back

Access to EU Finance



[Webtools](#) | [Leaflet](#) | Credit: [EC-GISCO](#), © EuroGeographics © UN-FAO for the administrative boundaries | [Disclaimer](#)

Select region
TÜRKİYE
- Any -

Company category
Show all

Amount of finance
Show all

Type of finance
Loan/ Guarantee
Equity/ Venture capital

Investment focus
Choose some options




Sources of finance
Choose some options

Keyword search

Search 

Displaying 26 results

Financial Inter- mediaries	Region Of Activity	Type Of Finance	Amount Of Finance	Investment Focus	Additional Information	Sources Of Finance
Sekerbank T.A.S		Loan/ Guarantee	€ 250,000,000	All sectors/ general	EIB loans can be used to finance all tangible and intangi- ble	EIB
DenizBank A.S. 		Loan/ Guarantee	€ 250,000,000	All sectors/ general	EIB loans can be used to finance all tangible and intangi- ble investments.	EIB
Industrial Development Bank of Turkey – TSKB 		Loan/ Guarantee	€ 250,000,000	Research, development, innovation, Life Sciences	EIB loans can be used to finance all tangible and intangi- ble investments.	EIB
QNB Finansbank 		Loan/ Guarantee	€ 250,000,000	All sectors/ general	EIB loans can be used to finance all tangible and intangi- ble investments. Support of interna- tionalisation.	EIB

<https://europa.eu/youreurope/business/finance-funding/getting-funding/access-finance/search/en>









Search for EIB and EIF support programmes through **financial intermediaries**

Data & Insights

Statistical Information for informed decisions

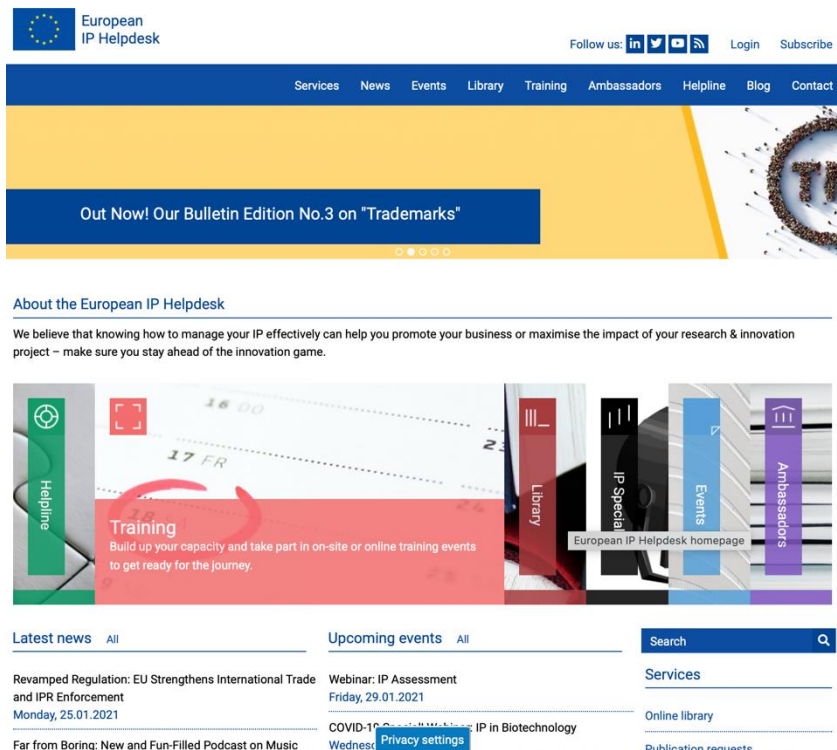


Do your research, find your data, build your proposal

- [European IPR Helpdesk](#) 
- [EUIPO](#) 
- [Eurostat](#) 
- [EU Open Data Portal](#) , [OECD](#) , [UNData](#) 
- [European Open Science Cloud](#) 
- [Publications Office of the EU](#) 

European IP Helpdesk

IP advise and support for SMEs



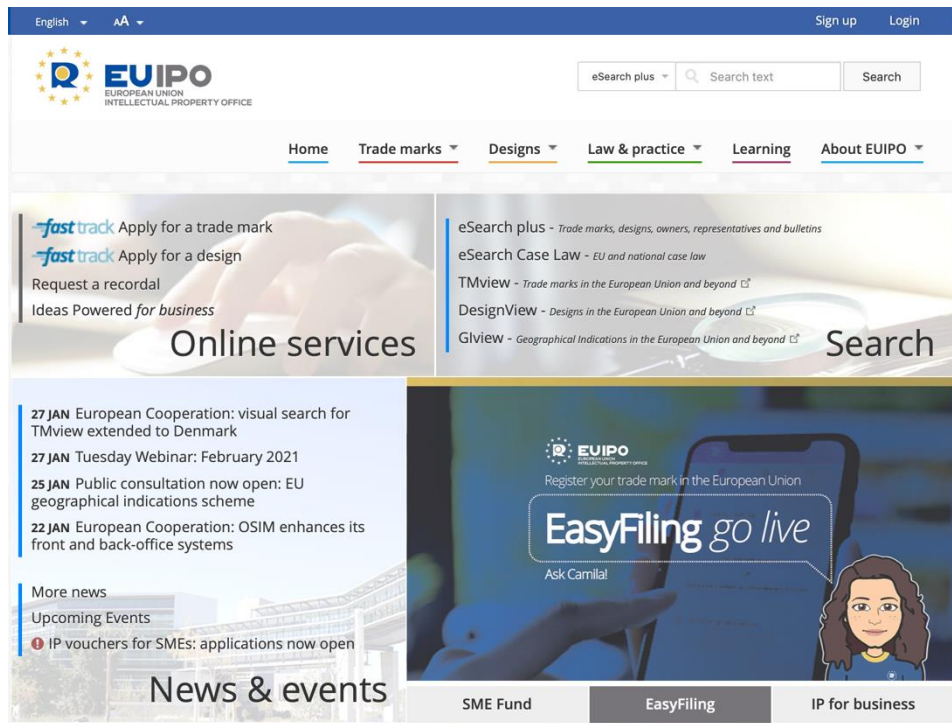
<https://www.iprhelpdesk.eu>

Services

- Training Events (Webinars)
- Library (Fact sheets, Templates, Case studies, Guides, etc.)
- EEN Ambassadors
- Helpline

EUIPO

European Union Intellectual Property Office



The screenshot shows the EUIPO website interface. At the top, there's a navigation bar with 'English', 'AA', 'Sign up', and 'Login'. Below this is the EUIPO logo and a search bar labeled 'eSearch plus' with a 'Search' button. A horizontal menu includes 'Home', 'Trade marks', 'Designs', 'Law & practice', 'Learning', and 'About EUIPO'. The main content area is divided into two columns. The left column, titled 'Online services', lists 'fast track' options for applying for a trade mark or design, requesting a recordal, and 'Ideas Powered for business'. The right column, titled 'Search', lists 'eSearch plus' (covering trade marks, designs, owners, representatives, and bulletins), 'eSearch Case Law' (EU and national case law), 'TMview' (trade marks in the EU and beyond), 'DesignView' (designs in the EU and beyond), and 'Giview' (geographical indications in the EU and beyond). Below the 'Online services' section, there's a 'News & events' section with several news items dated 27 JAN, 25 JAN, and 22 JAN, covering topics like visual search for TMview, a Tuesday Webinar, public consultation for the EU geographical indications scheme, and OSIM enhancing its systems. At the bottom, there's a 'News & events' section with 'More news', 'Upcoming Events', and 'IP vouchers for SMEs: applications now open'. The footer of the website features three buttons: 'SME Fund', 'EasyFiling', and 'IP for business'.

<https://euipo.europa.eu>

- ONLINE SERVICES for Registering IP (Trademarks, Designs)
- SEARCH IP Databases
- LEARNING (IP Learning portal)
- OBSERVATORY (Facts & Figures)

Eurostat

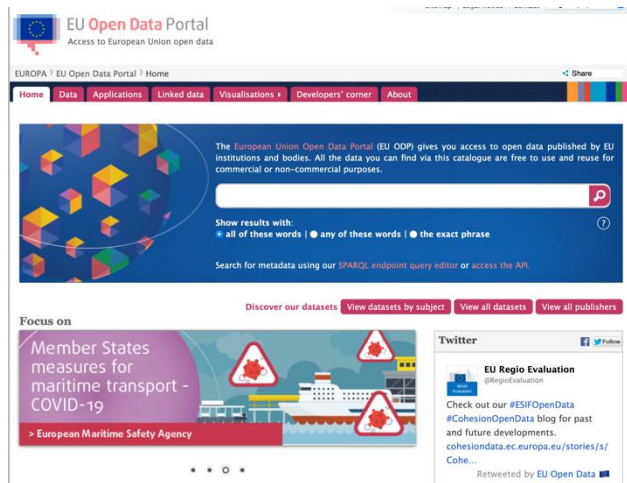
Statistical Information for informed decisions



- Statistical Data by theme
- Euro-Indicators
 - Sustainable Development
 - Circular Economy
- COVID-19
- Recovery Dashboard
- Economic Trends

Open Data

Open Data sets from EU, OECD, UN



EU Open Data Portal
Access to European Union open data

Home Data Applications Linked data Visualisations Developers' corner About

The European Union Open Data Portal (EU ODP) gives you access to open data published by EU institutions and bodies. All the data you can find via this catalogue are free to use and reuse for commercial or non-commercial purposes.

Show results with:
all of these words | any of these words | the exact phrase

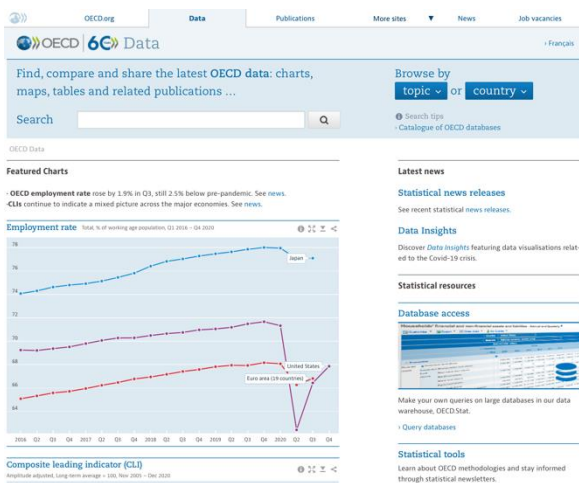
Search for metadata using our SPARQL endpoint query editor or access the API.

Discover our datasets View datasets by subject View all datasets View all publishers

Focus on
Member States measures for maritime transport - COVID-19
European Maritime Safety Agency

Twitter
EU Regio Evaluation
@RegioEvaluation
Check out our #ESIFOpenData #CohesionOpenData blog for past and future developments.
cohesiondata.ec.europa.eu/stories/s/Cohe...
Retweeted by EU Open Data

<https://data.europa.eu/euodp/en/home>



OECD.org Data Publications More sites News Job vacancies

OECD Data

Find, compare and share the latest OECD data: charts, maps, tables and related publications ...

Browse by topic or country

Search

OECD Data

Featured Charts

OECD employment rate rose by 3.9% in Q3, still 2.5% below pre-pandemic. See news.
CLIs continue to indicate a mixed picture across the major economies. See news.

Employment rate Total, % of working age population, Q3 2016 - Q4 2020

Composite leading indicator (CLI)
Regionally adjusted, long-term average = 100, Year 2016 = 100

Latest news
Statistical news releases
See recent statistical news releases.

Data Insights
Discover data insights featuring data visualisations related to the Covid-19 crisis.

Statistical resources
Database access
Make your own queries on large databases in our data warehouse: OECD.Stat.
Query databases

Statistical tools
Learn about OECD methodologies and stay informed through statistical newsletters.

<https://data.oecd.org>



UNdata
A world of information

Datamarts Update Calendar Glossary API More

32 databases - 60 million records

Other UNSD Databases:

MBS SDG indicators UNcomtrade

Popular statistical tables, country (area) and regional profiles

Population
Population, surface area and density
PDF | CSV Updated: 5-Nov-2020
International migrants and refugees
PDF | CSV Updated: 5-Nov-2020
Population growth, fertility, life expectancy and mortality
PDF | CSV Updated: 20-Aug-2019
Population in the capital city, urban and rural areas
PDF | CSV

Albania
Algeria
American Samoa
Andorra
Angola
Antigua and Barbuda
Argentina
Armenia
Aruba

World
Africa
Northern Africa
Sub-Saharan Africa
Eastern Africa
Middle Africa
Southern Africa
Western Africa
Americas
Northern America
Latin America & the Caribbean






<https://data.un.org>

European Open Science Cloud

Open Data sets from EU, OECD, UN

Contact Us Portal Home Catalogue & Marketplace Providers Dashboard

 **EUROPEAN OPEN
SCIENCE CLOUD** About Services & Resources Policy Use Cases Media For providers Subscribe
Using the Portal





 **EUROPEAN OPEN
SCIENCE CLOUD**  **EDSC ENHANCE**





Webinar Slides and Recording Available

EDSC Portal New Release - What's new? **EDSC Portal New Release - New provider functionalities and tutorial**

EDSC Portal New Release - New User Functionalities and Tutorial **EDSC Portal New Release - Tutorial for existing providers**

Access the EDSC Portal Catalogue & Marketplace

 **NETWORKING**  **COMPUTE**  **STORAGE**  **SHARING & DISCOVERY**

 **DATA MANAGEMENT**  **PROCESSING & ANALYSIS**  **SECURITY & OPERATIONS**  **TRAINING & SUPPORT**





<https://eosc-portal.eu/>

- **1.7 m** researchers
- **70 m** professionals in science, technology, humanities and social sciences
- Virtual environment
- Open services for
 - Storage
 - Management
 - Analysis
 - re-use of research data
- **Across borders and scientific disciplines**
- Federating existing scientific data infrastructures


EU Publications



Publication office of the EU


An official website of the European Union How do you know? ▾

 **Publications Office
of the European Union** Search All collections  English (en)   Sign in

Advanced search Browse by subject Expert Search


 LAW EU PUBLICATIONS RESEARCH AND INNOVATION OPEN DATA PUBLIC PROCUREMENT EU WHOISWHO

Home   Help




Law | EUR-Lex

The Official Journal of the European Union, EU case law and other resources for EU law




EU Open Data

Catalogue of datasets from the EU institutions and other bodies




EU Publications

Reports, studies, information booklets, magazines and other publications from the EU institutions and other bodies




**Datasets in the
European Data Portal**

COVID-19




**Research & Innovation
CORDIS**

Information about the results of EU-funded projects




EU Whoiswho

Official directory listing the members of the European Institutions (EU Parliament, Council, EU Commission, EU civil servants and organisation chart)



**Business opportunities
TED**

Public procurement notices from the European Union and beyond



ENDORSE.

10-19 MARCH 2021
ONLINE

THE EUROPEAN DATA CONFERENCE ON EXPERIMENTAL DATA AND SEMANTICS

- EUR-Lex
- EU Publications
- EU Who-is-Who
- EU Treaties
- Magazines
- Studies

<https://op.europa.eu/en/home>

Our Project's Helpdesk

TH2020II Helpdesk for Horizon Europe and H2020



[Submit a request](#) [Sign in](#)



H2020: Start here!
This is a section with questions and answers that are applicable from beginners to experienced actors based in Turkey...

Training & Networking Events (Phase II)
This is the section of all the training & networking activities under the Turkey in Horizon 2020 Phase II project (20...

Training Events (2016-2017)
Presentations & Training materials from the previous Turkey in H2020 Project (2016-2017), Training Events, guidance a...

Legal & Financial Issues
Consortium Agreement, Grant Agreement, Budget, Costs and Legal & Financial Issues related to H2020.

Intellectual Property (IP) Guide
A dedicated area of our Helpdesk exclusively for Intellectual Property Rights and related issues in Horizon 2020.

Promoted articles

Find data on successful Horizon 2020 projects

Welcome to Turkey in H2020 Help Center!

How does our Helpdesk work (FAQ)?

H2020 General Training & Videos

New publications on the EIC Accelerator – a first for Turkey!

How to pitch your project

Resources for a Business Plan

Webinar - Reflective Workshop on SME Accelerator Proposals

General and Introductory Training on Horizon Europe (GIT-2)

[Support](#)

Contact us

Your name

Email address

How can we help you?

Attachments

Add up to 5 files

zendesk

Send

- Training Material
- Presentations
- IPR & Legal Guide
- Archives of all trainings on H2020

<https://helpdesk.turkeyinh2020.eu>

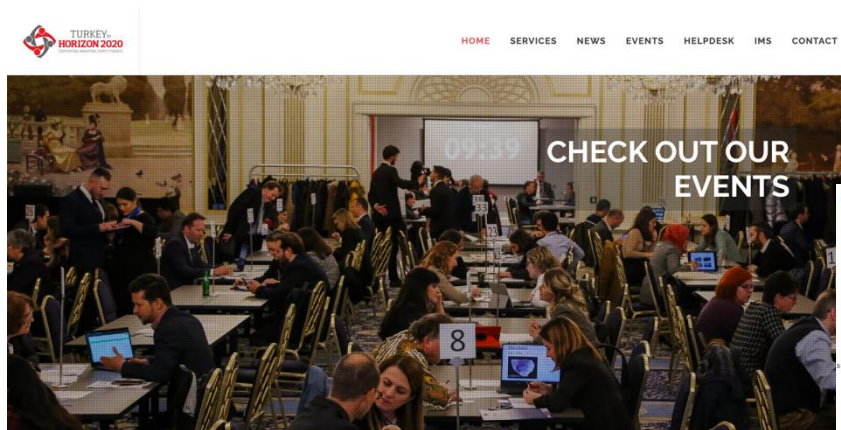


REPUBLIC OF TURKEY
MINISTRY OF INDUSTRY
AND TECHNOLOGY



Our website & more

TH2020II Website and YouTube Channel



WELCOME TO THE OFFICIAL PAGE OF "TURKEY IN HORIZON 2020" PROJECT!

//Response of EC to COVID-19 Pandemic!//

European Commission has introduced a new [European Research Area \(ERA\) corona platform](#) for information on related research & innovation! You can follow all latest developments there.

//New publications on the EIC Accelerator - a first for Turkey!//

The Turkey in Horizon 2020 Phase II project has produced a leaflet giving a basic outline of Accelerator and a 24



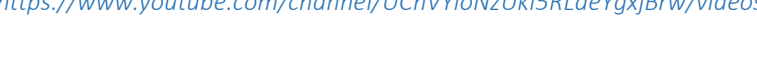
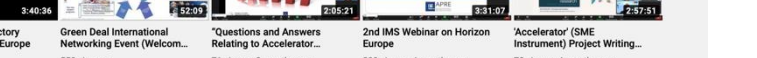
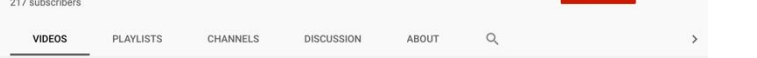
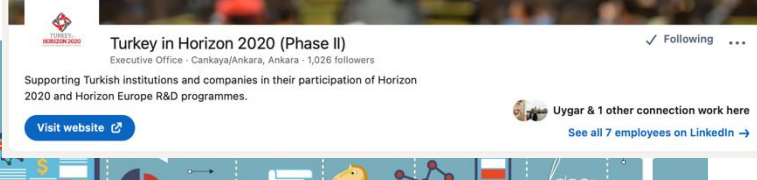
Latest News

General and Introductory Training on Horizon Europe

23/11/2020

Focus Group Training on Green Deal

05/11/2020



<http://turkeyinh2020.eu>

From idea to proposal

The process of getting a grant

Know your strengths & weaknesses

Set your thematic priorities

01

DO YOUR RESEARCH

- Study Policies, Initiatives, Programmes
- Look for past projects & Results
- Learn the players

02

FIND YOUR CALL

- Study Work Programmes
- Identify Priorities
- Analyse Calls
- Balance Options

03

FORM YOUR CONCEPT/OFFER

- Create your research profile
- Create your offer
- Improve your online presence (Social Media, Web, etc.)

04

SELL YOUR CONCEPT

- Have a Selling point
- Reach out to your network
- Build new connections
- Attend events (even virtual)


05

JOIN A CONSORTIUM

- Build your team
- Talk to players
- Offer help
- Take action
- Join a consortium

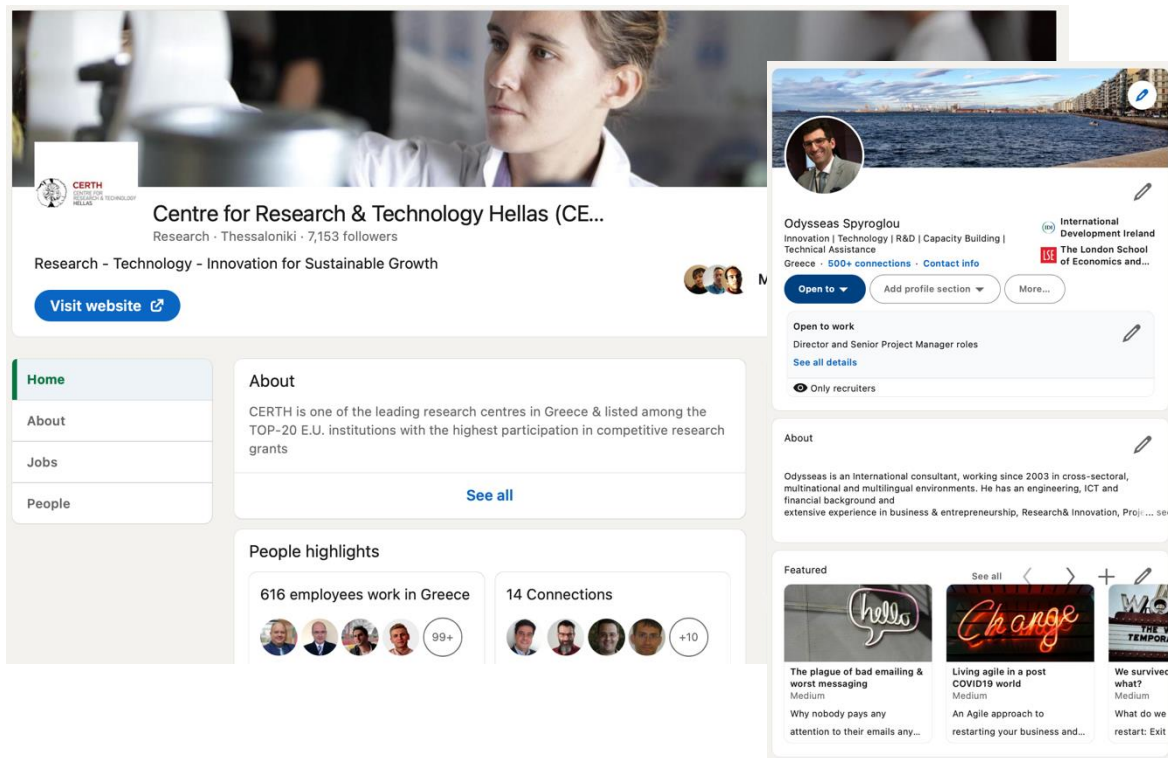
From idea to proposal

The process of getting a grant

- 
- Website; Cordis; LinkedIn
 - “HE ready” Profile
 - Research Team
 - Networking

LinkedIn: Showcase your Organisation

Improve your LinkedIn Profiles



- Create a **company page**
- Add **projects & experiences**
- **Connect** with your team
- Build your **team's profiles**
 - *Golden Paragraph*
 - brief
 - Be consistent
 - Multiple levels of details
- **Update frequently**

What's a "Golden paragraph"?

Your personal "elevator pitch"

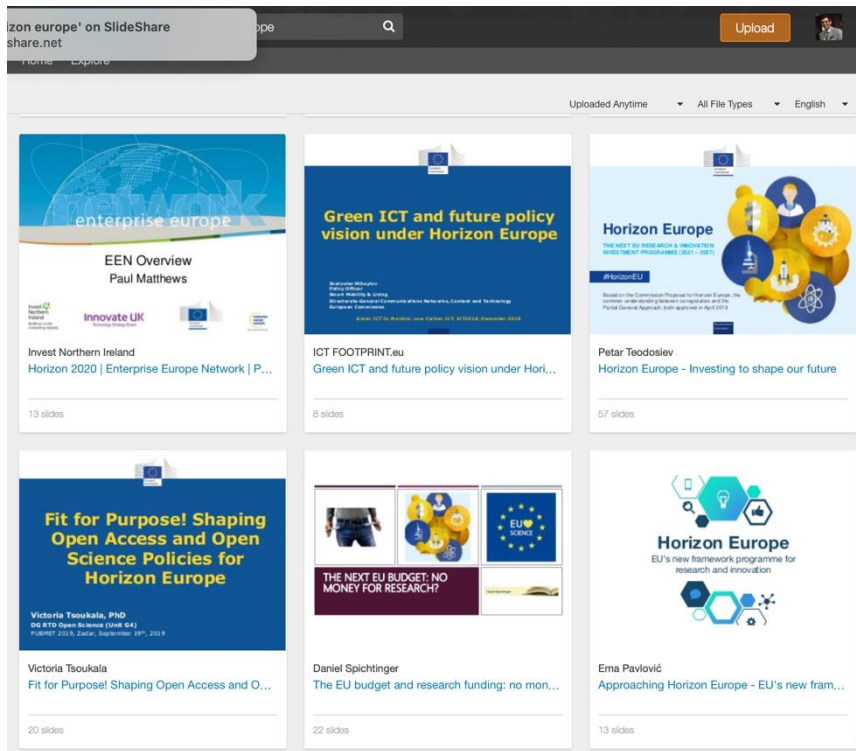
Mr. is the R&D Director of ACME. He is a Certified Project Manager (PMP ©) and an ISO Quality Auditor (ISO) with more than years of knowledge and experience in ICT integration projects and SW development. He holds a Diploma in from University (UK) and a M.Sc. in from University. He has worked for more than years as a senior researcher in the field of dealing with technology enhanced The last 8 years he is specialising in project management of large ICT and R&D projects in multinational environments (FP7, INTERREG & MED Community Initiative, structural funds and other) having successfully coordinated more than R&D 25 projects.

Enhance your message

Publish, post, showcase

- Create visual presentations of your profile or your services
- Share your knowledge

Use it both to support your clients and promote your ideas in Research & Innovation



<http://www.slideshare.net>

Present your Solution/tech Stack

Work on your technology proposition

*The set of tech solutions, tools, platform,
infrastructure you use to offer your services.*

*Use it prove that you have a strong and reliable
infrastructure and you know what you do.*

<http://www.slideshare.net/meet.hak/facebook-technology-stack>
<http://techstacks.io>
<http://stackshare.io>

Organisation Checklist

Online presence & documents

- ☐ Organisation Website
- ☐ Online Profiles (Cordis; LinkedIn)
- ☐ Short Profile (HE compliant)
- ☐ Technology Stack (presentation)
- ☐ Updated Team Profiles

What is your strategy?

Decide your role

Participant or Coordinator?

Photo by [Daria Nepriakhina](#) on [Unsplash](#)

Assess and Evaluate the call

From identifying a call to submitting a proposal



Eligibility

- Is the call for you?
- Are you eligible?
- Do you have a mandate?
- Do you need partners?



Relevance

- Do you have a solution?
- Do you address ALL challenges of call?



Capacity

- Can you write?
- Can you co-fund?
- Can you implement?

If answer to ALL above questions is YES -> PROCEED

Be a participant

Join a consortium as a partner

1. Identify your calls
2. Map your capabilities
3. Prepare your value proposition
4. Advertise your profile online

Map your capabilities

Present your competitive advantages

CALL TOPIC

CAPABILITY

Topic SEC-2013.1.6-1 Framework and tools for (semi-) automated exploitation of massive amounts of digital data for forensic purposes –Integration Project

We have valuable experience in data aggregation and dissemination and a Content Collection and Dissemination platform. See www.idi.com/...

Topic SEC-2013.1.6-2 Novel technologies and management solutions for protection of crowds – Integration Project

We can bring experience in microelectronics and sensors. We can bring as a partner our client HRT as end users.

Topic SEC-2013.2.1-1 Evidence based and integral security concepts for government asset protection – Capability Project

We can exploit its field knowledge for developing the IT Tools

Topic SEC-2013.2.1-2 Impact of extreme weather on critical infrastructure – Capability Project

Our company has worked in weather forecasting models and now casting services as part of project **WEATHERX**

Build your value proposition

Reach out to your network or outside of it

- **Linkedin message/inMail:**
- R&D Project Opportunity under Horizon 2020: DRS 1
- Dear,
- I took the liberty of contacting you because we are preparing a project proposal under <http://ec.europa.eu/research/.....>
- We are looking for a strong end user from the fire fighting domain. IDI is coordinating the project. IBM and University of also participate in the core consortium. Our company (www.xxx.com) is coordinating the proposal preparation. You can see a short presentation of our activities here (www.slideshare.com/xxx)
- Of course if you are interested I'll be happy to elaborate.
- I believe it would be great if(your organisation) could participate.
- Looking forward to your feedback. You can reply directly to my email: xxxx @ xxx. xx

Build your online presence

Look for partnering opportunities / publish your offer

European Commission

enterprise europe network

HOME THE NETWORK ADVICE AND SUPPORT PARTNERSHIP OPPORTUNITIES EVENTS
SUCCESS STORIES BLOG

Home / Find a partner abroad for your business

Find a partner abroad for your business

The Network manages Europe's largest online database of business opportunities.
Search for business or academic partners to manufacture, distribute, co-develop and supply your products and services.
Find a partner in three steps:

1. Search our global partnership database based on your criteria
2. Express your interest by telling us about your company
3. We put interested partners in touch

Search by keyword, e.g. plastic, food

SHOW RESULTS

RESET

Filter

I'm looking for a partner

☐ To buy from (business offer) **3801**

☐ With tech/expertise **1089**

Be informed about new events matching your criteria
[register for personalised email alerts](#)

Sort by: **Deadline**

3376 opportunities found

A Qatari manufacturer of sanitary napkins, baby diapers, adult diapers looks for distributors or wholesalers.

A Qatari company manufactures in Doha at New Industrial Area, quality sanitary napkins, babies' diapers, and adults diapers using the state-of-the-art ... [See more](#)

QATAR | 5 months ago | expires in 3 weeks

Net4Society

Home

Search database
Insert profile

Contact
Login

Partner Search profiles
Show all
Search

Inserted	Country	H2020 Call Topic
27-01-2021	Croatia	No Call Topic selected
11-11-2020	Austria	LC-GD-10-3-2020: Enabling citizens to act on climate change, fr environmental protection through education, citizen science, d engagement
07-11-2020	Spain	LC-GD-10-3-2020: Enabling citizens to act on climate change, fr environmental protection through education, citizen science, d engagement
29-10-2020	Austria	LC-GD-10-3-2020: Enabling citizens to act on climate change, fr environmental protection through education, citizen science, d engagement
27-10-2020	Spain	LC-GD-10-3-2020: Enabling citizens to act on climate change, fr environmental protection through education, citizen science, d engagement
27-10-2020	Spain	LC-GD-10-2-2020: Behavioural, social and cultural change for th
27-10-2020	Spain	LC-GD-10-1-2020: European capacities for citizen deliberation a
17-10-2020	Slovenia	No Call Topic selected
27-08-2020	Turkey	No Call Topic selected
08-08-2020	Spain	
07-07-2020	Russia	No Call Topic selected
30-06-2020	Latvia	
03-06-2020	Spain	

international network of
National Contact Points
for the Societal
Challenge

<https://www.net4society.eu/>

IDEAL-IST

HOME ABOUT IDEAL-IST EVENTS NEWS ICT IN H2020 TOOLS NATIONAL CONTACTS LOGIN

Partner search

Home > Partner search

Displaying 1 - 50 of 12899

Organisation name Topic ID Partner search type

Date between And Quality labeled Country

Filter

Request date	Organisation name	Country	Search type	Topic	Link
11/11/2020	Notitia	Croatia	Expertise Offer	Easily deployable and interconnected cyber toolbox for defence use (EDIDP-CSAMN-EDICT-2020)	F&T portal
11/11/2020	DE MEDICUS	Croatia	Expertise Offer	Easily deployable and interconnected cyber toolbox for defence use (EDIDP-CSAMN-EDICT-2020)	F&T portal
02/11/2020	UNIVERSIDAD DE LA LAGUNA	Spain	Expertise Offer	Easily deployable and interconnected cyber toolbox for defence use (EDIDP-CSAMN-EDICT-2020)	F&T portal

Notitia Ltd provides advisory services and expertise in various fields - R&D&I; research and analysis; strategic planning; monitoring and evaluation; design and implementation of education seminars; communication & dissemination; developing strategies, operative and action plans, studies; regional integrations; economics; sustainable development; health; quality management. Contact us for more information: iana.trifunovic@notitia.hr.

DE MEDICUS is a consultant, agent and distributor of medical products (aids for orthopaedic rehabilitation, anti-decubitus, diabetes control, incontinence, wound covers, sanitary supplies, and more) from renowned suppliers to health institutions. DE MEDICUS provides consultation to partners and clients in the area of medical products and materials and is a valuable partner with extensive experience and longstanding know-how in medical products, materials and innovation projects.

Crystall is a research group with extensive experience in the development and evaluation of European cybersecurity projects. Our team counts on a wide expertise in secure mobile applications and wireless networks, encryption, authentication and cryptographic protocols. We have led several projects related to the use of secure technology for disaster resilience, protection of people and vehicular networks, and we have participated in 5 ERASMUS networks on Computer Science Education and Training.

International ICT (Information and
Communication Technologies) National
Contact Point (NCP) network

<http://www.ideal-ist.eu>

EEN: world's largest network for SMEs

<http://een.ec.europa.eu>



REPUBLIC OF TURKEY
MINISTRY OF INDUSTRY
AND TECHNOLOGY



Be a Coordinator

Do you have what it needs to be a coordinator?

- Requires experience
- A lot more resources
- Ability to manage the project
- A clear strategy in every aspect
- Knowledge of Framework Programmes
- A strong network of partners

Respond with a proposal for a project

From identifying a call to submitting a proposal



Prepare Concept

- Prepare the concept
- Describe your solution (to the call's challenge)
- What do you have?
- What do you need?
- Where can you find it?



Build Consortium

- Commit your organisation
- Build your team
- Build your consortium
- Agree common goals, objectives, plan
- Negotiate budget

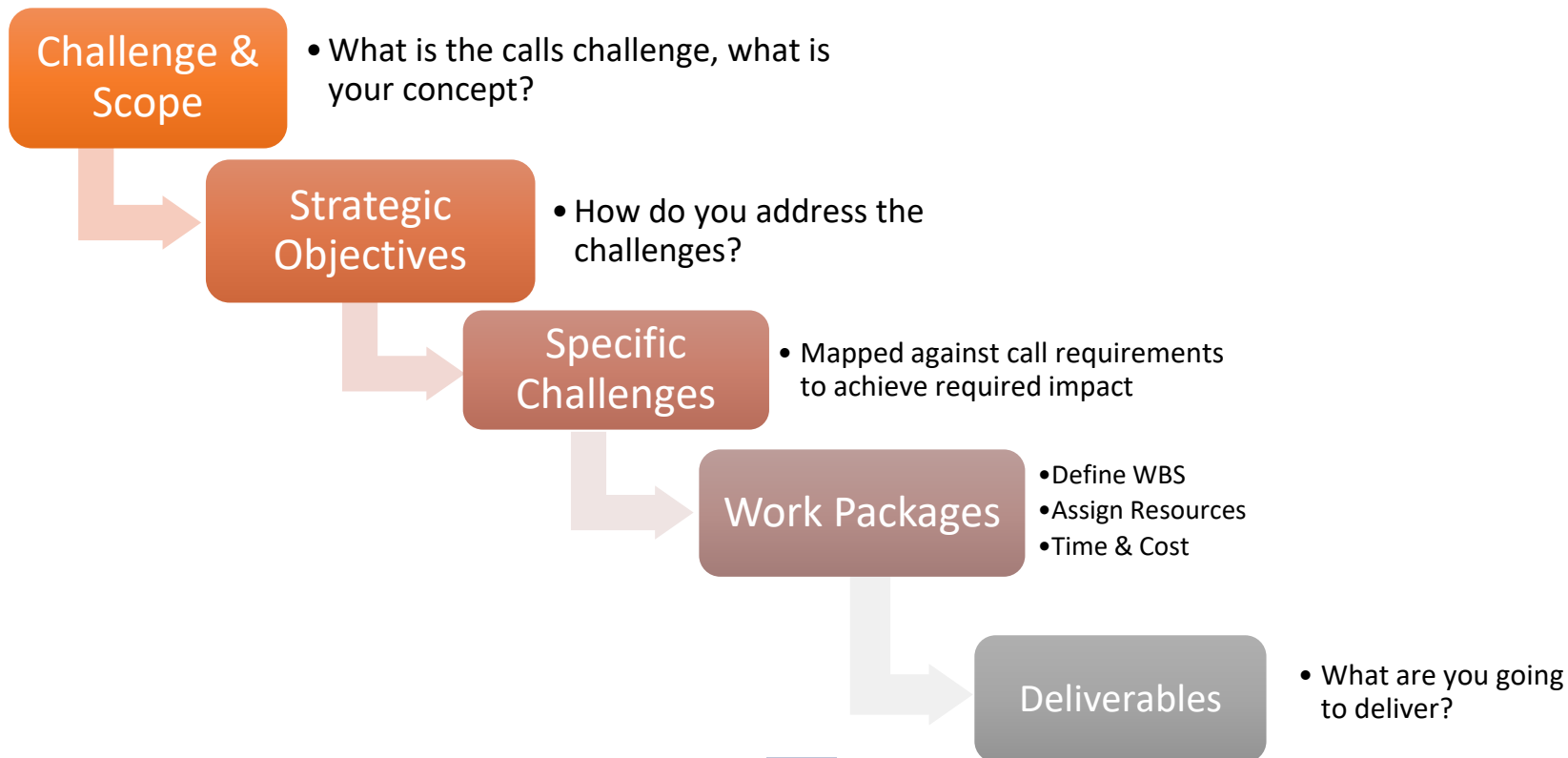


Write Proposal

- Collaborative work
- Involve experts
- Share workload
- Set clear targets
- Review iteratively

Respond with a proposal for a project (II)

From challenge to deliverables



Start from your concept note

You must take the initiative

- Develop your idea
- Find the relevant call
- Prepare the concept note
- Find the core partners
- Expand the consortium
- Coordinate the preparation
- Submit the proposal

Photo by [Hed Badr Chemmaoui](#) on [Unsplash](#)

A Concept Note

Example from H2020 Proposal

CALL	H2020-REFLECTIVE-6-2015 / Reflective societies: cultural heritage and European identities
CALL DATA	<p>Publication date: 11-12-2013 / Deadline Date: <u>28-05-2015 17:00:00 (Brussels)</u></p> <p>Total Call Budget: €10,000,000 / Main Pillar :Societal Challenges</p>
SCOPE	Europe has a vast cultural heritage (CH) available in scientific collections, archives, museums, libraries and cultural heritage sites. This can (should) be transformed into digital assets, integrate and reuse them in order to create value ...
OBJECTIVE	Enhance analysis of Cultural Resources (CR) >> Improve understanding on EU identity >>Use CR to foster Innovation
	<ul style="list-style-type: none"> • Support and promote access to and reuse of digital cultural heritage resources • Enable new models & demonstrations of analysis, interpretation and understanding of CH • Bring Cultural Content to new audiences in novel ways
BUDGET	<p>Contribution of 2-4 mil. (Projects may include limited research and development activities)</p> <p>Funding rate: 70% (except for non-profit legal entities, where a rate of 100% applies)</p>

A Concept Note

Example from H2020 Proposal

TITLE / ACRONYM	AmazeME: “Find a catchy & Descriptive title”
WHY ? (BACKGROUND)	<ul style="list-style-type: none"> • What problem you trying to address. Why bother? • Is it a European priority? Could it be solved at National level? • Is the solution already available? • Why now? What would happen if we did not do this now? • Why you? Are you the best people to do this work?
SOLUTION?	What is the proposed solution ?
HOW?	<ul style="list-style-type: none"> • How is it going to be achieved ? • What will be the outcomes? How are you going to validate them? • Expected results - what will come out of the project? • Who will use the results? • Why do they want to use the results? • How are you planning the transfer of results? • What will be changed? Post project situation
CONSORTIUM	COORDINATOR / PARTNERS (Name / Web Site / Role in the Project / Contacts)
PROPOSED BUDGET	Per Partner / Per WP / Per Task



Q&A

Time to ask your
questions!

Teşekkür ederim!

Thank you!

Contact:

Office Address

*Turkey in Horizon 2020 Project
And Sokak 8/12 Akasya Apt. 06680 Çankaya/Ankara
06520 Çankaya/Ankara, Turkey*

Tel: +90 312 467 61 40

<http://www.turkeyinh2020.eu/>

info@TurkeyinH2020.eu