

Questions and Answers from Webinar 6 for SMEs on-line Event; ‘Questions and Answers Relating to Accelerator Proposal Submission’ on 2nd February 2021.

- 1. Q: Is this program too big for a company of 4 engineers? Because we don't have a CMO, CFO, even a CEO. Plus, can application overhead hurt our daily business?**

A: If you have a disruptive innovation that has potential for funding it is a business decision for you as to whether you apply. Like all extensive proposals if you are going to bid it is well worth spending enough time in getting it right, otherwise you are wasting the time that you do put in. So far as the various positions are concerned, people can act in these roles on a part-time basis in a small company – or can recruit external help. This help can be budgeted for in your proposal. Many successful applicants are small, or even start-up, businesses.

- 2. Q: Is there any link for Horizon Europe events?**

A: <https://www.youtube.com/watch?v=R9WDQT2NzxA&feature=youtu.be>

- 3. Q: Merve Hanim, could you please provide us with your email?**

A: ncpeic@tubitak.gov.tr

- 4. Q: Are step-change technologies applicable for accelerator?**

A: They are not as well received as ‘disruptive’ innovations, but if they are significant enough to disrupt the market in terms of efficiency, price, ease of manufacture, etc. the EC will be interested. Remember too that what may be step change in one aspect could be disruptive in another. For example, a battery-driven car is step-change, but a battery that doubles the time between charges or costs half the price of existing technology for the same performance would be seen as disruptive.

- 5. Q: Can you share this presentation, because I try to write to some of detail, but not reach.**

A: <https://th2020.zendesk.com/hc/en-us/articles/360019141979-Webinar-Reflective-Workshop-on-SME-Accelerator-Proposals>

- 6. Q: TRL6+ is must? or it could be TRL3-4?**

A: Other aspects of Horizon support can cover earlier stage R&D, but Accelerator is firmly set at commercialising innovations in the early stages of full stage manufacture – from TRL6 upwards to TRL9, with VC support from the EC and private investors coming in from TRL 7 onwards.

- 7. Q: How we can reach this fund and the program. Is there any process model to follow and prepare of the documentation? Because I understand documentation should be perfect, or do we need and adviser?**

A: You can access all documents by clicking on the Horizon 2020 supports tab on the www.ufuk2020.org.tr page and clicking on the SME support tab on the page that appears. Our earlier events and webinars also provide extensive information