

The European Innovation Council

Turkey in Horizon 2020 Phase II, April 8th, 2021

Marta Calderaro, H2020 ICT & FET NCP
APRE- Agency for the Promotion of European Research

<u>Agenda</u>

- **¬¬** The European Innovation Council Rationale and context
- **¬** EIC Pathfinder
 - → Open and Challenges
 - → Evaluation Criteria



- → Proposal Template EIC Pathfinder Open
- **TEIC Transition**
 - → Open and Challenges
 - → Evaluation Criteria

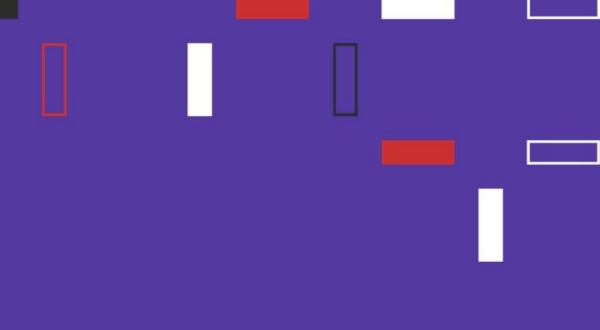




European Innovation Council











<u>European Innovation Council – Backing visionary entrepreneurs - YouTube</u>





EIC Official Launch



- TI EIC Official Launch https://www.youtube.com/watch?v=vXbdEAMiWiM
- EIC Applicants Day
 EIC Pathfinder and Transition
 https://www.youtube.com/watch?v=2XRDO1SW6UY&t=2485s
 EIC Accelerator and EIC Community
 https://www.youtube.com/watch?v=mtmxYEdobSs&t=883s



https://eic.ec.europa.eu/system/files/2021-03/EIC%20Work%20Programme%202021.pdf





EIC: Integrated, agile support across the full innovation spectrum from early stage research to start-up and scale-up.

Pathfinder |

•Turning Europe's excellent science to breakthrough technology then into disruptive innovation

Open & top down components

ransition

 Turning Europe's breakthrough technologies into disruptive innovation

Open & top down components

Accelerator

 Turning Europe's disruptive innovation into scalable businesses at global scale

Open & top down components

Business Acceleration Services (BAS)



Pathfinder, Transition and Accelerator common elements

- Focus on breakthrough and disruptive innovations, including social, that have the potential to create new markets;
- Be mainly bottom-up, open to innovations from all fields of science, technology and applications in any sector;
- Innovations that cut across different scientific, technological (e.g. combining physical and digital) fields and sectors will be encouraged;
- They will be centred on innovators, simplifying procedures and administrative requirements, making use of interviews to help assess applications, and ensuring fast decision making;
- They will support high-risk innovations where the risks, whether technological/market/regulatory, cannot be borne by the market alone or via Fin.Instr. (InvestEU)
- They will be managed pro-actively with milestones to gauge progress and the possibility to reorient projects where needed.





EIC main instruments and characteristics

Pathfinder

- Early stage research on breakthrough technologies
- Grants up to €3/4 million
- Successor of FET (Open & Proactive)

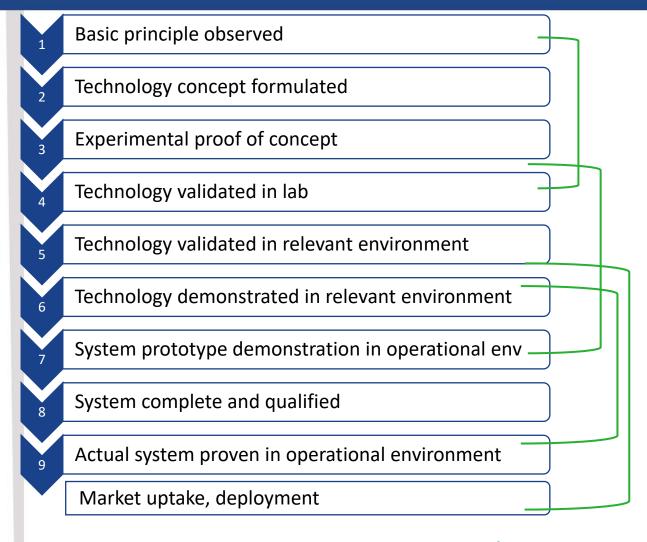
Transition

- Technology maturation from proof of concept to validation
- Business & market readiness
- Grants up to €2.5 million

Accelerator

- Development & scale up of deep-tech/ disruptive innovations by startups/ SMEs
- Blended finance (grants up to €2.5 million; equity investment up to €15 million)
- Successor of SME instrument

- Mission to identify, develop and deploy high risk innovations of all kinds
- Focus on breakthrough, market-creating, deep-tech
- Steered by **EIC Board** of leading innovators (entrepreneurs, investors, researchers, ecosystem)
- Business Acceleration Services (coaches/ mentors, corporates, investors, ecosystem)
- Pro-active management (roadmaps, reviews, reorientations, etc) with EIC Programme Managers
- Follow up funding for results from Horizon (ERC, EIT, collaborative) & national programmes



EIC Pathfinder
(Open and Challenges)

EIC Transition
(Open and Challenges)

(Open and Challeges) (Grant)

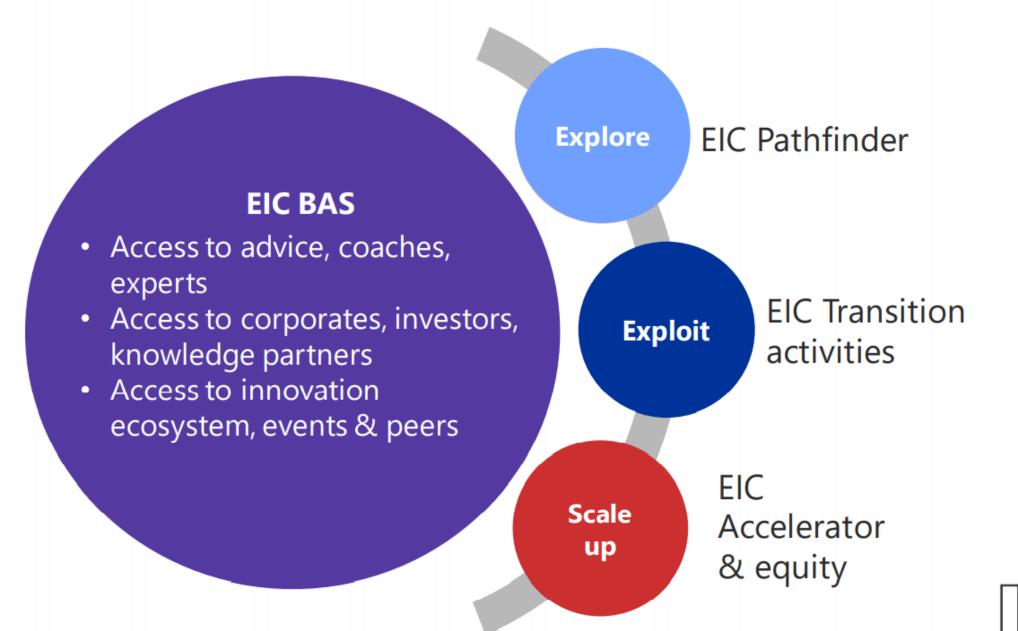
EIC Accelerator (Equity)

The EIC Instruments



Business Acceleration Services











Within EIC, the spirit of FET remains the same



https://webcast.ec.europa.eu/the-fet-spirit-revisited-recording







Interview with Silvestro Micera - YouTube





EIC Pathfinder for Advanced Research

- Innovative technologies of the future and new market opportunities.
- The Pathfinder will initially support the *earliest stages of scientific and technological* research and development, including proof of concept and prototypes for technology validation.
- The Pathfinder will be open to *all types of innovators*, from individuals to universities, research organisations and companies, in particular startups and SMEs, and from single beneficiaries to multi-disciplinary consortia



Mono- beneficiaries schemes in EIC Pathfinder Challenges





Funding schemes

EIC Pathfinder Open



bottom-up approach with no predefined topics

EIC Pathfinder Challenges



top-down challenge-driven calls for tackling specific technology breakthroughs by portfolios of projects



EIC Pathfinder - Open

- interdisciplinary research and development
- Gatekeepers: long-term vision; science-towards-technology breakthrough; High-risk/high-gain research approach
- The expected outcome is the proof of principle.
- multi- disciplinary collaborations (≥ 3 partners)
- Research and Innovation Action (100% eligible costs)
- Single step submission
- 3 Millions euros + 50 K
- Open: 9 April 2021
- Deadline: 19 May 2021







Why should you apply?

You apply for an EIC Pathfinder Open grant:

- for support to realise an ambitious vision for radically new technology, with potential to create new markets and/or to address global challenges.
- for early stage development of such future technologies (e.g. various activities at low Technology Readiness Levels 1-4),
- to provide the foundations of the technology you are envisioning.



EIC Pathfinder Gatekeepers

Collaborative, interdisciplinary research, meeting the following Gatekeepers:

- convincing, long-term vision of a radically new technology that has the potential to have a transformative positive effect to our economy and society;
- concrete, novel and ambitious science-towards-technology breakthrough, providing advancement towards the envisioned technology;
- high-risk & high-gain research approach & methodology, with concrete and plausible objectives.





<u>An example of an EIC Pilot funded project – NanoSmell</u>



Despite years of promise, an odoremitting component in devices such as televisions, phones, computers and more has yet to be developed. Two major obstacles in the way of such development are poor understanding of the olfactory code (the link between odorant structure, neural activity, and odor perception), and technical inability to emit odors in a reversible manner (controlled odor emission).

Deep-tech paradigms? Interdisciplinary and risky research? Innovation potential and Disruptive Markets? Opportunities to spinouts?



EIC Pathfinder impacts – «Deep Tech Europe»

3702 scientific publications

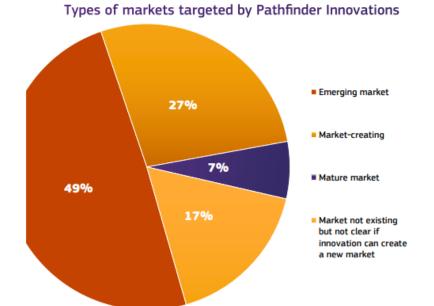
2662 peer-reviewed publications
72% in high profile journals

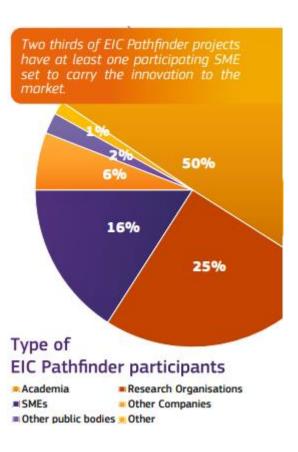
46 patents applications
14 awarded

590 Innovations 451 addressing new and emerging markets

The matrix below presents the mix between Main Applications and Main Technologies.

	Applications				
Technologies	Health	Digital	Energy & Environment	Food & Agriculture	Manufacturing & Infrastructure
Biotechnology & Bioengineering	95	3	3	5	4
Engineering	0	6	3	0	11
Data	7	23	2	0	1
Materials	23	69	41	2	38









EIC Pathfinder Open Evaluation Criteria and Submission Process





EIC Pathfinder Open - Evaluation Criteria

Excellence

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Threshold: 4/5, Weight: 60%
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(Long-term vision; Science-towards-technology breakthrough;

Objectives; Interdisciplinarity)

Impact

Threshold: 3.5/5, Weight: 20%

(Innovation potential; Communication and Dissemination)

Quality and efficiency of the implementation

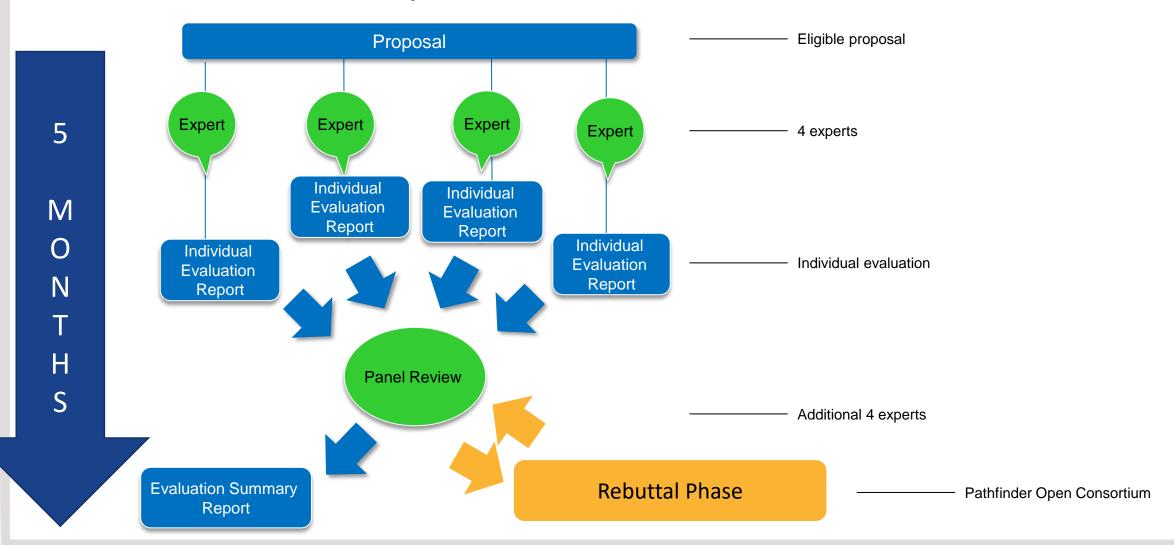
Threshold: 3/5, Weight: 20%

(Quality of the consortium; Work plan; Allocation of resources)





EIC Pathfinder Open- Evaluation Process













EIC Pathfinder Open - Proposal Template

¬ Part A − Administrative Form

Following standard rules

¬¬ Part B − Proposal Description

The sections 1, 2 and 3, together, should not be longer than 17 pages

STANDARD MODULAR EXTENSION OF PROPOSAL TEMPLATE

- 1. CLINICAL TRIALS
- 2. CALLS FLAGGED AS SECURITY SENSITIVE

Horizon Europe Programme

Standard Proposal Template: HORIZON-EIC-2021-PATHFINDEROPEN-01

Application forms (Part A)
Project proposal – Technical description (Part B)

Version 1.0 18 March 2021

https://eic.ec.europa.eu/system/files/2021-03/af horizon-eic-2021-pathfinderopen-01_03_en_0.pdf



New features in HE proposals

NEW FIELDS IN PART A

- Researchers table –
 needed to follow up
 researchers carrers (HE
 indicator)
- ¬ Role participating
- Self-declaration on gender equality plan

FIELDS MOVED FROM PART B TO PART A

- Tethics self-assessment
- Security questionnaire (NEW in all HE proposals)
- Information on participants' previous activities related to the call

NEW IN PART B

- ¬ Glossary of terms
- Tonsistency on the use of terminology is ensured in all project phases (from WP to proposal and reporting)
- The Extensive explanations on what exactly should be included in each section





EIC Pathfinder Open - Keywords

¬ Part A − Administrative Form

Organisation data

The section shows the administrative data of the participating organisation as re European Commission, linked to the given PIC number. Data in blue is read-only, on how to modify this information, please visit the <u>police manual</u> on the participant



1 - General information

Section 1 provides basic data on the proposal. It can be filled in by contacts of the coordinator. Other participants may view this section only. Read-only parts are marked in blue.

Topic	Type of action
Call	Type of Model Grant Agreement
Acronym	Acronym is mandatory
Proposal title	Max 200 characters (with spaces). Must be understandable for non-specialists in your field.
	Note that for technical reasons, the following characters are not accepted in the Proposal Title and will be removed: <> " &
Duration in months	Estimated duration of the project in full months.
Fixed keywords	5
	Note that for this call, applicants have to select minimum 3 and maximum 6 fixed keywords.
Free keywords	Enter any words you think give extra detail of the scope of your proposal (max 200 characters with spaces).
	-1.





EIC Pathfinder Open: Excellence

- 1.1 Long-term vision: How convincing is the vision of a radically new technology that has the potential to have a transformative positive effect to our economy and society?
- **1.2 Science-towards-technology breakthrough**: How concrete, novel and ambitious is the proposed science-towards-technology breakthrough with respect to the state-of-the-art? What advancement does it provide towards realising the envisioned technology?
- 1.3 Objectives: How concrete and plausible are the proposed objectives? To what extent are high-risk/high-gain research approach and methodology appropriate for achieving them?
- **1.4 Interdisciplinarity**: How relevant is the **interdisciplinary approach** from traditionally distant disciplines for achieving the proposed breakthrough?





EIC Pathfinder Open: Impact

- **2.1 Innovation potential**: How adequate are the proposed measures for protection of results and any other exploitation measures to facilitate future translation of research results into innovations with societal or economic impact? How suitable are the proposed measures for empowering key actors that have the potential to take the lead in translating research into innovations?
- **2.2 Communication and Dissemination**: How convincing and wide reaching are the proposed measures and plans for public/stakeholder engagement and for raising awareness about the project outcomes, including through Open Science, with respect to their potential to establish new markets and/or address global challenges?





EIC Pathfinder Open: Implementation

- **3.1 Quality of the consortium**: To what extent do the consortium members have all the necessary **high quality expertise** for performing the project tasks?
- **3.2 Work plan**: How coherent and effective are the work plan (work packages, tasks, deliverables, milestones, time-line, etc.) and risk mitigation measures in order to achieve the project objectives?
 - Allocation of resources: How appropriate and effective is the allocation of resources (person-months and equipment) to tasks and consortium members?











EIC Pathfinder - Challenges

- develop key strategic objectives calling for deep-tech and radical thinking
- Strengthen an innovation community or overcome market or regulatory barriers
- multi-disciplinary collaborations (from 2 to 5 partners) and mono-beneficiaries
- Portfolios' Proactive Mng by PMs
- Research and Innovation Action (100% eligible costs)
- Single step submission
- 4 Millions euros + 50 K
- Opening: 15 June 2021
- Deadline: 27 Oct 2021











EIC Portfolios





- Regrouping of selected projects into *thematic or objective driven portfolios* will allow establishing critical mass of efforts and structuring new multidisciplinary research communities.
- These portfolios of selected projects will be further developed and enhanced, each along a *vision developed with their innovators*, but also shared with the research and innovation community at large.
- Inder EIC Transition activities will be implemented to help innovators develop the different pathway to support the portfolios: for example by *enabling* collaboration within the portfolio and developing its *multidisciplinary* community.



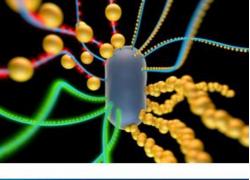


EIC Pathfinder Challenges

- **¬** Awareness inside
- Tools to measure & stimulate activity in brain tissue
- ☐ Emerging Technologies in Cell & Gene Therapy
- **¬** Engineered living materials
- Novel routes to green hydrogen production















EIC PATHFINDER CHALLENGES 1/2

Awareness inside: to develop new concepts of awareness that are applicable to systems other than human; to demonstrate and validate the role and added-value of such an awareness in an aware technology, class of artefacts or services; and to define an integrative approach for awareness engineering, its technological toolbox, the needs and implications and its limits, including ethical and regulatory requirements.



Tools to measure & stimulate activity in brain tissue: to develop novel neurotechnologies to diagnose or treat brain, spinal cord or peripheral nerve-related disorders and which can be rapidly accepted by clinicians and patients.

Emerging Technologies in Cell & Gene Therapy: For breakthrough projects that propose novel concept-based technological solutions or technological platforms far beyond the current state-of-the-art with aim to tackling current bottlenecks from discovery to the manufacturing step towards clinical grade and thus, reinforce critical components of the European cell and gene therapy innovation-driven community.







EIC PATHFINDER CHALLENGES 2/2



- Novel routes to green hydrogen production: For projects to develop novel processes and technologies to produce Green H₂, at different scales (from small to large) and with higher flexibility, entirely based on renewable sources and on the use of toxic free, non-critical raw materials.
- Engineered living material: For projects to develop new technologies and platforms for the controlled and made-on-demand production of engineered living materials with multiple functionalities, shapes and scales.







EIC Pathfinder identified Challenges

Sources for ideas for potential topics include:

- ✓ Horizon scanning exercise: e.g., PREFET or OBSERVE (CSAS);
 Report 100 Radical Innovation Breakthroughs for the future
- ✓ FET Open scanning exercise: as an excellent "reservoir" for identifying potential future topics
- ✓ Stakeholders' consultation: e.g. Stakeholders Workshop on Pathfinder
- ✓ Existing portfolio of projects: surveys to FET Proactive and
 Open Coordinators on Emerging Trends and Opportunities in Innovation Development
- ✓ Inputs from the EIC Programme Managers
- ✓ Literature, analysis of funding, etc.

Identifying technology areas where the EU has the potential or the strategic need to develop technology global leadership or signals on major technological breakthroughs





EIC Pathfinder Challenge - Evaluation Criteria

Excellence - Threshold: 4/5, Weight: 60%

(Relevance to the Challenge; Novelty; Plausibility of methodology)

Impact - Threshold: 3.5/5, Weight: 20%

(Potential Impact; Innovation Potential; Communication and Dissemination)

Quality and efficiency of the implementation

Threshold: 3/5, Weight: 20%

(Quality of the applicant/consortium; Work plan; Allocation of resources)

Proposal Template*

25 Pages

Single Step submission

Research and Innovation Actions

* Note: Challenge Guidance available June 15th, 2021





EIC Pathfinder Challenges - Evaluation Process

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Proposal Eligible proposal Minimum 3 experts **Expert Expert** Expert Individual **Evaluation** Individual Individual Report Individual evaluation **Evaluation Evaluation** Report Report **IER** and Ranking **Challenge Evaluation Committee** II Step -+ Programme Managers **Portfolio Considerations**





Calls 2021 – Summary table for all funding opportunities

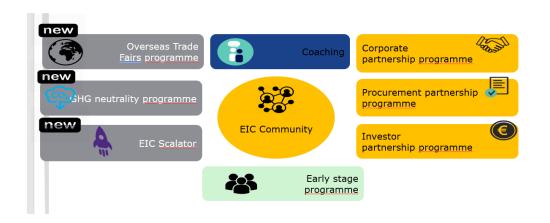
	Pathfinder Open	Pathfinder Challenges	Ad hoc grant
Total budget	€168 million	€132 million	Max. 1% of Pathfinder call budget
Proposals (indicative)	Up to €3 Mio	Up to €4 million	Up to €50000
Funding rate	100% of eligible costs	100% of eligible costs	100% of eligible costs
Opening	8 April 2021	15 June 2021	
Deadline	19 May 2021	27 October 2021 at 17.00 CET	Not applicable
Length of proposal	17-page proposal – Section 1 to 3	25-page proposal	Not applicable
Applicants	Consortia: Min. 3 partners from 3 different MS/AC (of which at least 1 partner in a MS)	 Single legal entities in a MS/AC (conditions apply) Consortia: If 2 partners: from different MS/AC, otherwise Min. 3 partners from 3 different MS/AC (of which at least 1 partner in a MS) (unless differently stated in the Challenge chapter) 	No specific requirement: either an individual grant holder or a group of grant holders.



ff 15 April 2021, 6:00 to 17 April 2021,

EIC Pathfinder Sources

¬ EIC Community <u>link</u>





three pioneering projects that provide solutions to address the



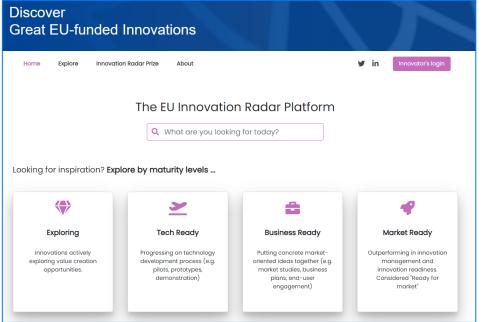
global water crisis.





- **¬** EIC Community <u>link</u>
- **¬** EIC Pathfinder Data Hub <u>link</u>
- **¬** Innovation Radar <u>link</u>









- **¬** EIC Community <u>link</u>
- **¬** EIC Pathfinder Data Hub <u>link</u>
- **¬** Innovation Radar <u>link</u>
- → Deep Tech Europe Report <u>link</u>
- ¬ Proactive Mng − Report <u>link</u>





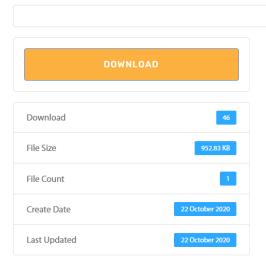




- **¬** EIC Community <u>link</u>
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- ¬ Deep Tech Europe Report <u>link</u>
- ¬ Proactive Mng − Report <u>link</u>
- **¬** A2EIC NCP Network <u>link</u>



A2EIC Tools



A2EIC Tools

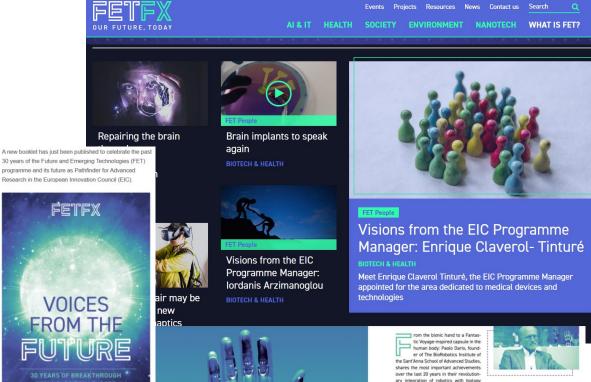
The toolbox developed by the Access2EIC project focused on businesses coming out from research in order to help them to frame better their way to market. The deliverable first explain the co-creation process launch within the FET community and then present the logic and the instructions to work with the three tools developed as part of this toolset:

- The "Business Glossary" that defines the key business concepts in a number of dimensions (based on the Business Model Canvas frame) according to the different matureness levels of a business.
- -The "TB.map tool" that helps to map the competitive landscape in terms of TRL (technology readiness level) and BRL (Business readiness level)
- -The "Bsize tool" that helps to estimate the potential size of a business opportunity in a given market.





- **¬** EIC Community link
- **¬** EIC Pathfinder Data Hub link
- **¬** Innovation Radar link
- ☐ Deep Tech Europe Report link
- **¬** Proactive Mng − Report link
- **¬** A2EIC NCP Network link
- **¬** FETFX Communication & Outreach link



and medicine. the history of biorobotics worldwide are human body, almost as it was in Fantastii visible in a showcase set up at The BioRo- Voyage, the book and the film in which

ootics Institute of the Sant'Anna School of a submarine is reduced to very small Advanced Studies in Pontedera, near Pisa. dimensions. Then how would it be con Italy. Among these are the bionic bands. trolled with the brain? What kind of inter which in recent years, have given new face could be used? Or perhaps you may return to grab objects but also feel them that mad scientist who has a kind of or with a restored sense of touch.

sor Paolo Dario, founder of the Institute. trol a body other than its own?" He has trained, over the past few decades, generations of researchers who are changing our lives with their studies.

lysed how many organisms work. We didn't There's 40 years of research behind th copy them but drew inspiration to create bionic hands we have built new engineering principles, new design principles, mechanisms and materials."

before, for example with neuroscience."

topus on his shoulders, inserted into his Professor Dario underlines the fac He explains: "A first research focus is the EU programme FET: "It meant embrace on bioinspiration and biorobots. We studied ling new horizons while setting practical worms, eels, lampreys, octopuses. As if we goals in the end, and understanding that were modern Leonardo da Vincis, we ana- applications will be a long way off still

"So exploring the unexpected. An this is one of the problems facing Eu "A second focus area is artificial hands rope. Many times I have asked mysel and prostheses. This is also part of what this: if a 23- or 24-year-old boy like was a long-standing dream: to create hands. Zuckerberg had come to talk to one of capable of both dexterity and sensitivity. I the many top European banks or ven would specifically mention the CyberHand ture capitalists, they would not have project. The third focus area is a very fun- given him a euro! The real challenge damental project to me. Neurobotics. No. for Europe is to leave the way open to one had ever thought about systematic those who are disruptive thinkers, to programme was all about this."

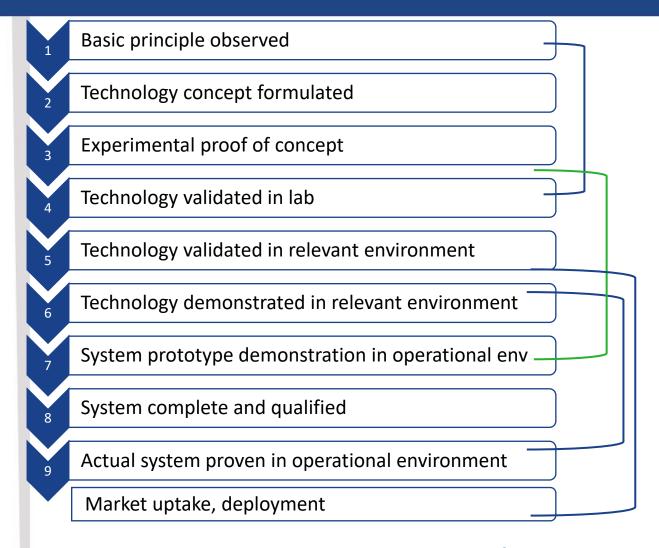












EIC Pathfinder
(Open and Challenges)

EIC Transition
(Open and Challenges)

(Open and Challeges) (Grant)

EIC Accelerator (Equity)

The EIC Instruments





The different tracks in Transition to Innovation (T2I)

- A 'Transition to Technology' to advance research up to TRL 5/6.
 This involves mainly strategic technologies that need more time
 to mature while improving also the Market Readiness Level.
- A 'Transition to Market' for projects led by an SME/Start-up with an interest in the results as single partner or in a small collaboration. The goal is to mature both the technology and market readiness
- A 'Transition to Entrepreneurship' Many research projects produce "side results", often with higher TRL levels, that could be relatively quickly commercialized with the right "seed financing".

Transition will be one single flexible scheme that can encompass any of the above or others that include technology and market aspects.



EIC Transition

to *nurture potential market creating innovation* out of breakthrough technological ideas, and bring them to demonstration stage or development of business cases or strategies for further take-up by the Accelerator or any other market deployment solution.

Open

- go beyond the experimental proof of principle in laboratory.
- tech transfer, spinouts, licensing
- multi- or mono- beneficiary (from 2 to 5 partners)
- 2,5 Millions euros + 50 K
- 22 Sept 2021



Challenges

- Medical technology and devices: from lab to patient
- Energy harvesting and storage technologies
- Portfolios' Proactive Mng by PMs
- 2,5 Millions euros + 50 K
- 22 Sept 2021







EIC Transition eligibility conditions

Your proposal must build on results (demonstrated proof of principle) achieved within an eligible project.

Connected to the following eligible projects

EIC Pathfinder projects (including projects funded under EIC pilot Pathfinder, FET-Open, FET-Proactive calls, FET Flagships, ERANET Cofund: RIAs and FET ILPs) European Research Council (ERC) Proof of Concept projects

→ Active since 12 months prior the deadline and lasting in the upcoming 24 months

You do not have to be the owner of the IP or one of the original beneficiaries, but have the right to use the IP or know-how generated in the initial project.





EIC Transition eligibility conditions



A single legal entity ('mono-beneficiary') if SME or research performing organisation (university, research or technology organisation).

Larger companies are not eligible to apply as a single legal entity;



A small consortium of *minim two - maximum five independent legal entities*('multi-beneficiary')that may for example include universities, research organisations, SMEs or larger companies, user/customer organisations or potential end-users(e.g. hospitals, utilities, industry, regulatory and standardization bodies, public authorities).





EIC Transition Challenges

☐ Energy harvesting and storage technologies

- perform the necessary R&D to advance from an existing proof-of-principle to a mature version
- develop an exploitation strategy, outlining the proposed path to innovation and describing a business plan
- Provide clear and ambitious performance targets and progress milestones

Be focused on one or more of the following:

- combining energy harvesting and storage into integrated systems and technologies
- Propose Innovative concepts for the harvesting and/or storage of solar energy (in the form of heat or solar fuels), geothermal or waste heat
- Propose topics such as long-term and inter-seasonal energy storage, cooling and cryogenic storage, building integrated solutions, thermo-mechanical energy storage and conversion, chemical loop based solutions
- Advanced materials and devices for electro-chemical storage (other than Li-Ion batteries) with toxic-free and non-critical raw materials.

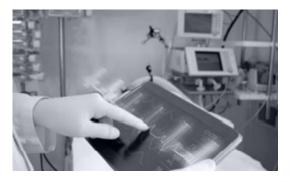




EIC Transition Challenges

¬ Medical technology and Devices from Lab to Patient

- perform the necessary R&D to advance from an existing proof-of-principle technology to a mature version ready to initiate clinical evaluation
- develop an exploitation strategy, qualitatively and quantitatively outlining the proposed path to patient and describing an investable proposition
- To evolve substantially from the "lab version", for example being recast with electronics, software, materials, ICT system operating environments and processes compliant with the appropriate safety standards and suitable for future manufacturing with appropriate quality levels,
- to thoroughly validate safety and efficacy in a clinical setting







The evaluation process





EIC Transition Open Evaluation Criteria

Excellence - Threshold: 4/5

(Technological breakthrough, feasibility and objectives)

Impact - Threshold: 4/5

(Business and market fit; Economic and/or societal benefits; Entrepreneurship;

Partnerships and investment-readiness)

Quality and efficiency of the implementation

Threshold: 3/5

(Quality of the team; Milestones and Work plan; Allocation of resources)





Evaluation criteria for Transition

- Excellence (Threshold: 4/5)
- <u>Technological breakthrough</u>: Does the technology have a <u>high degree of novelty</u> compared to other technologies available or in development; to what extent does this novelty create the <u>potential for new applications</u> and functionalities?
- <u>Technology feasibility</u>: Do the <u>results</u> of the technology demonstration and validation so far indicate the potential for application?
- Objectives: Have potential applications been identified and are they plausible?
 How appropriate are the objectives for the planned technology development and validation of the innovation in relevant application environments?



Evaluation criteria for Transition (II)

- Impact (Threshold: 4/5)
- Business and market fit: How well do the activities propose to develop the business model and product features address commercialisation and other relevant aspects (intellectual property rights, regulation, certification and standardisation)? How will potential users or customers be involved to test potential demand and acceptability?
- <u>Economic and/or societal benefits</u>: How effectively can the proposed innovation and its related activities create <u>substantial demand and new European or global markets</u>? To what extent is the proposed innovation expected to <u>generate</u> other <u>positive impacts</u> (employment, societal, environmental, scientific, etc.)?
- **Entrepreneurship**: how suitable are the <u>proposed measures to build a strong and motivated</u> <u>entrepreneur-lead team</u> with necessary competences in technology, product engineering, and business development to bring the innovation to the market?
- Partnerships and investment-readiness: How effective are the proposed measures to become investment ready and develop plans to commercialise the project outcomes (including through IP management); have the participants identified key partners willing to be involved?



Evaluation criteria for Transition (III)

- Quality and efficiency of the implementation (Threshold 3/5)
- Quality of the team: To what extent do the applicant(s) bring the necessary high-quality expertise, capabilities and motivation to move decisively towards innovation, create a unique commercial value from the emerging technology and develop an attractive business and investment proposition?
- Milestones and Work plan: Is the pathway towards deployment clearly described? Are milestones adequately and clearly defined (measurable, timed, etc.) to track progress along the pathway and towards objectives? How coherent and effective are the work plan (work packages, tasks, deliverables, time-line, etc.), the innovation methods and the risk mitigation methods, in order to reach the milestones and to achieve the project objectives?
- Allocation of resources: How appropriate and effective is the allocation of resources personment months and equipment) to tasks and partners?



EIC Transition Open & Challenges- Evaluation Process

13

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Proposal Eligible proposal **Expert Expert** Minimum 3 experts **Expert** Individual **Evaluation** Individual Individual Report Individual evaluation **Evaluation Evaluation** Report Report **IER and Ranking** EIC Jury + Programme Managers II Step -EIC Jury F2F Interviews (Go/No Go approach)





The Fast Track Principle

- ¬ Submit an Accelerator proposal via the Fast-Track scheme
- No direct short application (first stage) to Accelerator
- Project review to determine innovation and market deployment potential and decide if project is suitable for Accelerator support
- If successful, submit directly to full application

The Seal of Excellence

Awarded to individual SMEs that apply and meets all evaluation criteria at the first step but is not selected for funding, it provides access to Business Acceleration Services and facilitates funding from other sources







Details of the 2021 call

- ¬ Opening 15/4
- ¬ Closing 22/9 (both for Open and Challenges)
- **¬** 59,6 M Euro for Open
- ¬ 40,5 M Euro for 2 challenges (approx. equal share)

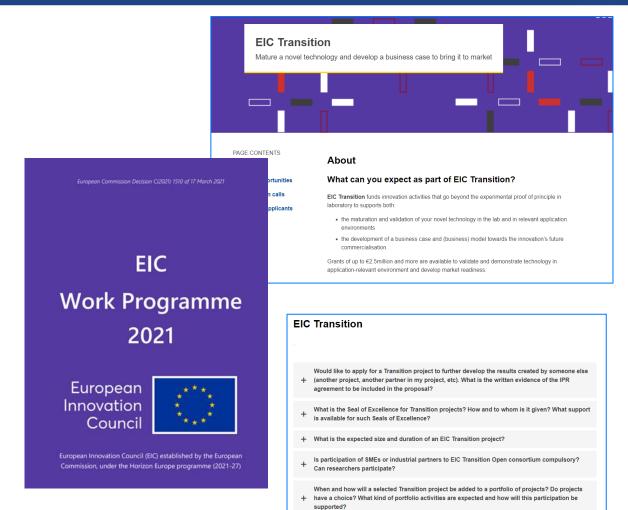
Proposal Details

- **¬** Expected 2.5 M Euro per project
- **¬** Single Step submission
- **¬** Type of Actions: Research and Innovation Actions (100% Funding Rate)
- ¬ Sections 1 to 3 of part B of your proposal must consist of a maximum of 25 A4 pages





- **¬** EIC Transition <u>link</u>
- **TITIES** EIC Transition FAQs link





How much should applicants invest upfront in the market aspects (business case, business model) for the proposal and how much this would be developed in the project itself?



- **¬** EIC Transition link
- **¬** EIC Transition FAQs link
- **¬** EIC Applicants' Day <u>ppts</u> and <u>recording</u>

NEWS ARTICLE | 29 MARCH 2021

European Innovation Council Applicants' day - presentations are available

Details

ublication date 29 March 20

The presentations from the European Innovation Council (EIC) Applicants' day of 19 March are now available.

The Applicants' day followed the <u>EIC launch ceremony</u>, which took place on 18 March and represented the high-level political event celebrating the launch of the full EIC.

The Applicants' day provided potential applicants with information about the EIC, especially about the key novelties introduced by Horizon Europe and the upcoming calls for proposals. Dedicated sessions addressed the specificities of the various streams: EIC Pathfinder, EIC Transition and EIC

Accelerator, including the EIC Fund.

If you missed it, or wish to watch it again, you can stream both the morning session and the

afternoon session of the Applicants' day.

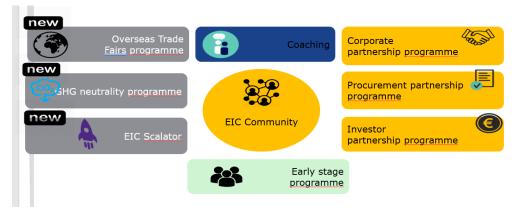
You can also download the presentations used at the Applicants' day.





- **¬** EIC Transition <u>link</u>
- **¬** EIC Transition FAQs link
- TEIC Applicants' Day ppts and recording
- **¬** EIC Community <u>link</u>









- **¬** EIC Transition link
- **¬** EIC Transition FAQs link
- **¬** EIC Applicants' Day <u>ppts</u> and <u>recording</u>
- **¬** EIC Community <u>link</u>
- TelC Pilot Transition projects <u>link</u>

EIC Transition to Innovation Activities: first projects have just started



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Less than a year ago, in November 2019, the first EIC Transition to Innovation Activities Call closed the submissions, and now the very first of the selected projects are on their way to genuine technological and societal innovations.





- **¬** EIC Transition <u>link</u>
- **¬** EIC Transition FAQs <u>link</u>
- The EIC Applicants' Day ppts and recording
- **¬** EIC Community <u>link</u>
- TEIC Pilot Transition projects <u>link</u>
- FETFX Communication & Outreach (Proactive Mng event) <u>link</u>



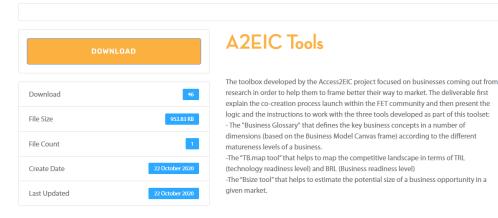




- **¬** EIC Transition <u>link</u>
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- **¬** EIC Applicants' Day <u>ppts</u> and <u>recording</u>
- **¬** EIC Community <u>link</u>
- TEIC Pilot Transition projects <u>link</u>
- FETFX Communication & Outreach (Proactive Mng event) <u>link</u>
- A2EIC NCP Network (Future Transition Factsheet) <u>link</u>



A2EIC Tools









Email: calderaro@apre.it Tel. +39 06 48 93 9993 www.apre.it









