

**Questions and Answers from Webinar 8 for SMEs on-line Event; 'New EIC Programme – What's in it for SMEs?' on 6<sup>th</sup> April 2021.**

**1. Q: Will the presentation and recording be shared?**

A: Hello,

For the recording; <https://www.youtube.com/watch?v=qO21ggdTbw>

For the presentations: <https://th2020.zendesk.com/hc/en-us/articles/360020703979-Webinar-New-EIC-Program-What-s-in-it-for-SMEs->

**2. Q: Are there any plan to change name "Turkey in Horizon 2002", i.e "Turkey in Horizon Europe"?**

A: Filiz Hanım, the project name won't be changed. We, as the project, will use the same name.

**3. Q: Does the concept of non-bankability still apply in the new EIC Accelerator programme?**

A: The term "non-bankability" is not used in the new Work Programme. I think this is because it causes a lot of misunderstanding. However, there is still a strong reference to bankability issue. This is from the Work programme:

Does the nature and level of risk of the investment in your innovation mean that market actors are unwilling to commit the full amount alone? Is there evidence that market actors would be willing to invest, either alongside the EIC or at a later stage?

**4. Q: With more destructive, higher risk projects and shorter applications, our job seems a little more difficult, but applications may also increase. What are your thoughts in line with the application conditions?**

A: Hello. You are right about this. But the program is very attractive on its own as it offers a wide range of support for those who are successful. On the other hand, as TÜBİTAK, we opened a call last year to support the projects of companies that were not eligible for support but received the Seal of Excellence. This year, we are working for a new call. We are trying to create alternatives to support these projects in the future. In other words, we will try to ensure that the projects of companies that cannot receive support but receive SoE are also supported.

**5. Q: Where can we get the presentations?**

A: Hello, you can use the link below for the presentations. Presentations will be uploaded later. <https://th2020.zendesk.com/hc/en-us/articles/360020703979-Webinar-New-EIC-Program-What-s-in-it-for-SMEs->

**6. Q: Mr. Tarık, I would like to ask a question based on your answer to Filiz's last question. For the project we received SoE in October 2019, we applied to your call opened in February 2020 and received acceptance. However, we did not apply to the EIC Accelerator program afterwards (within 1 year at the latest as it is written in the national application rules). My question is; Can we apply for this year's EIC Accelerator call to get support from TÜBİTAK, or was the EIC Accelerator call in October 2020 our last chance?**

A: Hello, we changed the rule you mentioned in order to eliminate possible unfairness in this regard. Applications to be made within 2 years from the date you submit your TÜBİTAK application are accepted. Depending on your application date, applications until 2022 March-April will be accepted. If you meet with the project expert on the subject, he will give you clear information.

- 7. Q: Software-only projects are generally do not suit to the "patient capital" concept since the commercialisation process is far shorter than hardware projects and do not take some 6+ years to launch them. In this case, can we expect that after getting a "go" software-based projects will be likely considered less risky and offered newly introduced "reimbursable advance" rather than grant?**

A: Answered on live broadcast.

- 8. Q: If we apply with a clean energy project for climate friendly food mission then the professionals for evaluation in the first step would be from energy or involved food sector? This also goes the same with AI enabled services in the energy sector.**

A: Answered on live broadcast.

- 9. Q: Do you agree that a start-up seeking to solicit acquisition of majority of shares by a large investor in the long-run is not appropriate because the EIC Accelerator programme is expecting applicants who are to exist in the market as managers of their own company in the long-run as in the earlier stages?**

A: Answered on live broadcast.

- 10. Q: Dear Philip, why do you think that a project can award with a SoE but not a grant? The jury thinks it is excellent but why not eligible for a grant, thank you in advance for your kind answer.**

A: Answered on live broadcast.