

FUNDING EXPERT ACADEMY

LIVE eCourse: IMS 5: Idea creation and building proper network and partnerships for advancing your idea

Nikolaos FLORATOS
Horizon Europe Coach

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“Death by Powerpoint”



- *This set of slides is the core material not only for my training on how to develop winning Horizon Europe grant applications but it serves also the purpose of a **manual** for consulting it and applying its step-by-step practices, tools, examples and tips EVERYTIME you are involved in the development of an Horizon Europe proposal. No matter, if you are a novice or an expert in developing HEU proposals, I strongly recommend you to follow slide per slide its instructions for getting all the help and support you need for success in Horizon EUROPE.*
- *This is the **reason of the large number of slides**, i.e. to have a detailed manual to consult consistently in the Horizon Europe proposal development cycle as a compass AFTER THE TRAINING and **not to experience the death by powerpoint incident!***
- *I normally run all my courses by using the flipchart for writing notes and having hands on practice but this would take us a week for such a course which is great if you can invest that time but if not, then we have to compromise with powerpoint slides.*
- *However, even so, I guarantee to you an exciting journey, so welcome on board!*

Nikolaos FLORATOS

Who is Nikolaos Floratos

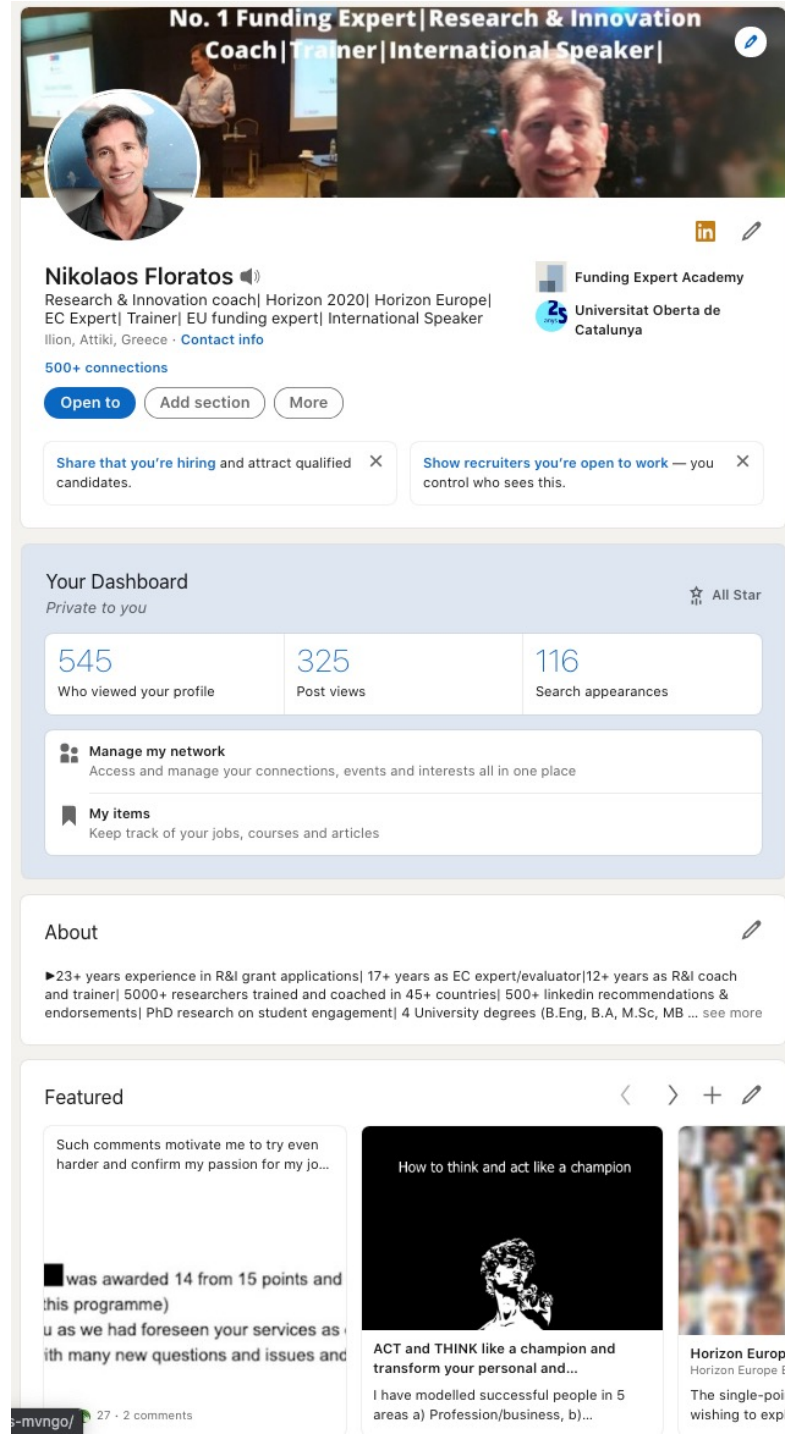


- **Founder** of Funding Expert Academy (www.fundingexpert.academy) with programmes that master individuals in EU funding programmes and advance successful **proposal developers** across Europe
- **Active** in European funding industry since 1997 (**24+ years**)
- **EC** expert/evaluator since 2003 (**18+ years**)
- **Author** of the ebook “Learn from the Horizon 2020 champions” downloadable from www.NikolaosFloratos.com
- **Trained and coached hundreds** of organisations and thousands of professionals on exploiting successfully EU funds and advancing their sustainability
- Globally **recognised** as one of the **most influential** and **inspiring speakers** and **trainers** in European Research & Innovation with hundreds of speeches and trainings in 30+ countries including overseas
- **2000+** LinkedIn recommendations and endorsements at <https://www.linkedin.com/in/floratos/>
- Organiser and host of the Horizon Europe virtual summit (www.horizoneuropesummit.eu/) with training sessions by 35 top experts in Horizon Europe actions and topics
- **Multidisciplinary** educational background with **four university** degrees (B.Eng, BA, M.Sc, MBA)
- Passionate with training and evangelist of “**Anyone** can achieve **anything** with the proper training & coaching”
- **Phd** Researcher in student **engagement** and **online courses**.
- **Master in decomposing complex concepts** into easily to understand and apply step-by-step recipes



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Nikolaos Floratos  


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545 Who viewed your profile	325 Post views	116 Search appearances
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 **Manage my network**
Access and manage your connections, events and interests all in one place

 **My items**
Keep track of your jobs, courses and articles

About 

►23+ years experience in R&I grant applications| 17+ years as EC expert/evaluator|12+ years as R&I coach and trainer| 5000+ researchers trained and coached in 45+ countries| 500+ linkedin recommendations & endorsements| PhD research on student engagement| 4 University degrees (B.Eng, B.A, M.Sc, MB ... see more

Featured    

Such comments motivate me to try even harder and confirm my passion for my jo...

...was awarded 14 from 15 points and (this programme)
...as we had foreseen your services as
...with many new questions and issues and

How to think and act like a champion

ACT and THINK like a champion and transform your personal and...
I have modelled successful people in 5 areas a) Profession/business, b)...

Horizon Europe
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27 · 2 comments

Introduce yourself

Use the chat to virtually introduce

- Your name
- Your expertise on R&I European Funding programme
- Your **research specialisation/keywords**
(Research interests in one word each as specific as possible)
- Your expectations from this webinar.

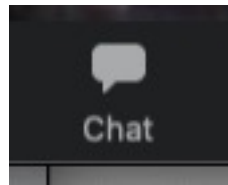


IMS 5: Idea creation and building proper network and partnerships for advancing your idea

- **Module 1: Idea creation**
 - How to develop a great idea for Horizon Europe and other EU funding programmes (top-down/bottom-up calls with hands-on practice)
- **Module 2: Attracting top actors for your idea**
 - How to network and engage the most appropriate partners for advancing your idea based on public tools

- **10:15 - 11:30** - How to develop a great idea for Horizon Europe and other EU funding programmes (top-down/bottom-up calls with hands-on practice)
- **11:30 - 11:45** - Break
- **11:45 - 13:15** - How to network and engage the most appropriate partners for advancing your idea based on public tools
- **13:15 - 13:30** - Break
- **13:30 - 15:00** - Hands-on Practice - to identify key partners in your (idea) domain
- **15:00 - 15:15** - Course evaluation

Use the chat facility

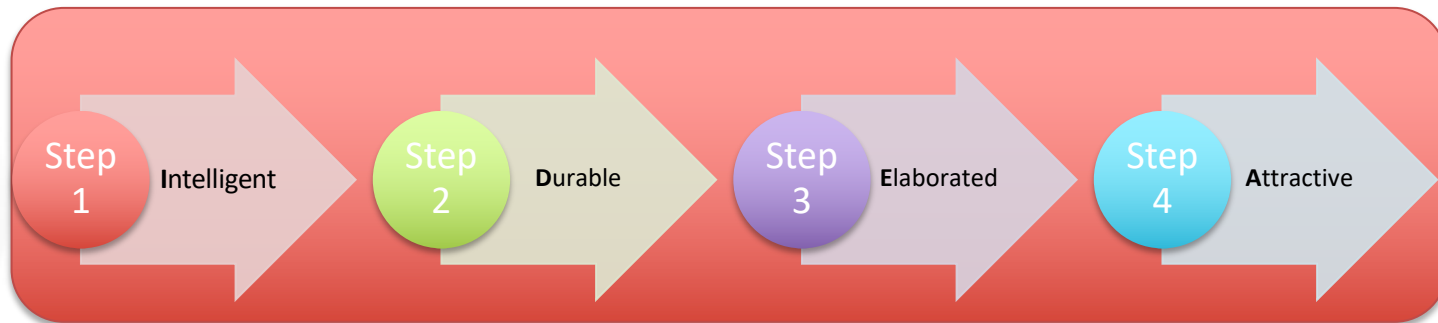


to ask any question during the webinar.

I.D.E.A.TM

From Struggle

To Success



Module 1: Idea Creation

The slide features three abstract, organic shapes in shades of purple and blue. One large shape is in the top left, a smaller one is to its right, and a third shape is partially visible on the right edge. The text is centered on a white background.

I.ntelligent Idea

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When an idea is Intelligent



An Intelligent idea in Horizon Europe when

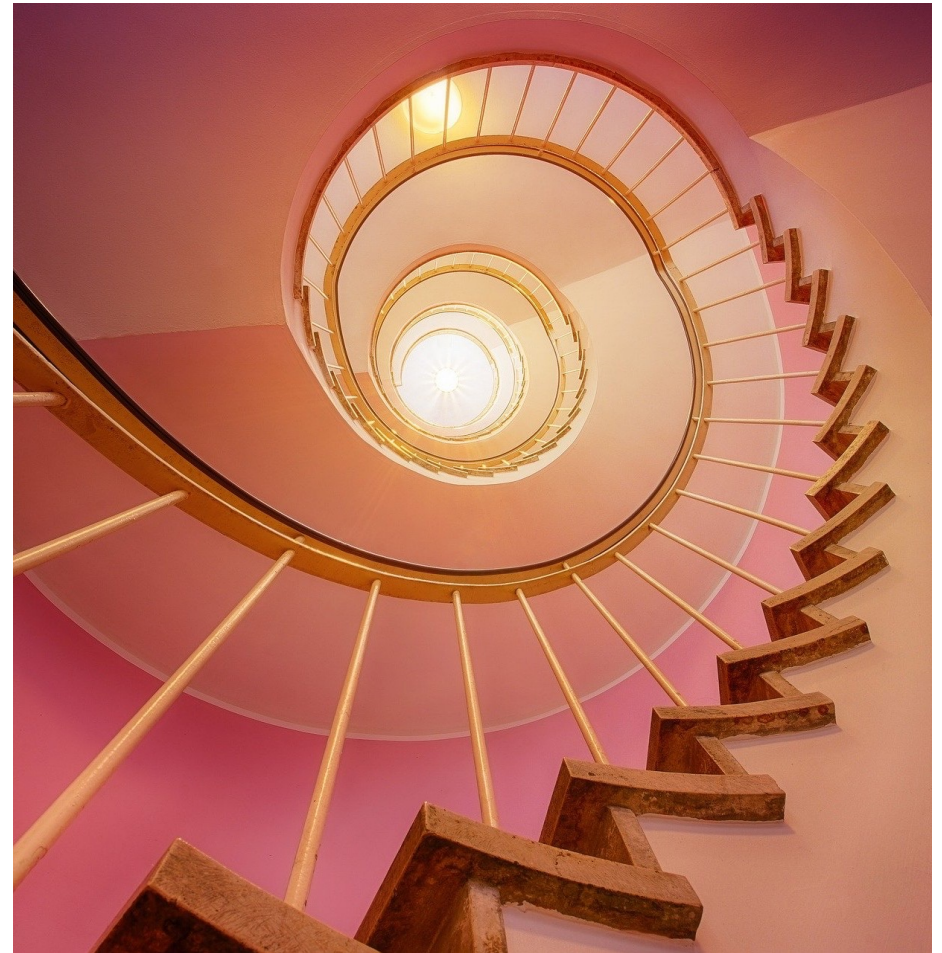
- supports 7 principles
- Externally validated

How to create Intelligent ideas for an Horizon Europe call

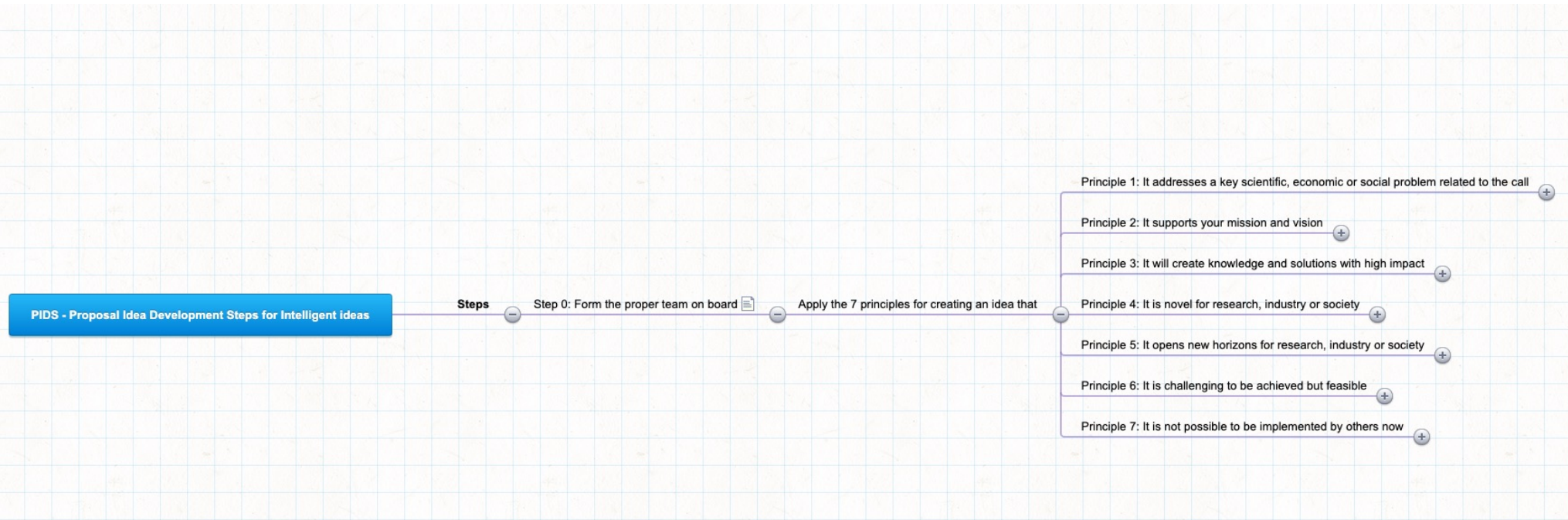
7 Idea principles for an Intelligent idea

Intelligent Idea supports the following 7 principles

1. A key scientific, economic or social challenge
2. Mission & Vision of you and your core team
3. Knowledge and solutions with high impact
4. Novel for research, industry or society
5. New horizons for research, industry or society
6. Challenging but feasible to be achieved
7. Not possible to be implemented by others now



Idea creation process



[Mind map can be accessed here](#)

General Creation Process for Intelligent ideas

Tips for better creative sessions!



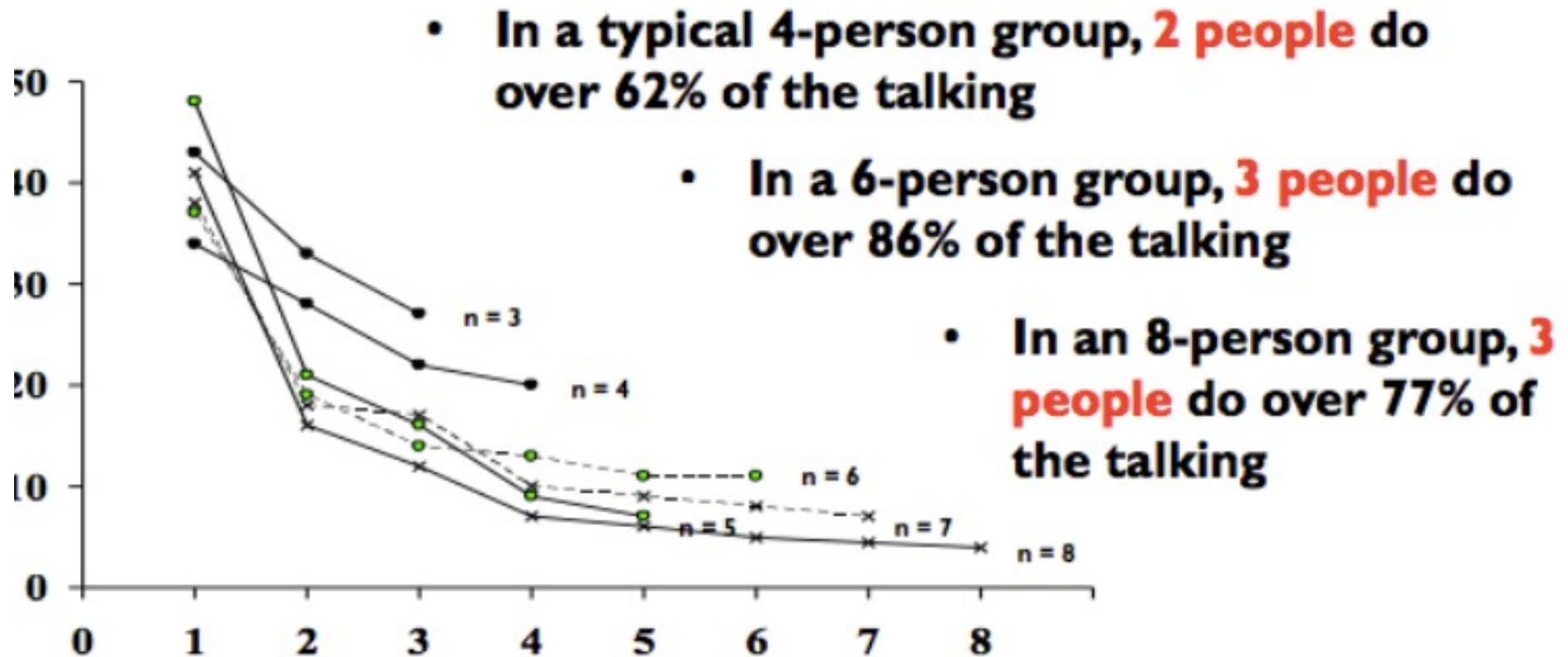
- ✓ *Make sure that all participants are coming prepared for the sessions by being familiar with the 7 principles*
- ✓ *Consider all ideas*
- ✓ *Make sure that time allocated is respected and up to 1.5-2 hours. Endorse the Parkinson Law,*
- ✓ ***FILTER, GROUP, RANK!!***

Ranking Process

Group and merge
ideas and If too many
ideas use sticky dots
for filtering



How many participants in problem-storming/idea creation session?



Source: Shaw, M. E. Group dynamics: The psychology of small group behavior, 3rd Edition. New York: McGraw-Hill



External Validation for an Intelligent idea

Get Feedback

Key players to get feedback from in Horizon Europe

Whom to connect with:

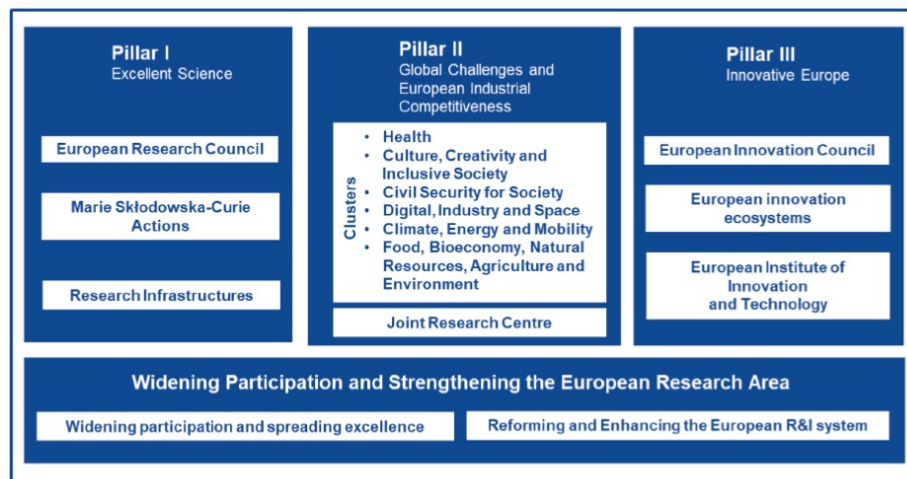
- EC officials and expected Horizon Europe National Contact Points:
- **Horizon Europe experts:** To be announced in Horizon Europe reference documents
- Industrial Policy Sectors
- Horizon Europe Expected Champions
- Horizon Europe Partnerships:
- Horizon Europe Mission Boards
- Commission Expert group to act as "shadow" Strategic Configuration of the Horizon Europe Programme Committee

Followup and always stay informed:

- Follow up EC events
- Specifically updates on research news and events



New European Executive Agencies for Horizon Europe



- [European Climate, Infrastructure and Environment Executive Agency](#)
 - Pillar II: Cluster 5: Climate, energy and mobility
- [European Health and Digital Executive Agency](#)
 - Pillar II: Cluster 1: Health
 - Pillar II: Cluster 4: Digital, industry and space
- [European Research Executive Agency](#)
 - Pillar I: Marie Skłodowska-Curie Actions
 - Pillar I: Research Infrastructures
 - Pillar II: Cluster 2: Culture, Creativity and Inclusive Society
 - Pillar II: Cluster 3: Civil Security for Society
 - Pillar III: Cluster 6: Food, Bio-economy, Natural Resources, Agriculture and Environment
 - Widening participation: Spreading excellence and widening participation
 - Strengthening the European Research Area: Reforming and enhancing the European R&I System
- [European Innovation Council and SMES Executive Agency](#)
 - Pillar III: The European Innovation Council (EIC) and European Innovation Ecosystems
- [European Research Council Executive Agency](#)
 - Pillar I: The European Research Council (ERC)

Feedback from Horizon Europe infoday events

1. Check infodays' webpages
2. Get names of presenters from **agenda** and/or slide presentations
3. Go to **Who is Who database of EC** and search for the contact details of the presenter from the EC
4. Make a note of the phone and address of the presenter as well as the email based on the notation:
FistName.LastName@ec.europa.eu or if Spanish firstname.lastname-secondlastname@ec.europa.eu

If above fail, then

1. Ask National Contact Points of Horizon Europe specific topic and get the contact details
2. Check Internet/Google as a last resort



Remember these tips for better feedback!



Never go to events unprepared. Check who else is attending and identify the ones you wish to connect



Avoid using your mobile phone during the event breaks. Exploit breaks for connecting



Be confident and show openness (smile, shoulders back). Enjoy it!



If possible, organise an event about Horizon Europe and invite officials and experts to present, then arrange a lunch with them



Ask someone from your network (e.g. NCPs) to introduce you to experts, EC officials from their network



Apply the following actions for better feedback!



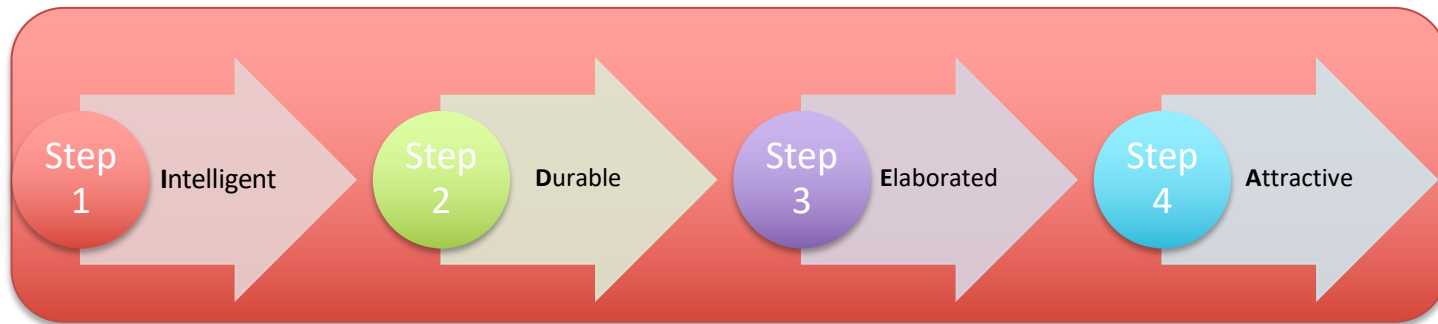
- ✓ *Approach an expert/speaker always with a real compliment but only based on the following structure*
 - ✓ *Give a compliment on something actual, i.e. on the presentation just given as such*
 - ✓ *I liked your presentation/profile and especially because ...*
 - ✓ *Then ask the following:*
 1. *Could I have just one minute of your time?*
 2. *This is our proposal idea, do you think it is attractive under this call?*
 3. *What else would you suggest that I must consider?*

N.B. The above applies also in any offline communication also, e.g. Via email.

I.D.E.A.TM

From Struggle

To Success



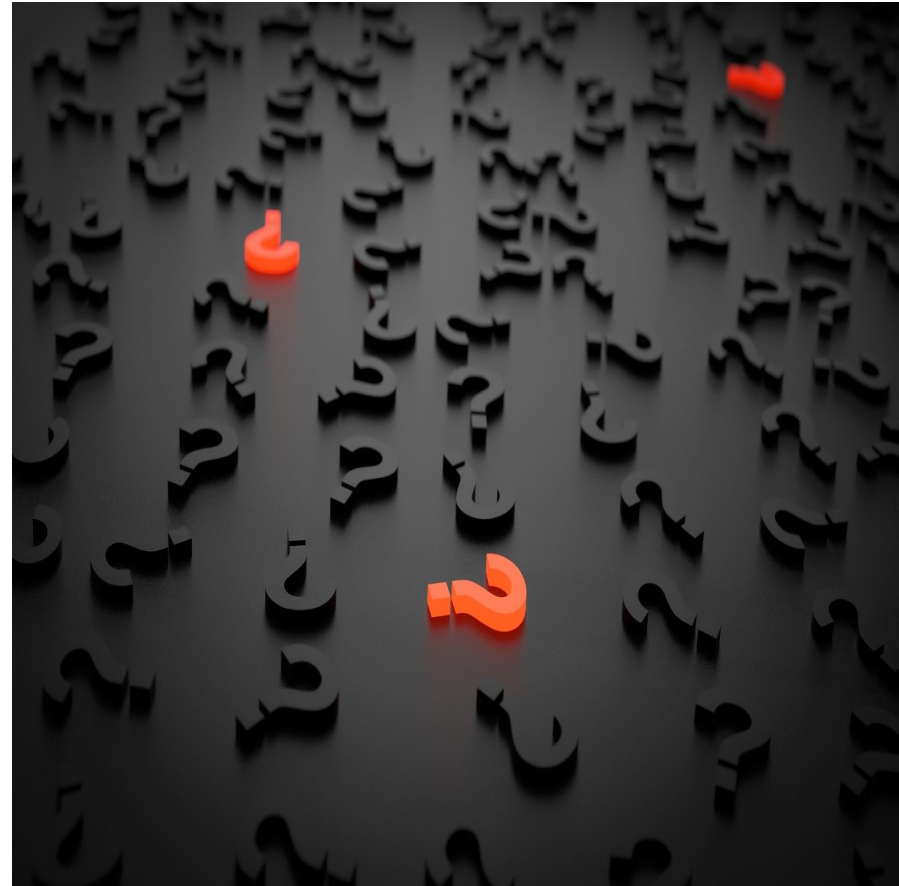


D.urable Idea

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A durable idea is based on problem(s) & opportunities

- We cannot have durable ideas if they are not based on big problems, challenges and opportunities
- Albert Einstein emphasized the 80/20 ratio between problems and solutions



Key challenges should be identified and quantified in the proposal for a **durable idea**

• Call 1.1 – Staying healthy (2021)

• Topic 1.1 Prevention of obesity through the life course

Year of the topic: 2021

Action type: RIA

Expected outcomes:

European research should engage to build the evidence base of effective policies, developing and testing new initiatives to reduce overweight and obesity at local, regional, national and European level. Given the variety of national experiences across European countries and regions, there is an important potential to learn from each other's practices and develop innovative actions. Proposals should use innovative approaches to provide policy relevant scientific data in support of reducing obesity and overweight.

Projects are expected to contribute to the following outcomes:

- Develop knowledge of more basic biology of obesity and new avenues for preventive approaches
- Understand the links between health and different diets, in different population groups stratifying per geographical region and age groups. Understand also the link between overweight/obesity and alcohol, physical activity.
- Design a creative and engaging physical activity programme and undertake pilot implementations for different type of age groups.
- Develop recommendations for what constitutes an appropriate diet (healthy, safe and nutritious) and physical activity for healthy people in different age groups and recommendations for patients with chronic diseases.
- Develop policies and recommendation on processed food, sugary food and drinks and overweight/obesity.
- Develop strategies/measures/policies that reduce the inequality gap in overweight/obesity (currently the gap is increasing and many policies, such as labelling, education, awareness campaigns, digital solutions seem to work better in educated/high SES population groups).
- Recommendations should target policy-makers and specific dissemination products/tools should be prepared tailored to schools (targeting all ages 2-25), higher education establishments, canteens, hospitals and other public settings e.g. shopping malls, street markets.
- Develop education program for people (in different age groups) on what could be the relationship between food (healthy eating habits), mental health, physical activity and overweight/obesity (impact of fresh food, processed food, sweets, soda, etc.).

Expected Outcomes => Key challenges NOW=>quantified data & qualitative analysis at EU and at partners' countries)

1. Lack of concrete knowledge on the basic biology of obesity and new ways to prevent it (how much we know on the basic biology of obesity?)
2. Unawareness on the implications of specific diets to health (how much we know on the implications of specific diets to health?)
3. Are there currently any physical activity programmes that are effective? How many are failing to deal with obesity and why? How many are managing to deal effectively with obesity/overweight and why?
4. How many diets are failing to deal effectively with obesity/overweight and why? How many diets are managing to deal effectively with obesity/overweight and why? How effective diets are to deal with obesity?
5. Which are the current policies and recommendations on processed/sugary food & drinks for dealing with obesity/overweight and how applicable as well as effective they are to educated vs uneducated population?
6. How many and which policy makers are active in advancing policies for dealing with obesity
7. Are there any dissemination tools (and which ones) in public places and in schools on dealing with obesity and how effective they are?
8. How many educational programmes exist on informing on the impact of eating habits and physical activity to mental and body health? How effective they are?
9. What is the current cost to the health care system due to obesity/overweight?

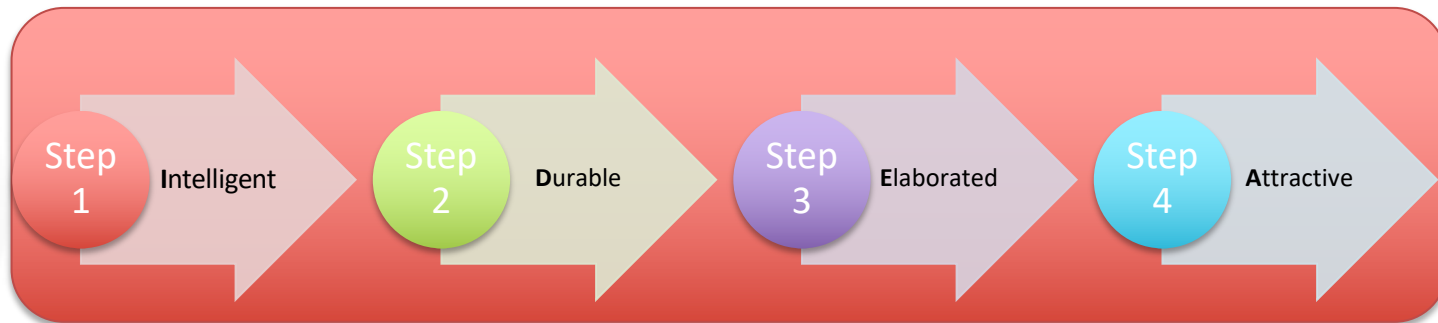
Health-WP 21-22 – Draft-Vs.1 – July 2020

- Analyse of cost-benefit, including the cost of inaction for the health care system and costs of implementing the recommendations for different types of public organisations in different regions or at national level.

I.D.E.A.TM

From Struggle

To Success



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E.laborated Idea

I.D.E.A.TM

An elaborated idea considers FULLY the related call documentation

An elaborated idea considers FULLY the related call documentation

1. Horizon Europe Workprogramme and especially the *General Introduction*, the related *Destination Introduction* the targeted *call topic* description
2. Guide for submission and proposal evaluation
3. An outlook on the application template
4. Material from infoday events (presentation slides, referenced documents and links in the slides/videos)
5. Outlook on previously related projects funded (from CORDIS/mindmap) and especially those that may be referenced in the infoday slides or in the workprogramme so far
6. Frequently Asked Questions (important!) by participants on Horizon Europe targeted call
7. Material (important!) for evaluators.



Elaborated ideas behind Horizon Europe T-D Workprogrammes

Workprogramme Cluster 1 Health

Health-WP-21-22—Draft-Vs.1—July-2020¶

HORIZON EUROPE WORK PROGRAMME 2021-2022 ¶

CLUSTER 1 'Health' ¶

Draft version 1 - July 2020 This draft has not been adopted or endorsed by the European Commission. Any views expressed are the preliminary views of the Commission services and may not in any circumstances be regarded as stating an official position of the Commission. The information transmitted is intended only for the Member State or entity to which it is addressed for discussions.¶

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Introduction

The promotion of social cohesion and inclusiveness and the health and well-being of its people are central aims of the European Union's policies and programmes, including this Health Cluster of Horizon Europe. With the **European Pillar of Social Rights**, the EU set the direction towards a fairer, inclusive and more social Europe for all European citizens based on a European social model that is fit for the challenges of the 21st century, also providing people with equal opportunities. Further efforts should be devoted to develop **an economy that works for people** by supporting Member States in making innovative high-quality health technologies and health care both available and affordable for citizens as well as to rendering health care systems more accessible and sustainable, including through the digital transformation of health and care. On the one hand, this entails that citizens can rely on effective health care services that address their medical needs and reduce the burden on them, their families and communities; on the other hand, people should be assisted in promoting their own health and preventing diseases. The **EU4Health programme** is proposed to be an investment instrument in making sure that the EU remains the healthiest region in the world, has tools available to address health challenges at national and EU level including new emerging health threats. To ensure maximum synergies between these programmes in order to reach maximum public health impact, Horizon Europe will focus on creating new knowledge, while the EU4Health programme will focus on making the best possible use of this new knowledge for the benefit of citizens and health systems. In particular, **Europe's Beating Cancer Action Plan** will support Member States in improving cancer prevention, control and care. The COVID-19 crises underlined that supporting cooperation and coordination among the Member States at Union level is essential to improve the prevention and contain the spread of epidemic outbreaks across borders, to strengthen immunisation against vaccine-preventable diseases, to control other cross-border health threats and risk factors, and to safeguard the health and well-being of people in the Union. This includes, as part of the **European Green Deal**, to take a **One Health approach** in tackling the impact of environmental degradation, pollution, biodiversity loss and climate change on citizens' health and well-being as well as on health care systems and their ability to adapt rapidly to changing health care needs and conditions, due to global change. Unleashing the full potential of digital tools and data-enabled research and innovation will be crucial for making **Europe fit for the digital age** and increasing productivity and supporting sustainability of health-related industry and SMEs in the EU, including the related convergence of pharmaceutical, digital and medical technologies. This will also underpin the digital transformation of health and care supported by data-driven manufacturing of tailor-made products and mainstreaming of personalised health care services, resulting in significant gains in health outcomes and health economies.

Research and innovation actions under this cluster will be key to address the health-related challenges by advancing knowledge and capabilities, improving our understanding of health and diseases, developing innovative methodological and technological solutions to better manage health and diseases, and designing sustainable approaches for the digital transformation and delivery of integrated, person-centred and equitable health and care services with improved accessibility and health outcomes supported by needs-driven innovation and reliable supply

WP Introduction

Important documents to consider for an durable idea

- [European Pillar of Social Rights](#)
- [An economy that works for people](#)
- [EU4Health programme](#)
- [Europe's Beating Cancer Action Plan](#)
- [European Green Deal](#)
- [One health Approach](#)
- [Europe fit for the digital age](#)

Workprogramme Cluster structure

Health-WP-21-22—Draft-Vs.1—July-2020¶

¶

HORIZON EUROPE WORK PROGRAMME 2021-2022¶

CLUSTER 1 'Health'¶

Draft version 1 - July 2020 This draft has not been adopted or endorsed by the European Commission. Any views expressed are the preliminary views of the Commission services and may not in any circumstances be regarded as stating an official position of the Commission. The information transmitted is intended only for the Member State or entity to which it is addressed for discussions.¶

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1. General Expected Impacts aligned with a durable idea

2. Expected Impacts for each destination aligned with a durable idea

3. Durable idea aligned with the

- Purpose of each Call Topic based on its title
- Expected Outcomes of each Call Topic
- Scope of each Call Topic

Call Topic Cluster structure

Call 1.1 – Staying healthy (2021)

Topic 1.1 Prevention of obesity through the life course

Year of the topic: 2021

Action type: RIA

Expected outcomes:

European research should engage to build the evidence base of effective policies, developing and testing new initiatives to reduce overweight and obesity at local, regional, national and European level. Given the variety of national experiences across European countries and regions, there is an important potential to learn from each other's practices and develop innovative actions. Proposals should use innovative approaches to provide policy relevant scientific data in support

Projects are expected to contribute to the following outcomes:

- Develop knowledge of more basic biology of obesity and new avenues for preventive approaches
- Understand the links between health and different diets, in different population groups stratifying per geographical region and age groups. Understand also the link between overweight/obesity and alcohol, physical activity.
- Design a creative and engaging physical activity programme and undertake pilot implementations for different type of age groups.
- Develop recommendations for what constitutes an appropriate diet (healthy, safe and nutritious) and physical activity for healthy people in different age groups and recommendations for patients with chronic diseases.
- Develop policies and recommendation on processed food, sugary food and drinks and overweight/obesity.
- Develop strategies/measures/policies that reduce the inequality gap in overweight/obesity (currently the gap is increasing and many policies, such as labelling, education, awareness campaigns, digital solutions seem to work better in educated/high SES population groups).
- Recommendations should target policy-makers and specific dissemination products/tools should be prepared tailored to schools (targeting all ages 2-25), higher education establishments, canteens, hospitals and other public settings e.g. shopping malls, street markets.
- Develop education program for people (in different age groups) on what could be the relationship between food (healthy eating habits), mental health, physical activity and overweight/obesity (impact of fresh food, processed food, sweets, soda, etc.).

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Health WP 21-22 – Draft V1.1 – July 2020

- Analyse of cost-benefit, including the cost of inaction for the health care system and costs of implementing the recommendations for different types of public organisations in different regions or at national level.

Scope:

Obesity is one of the most serious public health challenges of the 21st century and its prevalence has reached epidemic proportions globally, with at least 2.8 million people dying each year in the EU as a result of being overweight or obese. Although health has improved in the EU over the last decades, the prevalence of obesity has tripled in many countries of the EU since the 1980s, and the numbers of those affected continue to rise at an alarming rate. Large differences in overweight and obesity still exist between and within all countries in the EU. These differences are caused by many factors such, living conditions, health-related behaviour, education, occupation and income, lifestyle habits (sleep, eating behaviour, alcohol, etc), physical activity, but also factors as biology of obesity. Overweight and obesity, as well as their related diseases (including diabetes, cardiovascular diseases and cancer), are largely preventable. Proposals should reflect and build on existing knowledge, initiatives, programmes and platforms and should provide a robust science-based impact assessment of the tools, strategies and/or programmes delivered for further consideration by policy makers.

Accordingly, the proposed research is expected to address the following:

- Understanding genetic /molecular/neuroimmune predisposition factors and molecular mechanisms determining uncontrolled weight gain" taking into consideration age, gender and socio-economical dimensions.
- Identify the pre obesity biomarkers for patient stratification
- Mapping all existing information in literature and identify possible relationship between specific diets and health risk. Health research e.g. cohorts, health surveys - How can the link be established between health and food in particular also to produce recommendations for patients/healthy people to prevent the overweight/obesity risk;
- Address aspects such as distance between product providers, food processors and consumers, use of seasonal and regional products, fresh products versus pre-prepared and processed products and prices;
- Assess physical activity intervention in schools, hospitals and work places of public organisations and relationship between food quantity and amount of physical activity per time unit.

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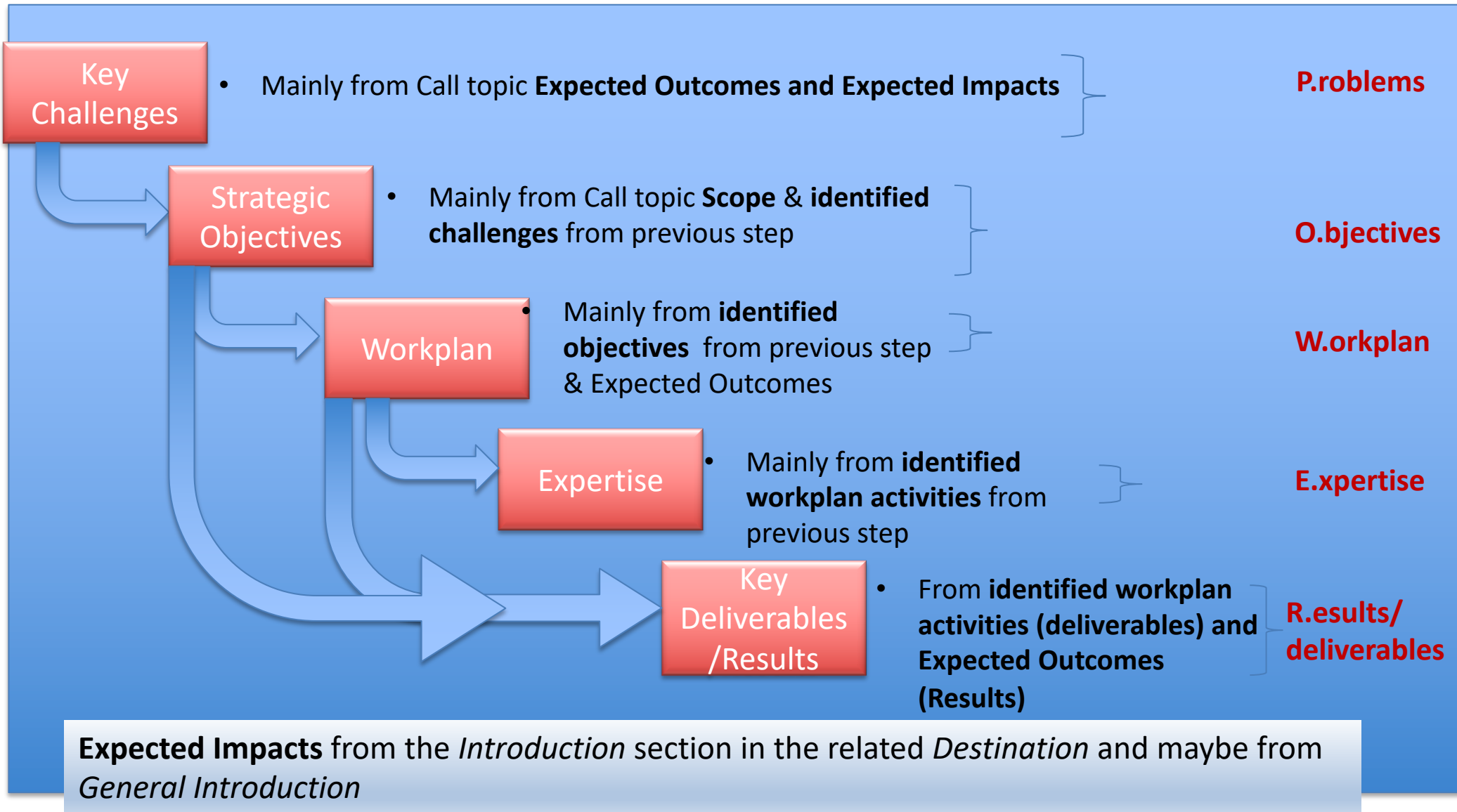
Expected Outcomes for a winning project =>
=> Key challenges e.g.

1. Lack of concrete knowledge on the basic biology of obesity and new ways to prevent it
2. Unawareness on the implications of specific diets to health
3. ...

Scope of each Call Topic => Strategic Objectives
of a winning project, e.g.

1. To understand genetic /molecular/ neuroimmune predisposition factors and molecular mechanisms determining uncontrolled weight gain" taking into consideration age, gender and socio-economical dimensions
2. To identify the pre obesity biomarkers for patient stratification
3. ...

P.O.W.E.R.TM Technique for an Elaborated idea



Example of an Elaborated idea

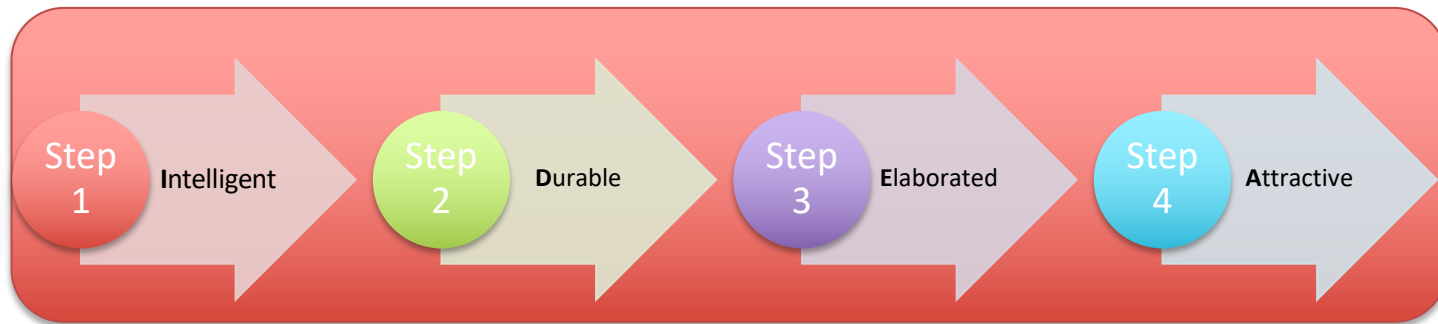
- Under the workprogramme of cluster 1: Health and Well being the Call Topic: 1.1



I.D.E.A.TM

From Struggle

To Success



The slide features three abstract, organic shapes in shades of purple and blue. A large, irregular shape is in the top left, a smaller sphere is in the top right, and a curved shape is in the bottom right.

Attractive idea

An Attractive idea should attract two types of partners



- A. **Attract** competent partners
(direct and indirect ones)
- **Direct** Partners are the ones responsible for implementing the proposed solution and **sign** the contract with the EC for receiving also the Horizon Europe grant
 - **Indirect/Associate** partners are mainly stakeholders that have strong interest in your innovation. They don't sign the contract but can participate at your **advisory board**

Tips!



- ✓ *Your proposal idea could include stakeholders highly interested in your project results as Associate Partners*
- ✓ *In this way, the high value of your project is significantly enhanced*
- ✓ *Inclusion of Associate Partners as indirect partners has higher value than providing _____,*

Whom to attract for your idea

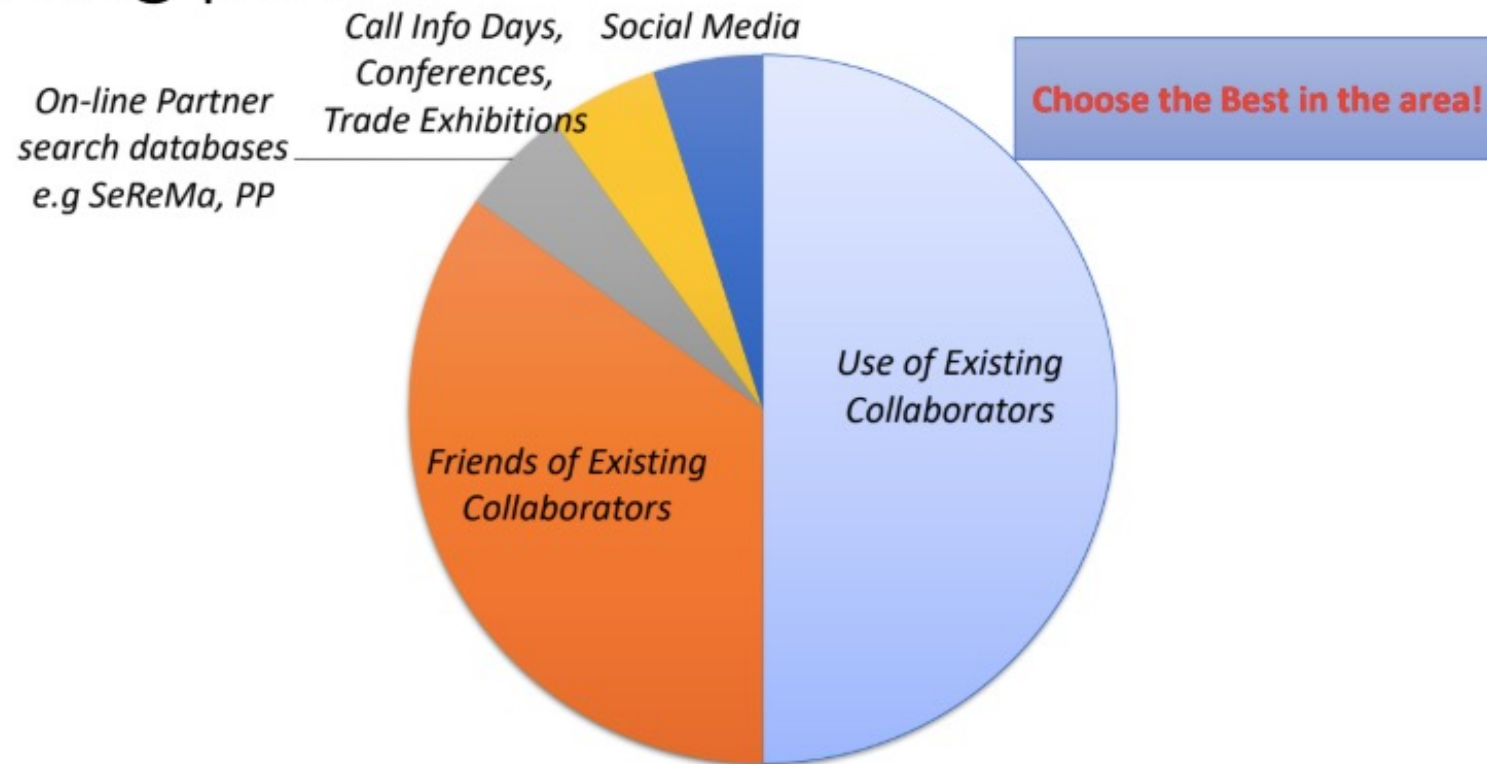
Sources for competent direct and indirect partners

- Your own network
- Partner Search Facilities
- Related events
(infodays/brokerage events)
- Social Media (related LinkedIn and Facebook groups) – very useful if exploited properly
- Compendia/Summaries of previously funded projects!!! - (very useful)



Partners' Sources

Finding partners



How to attract

A. Attract competent partners via an online Expression of Interest form

- Information to be requested
 1. **Contact** details and PIC number
 2. **Expected Role**
 3. Related **Experience** (plus 5 related publications and projects, any patents, prizes)
 4. Average person-day cost
 5. **Capability** (check) to provide Letters of Support (LoS) from stakeholders
 6. **Possibility** (check) to involve your organisation in similar proposal initiatives
 7. **Capability** (check) to contribute in the proposal writing

Tip: Apply filtering mechanisms, i.e. give priorities to competent partners with prizes and achievements related to their role, as well as on those offering to become part of the proposal writing team and/or include your organisation in similar initiatives.





Tip!



European Research Ranking

About Rankings Updates Search Feedback

European Research Ranking

Status: **public beta**

2019 Top 100



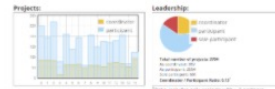
The European Research Ranking top institutions

1. CENTRE NATIONAL DE LA RECHERCHE SCIENTIFIQUE
 2. FRAUNHOFER GESELLSCHAFT ZUR FOERDERUNG DER ANGEWANDTEN FORSCHUNG E V
 3. COMMISSARIAT A L'ENERGIE ATOMIQUE
- VISIT THE FULL RANKING...

Statistics



Detailed statistics on how European institutions performed



Search

Timeline



See how EU funding evolved over time



Money




The EU has granted

47.433.733.006,95€

- Check **European Research Ranking website** at <http://www.researchranking.org>
- A nice tool for assessing quickly how active any potential candidates as partners or as coordinators are in European Research and Innovation actions

Financial Transparency system for checking funding received of potential partners


A-Z Index | Sitemap | About this site | FAQ | What's New | Legal notice | Contact | Search | English (en) ▼

 **FINANCIAL TRANSPARENCY SYSTEM**

European Commission > Budget > Financial Transparency System (FTS)

Q FTS ⓘ About ⓘ FAQ ⓘ Contact ⓘ Help ⓘ

Year 2019 ▼ Any Country ▼ Search for a beneficiary (name or VAT)



Responsible Department ⓘ

Action Type

Subject of grant or contract ⓘ

Amount
= €

https://ec.europa.eu/budget/fts/index_en.htm

Tip!



Examine whether it is desirable to have as a leader an end-user, e.g. in Secure Societies Cluster 3 under FCT (Fight Crime Terrorism)), a Law Enforcement Authority (Police, Coastal Guard, etc) are attractive as leaders

In any case,

- Key End-users with large access to end-users, infrastructures, data are more than desired in projects with direct benefit to them (e.g. Security, Health, Environment, Energy, food, etc)
- *Key end-users should be responsible for organising the pilots and evaluating/validating the solutions*

Three ways to identify key actors for your idea

- Identifying champions in a specific key research topic (e.g. pesticides)
- Identifying key actors in a key research area (e.g. health)
- Identifying key actors in a funded project related to your idea

Identifying champions in a specific key research topic


e.g. Pesticides


Identifying champions in a specific key research topic

- Identify all the previous calls on your key research topic (e.g. Pesticides) and record their call topic ID from [Funding and Tenders Portal](#)
 - BBI-2019-SO3-D4
 - SFS-04-2019-2020
 - SC5-12-2018
- Then use [Horizon Dashboard](#) to identify the organisations more successful in these calls as coordinators and partners

Funding and Tender Portal for identifying champions from previous programmes (e.g. Horizon 2020 for Pesticides)

[Home](#) [SEARCH FUNDING & TENDERS](#) [HOW TO PARTICIPATE](#) [PROJECTS & RESULTS](#) [WORK AS AN EXPERT](#) [SUPPORT](#)

Horizon 2020 Framework Programme (H2020)  [clear filter](#)





☒ Match whole words only


☒ GRANTS ☒ TENDERS

Submission status


☐ Forthcoming ☐ Open for submission ☒ Closed(4)

Programming period



 

H2020 



Programme part





Focus area





Cross-cutting priority

Filter by call

CPV code (Tenders Only)

Funding and tenders (4)    Sort by: Submission status 

Grant

Demonstrate bio-based pesticides and/or biostimulant agents for sustainable increase in agricultural productivity

Closed

Programme	Horizon 2020 Framework Programme	Deadline model	single-stage
ID	BBI-2019-S03-D4	Opening date	04 April 2019
Types of action	Bio-based Industries Innovation action - Demonstration	Deadline date	04 September 2019 17:00:00 Brussels time

Grant

Integrated health approaches and alternatives to pesticide use [Circular Economy](#)

Closed

Programme	Horizon 2020 Framework Programme	Deadline model	two-stage
ID	SFS-04-2019-2020	Opening date	16 October 2018
Types of action	Research and Innovation action	First stage deadline	23 January 2019 17:00:00 Brussels time
		Second stage deadline	04 September 2019 17:00:00 Brussels time

Grant

Integrated health approaches and alternatives to pesticide use [Circular Economy](#)

Closed

Programme	Horizon 2020 Framework Programme	Deadline model	single-stage
ID	SFS-04-2019-2020	Opening date	15 October 2019
Types of action	Innovation action	Deadline date	23 January 2020 17:00:00 Brussels time

Grant

EU-India water co-operation

Closed

Programme	Horizon 2020 Framework Programme	Deadline model	single-stage
ID	SC5-12-2018	Opening date	07 November 2017
Types of action	Research and Innovation action	Deadline date	27 February 2018 17:00:00 Brussels time



Identifying
champions in a
specific key
research topic,
e.g. pesticides

Implementation figures

Horizon 2020 proposals, FP7 and H2020 funded projects

This section presents an overview on evaluated proposals (incl. success rates) and detailed statistics and data on funded projects and their participants, broken down by countries and regions, research domain/programme part, organisation type, etc.

H2020 Proposals

H2020 Funded Projects

FP7 Funded Projects

Country Profiles

Horizon 2020

Find out more about country-specific performance in Horizon 2020 : funding received, participations by region, top beneficiaries, collaboration with other countries, SME participation and more - all the information at your fingertips!

Country Profiles

Country Summary fiches and success stories are also available on the [Europa website](#).

Organisation Profile

Horizon 2020 and FP7

Find out more about the performance of an organisation participating in FP7 or Horizon 2020: its projects, the amount of EU funds received, its collaborations.

Organisation Profile

Specific aspects

Horizon 2020

This section provides views on specific policy priorities:

The European Innovation Council (EIC) pilot supports top-class innovators, entrepreneurs, small companies and scientists with bright ideas and the ambition to scale up internationally. This view provides a consolidated overview on the parts of Horizon 2020 forming the EIC pilot.

European Innovation Council Pilot (EIC)

The Seal of Excellence is a quality label awarded to project proposals, which were evaluated to deserve funding but did not receive it due to the budgetary constraints. This view provides data on the awarded seals of excellence under the SME instrument, MSCA-IF and special COVID-19 response seal of excellence.

Seal of Excellence (SME Instrument)

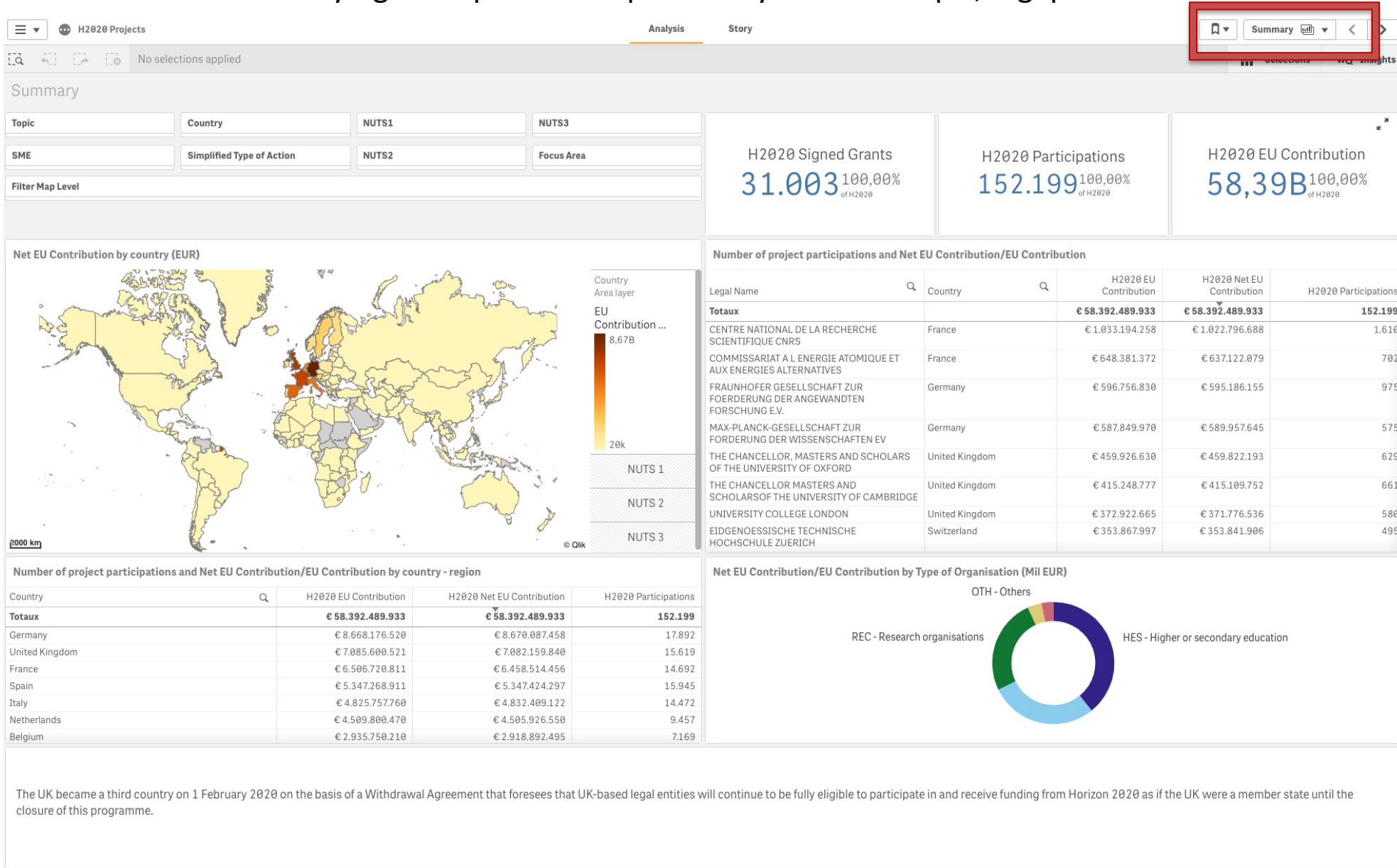
Project Results

Horizon 2020 and FP7

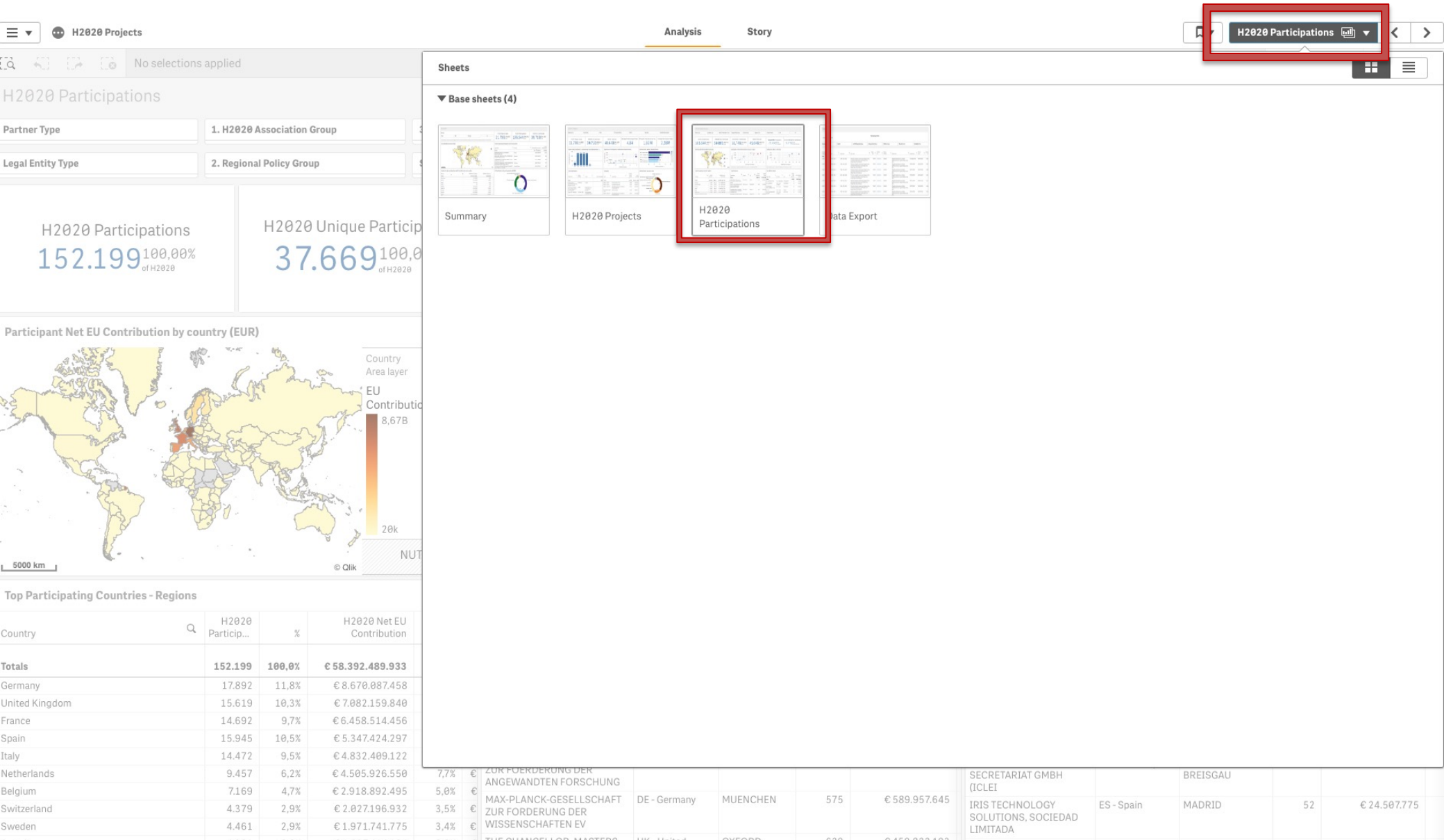
This section presents information on results of funded projects, notably Intellectual Property Rights (IPRs) and scientific publications.

FP7 and H2020 Project Results (IPRs and Publications)

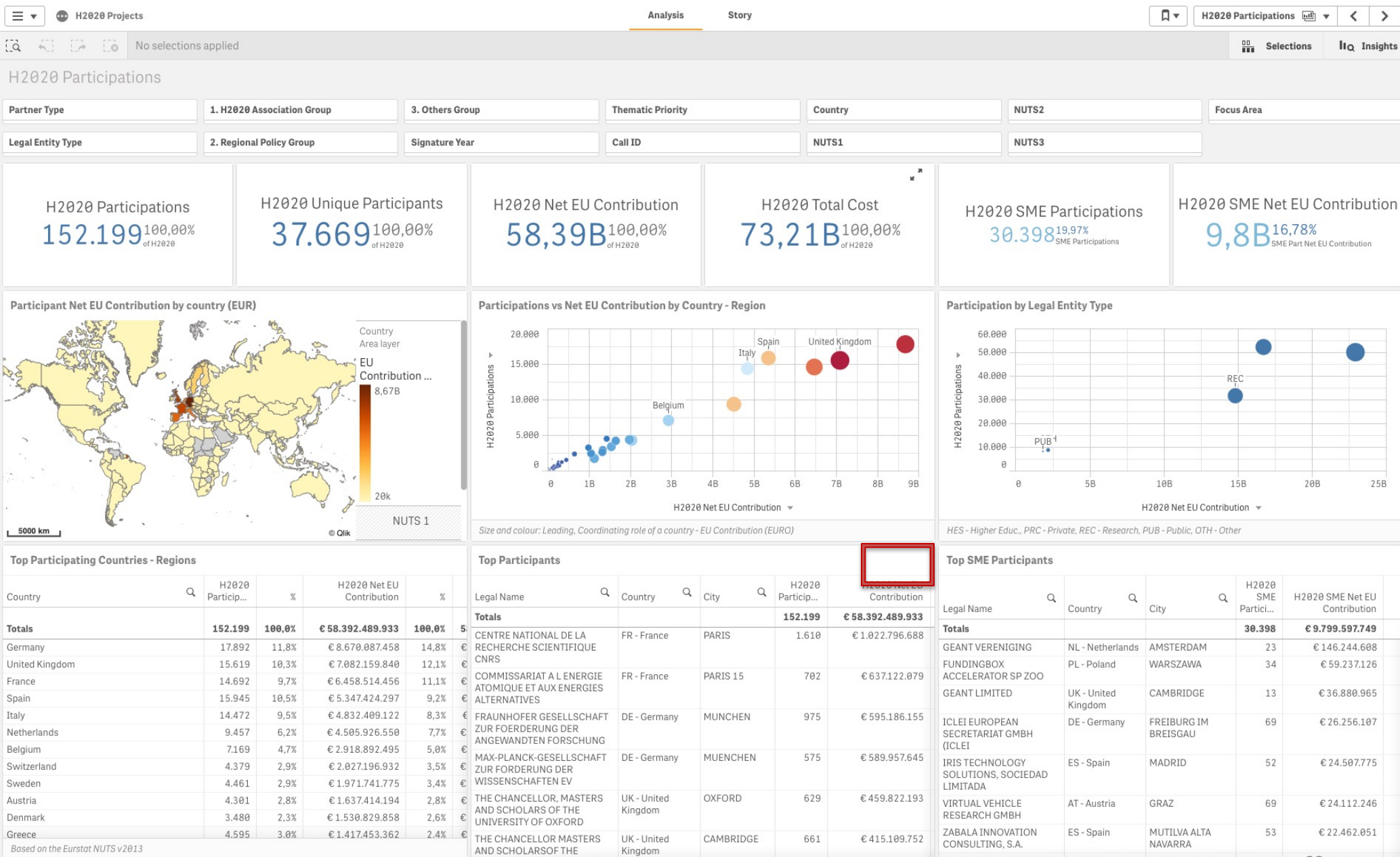
Identifying champions in a specific key research topic, e.g. pesticides



Identifying champions in a specific key research topic, e.g. pesticides



Identifying champions in a specific key research topic, e.g. pesticides



Identifying champions in a specific key research topic, e.g. pesticides

H2020 Projects

Analysis
Story

H2020 Participations

No selections applied

Selections
Insights

Search your data

Legal Name	Country	City	H2020 Participations	H2020 Net EU Contribution	H2020 EU Contribution	Organisation Profile
Totals			152.199	€ 58.392.489.933	€ 58.392.489.933	
CENTRE NATIONAL DE LA RECHERCHE SCIENTIFIQUE CNRS	FR - France	PARIS	1.610	€ 1.022.796.688	€ 1.033.194.258	Organisation Profile
COMMISSARIAT A L ENERGIE ATOMIQUE ET AUX ENERGIES ALTERNATIVES	FR - France	PARIS 15	702	€ 637.122.079	€ 648.381.372	Organisation Profile
FRAUNHOFER GESELLSCHAFT ZUR FOERDERUNG DER ANGEWANDTEN FORSCHUNG	DE - Germany	MUNCHEN	975	€ 595.186.155	€ 596.756.830	Organisation Profile
MAX-PLANCK-GESELLSCHAFT ZUR FORDERUNG DER WISSENSCHAFTEN EV	DE - Germany	MUENCHEN	575	€ 589.957.645	€ 587.849.970	Organisation Profile
THE CHANCELLOR, MASTERS AND SCHOLARS OF THE UNIVERSITY OF OXFORD	UK - United Kingdom	OXFORD	629	€ 459.822.193	€ 459.926.630	Organisation Profile
THE CHANCELLOR MASTERS AND SCHOLARS OF THE UNIVERSITY OF CAMBRIDGE	UK - United Kingdom	CAMBRIDGE	661	€ 415.109.752	€ 415.248.777	Organisation Profile
UNIVERSITY COLLEGE LONDON	UK - United Kingdom	LONDON	580	€ 371.776.536	€ 372.922.665	Organisation Profile
EIDGENOESSISCHE TECHNISCHE HOCHSCHULE ZUERICH	CH - Switzerland	ZUERICH	495	€ 353.841.906	€ 353.867.997	Organisation Profile
ECOLE POLYTECHNIQUE FEDERALE DE LAUSANNE	CH - Switzerland	LAUSANNE	406	€ 333.290.857	€ 334.530.878	Organisation Profile
KOBENHAVNS UNIVERSITET	DK - Denmark	KOBENHAVN	608	€ 321.045.782	€ 320.206.774	Organisation Profile
KATHOLIEKE UNIVERSITEIT LEUVEN	BE - Belgium	LEUVEN	566	€ 318.052.623	€ 318.255.777	Organisation Profile
INSTITUT NATIONAL DE LA SANTE ET DE LA RECHERCHE MEDICALE	FR - France	PARIS	351	€ 291.303.983	€ 297.541.645	Organisation Profile
IMPERIAL COLLEGE OF SCIENCE TECHNOLOGY AND MEDICINE	UK - United Kingdom	LONDON	481	€ 294.889.142	€ 294.889.142	Organisation Profile
AGENCIA ESTATAL CONSEJO SUPERIOR DE INVESTIGACIONES	ES - Spain	MADRID	682	€ 288.181.027	€ 288.699.339	Organisation Profile
DEUTSCHES ZENTRUM FUR LUFT - UND RAUMFAHRT EV	DE - Germany	KOLN	405	€ 282.411.881	€ 283.056.777	Organisation Profile
TECHNISCHE UNIVERSITEIT DELFT	NL - Netherlands	DELFT	461	€ 275.179.781	€ 275.158.088	Organisation Profile
CONSIGLIO NAZIONALE DELLE RICERCHE	IT - Italy	ROMA	669	€ 275.687.508	€ 268.556.560	Organisation Profile
COST ASSOCIATION	BE - Belgium	BRUXELLES	2	€ 260.009.171	€ 260.009.171	Organisation Profile
DANMARKS TEKNISKE UNIVERSITET	DK - Denmark	KGS LYNGBY	405	€ 246.620.205	€ 246.339.712	Organisation Profile
Teknologian tutkimuskeskus VTT Oy	FI - Finland	ESPOO	390	€ 230.334.784	€ 237.984.525	Organisation Profile
THE UNIVERSITY OF	UK - United Kingdom	EDINBURGH	366	€ 235.124.755	€ 236.395.681	Organisation Profile

Identifying champions in a specific key research topic, e.g. pesticides

Navigation: H2020 Projects | Analysis | Story

Search: No selections applied

Search Results:

- Topic Code: BBI-2019-SO3-D4, SFS-04-2019-2020, SC5-12-2018
- Topic Code: BBI-2019-SO3-D4, SC5-12-2018, SFS-04-2019-2020

SEARCH TERMS MATCHED: 2

Topic Code: BBI-2019-SO3-D4, SC5-12-2018

Topic Code: SC5-12-2018, SFS-04-2019-2020

Topic Code: BBI-2019-SO3-D4, SFS-04-2019-2020

Show me more

THE CHANCELLOR, MASTERS AND SCHOLARS OF THE UNIVERSITY OF OXFORD	UK - United Kingdom	OXFORD	629	€ 459.822.193	€ 459.926.630	Organisation Profile
THE CHANCELLOR MASTERS AND SCHOLARS OF THE UNIVERSITY OF CAMBRIDGE	UK - United Kingdom	CAMBRIDGE	661	€ 415.109.752	€ 415.248.777	Organisation Profile
UNIVERSITY COLLEGE LONDON	UK - United Kingdom	LONDON	580	€ 371.776.536	€ 372.922.665	Organisation Profile
FRIEDENSGESISCH	CH - Switzerland	ZÜRICH	495	€ 353.841.996	€ 353.867.997	Organisation Profile

Identifying champions in a specific key research topic, e.g. pesticides

H2020 Projects

Analysis

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H2020 Participations

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Selections


Insights



H2020 Participations

Top Participants



Legal Name	Country	City	H2020 Participations	H2020 Net EU Contribution	H2020 EU Contribution	Organisation Profile
Totals			247	€ 69.413.021	€ 69.413.021	
COUNCIL OF SCIENTIFIC AND INDUSTRIAL RESEARCH	IN - India	NEW DEHLI	4	€ 0	€ 0	Organisation Profile
UNIVERSITEIT ANTWERPEN	BE - Belgium	ANTWERPEN	3	€ 808.574	€ 808.574	Organisation Profile
CENTRO DE INVESTIGACIONES ENERGETICAS, MEDIOAMBIENTALES Y	ES - Spain	MADRID	3	€ 713.651	€ 801.151	Organisation Profile
INDIAN INSTITUTE OF TECHNOLOGY, KHARAGPUR	IN - India	KHARAGPUR	3	€ 0	€ 0	Organisation Profile
STICHTING WAGENINGEN RESEARCH	NL - Netherlands	WAGENINGEN	2	€ 1.731.171	€ 1.731.171	Organisation Profile
INESC TEC - INSTITUTO DE ENGENHARIA DE SISTEMAS E COMPUTADORES,	PT - Portugal	PORTO	2	€ 993.688	€ 993.688	Organisation Profile
CONSIGLIO NAZIONALE DELLE RICERCHE	IT - Italy	ROMA	2	€ 934.231	€ 934.231	Organisation Profile
AGENCIA ESTATAL CONSEJO SUPERIOR DE INVESTIGACIONES	ES - Spain	MADRID	2	€ 926.175	€ 926.175	Organisation Profile
AARHUS UNIVERSITET	DK - Denmark	AARHUS C	2	€ 832.775	€ 832.775	Organisation Profile
STICHTING IHE DELFT INSTITUTE FOR WATER EDUCATION	NL - Netherlands	DELFT	2	€ 751.738	€ 751.738	Organisation Profile
TECHNISCHE UNIVERSITEIT DELFT	NL - Netherlands	DELFT	2	€ 716.069	€ 716.069	Organisation Profile
UNIVERSITAET FUER BODENKULTUR WIEN	AT - Austria	WIEN	2	€ 713.125	€ 713.125	Organisation Profile
UNIVERSITAT POLITECNICA DE CATALUNYA	ES - Spain	BARCELONA	2	€ 575.375	€ 575.375	Organisation Profile
UNIVERSITA CATTOLICA DEL SACRO CUORE	IT - Italy	MILANO	2	€ 556.845	€ 556.845	Organisation Profile
AUTARCON GMBH	DE - Germany	KASSEL	2	€ 327.348	€ 327.348	Organisation Profile
INSTITUT FRANCAIS DE LA VIGNE ET DU VIN	FR - France	LE GRAU DU ROI	2	€ 298.694	€ 298.694	Organisation Profile
BEN-GURION UNIVERSITY OF THE NEGEV	IL - Israel	BEER SHEVA	2	€ 278.806	€ 278.806	Organisation Profile
EUROCHAMP SAT	ES - Spain	AUTOL	2	€ 259.277	€ 259.277	Organisation Profile
INDIAN INSTITUTE OF TECHNOLOGY GUWAHATI	IN - India	GUWAHATI	2	€ 0	€ 0	Organisation Profile
BIOPHERO APS	DK - Denmark	KONGENS LYNGBY	1	€ 3.285.289	€ 3.285.289	Organisation Profile
WAGENINGEN UNIVERSITY	NL - Netherlands	WAGENINGEN	1	€ 2.642.578	€ 2.642.578	Organisation Profile
TOXI-COOP TOXIKOLOGIAI KUTATO KOZPONT ZARTKORUEN MUKODO RT	HU - Hungary	BUDAPEST	1	€ 1.799.000	€ 1.799.000	Organisation Profile
AIT AUSTRIAN INSTITUTE OF TECHNOLOGY GMBH	AT - Austria	WIEN	1	€ 1.305.116	€ 1.305.116	Organisation Profile
BIOVITIS	FR - France	SAINT-BEAUZIRE	1	€ 1.247.419	€ 1.247.419	Organisation Profile

Identifying champions in a specific key research topic, e.g. pesticides

 H2020 Projects
 Analysis
Story

 H2020 Participations
 
<
>

Topic Code

 Selections
  Insights
 ×

×

COORDINATOR
COORDINADORA
COORDENACAO
COORDINAMENTO
Coordinate
COORDINATED
CoordinatedDopamine
coordinately
coordinates
COORDINATIECENTRUM

Add to your selections

Legal Name
COORDINADORA DE ORGANIZACIONES DE AGRICULTORES Y GANADEROS INICIATIVARURAL DEL ESTADO ESPANOL

Partner Role
COORDINATOR

Organisation Name	Country	City	Count	Amount 1	Amount 2	Link
ENERGETICAS, MEDIOAMBIENTALES Y INDIAN INSTITUTE OF TECHNOLOGY, KHARAGPUR	IN - India	KHARAGPUR	3	€ 0	€ 0	Organisation Profile
STICHTING WAGENINGEN RESEARCH	NL - Netherlands	WAGENINGEN	2	€ 1.731.171	€ 1.731.171	Organisation Profile
INESC TEC - INSTITUTO DE ENGENHARIA DE SISTEMAS E COMPUTADORES,	PT - Portugal	PORTO	2	€ 993.688	€ 993.688	Organisation Profile
CONSIGLIO NAZIONALE DELLE RICERCHE	IT - Italy	ROMA	2	€ 934.231	€ 934.231	Organisation Profile
AGENCIA ESTATAL CONSEJO SUPERIOR DE INVESTIGACIONES	ES - Spain	MADRID	2	€ 926.175	€ 926.175	Organisation Profile
AARHUS UNIVERSITET	DK - Denmark	AARHUS C	2	€ 832.775	€ 832.775	Organisation Profile
STICHTING IHE DELFT INSTITUTE FOR WATER EDUCATION	NL - Netherlands	DELFT	2	€ 751.738	€ 751.738	Organisation Profile
TECHNISCHE UNIVERSITEIT DELFT	NL - Netherlands	DELFT	2	€ 716.069	€ 716.069	Organisation Profile
UNIVERSITAET FUER BODENKULTUR WIEN	AT - Austria	WIEN	2	€ 713.125	€ 713.125	Organisation Profile
UNIVERSITAT POLITECNICA DE CATALUNYA	ES - Spain	BARCELONA	2	€ 575.375	€ 575.375	Organisation Profile
UNIVERSITA CATTOLICA DEL SACRO CUORE	IT - Italy	MILANO	2	€ 556.845	€ 556.845	Organisation Profile
AUTARCON GMBH	DE - Germany	KASSEL	2	€ 327.348	€ 327.348	Organisation Profile
INSTITUT FRANCAIS DE LA	FR - France	LE GRAU DU	2	€ 298.694	€ 298.694	Organisation Profile

Identifying champions in a specific key research topic, e.g. pesticides

H2020 Projects

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Topic Code

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Partner Role

COORDINATOR

Selections

Insights

Search your data

Top Participants

Legal Name	Country	City	H2020 Participations	H2020 Net EU Contribution	H2020 EU Contribution	Organisation Profile
Totals			15	€ 14.642.853	€ 15.029.032	
BIOPHERO APS	DK - Denmark	KONGENS LYNGBY	1	€ 3.285.289	€ 3.285.289	Organisation Profile
WAGENINGEN UNIVERSITY	NL - Netherlands	WAGENINGEN	1	€ 2.642.578	€ 2.642.578	Organisation Profile
BIOVITIS	FR - France	SAINT-BEAUZIRE	1	€ 1.247.419	€ 1.247.419	Organisation Profile
VLAAMSE INSTELLING VOOR TECHNOLOGISCH ONDERZOEK N.V.	BE - Belgium	MOL	1	€ 977.065	€ 977.065	Organisation Profile
RTDS - VEREIN ZUR FORDERUNG DER KOMMUNIKATION UND	AT - Austria	WIEN	1	€ 880.000	€ 880.000	Organisation Profile
INSTITUT DE RECERCA I TECNOLOGIA AGROALIMENTARIES	ES - Spain	CALDES DE MONTBUI BARCELONA	1	€ 579.891	€ 868.026	Organisation Profile
ASOCIACION PROFESIONAL DE PRODUCTORES DE SUSTRATOS Y HONGOS DE LA	ES - Spain	AUTOL	1	€ 849.168	€ 849.168	Organisation Profile
AGENCIA ESTATAL CONSEJO SUPERIOR DEINVESTIGACIONES	ES - Spain	MADRID	1	€ 753.613	€ 753.613	Organisation Profile
UNIVERSITETET I TROMSOE - NORGES ARKTISKE UNIVERSITET	NO - Norway	TROMSO	1	€ 729.250	€ 729.250	Organisation Profile
THE UNIVERSITY OF BIRMINGHAM	UK - United Kingdom	BIRMINGHAM	1	€ 657.860	€ 657.860	Organisation Profile
ECOLE POLYTECHNIQUE	FR - France	PALAISEAU CEDEX	1	€ 505.812	€ 603.856	Organisation Profile
UNIVERSITAET FUER BODENKULTUR WIEN	AT - Austria	WIEN	1	€ 446.250	€ 446.250	Organisation Profile
ROYAL COLLEGE OF SURGEONS IN IRELAND	IE - Ireland	DUBLIN	1	€ 445.110	€ 445.110	Organisation Profile
MAXILINE	BE - Belgium	HINGEON	1	€ 340.525	€ 340.525	Organisation Profile
VEREIN ZUR FORDERUNG DES TECHNOLOGIETRANSFERS AN DER HOCHSCHULE	DE - Germany	BREMERHAV...	1	€ 303.025	€ 303.025	Organisation Profile

Identifying key actors in a key research area

e.g. Health, or gender

An attractive idea should involve **key actors in key areas**

Key Actors

- **Policy Makers & Advisors:** to advance policies based on the project recommendations
- **End-users:** to advance the acceptance of the proposed solution by society
- **Industry players:** to advance the proposed solution into the market
- **Research Institutions/Universities:** pioneer in the research focus of your idea
- **Other actors (e.g. SMES):** successful in the area of your idea

Key areas based on Horizon 2020 topics, e.g.:

- Gender -> SwafS
- Health -> SC1
- Food -> SC2
- Energy -> SC3
- Transport -> SC4
- Climate -> SC5
- Inclusive society -> SC6
- Security -> SC7

Use case: You need to identify a serious policy maker in gender (e.g. Ministry) as direct partner in your proposal

1. Use [Horizon dashboard](#)
2. Select [H2020 Funded Projects]
3. Switch from {Summary} to [H2020 participations]
4. Select as [Legal Entity Type] *PUB – Public Body (excl. research and edu*
5. *Look for SwafS in topic code under smart search*
- 6.

The screenshot shows the Horizon dashboard interface. At the top, there's a search bar with 'swafs-2018-1' entered. Below the search bar, there's a table of results. The first row is 'SwafS-2018-1'. Below the table, there's a section 'Add to your selections' with a button 'Thematic Priority Abbr' and 'SWAFS-CROSST'. Below that, there's a section 'Thematic Priority Combined' with 'SWAFS-CROSST - Science with and for Society - Cross-theme'. Below that, there's a section 'Call ID' with 'H2020-IBA-SWAFS-NCP-2018, H2020-SwafS-2017-1, H2020-SwafS-2018-1, H2020-SwafS-2016-1, H2020-SwafS-2019-1' and a link '1 more'. Below that, there's a section 'Topic Code' with 'IBA-SWAFS-NCP-2018, SwafS-23-2017, SwafS-11-2017, SwafS-03-2016-2017, SwafS-10-2017' and a link '22 more'.

The screenshot shows the 'Legal Entity Type' dropdown menu. The menu is open, showing a list of options. The options are: 'HES - Higher or secondary education', 'OTH - Others', 'PRC - Private for profit (excl. education)', 'PUB - Public body (excl. research and ...' (which is selected and highlighted in green), and 'REC - Research organisations'. There are also buttons for 'Add', 'Remove', and 'Confirm' at the top of the dropdown.

Example 1: Identify and connect with a specific person from a policy maker in gender from previously funded projects

You wish to involve a policy maker in your project that deals with gender issues (e.g. for a SWAFS) proposal,

1. You know based on H2020 dashboard that Ministerio de Economía, industria y competitividad is involved in at least a couple of H2020 projects for Gender equality, e.g.

- GENDER equality in the ERA Community To Innovate policy implementation, GENDERACTION
- Supporting the Promotion of Equality in Research and Academia SUPERA

2. Find their websites via CORDIS and look for **deliverables, agendas, minutes** that mention names of persons from this organisation as participants, speakers, authors, contributors, etc

3. Use google to find an email address for the identified person based on the general domain of the organisation (i.e. @organisationdomainname, e.g. @mineco.es)

Example 2: Identify and connect with a specific person from a policy maker in health from previously funded projects

You wish to identify and connect with an individual from a specific organisation (e.g. Ministry of Health in Italy that is partner in HBM4EU project, www.hbm4eu.eu/)

1. Apply some intelligence based on the public deliverables and look for individual names
 1. E.g. check in the deliverables for names of authors or contributors from the organisation you are interested
 2. material from project meetings, such as agendas or minutes
 3. Governance documents such as project management plans, steering committee documents, etc
2. E.g. in HBM4EU, we go to results and download the Governance body, the names of contributors, authors, the content and we identify the name: e.g. head of office of International projects.
3. Use google to find an email address for the identified person based on the general domain of the organisation (i.e. @organisationdomainname, e.g. @sanita.it) e.g. research.eu.dgric@sanita.it or Phone. 0659942596. Fax. E-mail g.scalera@sanita.it

Identifying key actors in a funded project related to your idea

e.g. Obesity

Use Cordis

Follow the latest news and projects about COVID-19 and the European Commission's coronavirus response.

European Commission | CORDIS
EU research results

English EN

Search

HOME RESULTS PACKS RESEARCH*EU MAGAZINES NEWS & EVENTS PROJECTS & RESULTS ABOUT US LOG IN

NEWS

Laying the groundwork for revolutionary virtual reality with a universal law of touch

RESULTS PACKS

How climate services can help decision taking in a changing climate: Stories from Horizon 2020 projects

RESEARCH*EU MAGAZINES

Soil and sustainability: Raising the game for European agriculture

RESULTS IN BRIEF

Which omega 3 fatty acids tackle development of cardiovascular diseases

INTERVIEWS

A major boost for HIV vaccine identification and development

Laying the groundwork for revolutionary virtual reality with a universal law of touch

EU-backed scientists have used seismic waves called Rayleigh waves to develop a universal scaling law to explain mammalian touch. Their vision? Use this knowledge to revolutionise virtual reality.

Read the news article

Go to Project and Results from

<https://cordis.europa.eu/>

Latest Results in Brief

Summaries of the main outcomes at the end of each project, explaining the achievements and shining a spotlight on the next steps



Intelligence based on Cordis

obesity 

Edit query

32 results for 'obesity'

Collection: Projects

Programme: H2020-EU.3.1.

Funding scheme: RIA

Filters

Collection

- ☐ Select all
- ☒ Projects
- ☐ Results Packs
- ☐ Research*eu Magazines
- ☐ Results in Brief
- ☐ News
- ☐ Events
- ☐ Interviews
- ☐ Report summaries
- ☐ Project Deliverables
- ☐ Project Publications
- ☐ Exploitable Results
- ☐ Programmes

Programme

- ☐ H2020
 - ☐ Excellent Science
 - ☐ ERC
 - ☐ FET
 - ☐ MSCA-ITN
 - ☐ MSCA-IF
 - ☐ MSCA-RISE
 - ☐ MSCA-COFUND
 - ☐ MSCA-SUPPORT
 - ☐ INFRA
 - ☐ Industrial Leadership
 - ☐ LEIT-ICT
 - ☐ LEIT-NANO
 - ☐ LEIT-ADVMAT
 - ☐ LEIT-BIOTECH
 - ☐ LEIT-ADVMANU
 - ☐ LEIT-SPACE
 - ☐ RISK-FINANCE
 - ☐ SME
 - ☐ Societal Challenges
 - ☒ HEALTH

Funding scheme

RIA

- ☐ RFCS
- ☐ RGI
- ☒ RIA
- ☐ RIA-LS
- ☐ RIN
- ☐ RPr

DYNHEALTH Understanding the dynamic determinants of glucose homeostasis and social capability to promote Healthy and active aging

ID: 633595

From: 1 April 2015 to: 31 March 2019

The Gluco-Psychosocial Axis (GPA) concerns the interplay of factors determining glucose metabolism and insulin sensitivity and the neuroendocrine response resulting from exposure to psychosocial stress. A sub-optimal GPA influences the development of type 2 diabetes...

Coordinated in: Finland

Programme: H2020-EU.3.1.1.

Last update: 28 May 2020

[Add to my booklet](#)

CoCA Comorbid Conditions of Attention deficit / hyperactivity disorder

ID: 667302

From: 1 January 2016 to: 31 December 2020

Understanding mechanisms underlying comorbid disorders poses a challenge for developing precision medicine tools. Psychiatric disorders are highly comorbid, and are among the last areas of medicine, where classification is driven by phenomenology rather than...

Coordinated in: Germany

Programme: H2020-EU.3.1.1.

Last update: 14 February 2020

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BigO Big data against childhood Obesity

ID: 727688

From: 1 December 2016 to: 30 November 2020

Childhood and adolescent obesity is a major global and European public health problem. Currently, public actions are detached from local needs, mostly including indiscriminate blanket policies and single-element strategies, limiting their efficacy and effectiveness. The...

Coordinated in: Greece

Programme: H2020-EU.3.1.5.

Last update: 5 October 2020

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[https://cordis.europa.eu/search?q=contenttype%3D%27project%27%20AND%20\(programme%2Fcode%3D%27H2020-EU.3.1.%27\)%20AND%20%2Fproject%2Frelations%2Fcategories%2FprojectFundingSchemeCategory%2Fcode%3D%27RIA%27%20AND%20\(%27alzheimer%27\)&p=1&num=10&srt=Relevance:decreasing](https://cordis.europa.eu/search?q=contenttype%3D%27project%27%20AND%20(programme%2Fcode%3D%27H2020-EU.3.1.%27)%20AND%20%2Fproject%2Frelations%2Fcategories%2FprojectFundingSchemeCategory%2Fcode%3D%27RIA%27%20AND%20(%27alzheimer%27)&p=1&num=10&srt=Relevance:decreasing)

Big data against childhood Obesity

Fact Sheet

Reporting

Results

News & Multimedia

Objective

Childhood and adolescent obesity is a major global and European public health problem. Currently, public actions are detached from local needs, mostly including indiscriminate blanket policies and single-element strategies, limiting their efficacy and effectiveness. The need for community-targeted actions has long been obvious, but the lack of monitoring and evaluation framework and the methodological inability to objectively quantify the local community characteristics, in a reasonable timeframe, has hindered that. Fortunately, technological achievements in mobile and wearable electronics and Big Data infrastructures allow the engagement of European citizens in the data collection process, allowing us to reshape policies at a regional, national and European level. In BigO, that will be facilitated through the development of a platform, allowing the quantification of behavioural community patterns through Big Data provided by wearables and eHealth- devices. During the project, BigO will reach out to more than 25.000 school and age-matched obese children and adolescents as sources for community data. Comprehensive models of the obesity prevalence dependence matrix will be created, allowing, for the first time the data-driven effectiveness predictions about specific policies on a community and the real-time monitoring of the population response, supported by powerful real-time data visualisations. In short, BigO will provide an innovative new suite, allowing the Public Health Authorities to evaluate their communities based on their obesity prevalence risk and to take local action, based on objective evidence. BigO does not aim to redefine, from the ground-up, the existing obesity-related policy strategies targeting childhood obesity prevalence. BigO does, however, aim to redefine the way those strategies are designed and deployed in the European societies.

Field of science

/medical and health sciences/health sciences/public and environmental health

/natural sciences/computer and information sciences/data science/big data

Project Information

BigO

Grant agreement ID: 727688

[Project website](#)

Status

Ongoing project

Start date

1 December 2016

End date

30 November 2020

Funded under
H2020-EU.3.1.5.





Overall budget
€ 4 102 911,25

EU contribution
€ 4 102 911,25


Coordinated by
ARISTOTELIO PANEPISTIMIO THESSALONIKIS


 Greece





























	ARISTOTELIO PANEPISTIMIO THESSALONIKIS	
Address	Activity type	EU contribution
Kedea Building, Tritis Septemvriou, Aristotle Univ Campus 54636 Thessaloniki  Greece	Higher or Secondary Education Establishments	€ 1 114 500
Website 	Contact the organisation 	

Participants (13)

Sort alphabetically 

Sort by EU Contribution 

	KAROLINSKA INSTITUTET  Sweden	EU contribution € 503 125
	MANDO GROUP AB  Sweden	EU contribution € 298 437,50
	INTERNATIONELLA ENGELSKA SKOLAN I SVERIGE AB  Sweden	EU contribution € 156 580
	IDRYMA IATROVIOLOGIKON EREUNON AKADEMIAS ATHINON  Greece	EU contribution € 134 375
	WAGENINGEN UNIVERSITY  Netherlands	EU contribution € 283 031,25
	UNIVERSITY COLLEGE DUBLIN, NATIONAL UNIVERSITY OF IRELAND, DUBLIN  Ireland	EU contribution € 537 737,50
	CHILDREN'S UNIVERSITY HOSPITAL  Ireland	EU contribution € 156 062,50
	ELLINOGERMANIKI AGOGI SCHOLI PANAGEA SAVVA AE  Greece	EU contribution € 117 500
	EKPAIDEFTIRIA N. MPAKOIANNI ANONYMI ETAIREIA  Greece	EU contribution € 56 875
	LIVSMEDELS VERKET  Sweden	EU contribution € 16 625
	COSMOTE KINITES TILEPIKOINONIES AE  Greece	EU contribution € 194 625
	MYSOPHERA SL  Spain	EU contribution € 463 437,50
	DIETHNES PANEPISTIMIO ELLADOS  Greece	EU contribution € 70 000

Identify and contact key partners

You can select based on the amount of their budget/EC funding, e.g.:

1. Aristotelio Panepistimio Thessalonikis
2. Karolinska Institutet
3. University College Dublin
4. Mysphera SL

Source: Cordis

Intelligence based on Cordis

[Home](#)[About BigO](#)[Platform](#)[Users](#)[Results](#)[News](#)[Contact](#)

Contact

Name *

First name

Last name

Email address *

Your message *

Contact details

Project Coordinator

Prof. Anastasios N. Delopoulos

Address

Electronics & Computer Division

Dept. of Electrical & Computer Engineering

Aristotle University of Thessaloniki

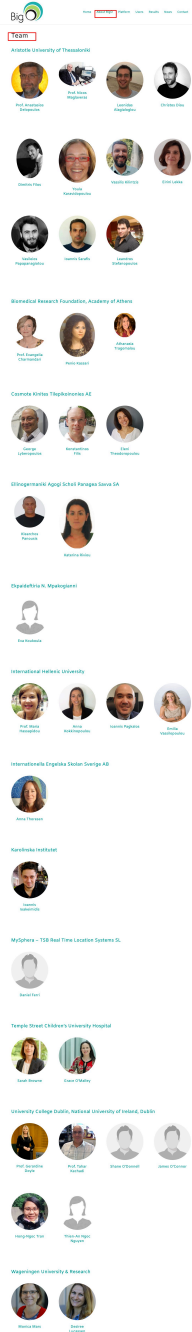
Thessaloniki, 54124, Greece

Phone

(+30) 2310 996 272

Email

adelo@eng.auth.gr



You identify the names for each organization, mainly the ones that are mentioned first and you look for their contact details in Big brother – google

<https://bigoprogram.eu/team/>

You can select based on the amount of their budget/EC funding, e.g.:

1. Aristotelio Panepistimio Thessalonikis
2. Karolinska Institutet
3. University College Dublin
4. Mysphera SL

After identifying key contacts, you
need to connect intelligently

Connect intelligently



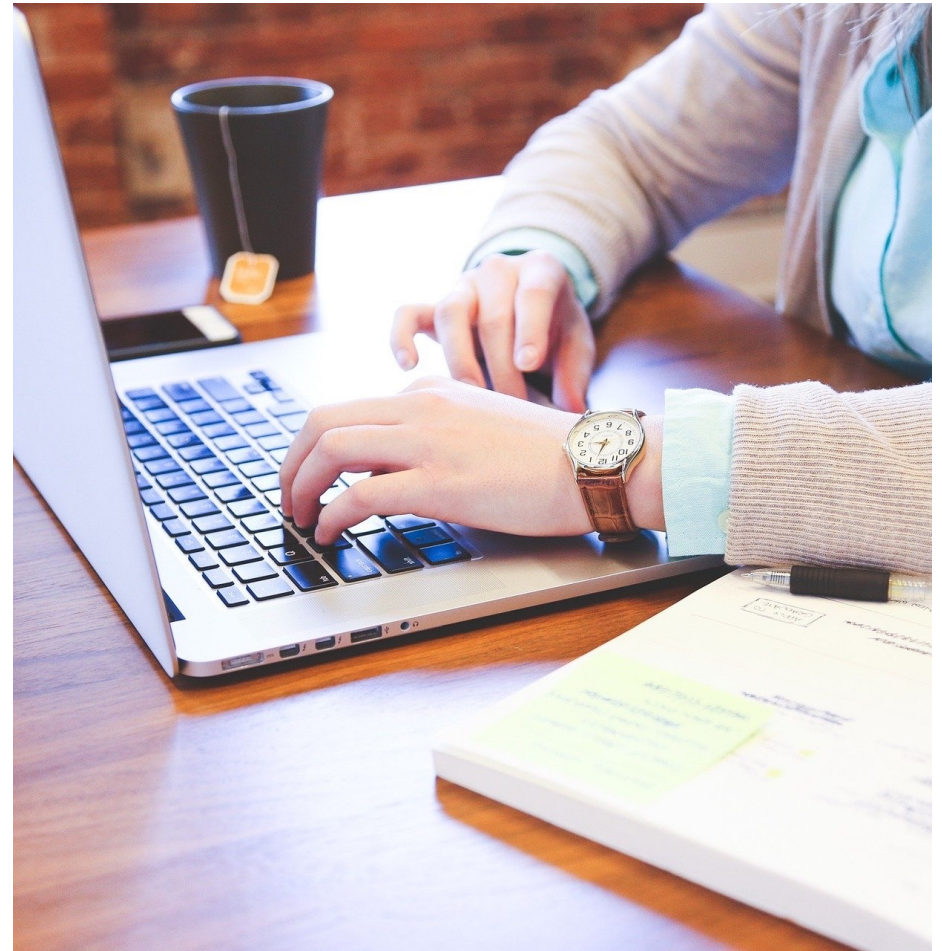
- Send an **email** as follows
 1. Start with an **honest compliment** (e.g. congratulate about their project and explain why)
 2. Elaborate on **your high interest and expertise** in their key research area
 3. Express your **offer** to get more involved in their project (if still running), e.g. as peer-reviewer, AB/stakeholders member, speaker in their event (NB. Give and shall receive 😊)
 4. Highlight **any current discussions** with **policy makers**(EC, EP, national authorities) **and other key actors** (e.g. initiators of similar projects, EU partnerships, end-users) related to your research area
 5. **Conclude** with your desire **to virtually meet** and have a discussion on any ideas for the forthcoming **identified** HEU calls

Follow-up: Ensure you **get a response**. e.g. Follow-up over the phone (You never send an email to anyone if you are not determined to follow-up and should persist to get a response)

Your actions in a snapshot

Essential Steps:

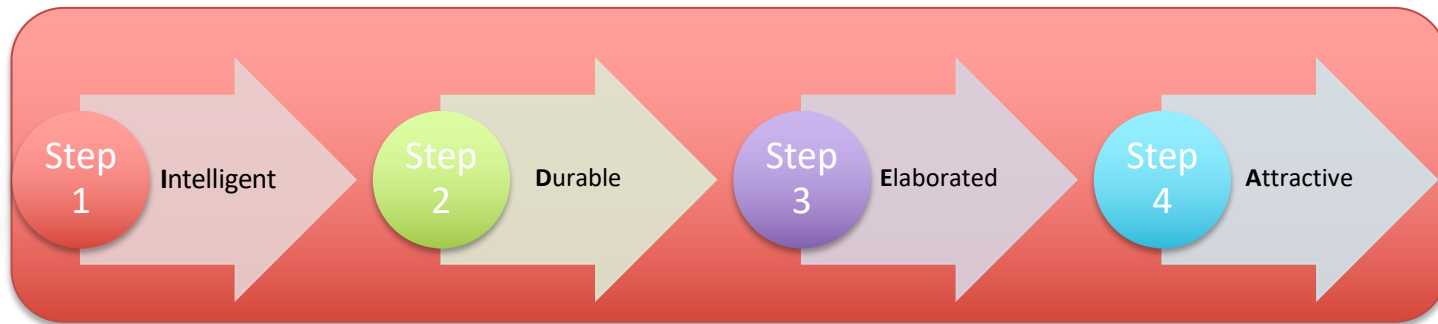
1. Identify the **missing expertise** you need based on the Elaborated idea
2. Shortlist **previously funded projects** and actors in the same area under the same theme(Use Horizon 2020 dashboard)
3. Explore the **contact details** of the coordinator(s)/key actors by looking at their project website, linkedin, google (E.g. [Name, email, organisation, or @organisationdomainname
4. Based on the above, prepare a **letter/email** to highlight the high value of your proposal and **why you believe that organization** (recipient) will play a key role in your project and **why it should participate**
5. Do not forget to express also your **willingness to get involved in other initiatives** that they may be involved
6. Seek mainly for a **virtual meeting** and **NOT** for a direct yes/no response
7. Identify **events** that you need to attend for promoting your proposal
8. Further to the proposal idea, you provide them also the proposal summary but **without the references** and the **problems**



I.D.E.A.TM

From Struggle

To Success





Congratulations!

You did it! You are familiar now on how
to start exploiting Horizon Europe as a
beginner

Applied Knowledge is power

-Knowledge is not power, applied knowledge is

Practice NOW and apply what you learned in class (e.g. identifying calls of interest, building ideas, a call summary call, proposal summary, identifying key actors in our research, etc).



Hands on Practice:

1. Apply the three different techniques and create a list of **the names and contact details** of successful coordinators in your research area based on the [template](#) provided
2. Identify your strong points based on the [self-assessment form](#) and use them in order to
3. Write an **email** to each one of the identified contacts for engaging and connecting with them either to support your idea or to get involved in any initiatives

Alternatively, create an idea for a specific call topic that is I.D.E.A.

