



Technical Assistance for Turkey in Horizon 2020 Phase-II EuropeAid/139098/IH/SER/TR

#### Key Findings For Information Multipliers

By

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### Where were IMs from?









### Location of Participants









### Organisation type of respondents









### Most of my time as an IM is spent in ...











### Your knowledge on Horizon 2020









#### Positive Aspects about Horizon 2020









### Negative aspects about Horizon 2020









### My strong points as IM









#### My weak points as IM









### The most important benefits as an IM are...









### Familiarisation with IMS1 Training Topic from phase I







# Familiarisation with IMS2 Training Topics from phase I

- IMS2-How best to support researchers to get into H2020 (Basics)
- IMS2- How to find information and calls on H2020
- IMS2-How to find reference documents for proposal development
- IMS2-How to find potential partners
- IMS2-How to use IMs Communication Platform for presenting your profile
- IMS2-How to structure your proposal based on the work programme and avoiding common traps in proposal design
- IMS2-How to build your consortium and prepare the budget
- IMS2-Introduction to IPR
- IMS2-How to read and pre-evaluate an H2020 proposal
- IMS2-How to use participant portal for registering the participants









# Familiarisation with IMS3 Training Topics from phase I

- IMS3-How to map your profile with a call and prepare a call concept
- IMS3-How to prepare a project concept
- IMS3-How to identify profiles needed in your project and how to describe your consortium
- IMS3-How to structure a workplan in an H2020 proposal
- IMS3-How to describe the management structures and procedures
- IMS3-How to calculate and justify project budget
- IMS3-How to describe and measure the Impact in your proposal
- IMS3-How to address the Ethics and Security part in your proposal
- IMS3-How to integrate the different components altogether in your proposal









# Familiarisation with IMS4 Training Topics from phase I

- IMS4-How the proposal is evaluated and what is checked by the evaluators
- IMS4-How to identify strengths and weaknesses of project applications
- IMS4-How to evaluate the Excellence section of the proposal
- IMS4-How to evaluate the Implementation section of the proposal
- IMS4-How to evaluate the Impact section of the proposal
- IMS4-How to understand the diversity in each evaluator's approach









# Familiarisation with IMS5 Training Topics from phase I

- IMS5-Opportunities for SMEs in H2020
- IMS5-How to assess the innovation capacity of SMEs
- IMS5-What is SME instrument
- IMS5-How to build a business plan
- IMS5-How to evaluate an SMEi proposal phase 1









# Familiarisation with IMS6 Training Topics from phase I

- IMS6-How to address the proposal budget
- IMS6-Sound financial management practices for eligibility of costs in H2020 projects
- IMS6-Cost reporting of an H2020 project
- IMS6-Payment modalities
- IMS6-Common mistakes in financial documents identified by an Auditor
- IMS6-How to obtain VAT exemption in H2020
- IMS6-How to ensure a balanced consortium in H2020
- IMS6-Familiarisation with Model Grant Agreement and Consortium Agreement













# Familiarisation with IMS8 Training Topics from phase I

- IMS8-Understanding the different roles in the project management cycle of H2020 projects
- IMS8-Grant Agreement and Consortium agreement from the perspective of project management
- IMS8-Monitoring project implementation, data management and ethical issues
- IMS8-Settingup and implementing the exploitation plan in an H2020 project
- IMS8-How to identify and mitigate risks (Risk Management)
- IMS8-Resolution of conflicts
- IMS8-Financial Monitoring and reporting











# Familiarisation with IMS9 Training Topics from phase I

- IMS9-What is really impact
- IMS9-How to organise your work for impact in proposal, project and exploitation states and what is expected
- IMS9-How to analyse the users and what is a value chain
- IMS9-How to present Impact
- IMS9-How to exploit project Impact









#### IMs as Mentors ...





### Further desired training topics as IM









### Introduction to Training Needs Analysis workshop

Check the TNA form





