



EuropeAid/139098/IH/SER/TR

Turkey in Horizon 2020 1 st Proposal Writing Camp				
	Developing a successful proposal for the			
	H2020 WIDESPREAD Twinning Call			
Agenda				
Date	22 – 26.07.2019		Time	09:30-16:30
Venue	Limak Ambassadore Hot	Limak Ambassadore Hotel		
Address	Gaziosmanpaşa Mahallesi, Boğaz Sk. No:19, 06700 Çankaya/Ankara			

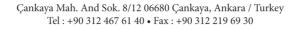
Aims and Objectives

The main aim of the writing camp is to support excellent and ambitious researchers and academics of Turkey in the preparation of competitive and high-quality proposals for H2020 Twinning Call. Objectives of the seminar are:

- i) To understand requirements of the Call in detail;
- ii) To familiarize trainees with key documents for preparing successful Twinning proposal;
- iii) To support researchers in preparing all sections of their proposal;
- iv) To familiarize trainees with the profile of winning projects under Twinning calls;
- v) To familiarize trainees with evaluation process in Twinning proposals., what evaluators are looking at first and how to impress them (tips and tricks)
- vi) To address all technical details and questions by participants.

Target Audience

Ambitious and committed researchers from academic institutions that aim to build projects with international leading counterparts in Europe.













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Requirements

- i) Excellent command of English language
- ii) Excellent knowledge of Microsoft Office

Additional note

This is **HIGHLY INTERACTIVE WORKSHOP.**

- i) Participant are **strongly** encouraged to bring their own laptops
- ii) Participants are expected to prepare and present their work in each day of the seminar.

MONDAY JULY 22 nd					
Start	End	Subject	Speaker	Duration	
09:30	10:00	Registration - Coffee	All	0:30	
10:00	10:15	Welcoming	TUBITAK	0:15	
10:15	10:40	Introduction – Scope of the Seminar	Training Coordinator	0:25	
10:40	11:00	Participants – Short introduction and presentation	Trainer	0:20	
11:00	11:20	Coffee Break		0:20	
	Session 1: Understanding the Twinning Programme - Chaired by Training Coordinator				
11:20	12:45	Demystifying the Call – Every word counts	Trainer	1:25	
12:45	13:00	Questions & Discussion	All	0:15	
13:00	14:00	Lunch Break		1:00	
Session 2: Preparing a concept note – Chaired by Training Coordinator					
14:00	14:25	Instructions for Concept note Preparation	Trainer	0:25	
14:25	15:25	Concept note preparation with one-to-one consultation	Trainer/Training Coordinator	1:00	











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15:25	15:40	Coffee Break		0:15	
	Session 3: Pitching effectively your concept note chaired by Training Coordinator				
15:40	16:30	Pitch Preparation	Trainer	0:50	
	TUESDAY, JULY 23 rd				
09:30	10:00	Welcome – Networking - Coffee	ALL	0:30	
	Session 4: Hands on Practice: Presenting your concept note				
10:00	11:00	Concept notes from participants – 6 minutes each	Trainer	1:00	
11:00	11:20	Coffee Break		0:20	
	Session 5: Developing the section 1 of the grant application – Chaired by Training Coordinator				
11:20	11:50	Section 1 - Objectives	Trainer	0:30	
11:50	12:20	Section 1 - Relation to the Work Programmes	Trainer	0:30	
12:20	13:00	Section 1 - Scientific Strategy: Challenges, Concept, Ambition, and Methodology	Trainer	0:40	
13:00	14:00	Lunch Break		1:00	
14:00	14:25	Instructions for preparation of Section 1	Trainer	0:25	
14:25	15:25	Preparation of Section 1 with one-2-one consultation - part 1	Trainer/Training Coordinator	1:00	
15:25	15:40	Coffee Break		0:15	
15:40	16:30	Preparation of Section 1 with one-2-one consultation - part 2	Trainer/Training coordinator	0:50	











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WEDNESDAY, JULY 24 th					
09:30	10:00	Welcome – Networking - Coffee	All	0:30	
10:00	11:00	Presentation Section 1 from participants – 6 minutes each	Trainer	1:00	
11:00	11:20	Coffee Break		0:20	
		Session 6: Developing Section 2 – Chaired by Training Coor	dinator		
11:20	12:10	Section 2 - Expected Impacts	Trainer	0:50	
12:10	13:00	Section 2 - Measures to maximize impact	Trainer	0:50	
13:00	14:00	Lunch Break		1:00	
14:00	14:25	Instructions for preparation of Section 2	Trainer	0:25	
14:25	15:25	Preparation of Section 2 with one-2-one consultation - part 1	Trainer/Training Coordinator	1:00	
15:25	15:40	Coffee Break		0:15	
15:40	16:30	Preparation of Section 2 with one-2-one consultation - part 2	Trainer/Training Coordinator	0:50	
	THURSDAY, JULY 25 th				
09:30	10:00	Welcome – Networking - Coffee	All	0:30	
10:00	11:00	Presentation Section 2 from participants – 6 minutes each	SNKE/KE3	1:00	
11:00	11:20	Coffee Break		0:20	
	Session 7: Developing Section 3: Chaired by Training Coordinator				
11:20	12:10	Section 3 - Work plan – Work packages, deliverables and milestones of the three-year action	Trainer	0:50	











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12:10	13:00	Section 3 - Management structure and procedures of the three-year action	Trainer	0:50		
13:00	14:00	Lunch Break		1:00		
14:00	14:25	Instructions for preparation of Section 3	Trainer	0:25		
14:25	15:25	Preparation of Section 3 with one-2-one consultation - part 1	Trainer/Training Coordinator	1:00		
15:25	15:40	Coffee Break		0:15		
15:40	16:30	Preparation of Section 3 with one-2-one consultation - part 2	Trainer/Training Coordinator	0:50		
	FRIDAY, JULY 26 th					
09:30	10:00	Welcome – Networking- Coffee	All	0:30		
10:00	11:00	Presentation Section 3 from participants – 6 minutes each	Trainer	1:00		
11:00	11:20	Coffee Break		0:20		
	Session 8: Wrapping up based on past experience chaired by Training Coordinator					
11:20	13:20	Experience from previous successful Twinning proposal	Trainer	2:00		
13:20	14:20	Lunch Break		1:00		
14:20	14:50	Technical details related to H2020 Twinning Call	Trainer	0:30		
14:50	15:25	Wrap up	Trainer	0:35		
15:25	15:40	Coffee Break		0:15		
15:40	16:20	Recapitulation and discussion	Trainer	0:40		
16:20	16:30	Evaluation - Closure	Training Coordinator	0:10		











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Workshop Speakers

Trainer **Grigoris Chatzikostas,** M.Sc.

Head of Business Development Department, BioSense Institute, University of Novi Sad

Training **Nikolaos Floratos,** M.Sc, MBA, B.Eng, B.A, H2020 Coach and Trainer

Coordinator

