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TURKEY_{in}
HORIZON 2020
COOPERATION. INNOVATION. COMPETITIVENESS

Technical Assistance for Turkey in Horizon 2020 Phase-II
EuropeAid/139098/IH/SER/TR

Turkey in Horizon 2020 II

Developing a successful proposal for the
H2020 WIDESPREAD Twinning Call

Introduction – Scope of the seminar

Grigoris Chatzikostas

Training Expert & Evaluator

Ankara, 22/07/2019



REPUBLIC OF TURKEY
MINISTRY OF INDUSTRY
AND TECHNOLOGY



Grigoris Chatzikostas

Training Expert & Evaluator

**Head of the Business Development Department
of BioSense Institute**



- **Building the relationships** of the Institute with industry and academia across Europe.
- **Managing multi-national and cross-sectoral consortia**, writing proposals for EU funding and coordinating large-scale projects that promote **tech-enabled entrepreneurship in the agrifood sector**.
- In the past 15 years he has managed projects exceeding the total value of **100 mEUR**.

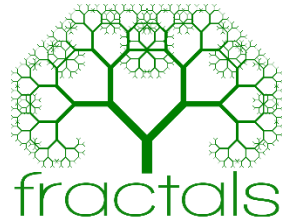


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COMPETITIVE
SECTORS
PROGRAMME



TÜBİTAK

Main aim of the seminar

To support excellent and ambitious researchers of Turkey in the preparation of competitive and high-quality proposals for **H2020 WIDESPREAD - Twinning Call**



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Objectives of the seminar

- To understand **requirements** of the Call in detail;
- To empower researchers in **presenting and promoting** the field of their research and their institution;
- To support researchers in **preparing all sections** of their proposal;
- To bring researchers **in contact with colleagues** that want to apply to Twinning Call.
- To address all **technical details and questions** by participants.



Requirements for the seminar

- Excellent command of **English** language
- Excellent knowledge of **Microsoft Office**

This is **HIGHLY INTERACTIVE WORKSHOP!**

- Participant are strongly encouraged to bring their **own laptops**
- Participants are expected to **prepare and present** their work in every day of seminar



Agenda Monday July 22nd

| MONDAY JULY 22 nd | | | | |
|---|-------|---|------------------------------|----------|
| Start | End | Subject | Speaker | Duration |
| 09:30 | 10:00 | Registration - Coffee | All | 0:30 |
| 10:00 | 10:15 | Welcoming | TUBITAK | 0:15 |
| 10:15 | 10:40 | Introduction – Scope of the Seminar | Training Coordinator | 0:25 |
| 10:40 | 11:00 | Participants – Short introduction and presentation | Trainer | 0:20 |
| 11:00 | 11:20 | Coffee Break | | 0:20 |
| Session 1: Understanding the Twinning Programme - Chaired by Training Coordinator | | | | |
| 11:20 | 12:45 | Demystifying the Call – Every word counts | Trainer | 1:25 |
| 12:45 | 13:00 | Questions & Discussion | All | 0:15 |
| 13:00 | 14:00 | Lunch Break | | 1:00 |
| Session 2: Preparing a concept note – Chaired by Training Coordinator | | | | |
| 14:00 | 14:25 | Instructions for Concept note Preparation | Trainer | 0:25 |
| 14:25 | 15:25 | Concept note preparation with one-to-one consultation | Trainer/Training Coordinator | 1:00 |
| 15:25 | 15:40 | Coffee Break | | 0:15 |
| Session 3: Pitching effectively your concept note chaired by Training Coordinator | | | | |
| 15:40 | 16:30 | Pitch Preparation | Trainer | 0:50 |



Agenda Tuesday July 23rd

| TUESDAY, JULY 23 rd | | | | |
|--|-------|---|------------------------------|------|
| 09:30 | 10:00 | Welcome – Networking - Coffee | ALL | 0:30 |
| Session 4: Hands on Practice: Presenting your concept note | | | | |
| 10:00 | 11:00 | Concept notes from participants – 6 minutes each | Trainer | 1:00 |
| 11:00 | 11:20 | Coffee Break | | 0:20 |
| Session 5: Developing the section 1 of the grant application – Chaired by Training Coordinator | | | | |
| 11:20 | 11:50 | Section 1 - Objectives | Trainer | 0:30 |
| 11:50 | 12:20 | Section 1 - Relation to the Work Programmes | Trainer | 0:30 |
| 12:20 | 13:00 | Section 1 - Scientific Strategy: Challenges, Concept, Ambition, and Methodology | Trainer | 0:40 |
| 13:00 | 14:00 | Lunch Break | | 1:00 |
| 14:00 | 14:25 | Instructions for preparation of Section 1 | Trainer | 0:25 |
| 14:25 | 15:25 | Preparation of Section 1 with one-2-one consultation - part 1 | Trainer/Training Coordinator | 1:00 |
| 15:25 | 15:40 | Coffee Break | | 0:15 |
| 15:40 | 16:30 | Preparation of Section 1 with one-2-one consultation - part 2 | Trainer/Training coordinator | 0:50 |



Agenda Wednesday July 24th

WEDNESDAY, JULY 24th

| | | | | |
|---|-------|---|------------------------------|------|
| 09:30 | 10:00 | Welcome – Networking - Coffee | All | 0:30 |
| 10:00 | 11:00 | Presentation Section 1 from participants – 6 minutes each | Trainer | 1:00 |
| 11:00 | 11:20 | Coffee Break | | 0:20 |
| Session 6: Developing Section 2 – Chaired by Training Coordinator | | | | |
| 11:20 | 12:10 | Section 2 - Expected Impacts | Trainer | 0:50 |
| 12:10 | 13:00 | Section 2 - Measures to maximize impact | Trainer | 0:50 |
| 13:00 | 14:00 | Lunch Break | | 1:00 |
| 14:00 | 14:25 | Instructions for preparation of Section 2 | Trainer | 0:25 |
| 14:25 | 15:25 | Preparation of Section 2 with one-2-one consultation - part 1 | Trainer/Training Coordinator | 1:00 |
| 15:25 | 15:40 | Coffee Break | | 0:15 |
| 15:40 | 16:30 | Preparation of Section 2 with one-2-one consultation - part 2 | Trainer/Training Coordinator | 0:50 |



Agenda Thursday July 25th

| THURSDAY, JULY 25 th | | | | |
|--|-------|---|------------------------------|------|
| 09:30 | 10:00 | Welcome – Networking - Coffee | All | 0:30 |
| 10:00 | 11:00 | Presentation Section 2 from participants – 6 minutes each | SNKE/KE3 | 1:00 |
| 11:00 | 11:20 | Coffee Break | | 0:20 |
| Session 7: Developing Section 3: Chaired by Training Coordinator | | | | |
| 11:20 | 12:10 | Section 3 - Work plan – Work packages, deliverables and milestones of the three-year action | Trainer | 0:50 |
| 12:10 | 13:00 | Section 3 - Management structure and procedures of the three-year action | Trainer | 0:50 |
| 13:00 | 14:00 | Lunch Break | | 1:00 |
| 14:00 | 14:25 | Instructions for preparation of Section 3 | Trainer | 0:25 |
| 14:25 | 15:25 | Preparation of Section 3 with one-2-one consultation - part 1 | Trainer/Training Coordinator | 1:00 |
| 15:25 | 15:40 | Coffee Break | | 0:15 |
| 15:40 | 16:30 | Preparation of Section 3 with one-2-one consultation - part 2 | Trainer/Training Coordinator | 0:50 |



Agenda Friday July 26th

FRIDAY, JULY 26th

| | | | | |
|---|-------|---|----------------------|------|
| 09:30 | 10:00 | Welcome – Networking- Coffee | All | 0:30 |
| 10:00 | 11:00 | Presentation Section 3 from participants – 6 minutes each | Trainer | 1:00 |
| 11:00 | 11:20 | Coffee Break | | 0:20 |
| Session 8: Wrapping up based on past experience chaired by Training Coordinator | | | | |
| 11:20 | 13:20 | Experience from previous successful Twinning proposal | Trainer | 2:00 |
| 13:20 | 14:20 | Lunch Break | | 1:00 |
| 14:20 | 14:50 | Technical details related to H2020 Twinning Call | Trainer | 0:30 |
| 14:50 | 15:25 | Wrap up | Trainer | 0:35 |
| 15:25 | 15:40 | Coffee Break | | 0:15 |
| 15:40 | 16:20 | Recapitulation and discussion | Trainer | 0:40 |
| 16:20 | 16:30 | Evaluation - Closure | Training Coordinator | 0:10 |



Before we start

- **Ask** questions!!
- **Share** experience and knowledge
- **No idea is bad**
- **Be open** to new concepts and ideas
- **Only one conversation** will go on at once!



Contact:

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Teşekkür ederim!

Thank you!



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