



This project is co-financed by the
European Union and the Republic of Turkey
Bu proje Avrupa Birliđi ve Türkiye Cumhuriyeti tarafından
finanse edilmektedir



Technical Assistance for Turkey in Horizon 2020 Phase-II
EuropeAid/139098/IH/SER/TR

Focused Group Training 15 on Horizon Europe EIE Work Programme: EUROPEAN INNOVATION ECOSYSTEMS: CONNECT- SCALEUP- INNOVSMEs

Agenda

| Date | 5-6 July 2021 | Time | 10:00-15:15 |
|--|--|---------------------------|--------------------------|
| Venue | Online | | |
| Day 1: 5th July 2021 | | | |
| 09:45-10:00 | Registration - Login | | |
| 10:00-10:15 | Welcome Message | TUBITAK representative | |
| 10:15-10:30 | Introduction to the training | | |
| Session 1: Understanding the basics behind the Calls, (Moderator: Adamantios Koumpis) | | | |
| 10:30-10:50 | Introduction to EIE Work Program under Horizon Europe: <i>Identifying key documents/policies, key expectations, key problems and expected impacts.</i> | | Dr. Mladen Radisic |
| 10:50-11:00 | Grab a coffee | | |
| 11:00-11:45 | How to read a work programme. Demystifying the calls: every word counts. <i>Selected topics for each destination will be presented in detail. Key words, EC expectations, TRL required, scope, challenges, expected impact, type of actions.</i> | | Dr. Mladen Radisic |
| 11:45-12:00 | Q&A | | |
| 12:00-13:00 | Lunch | | |
| 13:00-13:45 | Detailed analysis of three selected calls: <ul style="list-style-type: none">• HORIZON-EIE-2021-CONNECT-01-01,• HORIZON-EIE-2021-SCALEUP-01-01 and• HORIZON-EIE-2021-SCALEUP-01-02 | | Grigoris Chatzikostas |

Çankaya Mah. And Sok. 8/12 06680 Çankaya, Ankara / Turkey
Tel : +90 312 467 61 40 • Fax : +90 312 219 69 30



REPUBLIC OF TURKEY
MINISTRY OF INDUSTRY
AND TECHNOLOGY



| | | |
|-------------|--|-----------------------|
| 13:45-14:00 | Q&A | |
| 14:00-14:45 | Proposal writing as a project. How to organise time and resources. | Grigoris Chatzikostas |
| 14:45-15:00 | Strategies for building consortia. How to find key players in EIE domain | Grigoris Chatzikostas |
| 15:00-15:15 | Q&A & Wrap up | |

Day 2: 6th July 2021

Session 2: Writing Successful Proposals in Horizon Europe EIE Calls (Moderator: Grigoris Chatzikostas)

| | | |
|-------------|--|--------------------|
| 09:45-10:00 | Registration - Login | |
| 10:00-10:20 | Key documents and procedures for preparing a proposal. Core conceptual elements of proposals. Proposal template. | Adamantios Koumpis |
| 10:20-10:40 | How to write part per part the EXCELLENCE section in an HE Grant application with emphasis on examples from winning projects | Adamantios Koumpis |
| 10:40-10:50 | Grab a coffee | |
| 10:50-11:10 | How to write part per part the IMPACT section in an HE Grant application with emphasis on examples from winning projects | Adamantios Koumpis |
| 11:10-11:30 | How to write part per part the IMPLEMENTATION section in an HE Grant application with emphasis on examples from winning projects | Adamantios Koumpis |
| 11:30-11:50 | How to prepare a budget. Financial issues related to proposal writing | Odyseas Spyroglou |
| 11:50-12:00 | Q&A | |
| 12:00-13:00 | Lunch | |
| 13:00-13:30 | Practical experiences in previous relevant projects (INNOSUP projects – INNOSUP was the predecessor of EIE) | Mladen Radisic |
| 13:30-13:45 | Q&A | |

| Session 3: Demystifying the evaluation process (Moderator: Grigoris Chatzikostas) | | |
|--|---|--|
| 13:45-14:15 | How to submit a proposal. Funding and Tender Portal. | Odysseas Spyroglou |
| 14:15-14:45 | Familiarisation with evaluation process and award criteria. What makes a winning proposal (tips and tricks based on evaluators comments, common mistakes) | Odysseas Spyroglou / Grigoris Chatzikostas |
| 14:45-15:00 | Q&A & Wrap up | |

| Session 4: Presenting a Turkish Best Case (Moderator: Adamantios Koumpis) | | |
|--|---|----------------------|
| 15:00-15:20 | Turkish Participation in H2020 INNOSUP | Eda Çiğ Türktaş, ISO |
| 15:20-15:50 | Round table discussion with interactive session for Questions & Answers with the participants | All Panellists |
| 15:50-16:00 | Wrap up & Conclusions | |