

Technical Assistance for Turkey in Horizon 2020 Phase-II
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How to write part per part the IMPACT section

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Topics to cover:

- The template for IMPACT
- A suggested process flow and variations on it
- Questions concerns worries to take care after











Truths, myths (and legends...)

- Was for many years considered as THE less important section of a proposal
- Teams were happy to delegate 'someone else' to write it on their behalf
- Cared for too little (: close to absolutely minimum) input
- Usually few lines for individual exploitation and dissemination
- Main endemic disease: generic parts due to excessive and extensive copy-paste
- However: was of *equal importance* to the other parts
- Chances for a change are... good? Same bad as before? Don't know...











New vs old:

- Two sections same as in the old templates:
- 2.1 Project's pathways towards impact [e.g. 4 pages]
- 2.2 Measures to maximise impact Dissemination, exploitation and communication [e.g. 5 pages]











Section 2.1: Project's pathways towards impact

- Again the narratives!
- Provide a narrative explaining how the project's results are expected to make a difference in terms of impact, beyond the immediate scope and duration of the project. The narrative should include the components below, tailored to your project.
 - (a) Describe the unique contribution your project results would make towards (1) the **outcomes** specified in this topic, and (2) the **wider impacts** in the longer term, specified in the respective destinations in the work programme.
 - Be specific, referring to the effects of your project, and not R&I in general in this field.
 - But not only!!!











Section 2.2: Measures to maximise impact - Dissemination, exploitation and communication









This project is co-financed by the European Union and this Republic of Turkey up proje Avrupa Birkiji wa Turkiya Cumhuriyeti tarafindan

Section 2.2: Measures to maximise impact - Dissemination, exploitation and communication (cont'd)

- Golden rule:
- No D, E or C activity that is unconnected to project activities
- No generic D, E and C activities
- Good to understand the difference between D and C not always as trivial
- Concern / worry from the side of the proposers: is it worth to invest on this section?
- Answer is definitely yes!
- The excellence (Section 1) is a means to an end: seize challenges, achieve impacts and effectuate positive changes to the society
- This lies at the heart of *Pillar* 2 ('Global challenges...'), the concepts of *Clusters* and the *Destinations*











Section 2.3: Impact summary

- We already covered this in the first presentation ('Key documents and procedures for preparing a proposal')
- We suggest from this every proposal be it a new one or a resubmission
- It is NOT about Impact only
- Only 2 of its 6 parts concern the Impact per se
- It is not as easy as it seems, needs time and practice
- It is good to be filled out interactively and by a team
- It is *all worth* if you run a workshop to cope with this











For follow-up questions contact me at:

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Q&A

Time to ask your questions!







Teşekkür ederim!

Thank you!







