



Technical Assistance for Turkey in Horizon 2020 Phase-II EuropeAid/139098/IH/SER/TR

			-Agenda-				
IMS 5 on Horizon Europe Grant Application Development of collaborative projects							
Date		1-2 November 2021		Time	09:00-17:00		
Venue		Radisson Blu Şişli Hotel, İstanbul		bul			
			Content				
Day 1 - Ma	stering the fu	ıll proposal de	evelopment cycle o Europe	f a collaborative រុ	proposal in Horizon		
09:00-09:30	Registration			All			
09:30-09:45	Welcome Note / Speech			TUBITAK Representatives			
09:45-10:15	Recapitulation on previous IMS evet - Discussion on any issues/questions related to previous events			Nikolaos Floratos, Key Innovations			
10:15-11:00	How to identify critical documentation related to your call topic			Nikolaos Floratos, Key Innovations			
11:00-11:30	Coffee Bro			eak			
11:30-13:00	Intelligence Intelligent analysis of any call text in Horizon Europe Pillar 2 clusters and use it as the key building block of winning grant application in Horizon Europe The key actors behind each cluster in Horizon Europe and how to get feedback and/or partner with them			Nikolaos Floratos, Key Innovations			
13:00-14:00	Lunch Break						
14:00-15:30	Full proposal development cycle of a collaborative proposal			Nikolaos Floratos, Key Innovations			
	 How to create a great idea for a specific call under pillar 2 						

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	 How to build a proposal summary that stands-out related to your proposal idea How to identify and attract the best partners on board 				
15:30-15:45	Coffee Break				
15:45-17:00	Hands on practice	Nikolaos Floratos, Key Innovations			
	End of the Day 1				
Day 2: Building section per section a collaborative proposal in Horizon Europe					
09:00-09:30	Recapitulation of Day 1	Nikolaos Floratos, Key Innovations			
09:30-10:30	Evaluation Process and how to impress the evaluators with the general CRITERIA formula	Nikolaos Floratos, Key Innovations			
10:30-11:00	Techniques/ best practices for developing the most suitable Excellence and Implementation sections	Nikolaos Floratos, Key Innovations			
11:00-11:30	Coffee Break				
11:30-13:00	Cont. Techniques/ best practices for developing the most suitable Excellence and Implementation sections	Nikolaos Floratos, Key Innovations			
13:00-14:00	Lunch Break				
14:00-15:30	Techniques and best practices for developing the most suitable Impact section	Nikolaos Floratos, Key Innovations			
15:30-15:45	Coffee Break				
15:45-17:00	Hands on Practice	Nikolaos Floratos, Key Innovations			
	Close - End of the Trainin	ng			

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