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Technical Assistance for Turkey in Horizon 2020 Phase-II
EuropeAid/139098/IH/SER/TR

Focused Group Training 16 on Horizon Europe EIE Work Programme: EUROPEAN INNOVATION ECOSYSTEMS: CONNECT- SCALEUP

Agenda

Date	24-25 February, 2022	Time	10:00-16:30 (Day I) 09:30-17:00 (Day II)
Venue	Hybrid Event: Radisson Blu ŐiŐli, İstanbul and Zoom Webinar		
Day 1: 24th February 2022			
09:45-10:00	Registration - Login		
10:00-10:15	Welcome Message & Introduction		TUBITAK representative
Session 1: Understanding the basics behind the Calls (Moderator: Odysseas Spyroglou)			
10:15-10:50	Introduction to EIE Work Program under Horizon Europe: <i>Identifying key documents/policies, key expectations, key problems and expected impacts.</i>		Christopher Brewster
10:50-11:00	Grab a coffee		
11:00-11:45	How to read a work programme. Demystifying the calls: every word counts. <i>Selected topics for each destination will be presented in detail. Key words, EC expectations, TRL required, scope, challenges, expected impact, type of actions.</i>		Christopher Brewster
11:45-12:30	Detailed analysis of three selected calls: <ul style="list-style-type: none">• HORIZON-EIE-2022-CONNECT-01-01,• HORIZON-EIE-2022-CONNECT-01-02 and• HORIZON-EIE-2022-SCALEUP -01-01		Odysseas Spyroglou
12:30-13:00	Q&A		
13:00-14:00	Lunch		

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Session 2: Exercise – Prepare your concept note (Moderator: Odysseas Spyroglou)		
14:00-15:00	Strategies for building consortia. How to find key players in EIE domain	Odysseas Spyroglou
15:00-16:00	Create your concept note exercise	Odysseas Spyroglou
16:00-16:30	Pitches by participants and discussion	All
16:30-16:45	Wrap up & Conclusions – End of DAY 1	
Day 2: 25th February 2022		
Session 3: Writing Successful Proposals in Horizon Europe EIE Calls (Moderator: Odysseas Spyroglou)		
09:00-09:30	Registration - Login	
09:30-10:00	Key documents and procedures for preparing a proposal. Core conceptual elements of proposals. Proposal template.	Christopher Brewster
10:00-10:45	How to write the EXCELLENCE section in an HE Grant application with emphasis on examples from winning projects	Christopher Brewster
10:45-11:00	Grab a coffee	
11:00-11:45	How to write the IMPACT section in an HE Grant application with emphasis on examples from winning projects	Nuno Varandas
11:45-12:30	How to write the IMPLEMENTATION section and prepare the budget in an HE Grant application with emphasis on examples from winning projects	Odysseas Spyroglou
12:30-13:00	Discussion - Q&A	
13:00-14:00	Lunch	

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Session 4: Best case studies & Insights (Moderator: Odysseas Spyroglou)		
14:00-14:45	Practical experiences in previous relevant projects (STARTUP EUROPE & INNOSUP– as the predecessors of EIE)	Nuno Varandas
14:45-15:15	Turkish Participation in H2020 INNOSUP & similar projects	Eda ıđ, İstanbul Chamber of Industry
15:15-15:45	Turkish Participation in H2020 INNOSUP & similar projects	Anıl Özşar, IMMIB
Session 5: Demystifying the evaluation process (Moderator: Odysseas Spyroglou)		
15:45-16:10	How to submit a proposal. Funding and Tender Portal.	Odysseas Spyroglou
16:10-16:45	Familiarisation with evaluation process and award criteria. What makes a winning proposal (tips and tricks based on evaluators comments, common mistakes)	Odysseas Spyroglou / Christopher Brewster
16:45-17:00	Wrap-up – End of Training	Odysseas Spyroglou



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